

✓ METALWORKING OUTLOOK, 53

The Editor's Views, 57

Steel Prices Headed Upward, 59

They may increase \$12 a ton by next July

Steel Mill Equipment Deliveries Lengthen, 61

Average delay pushes 12 months. It's still stretching

Electrical Equipment Sales Lag, 62

Aluminum Gains in Autos, 64

Freight Car Supply Tight, Most Firms Squeak By, 65

Conveyor Sales Pick Up, 69

Record Research Spending Boosts Scientific Apparatus, 71

Primary Fuels: Shortage in Sight? 73

Windows of Washington, 66 Behind the Scenes, 6

Mirrors of Motordom, 75 Letters to the Editors, 10

The Business Trend, 79 Calendar of Meetings, 23

Men of Industry, 83 Machine Topics, 126

New Products, 143 New Literature, 156

✓ TECHNICAL OUTLOOK, 111

How To Form Stainless Steel, 112

The right tools and when to use them

Zinc, Plus Choice of Finish, 116

Automatic plating line has built-in finish selection

The Sizzle That Goes with the Swish, 118

Materials and structures for high-temperature flight

Out Goes Hydrogen, 120

Volume steel degassing method is ready for U. S. mills

Air Speeds Diversified Production of Aircraft Parts, 129

High-Tensile Bolts Take the Strain, 132

The Right Quench for the Job, 140

✓ MARKET OUTLOOK, 159

Steel Operations, 159

Nonferrous Prices, 164

Price Comparisons, 160

Steel Prices, begin 166

Nonferrous Roundup, 162

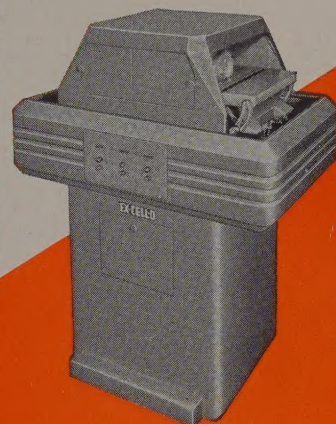
Scrap Prices, 184

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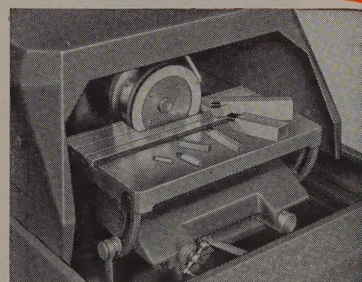
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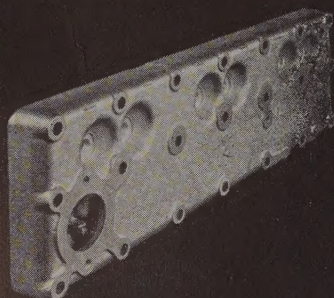
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behind the scenes



Bridge Lesson

Several weeks ago, when the Autumn leaves were at the height of their glory, we made a pilgrimage to northern Michigan and Wisconsin. We didn't know that the brilliant colors of dying leaves in Autumn were due partly to chemical change in the decaying chlorophyll, and partly to the exposure of pigment cells previously concealed by the abundance of chlorophyll and other features of vital activity. Isn't that a crock? Imagine getting ready to feast your eyes on a sea of color, and then finding yourself sidetracked by a consideration of exposed pigment cells and rotten chlorophyll!

Perhaps facts and figures are a matter of interest. When we came to the Straits of Mackinac and saw the mighty \$100-million bridge under construction, we simply couldn't memorize *enough* facts and figures. Here are a few for your consideration:

Pronounced "Mack-i-naw", the new 5-mile bridge will link the upper and lower peninsula of Michigan. It will require 41,000 miles of cable wire, weighing approximately 12,500 tons. Length of the main span, 3,800 ft; length of suspension bridge (longest in the world) 8,614 ft; length of bridge and approaches, 26,195 ft; height of main towers above water, 552 ft; depth below water, 200 ft. It may open in November, 1957.

It's quite a thrill to burst from a scarlet and gold forest and see the great towers rising from the wind-whipped waters of the Straits. A stranger up from Nubia, rounding a bend and stumbling upon the construction of the Pyramid of Cheops, very likely may have experienced the same feeling.

More Tips For Management

Development of things, from pyramids to bridges, reminds us that STEEL artist Tom Bryan devised the cover you stared at a moment ago. "I received orders," he says "to design a cover calling attention to product development. The tentative headline: Keep Your Product Growing.

"All I could think of," he recalls, "was a sprinkling can."

"Keep your product growing" (page 101) represents the final Program for Management story of this year. Editors Walt Campbell, John Morgan and Bill Dean collaborated on this one, with Bill writing the final draft. It suggests how marketing and laboratory research can be properly utilized to keep you one jump ahead of technological and economic developments.

Don't let Tom's crooked sprinkling can fool you. He's an avid gardener, and the model he used is probably sprung from heavy work and sprinkling around corners.

Quiz Kid Clicks

Eastern Copper & Brass Co. Inc., The Bronx, N. Y., is the home of a new houseorgan, "Guidepost", produced by the company president, Herbert Barchoff. Mr. Barchoff displayed some of his acumen by printing a short quotation from STEEL concerning a new monthly aluminum production record. He also ran a ten question quiz on metals, which our associate editor Bob Jaynes answered in a flash.

A few days later Jaynes received a handsome set of cufflinks and a tie-clasp from Eastern as a reward for answering the questions correctly. The ornaments feature the Eastern trademark, a weathervane cock in gold on a white enamel background. Properly to display these trinkets, Jaynes has taken to wearing a shirt and a tie ever since.

The metal quiz is a good idea. Try these 10 questions: 1. How many metals are there, anyway? 2. How many metals begin with M? 3. What's the difference between malleability and ductility? 4. Are you on good terms with your mother-in-law? 5. What are the three principal methods of producing steel? 6. Name 12 classes of metalworking machines, such as lathes, etc. 7. What steel companies have announced expansion plans? 8. What is the average cost of a pound of nickel? 9. What are the four principal forging methods? 10. Do you know anybody in Tierra Del Fuego?

Shradu



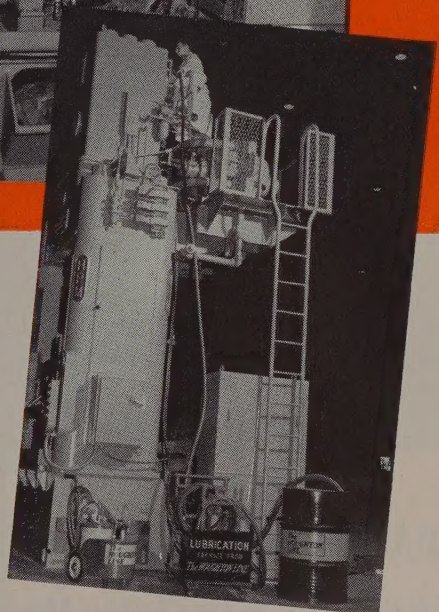
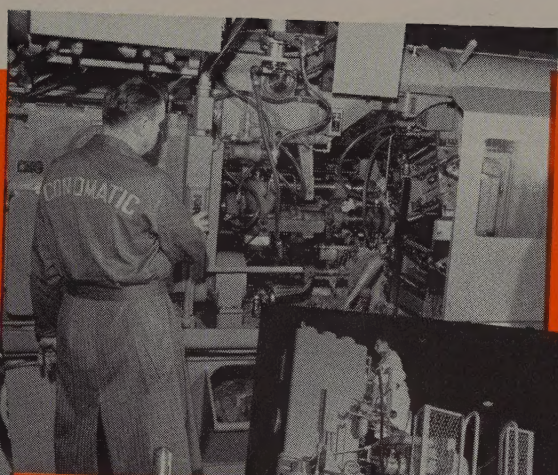
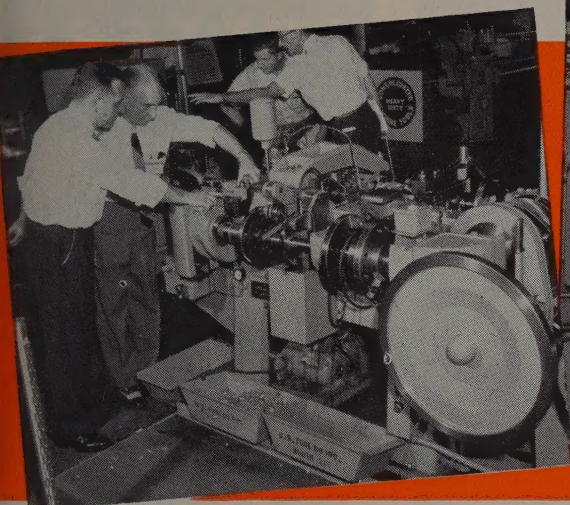
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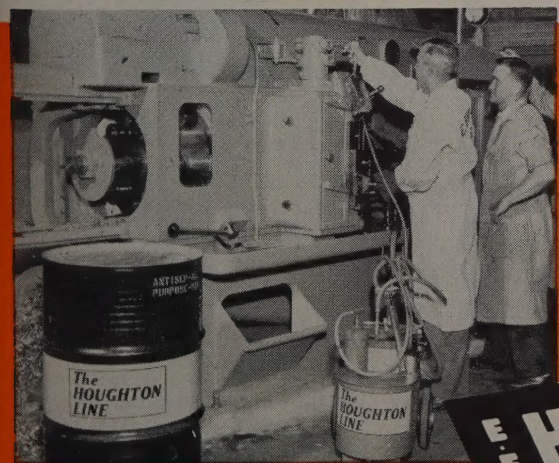
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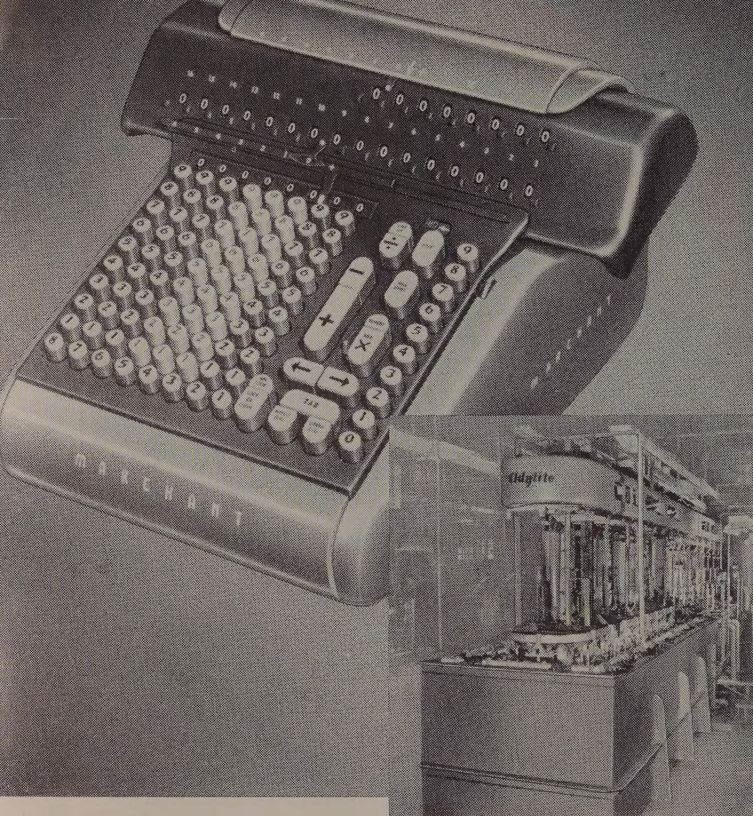
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LETTERS TO THE EDITORS

Fine Information Source

Please forward 2 copies of "Heat Treating Gray Iron", Part I (Oct. 24 page 118). This is a source of fine information and your organization is to be commended for the fine job.

John D. Gamble
Bell & Gossett Co.
Morton Grove, Ill.

Vacuum Melting Ups Strength

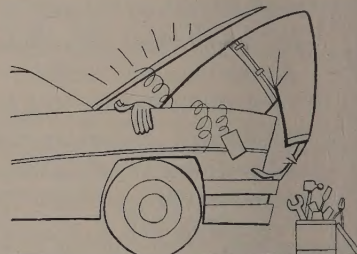
The article, "Vacuum Melting Leaves Lab" (Oct. 17, page 78), states that a user of vacuum processed high chromium stainless steel alloy finds impact strength has increased 50 to 1 over the air melted alloy.

I would be interested in obtaining further information on this material, including details on conditions under which this improved performance was obtained, effect of vacuum melting upon resistance to wear, availability of materials in sheet or strip form suitable for blanking, approximate price and available suppliers.

G. K. Burns
Engineer of Product Research
Teletype Corp.
Chicago

• Write: Consolidated Vacuum Corp.
1775 Mount Read Blvd., Rochester 3,
N. Y. Donald C. Deyle is public relations manager.

Car Parts Not Strong Enough



In the Mirrors of Motordom column of Oct. 17 (page 87), the author talks about the overengineering of automobile parts. He asserts that many, many parts are too good, too strong, too expensive . . . and that there is a trend toward reduction of costs.

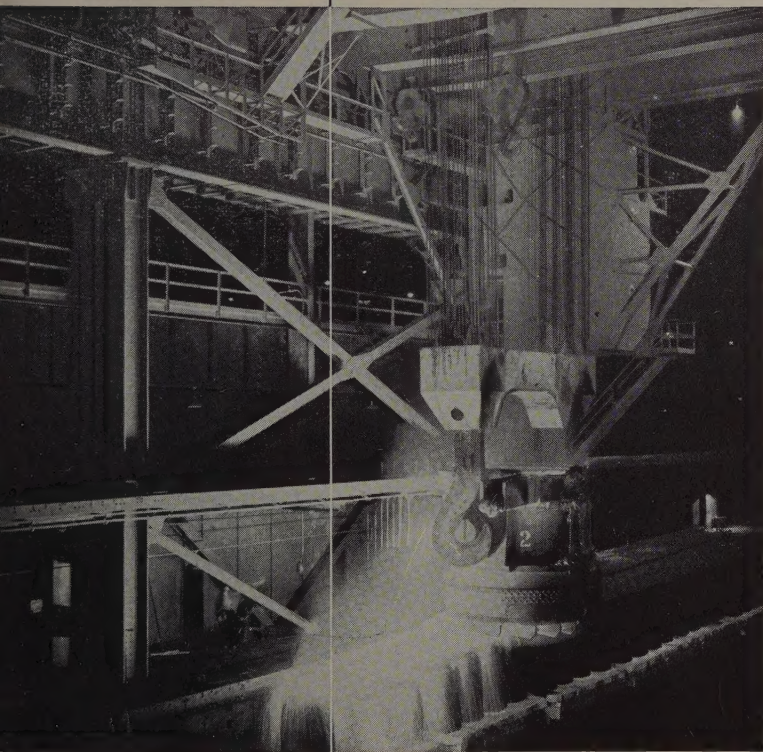
I believe most accidents are driver-caused, but many accidents may be caused by failures of the mechanisms.

I have had experience with two new cars. In one, the brakes failed two times and it had only been driven 1430 miles. I could not drive the second car (costing over \$3000) for a month, until the dealer installed a new carburetor. Recently I noticed the car braking to the right side of the road and the dealer does not know how to fix it. There are also other failures.

In the article, a metallurgist is quoted as saying: "We used to spend most of our time handling service failures . . . Now we seldom get a part which has failed in service; if we do, almost invariably it is one which did not meet our specifications and we send the problem back to manufacturing."

But what about the owner of a car in (Please turn to page 12)

Morgan cranes stop "on a dime"

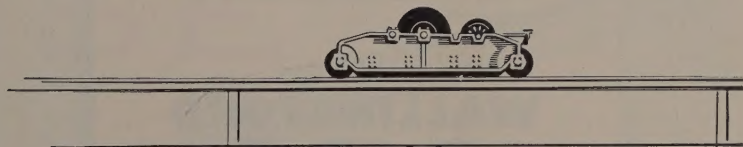


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LETTERS

(Concluded from page 10)

which the part failed? If he killed himself or someone else, it is no consolation for the victim that the engineering department was right and the manufacturing plant wrong. The buyer should get a good car in all cases.

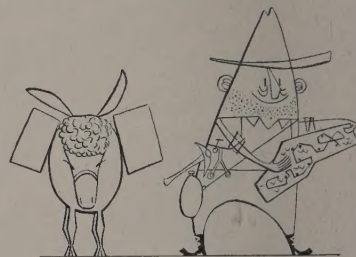
Since we cannot calculate the stress we have to deal with in an emergency, we should have a high security factor of vital parts. I have examined thousands of car parts both in Europe and this country. Most of the failures were caused by fatigue fractures. That means all cars are built very close to a minimum, and the minimum is all right for excellent roads only.

Safety belts and "push-button" transmissions are new things; they have nothing to do with real safety. It depends on the chassis, frame, and brakes with a dependable hydraulic system.

Car owners should realize that changes every year, just for the sake of changing, does not mean cars are better. They are just different.

John Obrebski
Chief Metallurgist
Monarch Machine Tool Co.
Sidney, O.

Map Aids Search



Your article, "Market Facts" (Oct. 24, page 91), is very interesting and valuable. It is of special interest to us at the present time. We are planning to expand our marketing department and are searching for useful sources of data in addition to our own statistics.

May we have a copy of the map "Metalworking Markets in the U. S."?

A. O. Berg
Manager, Marketing Dept.
Manning, Maxwell & Moore Inc.
Muskegon, Mich.

We are relatively new in the field of market research and have found your articles and magazine to be extremely informative and helpful to us in setting up our program. We would appreciate three copies of the article and the map.

E. H. Ogden
Application Engineer
Bearing Division
McGill Mfg. Co. Inc.
Valparaiso, Ind.

This article will prove an invaluable aid to all companies interested in market research. May I have 12 reprints.

E. A. Lott
Vice President-Mfg.
Pacific Pumps Inc.
Huntington Park, Calif.

Let me congratulate you on a fine job of pointing out a weakness in many organizations. My opinion is similar to the quote you have from Vergil D. Reed. I would appreciate a copy of the map.

Ed L. Kornowski
Industrial Consultant
9 Mapleton
Bedford, O.

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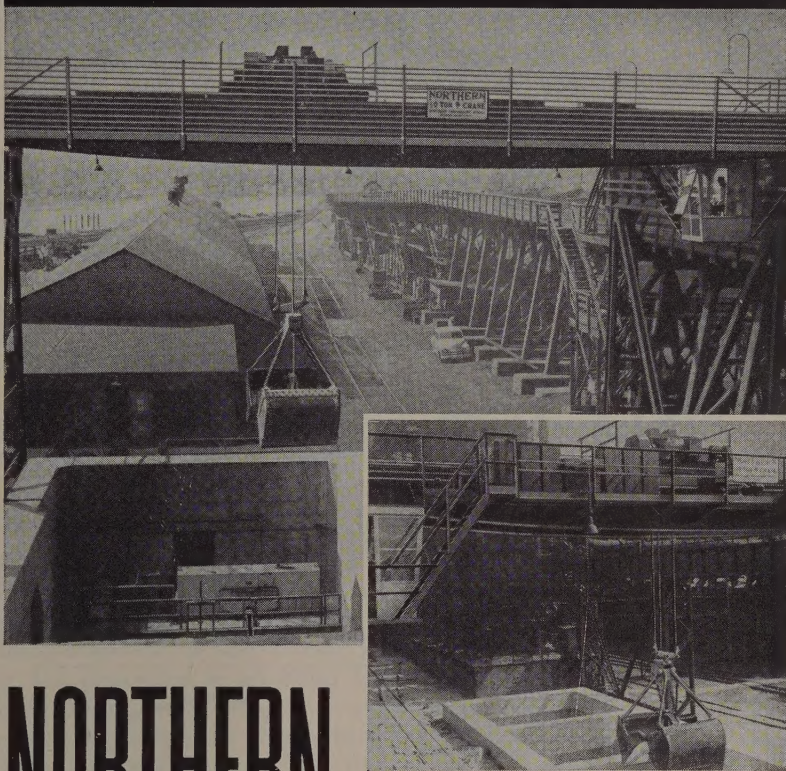
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Write for Bulletin SE-108

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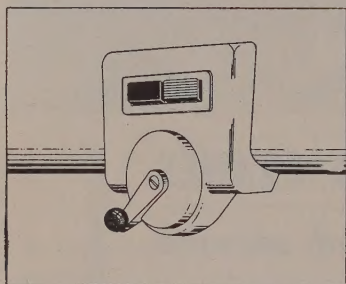
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- Nov. 14-16, **National Metal Trades Association:** Annual convention, Commodore hotel, New York. Association's address: 122 S. Michigan Ave., Chicago 3, Ill. Secretary: Charles L. Blatchford.
- Nov. 14-17, **International Automation Exposition:** Navy Pier, Chicago. Information: Richard Rimbach Associates Inc., 845 Ridge Ave., Pittsburgh 12, Pa.
- Nov. 14-17, **Wire Association:** Annual meeting, LaSalle hotel, Chicago. Association's address: 453 Main St., Stamford, Conn. Secretary: Richard E. Brown.
- Nov. 14-18, **Chicago Exposition of Power & Mechanical Engineering:** Chicago Coliseum, Chicago. Information: International Exposition Co., 480 Lexington Ave., New York 17, N. Y.
- Nov. 14-18, **National Electrical Manufacturers Association:** Annual meeting, Traymore hotel, Atlantic City, N. J. Association's address: 155 E. 44th St., New York 17, N. Y. Managing director: Joseph F. Miller.
- Nov. 16-18, **Society for Experimental Stress Analysis:** Annual meeting and exhibit, Sherman hotel, Chicago. Society's address: P. O. Box 168, Cambridge 39, Mass. Secretary-treasurer: W. M. Murray.
- Nov. 27-30, **American Institute of Chemical Engineers:** Annual meeting, Hotel Statler, Detroit. Institute's address: 25 W. 45th St., New York 36, N. Y. Secretary: F. J. Van Antwerpen.
- Nov. 27-Dec. 2, **American Institute of Steel Construction Inc.:** Annual meeting, Boca Raton hotel and club, Boca Raton, Fla. Institute's address: 101 Park Ave., New York 17, N. Y. Secretary: M. Harvey Smedley.
- Nov. 28-Dec. 1, **Air Conditioning & Refrigeration Exposition:** Atlantic City Auditorium, Atlantic City, N. J. Information: Clapp & Pollak Inc., 341 Madison Ave., New York 17, N. Y.
- Dec. 5-9, **National Exposition of Chemical Industries:** Commercial Museum and Convention Hall, Philadelphia. Information: International Exposition Co., 480 Lexington Ave., New York 17, N. Y. Manager: E. K. Stevens.
- Dec. 7-9, **American Institute of Mining & Metallurgical Engineers:** Electric furnace steel conference, William Penn hotel, Pittsburgh. Institute's address: 29 W. 39th St., New York, N. Y. Secretary: E. H. Roble.
- Dec. 7-9, **National Association of Manufacturers:** Annual meeting and exhibit, Waldorf Astoria, New York. Association's address: 2 E. 48th St., New York, N. Y. Secretary: Noel Sargent.
- Dec. 12-13, **Material Handling Institute Inc.:** Annual meeting, Hotel Statler, New York. Institute's address: One Gateway Center, Pittsburgh 22, Pa. Managing director: R. Kennedy Hanson.
- Dec. 12-16, **Atomic Exposition and Nuclear Engineering & Science Congress:** Public Auditorium, Cleveland. Information: International Atomic Exposition, 931 Book Bldg., Detroit 26, Mich.
- Dec. 13-15, **Industrial Truck Association:** Winter meeting, Hotel Statler, New York. Association's address: Washington Loan & Trust Bldg., Washington 4, D. C. Managing director: William Van C. Brandt.
- Jan. 3-6, **Institute of Scrap Iron & Steel Inc.:** Annual meeting and exhibit, Sherman hotel, Chicago. Institute's address: 1729 H St. N.W., Washington 6, D. C. Executive vice president: E. C. Barringer.
- Jan. 9-13, **Society of Automotive Engineers Inc.:** Annual meeting, Sheraton-Cadillac hotel and Hotel Statler, Detroit. Society's address: 29 W. 39th St., New York 18, N. Y. Secretary: John A. C. Warner.
- Jan. 11-14, **American Road Builders' Association:** Annual convention and exhibit, Municipal Auditorium, Miami Beach, Fla. Association's address: World Center Bldg., Washington 6, D. C. Executive vice president and secretary: Eugene Reybold.
- Jan. 23-25, **Truck-Trailer Manufacturers Association Inc.:** Annual meeting, Edgewater Gulf hotel, Edgewater Park, Miss. Association's address: 710 Albee Bldg., Washington 5, D. C. Managing director: John B. Hulse.

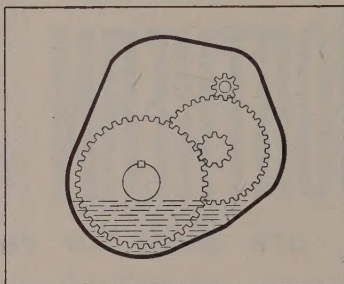
2 New CINCINNATI PRESS BRAKES

THIRTY TON - - - - 2-30 SERIES
FIFTY TON - - - - 3-50 SERIES

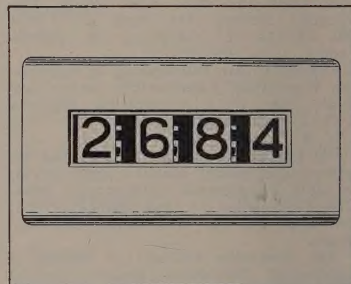
COMPETITIVELY PRICED



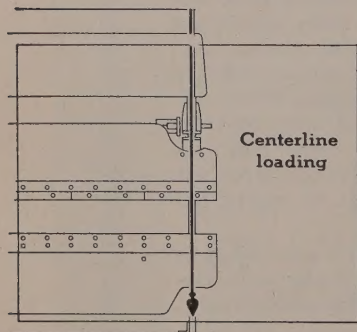
Front controlled, variable speed drive, 20 to 50 strokes per minute.



Completely enclosed transmission, running in oil.

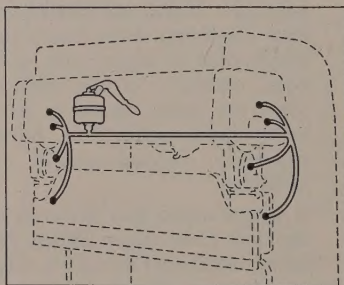


Two micrometer indicators, one at each end of the ram—easy to read and accurately record the amount of adjustment and tilt.

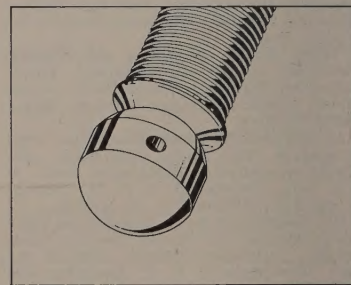


Centerline loading

Centerline loading prevents weaving of the housings and insures accurate bends.



Centralized pressure lubrication system.



Ball end on the ram adjusting screws permits tapering of the ram for fade-out work.



THE CINCINNATI SHAPER CO.

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Metalworking Outlook

Phony Ratings

"Government-priority steel probably accounts for less than 0.5 per cent of all our production, but it causes a far greater amount of our trouble," laments a steel producer (see page 63). One problem: A few unscrupulous buyers have attached phony DX ratings to their orders. Result: Many steel firms are forced to check all priority orders, with the inevitable delays. Next quarter the set-aside tonnages will be up substantially, particularly for plates and structurals, because St. Lawrence Seaway needs will be added to defense and atomic requirements for priority treatment.

Sixth Aluminum Firm

Olin Mathieson Chemical Corp. will be the nation's sixth primary aluminum producer. It will build an \$80-million plant with an annual capacity of 60,000 tons on the Ohio river and is studying sites in Ohio, West Virginia and Kentucky. One being considered is near Cresap, W. Va. Construction will start next spring, and completion is scheduled for 1958. Pittsburgh Consolidation Coal Co. is joining in the project. It would supply coal for power to be generated in a proposed plant of American Gas & Electric Co. Pittsburgh Consol. would have a similar role in a still-pending deal with St. Joseph Lead Co. Besides the Big Three in aluminum—Alcoa, Reynolds and Kaiser—Anaconda Co. started production last summer. Harvey Machine Co. expects to be producing by late 1957.

Tool, Die Prospects Bright

Tool and die men see a record year in 1956. Reason: The orders being placed by automakers for completely new 1957 models. Shops as far from the Motor City as Philadelphia have already felt the impact which will hit its peak early next year.

Development at Ford

Ford Motor Co.'s new plant at Lima, O., reportedly will set new standards in automatic engine assembly. Engineers say automatic feeding of many components, as well as nuts coupled with nut runners and an indexing assembly line similar to that at Plymouth, will make possible a big step toward automatic assembly. That's the next big frontier of automation. Ford, incidentally, expects to spend more than \$1 billion over the next three years on plant and equipment. To provide capital and flexibility for such spending is one reason why Ford will offer some of its stock for public sale.

Union Merger in December

Look for the new American Federation of Labor and Congress of Industrial Organizations to be formally launched when the AFL and CIO meet in joint convention Dec. 5 in New York. One of the few remaining wrinkles that might have delayed the merger has been ironed out. John W. Livingston, a UAW-CIO vice president, will get the important post of director

Metalworking

Outlook

of organization in the new group. Another wrinkle, the question of who will head the AFL-CIO political and education program, was smoothed with a compromise. Jack Kroll, now heading the CIO Political Action Committee, and James L. McDevitt, holding a similar AFL job, will be co-directors. Total AFL-CIO membership: About 15 million. Some 2500 unaffiliated unions in the nation have 6 to 7 million members.

Buyers Predict

Chicago purchasing agents report: Deliveries are slower; inventories are stabilizing; employment and production remain high; order backlogs stay about the same. Some 98 per cent of the buyers expect first quarter business to be as good as or better than this period's activity.

Conclusions on Automation

Here are conclusions that can be drawn from the Congressional hearings recently held on automation: 1. Automation requires no new legislation or legislative changes. 2. It will make factory jobs safer and less monotonous. 3. It will spread through the economy gradually without explosive effects. 4. It will not bring widespread unemployment because industry generally recognizes its responsibility to retrain the displaced.

Presidential Troubles

What bothers company presidents most? Lyle M. Spencer, president of Science Research Associates, Chicago, says: Too much to do in too little time; not being a doer; the frustrations involved in finding executive talent; setting a company direction; finding expert advice; securing working capital; making crisis decisions; excessive negotiations with labor, customers, banks.

Crimes Against Property

Crimes are increasing against property, warns Ernest W. Fields of Federal Insurance Co. Before 1940, the largest proportion of infidelity losses involved loss of cash, including check forgery. But now 75 per cent of the dollar value of infidelity losses results from embezzlement or stealing of materials or merchandise. Crimes against property increased 26.7 per cent from 1950 to 1954. Raw materials, finished products and scrap from manufacturing processes are the current prey of the dishonest.

Straws in the Wind

Canada's uranium production will be a \$180 million business by 1958, provided export markets develop . . . Early witnesses before Sen. Joseph O'Mahoney (Dem., Wyo.) and his committee studying General Motors Corp. urged curbs on GM-size firms; Theodore K. Quinn, a former General Electric Co. vice president, proposed setting a limit of perhaps \$100 million on the net worth of a corporation . . . In the first nine months of 1955, the steel industry's payroll hit a \$2.6-billion high. The previous record of \$2.5 billion was set in the same 1953 period.



November 14, 1955

Why Cut Prices?

Last July the editors of this publication investigated and reported to you on price cutting in the metalworking industry.

In checking with a cross section of the people selling materials, component parts, equipment and finished products, the editors found: In the midst of the greatest prosperity in U. S. history, prices were being slashed without regard to costs.

The immediate reaction from hundreds of metalworking executives was that the situation was not confined to a portion of industry. It was appallingly widespread.

Many price wars, reminiscent of the fire sale in electric generating equipment early this year, were raging. In the industrial equipment field, one company decided to grab a bigger share of the market by plunging into wholesale price cutting. Immediate retaliation followed. On a government job, another company decided not to be outsmarted and bid 40 per cent under its nearest competitor and, of course, well below cost. The job could have been sold at a fair price. Nobody won but the government.

The intolerable price situation *still* prevails in many industries. It results from a combination of factors:

—The unscrupulous buyer who tells the visiting salesman that a competitor is quoting a lower price.

—The weak-kneed salesman who believes the story.

—The home-office management that permits its salesmen to be inveigled into price cutting as a last resort in closing a sale.

The situation is far from hopeless. Looking beyond the emotional aspects of the problem, it is evident that two business fundamentals are involved:

1. A *busy* plant does not mean that the company is making money.
2. Methods of determining costs and selling prices can become obsolete.

Many people realize their dilemma and are seeking a way out. They're analyzing costs, studying markets and distribution methods. They're selling quality and service and ignoring marginal or sporadic competition.

Fair competition in industry is commendable. It's good business. Price cutting isn't fair competition or good business. Invariably, it results in a waste of men, materials and methods.

Irwin H. Such
EDITOR

V A L L E Y



INGOT MOULDS

Valley Mould and Iron Corp.

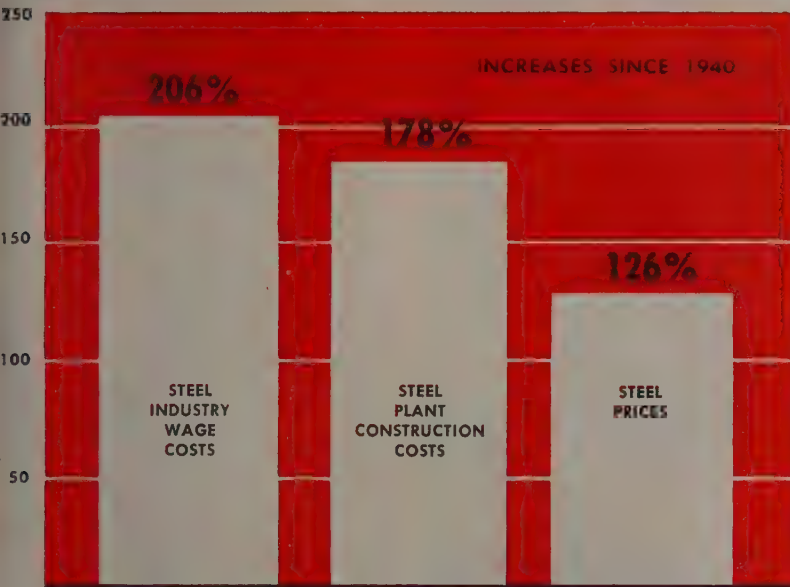
General Offices: Hubbard, O.

Western Office: Chicago, Ill.

Northern Office: Cleveland,

Why Steel Prices Will Rise

Per Cent



Sources: Wage costs (American Iron & Steel Institute)
Construction costs (Engineering News-Record)
Prices (STEEL)

Economic pressures are building up to a point where . . .

Steel Prices Must Rise

STEEL PRICES may go up \$12 a ton by next July.

Increases won't come in one swoop. They may start this year and bcb up all through the first half of 1956, climaxing when steel wage settlements have to be paid for beginning next July.

Economic pressures are building up to a point where steel producers will have no choice but to raise prices.

Producers face: 1. Rising costs of materials used in day-to-day operations. 2. Need for money to expand and replace capacity.

You Go First—The last several weeks have brought a crescendo of statements by steel executives that higher steel prices are needed—but, no one wants to be the first to make a general or substantial increase. Everyone is willing to be a follower.

An increase will not be announced much in advance of its

effective date. That's customary. Prices charged are those in effect at time of shipment. If there were long notice, steel companies would be swamped by customers wanting pre-raise shipments.

Cause for Talk—Strong demand is emboldening steel producers to talk about higher prices. You're less inclined to talk about increases when business is slack.

An across-the-board increase at the end of next June as a result of wage negotiations is a foregone conclusion. If it's like the one at the end of last June, it will be an increase in base prices.

Selective—Any price increase before next mid-year likely will be on selected products—the least profitable ones. Upward adjustments might be in base prices or extras, whichever is the most in need of revision. The changes probably would come piecemeal.

Steel prices can be raised as

much or more through revision of extras as through revision of base prices. In the first half of 1953, extras were upped \$5 a ton, followed by a \$4-a-ton increase in base prices.

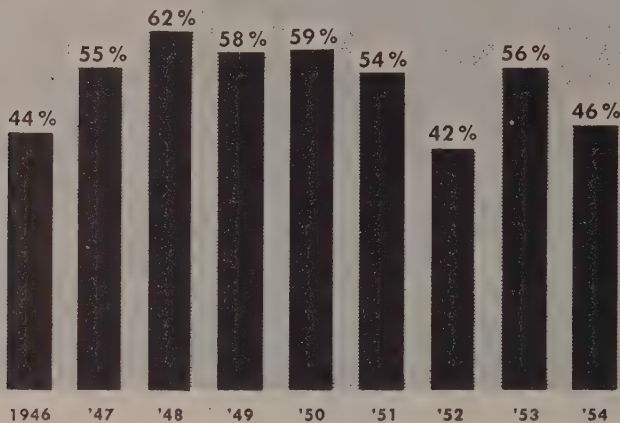
Least Vulnerable — U. S. Steel Corp. is probably the least likely company to be embarrassed by lack of followers in a price increase. If it's going to set the pace for any near-term price increase, it probably won't bring on any general increase. Roger M. Blough, U. S. Steel chairman, said on Oct. 26: "We do not anticipate any general increase in steel prices at this time." Prices, he pointed out, are being reviewed continually, and some scattered revisions have been made since the general increase last summer. There may be more such changes (but nothing more than that in the early future), he thought. That would suggest price increases will be on selected products—not across-the-board.

Chain Reaction—Base prices of steel now average \$9.69 a net ton above those prevailing before the 1955 steel wage increase, but producers have to cover the higher prices of materials, too. Refractories cost more (for instance, high-heat duty fire clay brick is up \$8 a thousand); steelmaking scrap is up \$10 a gross ton; zinc is up 1 cent a pound; and some of the ferroalloys have risen.

The costs of expansion and plant replacement also confront the steel industry. It must expand almost 50 per cent in the next 15 years (see STEEL, Sept. 5, p. 41). It doesn't have the money to do it. Steel plant construction costs have jumped 178 per cent since 1940: It takes \$2.78 to buy as much construction as \$1 would in 1940.

Replacement of facilities should be paid for out of current sales revenue, steel company executives point out. If there is any sure way to ruin a business, it is to borrow new money to replace existing equipment, they emphasize. "It's all right for a steel company to raise capital for additional capacity, but we would be following

STEEL EARNINGS: Half are plowed back into expansion and modernization



Source: American Iron & Steel Institute

an unsound course if we raised capital to replace old, worn-out plants," Ernest T. Weir, chairman, National Steel Corp., declares.

Outdated—Inflation has outrun the government's policy on depreciation. The total number of dollars the government will let you recover in depreciation over the life of a facility is limited to the number of dollars originally spent for it. The depreciation dollars recovered today, based on the dollars spent many years ago for facilities, are not enough for replacement.

The government's antiquated policy on depreciation makes it appear steel companies are more profitable than they really are. If the producers could set aside for depreciation what it takes to buy new capacity, earnings before taxes would be much less than they are today. Federal taxes would be less. The government doesn't like that prospect. In 1954, the federal government took almost as many dollars from 33 steel producers as it left them for payment of dividends and reinvestment (see supplement to STEEL, Apr. 11, 1955). The federal government, without any investment in the steel industry, took \$556.2 million from it, leaving investors \$605.6 million. That sum had to be split two ways—

to the stockholders and to reinvestment.

Four Sources—There are three other ways to obtain money for plant and equipment: 1. Issuance of stock. 2. Borrowing. 3. Reinvestment of earnings.

Steel company stocks have not been highly attractive to investors. The steel industry has been paying out in dividends less than half of its net earnings. In six of the nine years from 1946 to 1954, from 54 to 62 per cent of net earnings was reinvested in the business.

Many investors are trying to decide whether the long-term outlook for the steel industry is such that they are willing to have the bulk of the earnings retained for investment instead of going to them as dividends.

Underpriced—The languid interest in the steel stocks is reflected by market prices. Common stock of seven of the ten largest steel producers is selling for less than the book value per common share.

The book value today of a ton of existing steel ingot capacity averages \$60. To build capacity today, a steel company will have to spend from \$80 to \$300 a ton.

Uninspiring—The lackluster of steel investments is emphasized by the absence of new, large companies. The last 15 years have brought into existence only one

steel producer which has 1.5 million tons or more of ingot capacity today (Kaiser Steel Corp., in California).

Any new steel company starting from scratch would have to spend at least \$300 million for 1 million tons of integrated capacity. To make a profit, it would have to charge four to five times more for its products than present companies, which were built when construction costs weren't so dear.

Blocked Route—A low-cost way for a steel company to obtain additional capacity is to buy an existing steel company—but the U. S. Department of Justice won't hold still for this.

If issuance of steel stocks is to become a means of expanding the steel capacity, their attractiveness must be enhanced through improved returns to the investor.

Unless the government permits steel companies to set aside realistic amounts for depreciation, there's only one other way out here: Higher steel prices, so there'll be enough money in the till to pay for high costs of new construction (reinvestment) and leave enough over for attractive dividends to investors.

The fourth way to get money for expansion is to borrow. But borrowed money must be paid back. How? From the sale of products—through prices. And prices charged today are based largely on construction and equipment costs that were a sixth to a third of today's.

Prices Are Key—As long as the government holds to a policy of unrealistic depreciation, there's only one way the steel industry can get enough money to pay the increased costs of expansion and replacement: Higher prices.

While there's economic pressure for higher prices, there's a political restraint. The steel industry doesn't want to stimulate inflation. Additional inflation might bring further government restrictions on credit and vituperation upon the industry. The steel industry has been a whipping boy more than it likes.

Worst Is To Come — Although pressures are building up for higher prices for expansion, the situation will become even more acute

a few years from now—unless lower-cost facilities for producing steel can be adopted.

The pressure built up thus far is for funds to expand present plants. They can be expanded for much less than new plants can be built. Republic Steel Corp. expects its latest expansion (of present facilities) to be achieved for \$80 an ingot ton of capacity. If you build a new plant, it will cost you as much as \$300, or a little more, a ton—if you have to provide raw materials sources also.

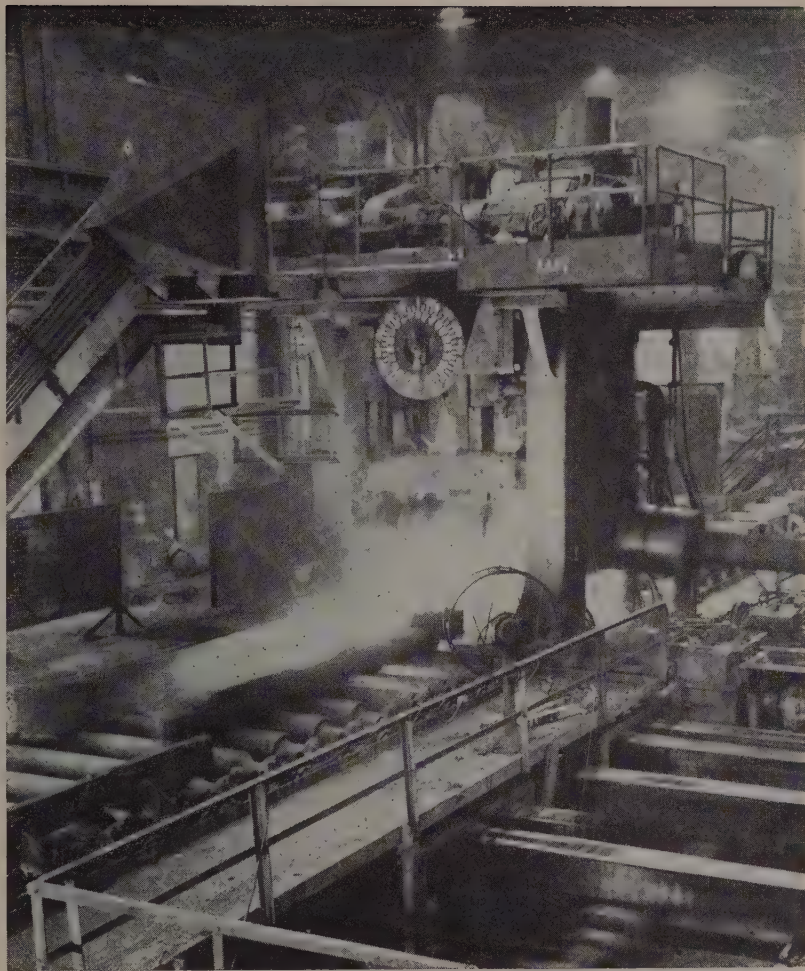
Near the Limit—The steel industry can enlarge its ingot capacity perhaps as much as 15 per cent by expanding or improving present facilities. Republic Steel's program will expand its capacity 15 per cent, but that is as far as it can go without building new plants. Jones & Laughlin Steel Corp. is expanding its ingot capacity 11 per cent. Only at Aliquippa, Pa., and Cleveland can it go beyond its present expansion plans. Inland Steel Co. will increase the ingot capacity of its plant 15 per cent.

When companies reach the limit in expanding present facilities, they'll probably pay \$300 a ton or more for construction. A 15-per-cent expansion in the present steel ingot capacity should be accomplished in the next three years. By 1959, the steel industry will have to raise a lot more money for new steel facilities than it does today.

How To Do It?—How to raise that vast amount of money is being studied intently. The problem may prove to be formidable enough to force radical changes in methods of steelmaking. One move might be the widespread adoption of oxygen converters.

Whatever kind of capacity is installed, the steel industry wants to install it. It knows that if it doesn't, the government will—yet the industry is severely handicapped by the government's policy on depreciation. As long as this restriction exists, there's only one way to get the money needed for expansion: By increasing prices.

• Extra copies of this article are available in quantities from one to three until supply is exhausted. Write Editorial Service, STEEL, Penton Bldg., Cleveland 13, O.



Youngstown Sheet & Tube Co.

Does heavy equipment holdup threaten steel expansion? . . .

Steel Builders Take Stock

LAST spring, steel companies could plan expansion with confidence that the necessary equipment would be delivered within six months. Today, it's taking twice as long.

The situation may get worse before it gets better. Deliveries of heavy steel mill equipment—blooming mills, rolling mills, galvanizing lines and the like—are extended anywhere from 8 to 20 months. And equipment builders say inquiries are coming in as fast as ever. One typical comment: "October broke all records for new orders."

Profile—Here's STEEL's composite picture of a builder. His order

backlog was \$30 million in March, now it's \$60 million. Delivery of "off-the-shelf" items takes eight months. If much engineering is needed, it may require over a year. The builder has firm contracts running well into 1957.

His plant is working three full shifts. Engineers are his major manpower problem, even though he has doubled the number of men on his boards during the last six months. He's adding more by borrowing from local engineering outfits. Because most of his contracts call for tailoring equipment to match existing plant, almost all projects involve extensive engineering. Even getting equipment

in through the door can mean headaches.

Shortages — Lengthening deliveries on many materials and sub-contracted components add uncertainty to his scheduling. Paradoxically, many builders say their biggest materials problem is the growing shortage of structural steel and heavy plate. Heavy electrical equipment shortages are cited also (see page 62). One builder placed an order for mill drives in August for September delivery which has been pushed back to May next year. And the full effects of the Westinghouse Electric strike are still to make themselves felt.

Though not so widespread, shortages in other lines are beginning to be noticed. One northeastern builder, itself losing seven weeks of production from the floods, now finds that deliveries on castings and forgings are stretching because suppliers also were inundated. Castings over 300 lb, says another, are taking about ten weeks to deliver, double the normal time. Speed reducers, bearings, gears, weldments and hydraulic equipment are other troublesome components. One builder quotes 16-month delivery on weldment lines.

Parallel — Rollmakers too, are coming under increasing pressure from customers. Orders for rolls for the new equipment are piling up on top of regular replacement business, already heavy because of near-capacity steel operations through the summer.

Roll order backlogs are extended perhaps a month over normal. Says one maker: "Our ten-week backlog puts us at our busiest for the postwar period."

No Sweat?—Today, neither the equipment builders nor the steel mills appear too worried about the situation. But if expansion plans keep coming in, and the order backlog is pushed much above a one-year average, it would be a different story. Builders are putting out their best efforts to meet anticipated demand by expanding their own facilities. They have ample justification. The current flood of orders is only the opening bell for a 60-million-ton steel expansion over the next 15 years.



Westinghouse Electric Corp.

Increased demand, not lack of capacity, is why . . .

Electrical Shipments Lag

IS THERE ENOUGH heavy electrical equipment capacity to meet expansion requirements?

Some steelmakers are asking that as they survey profitable results of the first three quarters and plan for expansion. Optimistic as their plans are, there's a flaw in the picture.

C. M. White, president of Republic Steel Corp., Cleveland, warns: "Scarcity and extended delivery time of heavy electrical drive equipment may be a major factor in delaying mill building."

No Shortage—"Extended delivery times would not indicate a lack of facilities," explains Joseph F. Miller, managing director, National Electrical Manufacturers Association, New York. "It's my belief that there is no shortage of capacity for production of heavy electrical equipment."

Problem Is Deeper—Purchasing agents and production planners find the immediate problem is getting full output from available facilities. Strikes and material shortages are the bottlenecks.

"Heavy electrical equipment deliveries are gradually slowing, but they are not holding back projects," adds a Pittsburgh area purchasing agent. "Our plans for installation are made on such long-term schedules that we haven't encountered any shortages. A continuance of work stoppages into late fourth quarter would definitely have an effect."

Effect of Walkout—Despite its strike, Westinghouse spokesmen say: "We remain current on heavy apparatus deliveries."

Other equipment makers point out that heavy electrical equipment is specially designed and en-

gineered, with delivery from six months to a year from order dates.

More Trouble — Added to problems of work stoppages are slower deliveries of steel to equipment makers and longer order backlogs at those firms. Engineering may require more time than before as electrical controls grow more complicated. Steel plate deliveries to builders of equipment have been received one or two months late during the last half of this year, and copper shortages further hamper equipment makers.

Most observers admit these problems are symptoms of heavy and growing demand, rather than shortage of capacity. "Probably electrical equipment will be in short supply as long as we have expansion of capital goods industries," says the vice president-production of a Pittsburgh steel firm.

Defense Ratings Examined

Buyers say they are having difficulty placing defense-rated orders for steel. Looking into that situation last week was a steel industry task force.

A member of that force thought the reports stemmed principally from abuse of the rating system by buyers. With steel in heavy demand, producers are allotting steel. Customers are expected to keep defense-rated orders within or mostly within their total allotments.

Some buyers try to get all their allotments from their regular suppliers and then turn to other producers for defense-rated tonnages. The buyers are told to seek the defense-rated tonnages from their customary suppliers. This may have led to reports that defense-rated tonnages are being rejected.

The heavy demand for steel makes lead time highly important. Some holders of defense-rated orders may have expected lead time to be waived; disappointment in their expectations may have added to reports that rated orders are not getting proper attention.

The government may have underestimated the amount of tonnage the steel industry should set aside for defense-rated orders, compared with the tonnage on which ratings are applicable.

Ford and General Motors Employment

(by state)



| | |
|------------------|---------|
| FORD | |
| Total employment | 180,000 |
| Michigan | 103,000 |
| Ohio | 19,000 |
| Illinois | 12,000 |
| Missouri | 8,000 |
| New York | 7,000 |
| New Jersey | 6,000 |
| California | 6,000 |
| Texas | 3,000 |

| | |
|-----------------------|---------|
| GENERAL MOTORS | |
| Total employment | 479,000 |
| Michigan | 213,000 |
| Ohio | 82,000 |
| Indiana | 42,000 |
| New York | 35,000 |
| Illinois | 16,000 |
| New Jersey | 14,000 |
| Kansas | 11,000 |
| Missouri | 9,000 |
| California | 9,000 |
| Wisconsin | 7,000 |
| Connecticut | 6,000 |
| Georgia | 5,000 |
| Maryland | 4,000 |
| Pennsylvania | 3,000 |
| Texas | 3,000 |

In states not listed, employment is less than 3,000

SUP focus to switch to other states as . . .

Ohio Spurns CIO Proposal

WALTER Reuther's plans for Supplemental Unemployment Payments suffered a setback last week, when Ohio voters turned down a CIO-sponsored ballot to integrate state unemployment compensation with SUP and to hike the state benefit levels.

For the 1955 auto contracts to become effective, SUP must be integrated with public plans in states representing two-thirds of each auto company's employment by June, 1956. Mr. Reuther is reasonably sure of a favorable decision in Michigan. That, plus the Ohio vote, would have made the Ford contract good and would have taken care of most of GM's requirements.

Switch—The Michigan decision alone will handle Chrysler Corp.'s contract. Michigan has more than 80 per cent of Chrysler's hourly workers. But for Ford and GM, Mr. Reuther must turn his attack to other states. For Ford, it might take New York, Massachusetts and Illinois; for GM, New York, Connecticut, Indiana (see table).

Precedents favoring integration have been set in Michigan, New York, Connecticut, Delaware and Massachusetts. All of them can be fought in court. Now, it's more likely they will be. And labor observers point out that there is no definition of an acceptable integration ruling. Automakers have the contractual right to judge "acceptability" before any contract becomes effective.

The CIO proposal in Ohio was defeated 7 to 4. Mr. Reuther may plan to take just the integration proposal back to the Ohio legislature in January next year.

Alternatives — If Mr. Reuther can get sufficient coverage to put the contract into effect through the other states and without Ohio, he will be saddled with the job of finding a loophole in Ohio's law to permit autoworkers to draw company benefits. He could sell SUP on a nonintegrated basis to Ohio companies, under a contract patterned after that signed between the steelworkers and American Can Co. It wouldn't be easy.

Detroit Looks at Aluminum

Automakers are going back to the 1920s as they find new ways to save money and weight by using more aluminum in automobiles

AUTOMOBILES consumed half the total aluminum output in the 1920s. One 1923 model Pierce-Arrow had 85 per cent of its weight in aluminum.

But in 1946 when aluminum output reached 800 million lb annually, two and a half times the prewar high, and the nation had 3 billion lb of wrecked airplane aluminum scrap, consumption per car dropped to 6 to 8 lb—an all-time low.

Today, the Cadillac Eldorado (see below) contains 192 lb of aluminum which replaces 400 lb or more of steel. Chrysler's Imperial contains 83 lb of aluminum, equivalent to more than 250 lb of ferrous parts, and the number of new uses for aluminum in cars is growing almost daily.

More Applications — In 1950, Clay Bedford of Kaiser-Frazer cited five applications of aluminum in passenger cars, totaling 62 lb. At that time there were 25 potential uses which would have weighed 281 lb.

Today, according to David P. Reynolds of Reynolds Metals Co., the number of actual uses has increased to 35, weighing 275 lb, though not, of course, on any one automobile.

As Mr. Reynolds sees it, there

are 56 potential uses, weighing 434 lb. And the trend appears to be continuing upward even more rapidly than during the last five years.

Availability — Automakers consider aluminum today to be in short supply. General Motors Corp., for example, is reported fishing around for 150 million lb for 1956. But it also knows that aluminum is five times more prevalent on the surface of the earth on a volume basis than iron.

M. F. Garwood, chief materials engineer at Chrysler Corp., explains: This factor of availability cannot be ignored. It looms important in view of our expanding population and industrialization.

While problems attendant on the expansion of light metal production facilities are great, he feels confident that they will be solved, if only by supply and demand.

But Mr. Garwood cites a second important factor in the growth of aluminum's use in cars — its adaptability to the high production, low-cost automation concept. And this, despite his observation that casting, extrusion and forging are presently the only fabrication areas where light metals can compete on a cost basis. He anticipates, however, that they will be

able to compete in other fabrication fields in the future.

Advantages—Aluminum's touted virtues of light weight, corrosion resistance and high-thermal conductivity are only part of the story in the automakers' shift. Automakers, never phlegmatic when it comes to turning a buck, have discovered additional advantages, thanks to available fabrication methods.

Mr. Garwood cites the Chrysler torque converter housing as an example. The iron counterpart of the design, due to lack of coring and lighteners and greater section required by foundry sand practice, weighed almost five times as much as an aluminum housing, rather than the three times indicated by the specific gravity differential. In spite of this obvious saving in the cast state, it was in machining where greatest saving came.

That's because many machine operations were eliminated as a result of die-cast coring and close dimensional tolerances obtained. He reports that such simplification can result in savings as high as 75 per cent for machining costs and equipment investment.

Gate Crashing — Aluminum is making a concerted effort to get its wedge ever wider into the automotive door, and signs like these indicate it has a good chance of doing it.

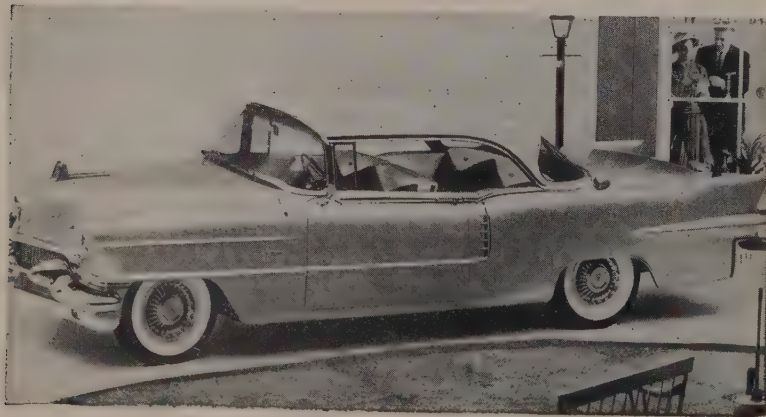
When aluminum had its biggest slice of the automotive metal market, steelmakers working with auto firms produced a continuously annealed, deep-drawing sheet steel that speeded production and greatly lowered costs. In the ever-changing automotive materials picture, not even a trend is secure.

J&L Lets Electrical Contracts

Jones & Laughlin Steel Corp. has awarded electrical equipment contracts to Westinghouse Electric Corp. and General Electric Co.

Westinghouse will equip a blooming mill, universal roughing mill and two electric melting furnaces in J&L's expansion program at its Cleveland Works.

GE will provide equipment for J&L's 4-stand tandem cold reducing mill and other items at the Cleveland plant.



Cadillac's Eldorado uses 192 lb of aluminum in its construction

Freight Car Lack

It annoys metalworking but has not seriously hurt the industry. Trucks help out

"TOUCH AND GO" . . . "We've been lucky so far." Those are metalworking shippers' comments on the current freight car shortage.

"The situation is tight, but we're getting by," seems a fair consensus. Few traffic managers contacted by STEEL report shipments are held up by a lack of cars.

Unhappy — But that doesn't mean shippers are happy with present hand-to-mouth operation.

An early end of the tightness isn't looked for.

Mix-Up—The car supply situation varies greatly, even within relatively localized areas. One Pittsburgh area steel producer, for example, reports delay of outgoing shipments; another's shipments are moving O.K.

In the Midwest, a maker of agricultural machines says: "We're always short at one or another of our plants."

Getting By—A neighboring auto supplier which receives much incoming material by rail but ships relatively little out that way reports: "We're not bothered yet."

A Chicago steelmaker states: "We certainly aren't allowed to let cars sit around, but our operations haven't been hurt as yet."

Scrounging—A similar situation exists in Cleveland. Cars aren't plentiful, but steelmakers, auto plants and light manufacturers say they're at least holding their own. But one executive reports: "Many firms are scrounging."

The shortage may have given piggyback a small boost, along with increases resulting from growing popularity. Rail-Trailer Co., Chicago, says: "We have enough flatcars for our operations. We've had no trouble, see none ahead. Our piggyback loads in August were 1583; in September, 2200; October, 3400. It looks like November will be even better."

In general, manufacturers are a little better off than shippers of lumber, coal, grain and other crops—the car shortage is really pinching those industries.



English carmakers aim at 1.2 million record this year as . . .

British Boost Auto Exports

THE LONDON MOTOR SHOW closed with manufacturers predicting the British will produce a record 1.2 million passenger cars and trucks this year.

Half a million Britons and 13,000 overseas buyers and visitors viewed some 300 late model cars from seven countries. The show (Oct. 19-29) was under the sponsorship of the Society of Motor Manufacturers & Traders (Great Britain).

Economy Mainstay—The automobile industry has been the main booster to Britain's economy since the war. Automobile output this year will exceed 1954's by 18 per cent; next year should see 1938 output nearly tripled.

By 1930, output is expected to reach 1.5 million. About 50 per cent will be for export. Automobile exports for the first eight months of this year were a record \$235.2 million.

Dr. F. Llewellyn Smith, president of SMMT, referred to the export figures as: "Justifying once again, British motor industry's claim as the leading world exporter of motor vehicles."

Tighter Trade—Dr. Smith also explained: "Competition abroad is getting more intense, particularly

in Western Europe. Western Germany, Italy and the U. S. are expanding their export efforts. On a smaller scale, Czechoslovakia and Eastern Germany, as well as Russia and Poland, are exporting more cars to Norway and Finland."

Despite tightening competition and a 20 per cent increased purchase tax, British motor manufacturers are going ahead with expansion plans.

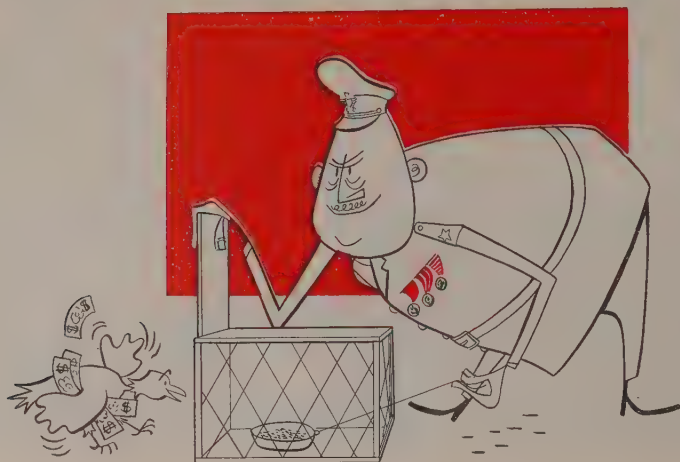
More Capacity — Vauxhall Motors, GM's English organization, is proceeding with a \$100.8-million expansion which will boost its annual capacity to at least 250,000 passenger cars and trucks. Ford Motor Co. Ltd. of Great Britain is increasing its capacity at the cost of \$182 million.

ODM Grants More Write Offs

The Office of Defense Mobilization issued 55 certificates of necessity between Oct. 6 and 19.

Fast write off grants for this period amounted to \$507 million, making a total of \$31.7 billion worth of certificates granted for 20,220 new or expanded facilities.

Railroads got a big percentage of latest period grants.



Higher prices have the military looking for . . .

More Dollars for Defense

THE DEFENSE DEPARTMENT is caught in the climbing price squeeze like many another buyer. So it's going a-hunting—for more money to spend in fiscal 1957.

Military spending in fiscal 1956 is estimated at about \$34.5 billion—with considerable pressure for more.

Dashed Hopes—The administration had hoped to hold both spending and obligations at their present levels. But Defense's efforts at boosting efficiency and individual work loads haven't been enough to offset higher costs.

Without additional spending power, some defense programs may have to be cut back in the next fiscal year.

More—So it's almost certain the military will get a bigger slice of the federal melon next year. Also likely: The bigger slice won't be quite big enough; there may be some cutbacks.

One cutback is sure—this year. The Defense department will drop some 69,000 civilian employees between now and the end of the fiscal year, June 30. It's estimated that \$100 million can be saved.

Layoffs—Guy C. Lee, manpower utilization chief, says about 23,000

civilians will be cut between now and the end of December. Another 23,000 will be dropped in each of the two following quarters.

Savings will make up part of the \$500 million Defense Secretary Charles E. Wilson says can be saved if everyone follows the rules he laid down last month.

Defense Building — Also along that line, Reuben B. Robertson, deputy defense secretary, set up some guides for military construction spending. Emphasis on future building will be on operational needs and on critical facilities requiring long lead time.

To be chopped:

1. Industrial and commercial installations. Mr. Robertson says: "The general concept will be that existing facilities are ample."

2. Recreational and morale facilities (swimming pools, golf courses, educational wings to chapels) are out "unless exceptional circumstances exist."

3. Family housing. No appropriated funds will be used except for projects well advanced in planning, or if it's not possible to provide housing under Title VIII of the National Housing Act or other legislative programs.

New Look at Fair Trade

It looks like Fair Trade will get another airing next year. A Senate small business subcommittee headed by Sen. Hubert H. Humphrey (Dem., Minn.) sent some 1700 manufacturers a questionnaire on the subject.

Wanted is information on major problems of enforcing Fair Trade agreements and the probable effect on the firm if existing federal Fair Trade legislation is repealed. A similar question sheet will be sent retailers.

Aircraft, WOC Queries

Congress isn't finished with its investigation of the F3H Navy jet fighter—the one that cost the lives of four test pilots, plus \$300 million of government money. The legislators are sure there was waste in the program. Still to be determined: Was there an undue amount of it?

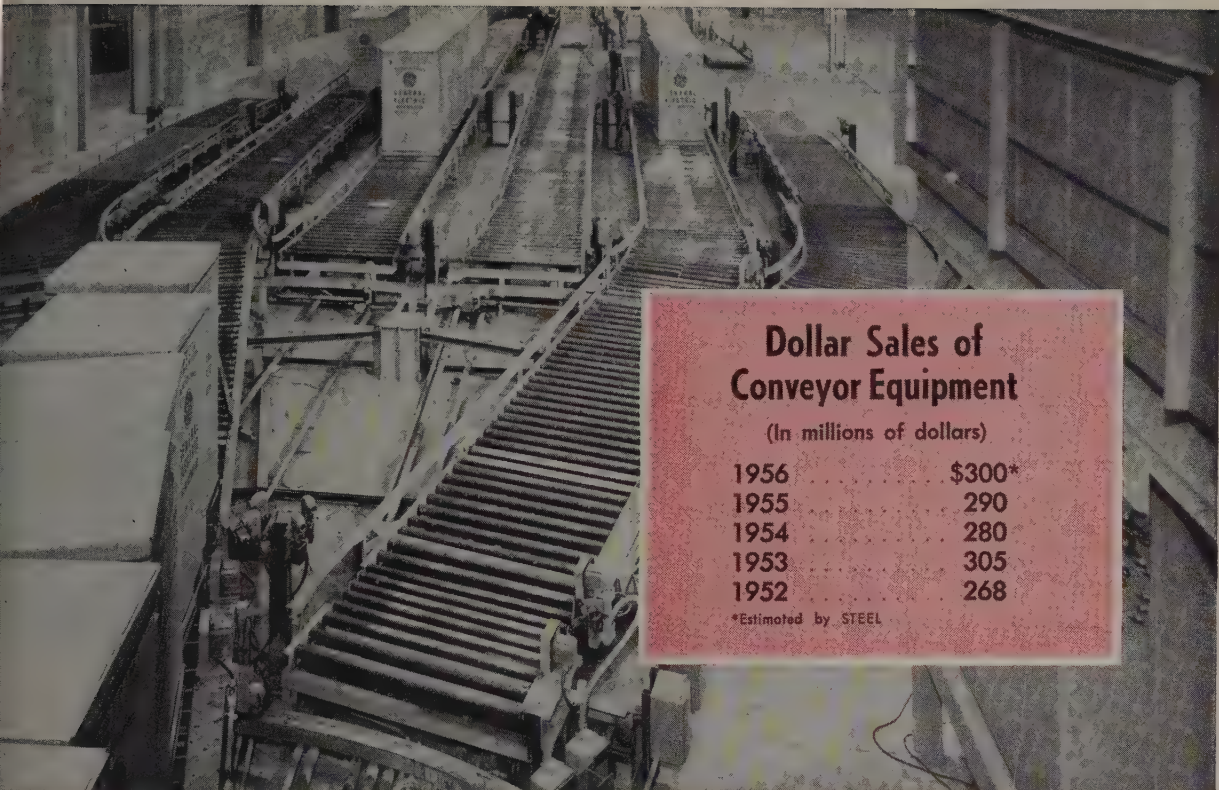
WOCs are off the hook, temporarily, at least. The House's recent inquiry failed to show up any real wrongdoing. The subcommittee's report supposedly will charge that though the WOCs weren't shown to have specifically helped themselves, some actions were questionable since industry as well as government benefited.

Here and There

The Air Force is considering production stretchout of some aircraft. Already slated for slowdown is C-123 made by Fairchild Engine & Airplane Co. Other production schedules are being reviewed.

The Defense department would like to ask for more money for titanium research, but prospects aren't thought too bright because of other economies and cutbacks.

First figures from the 1954 Census of Business are coming out now, will continue through next year. It's the first new data on a lot of businesses since the 1948 project.



Dollar Sales of Conveyor Equipment

(In millions of dollars)

| | |
|------|--------|
| 1956 | \$300* |
| 1955 | 290 |
| 1954 | 280 |
| 1953 | 305 |
| 1952 | 268 |

*Estimated by STEEL

General Electric Co.

Emphasis on materials handling is reflected as . . .

Conveyor Sales Pick Up

CONVEYOR SALES are pulling out of the slump they were in last year.

Estimated dollar volume for this year is \$290 million. Next year it may reach \$300 million. These figures do not include cranes, hoists, monorail or farm elevator equipment.

By 1960, conveyor sales could recover to 1953's mark, or go even higher. Right now, the 175 major conveyor manufacturers say they are busy just keeping up with demands.

Basic Types—Almost all industries use at least one of 90 basic conveyor systems on the market, but no one industry dominates the field.

Special Engineering—Robert C. Sollenberger, executive vice president of the Conveyor Equipment Manufacturers Association, Washington, says: "Where heavier unit

loads or bulk materials are involved, 90 per cent of the conveyor systems are specially engineered. Where lighter packages are concerned, the percentage is about 60.

"There is also a great trend toward 'do-it-yourself' equipment which can be bought off the shelf to handle light loads. These units can be used in many different industrial operations and can be adapted for day-to-day changes in production."

More and more companies are stocking component parts which can be assembled to meet needs of individual users.

Handling Costs—Cleveland Crane & Engineering Co. cites a study showing the amount of handling involved in turning out foundry castings: "Where malleable iron castings are made, it is estimated that total handling involves 225 to 250 tons of material

to produce 1 ton of castings weighing 1 lb each."

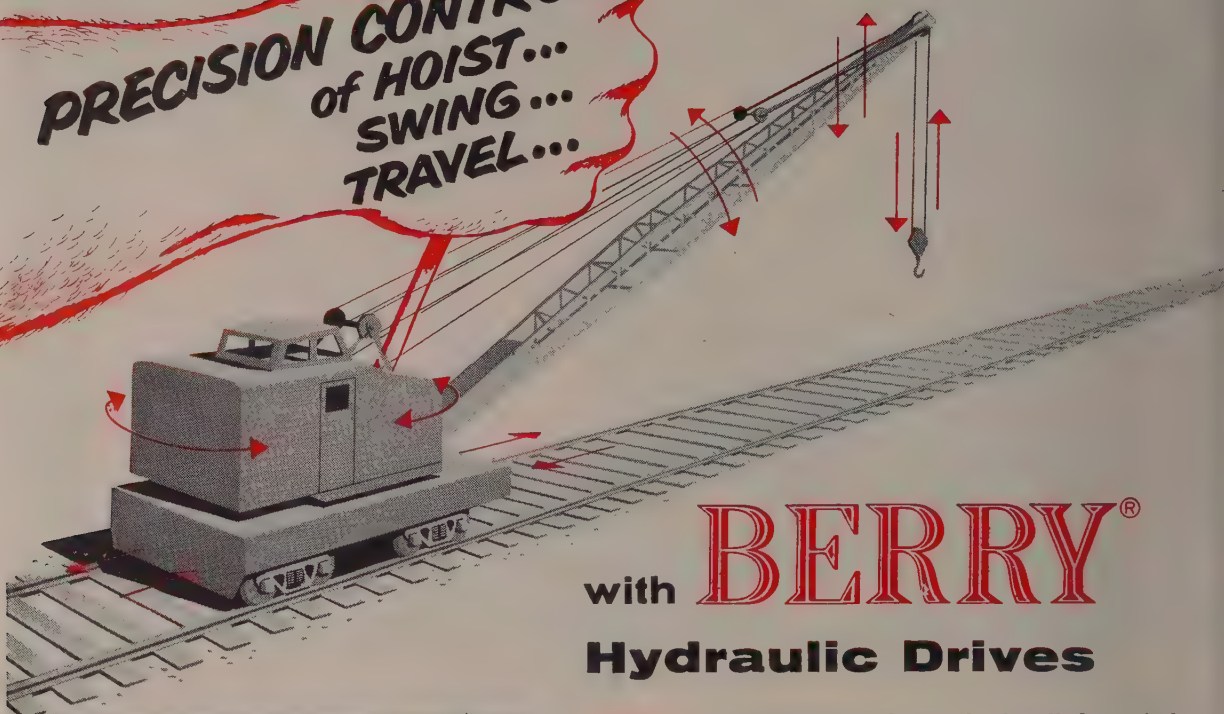
Labor costs of such handling can be terrific. It's one big reason why conveyor manufacturers feel their field will continue to grow as new and better ways of handling and conveying materials are found.

Applications—While basic types of conveyors have changed little over the years, new applications are being developed every day. Probably the greatest field now is the automotive industry, which is tending more and more toward completely automatic handling.

Electronic brains run conveyor systems in many plants. The systems automatically unload raw materials, convey them to storage and processing sections. After assembly, finished products are moved into packaging and shipping divisions.

Speaking about this trend, Mr. Sollenberger believes: "For the next few years there will be far more partial automation than full automation." In any case, most CEMA members feel the time is not far off when all plant materials will be handled by conveyors.

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SWING...
TRAVEL...



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HOIST... Maximum loads can be handled precisely at minimum cost by using low or high engine speeds.

SWING... Direction is completely independent of main transmission direction.

TRAVEL... Tractive effort and speed are ample for all demands.

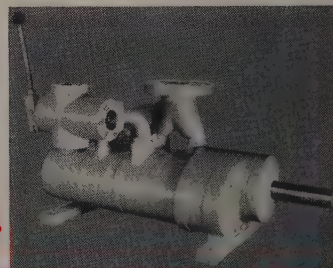
REVERSIBILITY... Complete reversibility is possible at any speed or load, using main control. (No reverse gear to require maintenance.)

SPEED... Speed of operation is independent of load within engine horsepower limits.

Simplicity... Utilization of the new BERRY Pump and Motor Control Valves eliminates over 65% of the piping normally required in conversions and provides the maximum of Precision Control.

Experience... Major industrial firms and railroads in the United States and Canada are using cranes converted to BERRY Hydraulic Drives. Write for location nearest you.

BERRY Model 32-10 3-place pump with BERRY Selector Valve mounted.



17½-Ton Brownhoist with Boom, Hoist and Travel supplied by a BERRY Drive for Western Maryland Railway Company.

10-Ton Unit Crane provided with Independent Swing by use of a BERRY Drive for The Milwaukee Road.



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Alcoa, Massena Works, N. Y.

Accelerated research spending boosts business as . . .

Scientific Apparatus Sales Step Up

SCIENTIFIC apparatus sales will hit about \$400 million this year, up some 5 per cent from 1954. For next year, industry men are betting on a new gain of as much as 15 per cent.

The rapid growth of electronics, high-flying business confidence and accelerated research spending by both industry and government are important elements of this confidence. As late as 1953, research spending hit \$2.5 billion. Today, it's running at almost \$4 billion.

Breakdown—Scientific apparatus sales are split into two main product groups. Laboratory apparatus, optical and industrial instruments form the first. The Scientific Apparatus Makers Association (SAMA), estimates that its members will sell some \$214 million in this category by year end. The balance of the \$400-million projection is made up from volume of the second product group (recorders, controllers, laboratory furniture

and nautical and aeronautical instruments), and sales of non-SAMA members.

Close to 20,000 different products are marketed by the industry, not including some 15,000 chemical reagents and varying sizes of corks, stoppers and tubes. About 16,000 companies share the business. They don't have to be big to do a job, many boast fewer than 25 employees. And one man with highly specialized talent frequently founds a successful firm.

Key Industry—Dollarwise, scientific apparatus is no giant. By comparison, sales of Chicago's State street department stores run from \$500 to \$575 million each year. But the industry provides the tools for some 100,000 research engineers and scientists, who are responsible for sparking almost every technological advance made by American industry.

An increasing shortage of these technical people is viewed by ap-

paratus makers as their biggest single problem. SAMA traces the cause to a shortage of high school science teachers, pointing out that some schools offer no instruction in laboratory science. The association is helping members attack this problem at the level of their own community.

Sales Outlook — Scientific apparatus firms, especially makers of optical instruments and precision analytical balances, are also troubled by import competition. Happily, however, these categories are among the sales leaders, together with instruments for electronic analysis, automatic process control and load cell weighing.

Longterm, the industry has no place to go but up. The spread of automation assures it solid bread-and-butter sales in quality control instrumentation. And for dessert, there are vast unexplored markets in the atomic energy and electronic fields.



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Use "J&L 1200" steel
on your tough jobs for ...

- tops in quality
- tops in machinability
- tops in uniformity
- tops in finish

available in all standard
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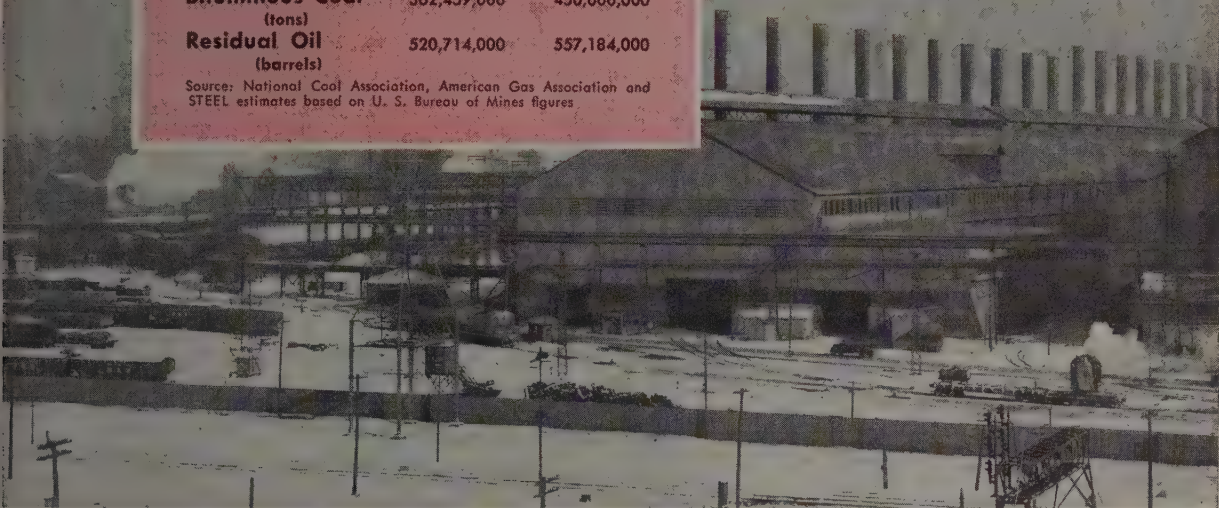
"J & L 1200" Steel provides the qualities that help machine operators do top-flight work at lower overall costs. With "J&L 1200," the operator obtains: better machine finishes ... longer tool life ... higher rates of speed. This fact has been proven time and again—in shop after shop. "J&L 1200" grades meet the compositions published by the A.I.S.I. ... S.A.E. ... and Federal Specifications QQ5-633. Try this steel in your own shop. Results will convince you "J&L 1200" deserves to be a regular specification for your production runs.

Jones & Laughlin
STEEL CORPORATION — Pittsburgh

Industry Consumes More Primary Fuel

| | 1954 | 1955 |
|-------------------------------------|-------------|-------------|
| Gas (thousands of therms) | 33,096,000 | 35,750,000 |
| Bituminous Coal (tons) | 362,459,000 | 450,000,000 |
| Residual Oil (barrels) | 520,714,000 | 557,184,000 |

Source: National Coal Association, American Gas Association and STEEL estimates based on U. S. Bureau of Mines figures



Inland Steel Co.

No shortage, except in residual oil, this winter as . . .

Primary Fuels Get Set

IS THERE GOING to be a fuel shortage in the next few months? Answer: If the U. S. has a normal winter, coal supplies will be more than adequate; gas is preparing for additional expansion; but residual fuel oil may be on the critical list.

Bituminous coal advocates feel that "rock bottom" was hit last year (see table) and are hoping for a 450 to 455-million ton return for '55. To date, some 360 million tons have been produced. Export sales have helped, but most of the increased demand is coming from industry. U. S. Steel Corp. says its coal supply is adequate for the winter. Reason: The corporation does its own mining and has its own barges. One eastern steel company reports that a shortage of coal is developing in its area. Though not serious yet, mines serving this area have

raised output only to find that there are not enough railroad cars to haul it away.

Gas and oil continues to press ahead, developing new markets and customers. Gas producers expect about an 8 per cent increase in use over last year. Residual fuel demand will rise 7 per cent.

Gas—The American Gas Association estimates that construction (replacement and expansion) in its industry for this year will call for the purchase of some 2.3 million tons of steel (2.2 million tons of the total is steel pipe), 221,000 tons of cast iron, 2192 tons of copper and 386 tons of aluminum. Construction in 1956, says the association, will see gas companies use 1.8 million tons of steel, 224,000 tons of cast iron, 2044 tons of copper and 157 tons of aluminum.

Oil — Pittsburgh Steel Co. ex-

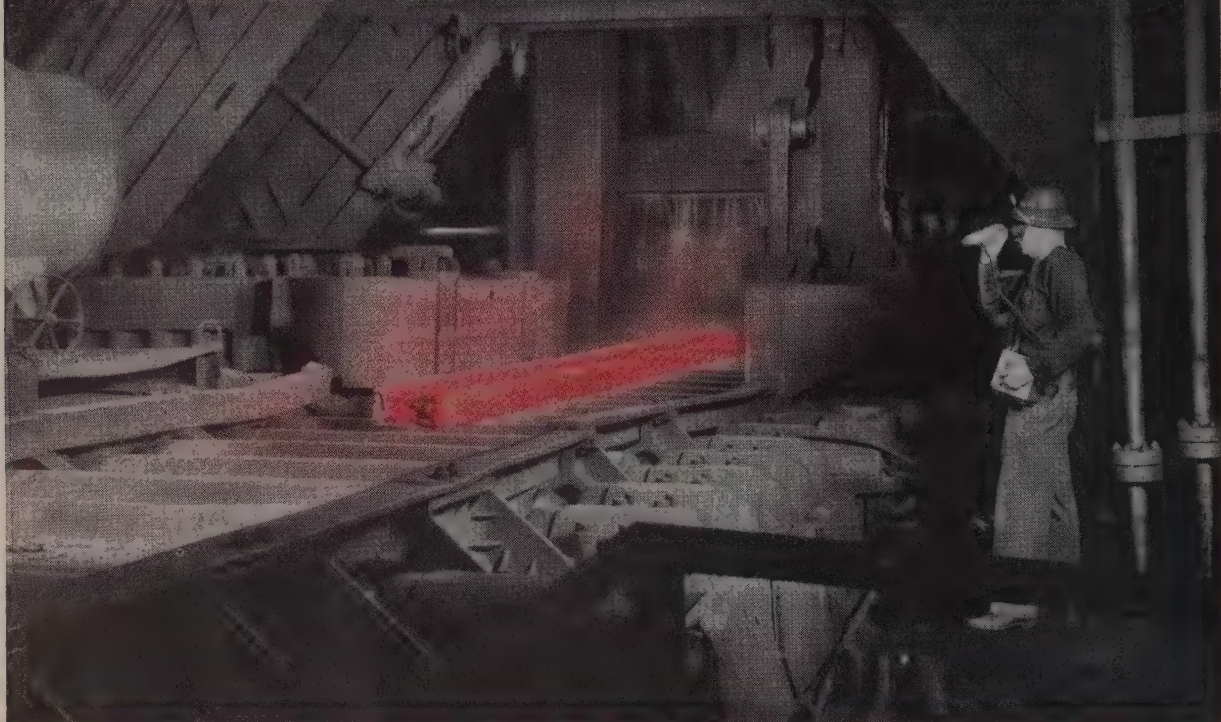
plains that the shortage of barges is one factor in the tightening supply of residual oil. Most barge builders are having a difficult time getting plate and structural shapes to produce needed units. Pittsburgh Steel's opinion: The residual fuel oil shortage will not be critical unless the U. S. has an extremely cold winter.

Chicago—While residual fuel oil is not yet on the critical list, the Standard Oil Co. (Indiana) fire has seriously curtailed the Midwest's stockpile of residual oil for the winter. Wholesale distributors in this area will now be bidding for Gulf Coast oil.

Cleveland—Oil is tight and there is no let-up in sight. Distributors in this area will now be bidding against the Chicago area distributors for Gulf Coast oil.

Crux: There will be enough oil to go around, but transportation will be a serious threat. A prolonged winter, too, might cripple a number of steel plants as distributors feel that the lakes will have to open during the first part of April to keep industrial fuel oil flowing to eastern steelmakers.

HYATTS HELPED THIS MILL ROLL UP A WORLD'S RECORD



522 ingots in one 8-hour turn at J & L's Aliquippa Works!

The main table, approach table, runout table and lineshafting on this record-breaking 46" Blooming Mill are equipped with HYATT Roller Bearings. Why? Because Jones & Laughlin, like so many leading steel producers, has found that the name HYATT is the hallmark of highest quality in roller bearings. It means expert engineering, fine fabrication and above all, *outstanding performance*—the ability to keep on absorbing punishment long after ordinary bearings have hit the scrap-heap!

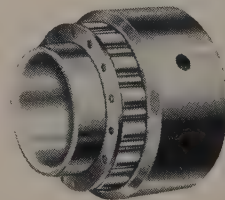
No wonder HYATTS rate so well with J&L! If you want the same kind of record-breaking service from roller bearings, the man to see is as near as your telephone—your HYATT Sales Engineer. Give him a ring right now and let him give your production a lift! Hyatt Bearings Division, General Motors Corporation, Harrison, New Jersey.

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ROLLER BEARINGS

Word of Caution on '56

The year's output should be high, but it's unlikely to surpass 1955's production of 8 million cars, despite current predictions to the contrary

THE TRADITIONAL morass of auto introduction parties, noted for its spirited enthusiasm may find sales managers with a dandy hang-over in 1956.

For as production gets back into the stride of earlier this year and dealers return to discounting, it's easier to recall the optimistic statements than the cars they concerned.

Rundown—General Motors Corp. division heads went on record as follows: Chevrolet's T. H. Keating forecasts car and truck output by his division at 2.53 million, compared with about 2.29 million this year. Pontiac's R. M. Critchfield predicts Pontiac will turn out 700,000 units, compared with 600,000 for 1955. Oldsmobile's J. F. Wolfram anticipates 750,000 units,

compared with 625,000 for last year. Ivan Wiles of Buick expects production of 900,000 cars, against 800,000 this year; and Cadillac's sales manager, J. M. Roche, bets 156,000 cars come off their line, compared with 141,000 1955 models.

Ford Division's general sales manager, L. W. Smead, reports the division is producing at a rate of 2.5 million cars and trucks a year. Though he makes no prediction about 1956, any such figure would be at least a dozen units higher than anything Chevrolet predicted. Mercury Division's general sales manager, Joseph E. Bayne, estimates Mercury will increase sales to 450,000 from about 415,000 in 1955. Lincoln's Ben D. Mills says his division will notch 1 per cent of the industry total next year. That compares with perhaps 0.5 per cent now, or could indicate a doubling of output for next year.

Higher — Chrysler Corp. hasn't laid any numerical estimates on the line in the absolute volume department, nor have any of its division heads. But L. L. Colbert, Chrysler Corp. president, reports that the firm will be shooting for 20 per cent of the industry total, compared with 18.1 per cent through August.

Talk of such gains comes in the face of output expected to top record 1950 by the end of November, and which should reach 8 million passenger cars by year end. Whether the gains will be realized depends in part upon the economic climate, and it's hard to find a man who doesn't think 1956 will be a good year.

Chrysler Kudo—Of the cars introduced, most are inclined to give

Chrysler Corp. kudos on facelift flair for 1956. Its tooling bill of \$175 million has produced more extensive appearance changes than most can claim. Whether the products will make a flight sweep of sales is a question to be answered, but the 1956 versions definitely can be distinguished from the 1955's and set a trend which will be picked up by most manufacturers in all-new 1957 models.

Chrysler also scores with push-button shifting on automatic transmission jobs. Actuating a shift cable which mechanically selects the gear just as the lever formerly did, this device is a logical development rather than just a gimmick, though it hardly ranks with the invention of the wheel. It will be an industry feature in 1957.

GM Shifts — Transmissions are big news on GM products in 1956. Pontiac, Oldsmobile and Cadillac offer a revised Hydra-Matic incorporating a second turbine which empties and fills to govern torque during shifts. This transmission is highly effective in cushioning shift-jerks for normal drivers, though the lead-foot boys will discover they can still jar their passengers if they work at it. Performance remains high, and the new Hydra-Matic ranks as a concession to smoothness and not a compromise.

Still the old smoothie is Dynaflow—this year with an additional stator to direct the oil flow for greater performance. The result is most impressive, and, coupled with the horsepower hike, this year's Special model will embarrass the boys in last year's Century jobs. Changes in the front suspension and double-acting shock absorbers in the rear make the 1956 Buick a substantially different animal than the 1955.

Safe Ford—Ford products are hitting safety hard, in addition to style and horsepower hikes—like GM changes, no small stuff, but of consequences which are more easily observed than predicted. Almost a cinch to make its quota, however, is Lincoln, which offers

U. S. Auto Output

Passenger Only

| | 1955 | 1954 |
|--------------|----------|-----------|
| January | 659,719 | 456,765 |
| February ... | 675,769 | 443,257 |
| March | 794,188 | 526,076 |
| April | 754,007 | 533,470 |
| May | 724,891 | 494,250 |
| June | 649,372 | 504,811 |
| July | 659,979 | 441,451 |
| August | 614,392 | 436,650 |
| September .. | 461,592 | 285,860 |
| October | 517,696† | 236,635 |
| November .. | | 508,466 |
| December ... | | 641,971 |
| Total | | 5,518,662 |

| Week Ended | 1955 | 1954 |
|---------------|----------|---------|
| Oct. 8 | 80,271 | 63,925 |
| Oct. 15 | 101,581 | 44,882 |
| Oct. 22 | 137,425 | 45,649 |
| Oct. 29 | 158,430 | 68,649 |
| Nov. 5 | 174,672† | 92,766 |
| Nov. 12 | 180,000* | 116,285 |

†Preliminary *Estimated by STEEL
Source: Ward's Automotive Reports

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a restyled job to recover the sales traction lacking in 1955.

Stimulating Independents—Among the Independents, Packard certainly offers a stimulating machine for 1956, incorporating the limited slip differential, push-button shifting and torsion level ride. The Studebakers to be introduced day after tomorrow also will be acclaimed by many with major front and rear restyling that gets the cars back into the contemporary design school with

a bang. Also a car to watch will be the Rambler, which gets top style billing among many of the newsmen. The degree of change on the Hudson is comparable to that on the Nash just introduced. Kaiser and Willys, as predicted about a year ago in STEEL, will be out of the passenger car field in 1956.

1957 Models—The 1956 models will not parallel calendar year of 1956. A stream of all-new 1957 models will hit the road shortly

after the middle of next year, since most manufacturers are planning to introduce from one to two months earlier than this year. A major contributor to the 1956 sales picture will be the really giddy 1957 jobs. Coupled with usual spring buying spurt, 1956 seems assured of being the third-best year at worst and perhaps even better.

The chart below may help you decide when you like to become part of the statistics.

'56 4-DOOR SEDANS—WHAT YOU GET FOR YOUR MONEY

| MAKE | SPECIFICATIONS | | | | | | | COST OF OPTIONAL EQUIPMENT | | | | | | | |
|-----------------------|----------------|------------|-------------------|--------|----------------|--------------|-------------|----------------------------|--------------|--------------|--------------|---------|--------------------|------------------------|---------|
| | Price | Wheel-base | Length (shipping) | Weight | Max. hp at rpm | Compr. Ratio | Engine Type | Over-drive | Auto. Trans. | Power Steer. | Power Brakes | Radio | Heater & Defroster | Power Package hp @ rpm | Cost |
| CHEVROLET | | | | | | | | | | | | | | | |
| 150 Series | \$1,675 | 115 | 197.5 | 3220 | 140/4200 | 8:1 | OHV-6† | \$100.00 | \$175.00 | \$85.00 | \$35.00 | \$63.50 | \$42.00 | NO | NO |
| 210 Series | 1,755 | 115 | 197.5 | 3293 | 170/4400 | 8:1 | V-8 | 100.00 | 175.00 | 85.00 | 35.00 | 63.50 | 42.00 | 205/4600 | \$30.00 |
| Bel Air | 1,860 | 115 | 197.5 | 3293 | 170/4400 | 8:1 | V-8 | 100.00 | 175.00 | 85.00 | 35.00 | 63.50 | 42.00 | 205/4600 | 30.00 |
| PONTIAC | | | | | | | | | | | | | | | |
| Chieftain 860 | 2,060 | 122 | 205.6 | NA | 205/4600 | 8.9:1 | V-8 | NO | 175.00 | 100.00 | 35.00 | 84.50 | 83.50 | 227/4800 | 28.50 |
| Chieftain 870 | 2,167 | 122 | 205.6 | NA | 205/4600 | 8.9:1 | V-8 | NO | 175.00 | 100.00 | 35.00 | 84.50 | 83.50 | 227/4800 | 28.50 |
| Star Chief | 2,273 | 124 | 212.6 | NA | 227/4800 | 8.9:1 | V-8 | NO | 190.00 | 100.00 | 35.00 | 84.50 | 83.50 | NO | NO |
| OLDSMOBILE | | | | | | | | | | | | | | | |
| 88 Series | 2,226 | 122 | 203.29 | 3761 | 230/4400 | 9.25:1 | V-8 | NO | 204.50 | 107.50 | 39.80 | 102.60 | 82.35 | NA | NA |
| Super 88 Series | 2,363 | 122 | 203.29 | 3897 | 240/4400 | 9.25:1 | V-8 | NO | 204.50 | 107.50 | 39.80 | 102.60 | 82.35 | NA | NA |
| 98 Series | 2,969 | 126 | 212.29 | 4047 | 240/4400 | 9.25:1 | V-8 | NO | 204.50 | 107.50 | 39.80 | 102.60 | 82.35 | NA | NA |
| BUICK | | | | | | | | | | | | | | | |
| Special | 2,166 | 122 | 206.7 | 3790 | 220/4400* | 8.9:1 | V-8 | NO | 204.30 | 107.50 | 38.70† | 95.70 | 85.00 | NO | NO |
| Century | 2,717 | 122 | 206.7 | 4000 | 255/4400* | 9.5:1 | V-8 | NO | Std. | 107.50 | 38.70† | 95.70 | 85.00 | NO | NO |
| Super | 2,927 | 127 | 216.0 | 4200 | 255/4400* | 9.5:1 | V-8 | NO | Std. | Std. | 38.70† | 95.70 | 85.00 | NO | NO |
| Roadmaster | 3,148 | 127 | 216.0 | 4280 | 255/4400* | 9.5:1 | V-8 | NO | Std. | Std. | 38.70† | 95.70 | 85.00 | NO | NO |
| CADILLAC | | | | | | | | | | | | | | | |
| Series 62 | 3,903 | 129 | 214.9 | NA | 285/4600 | 9.75:1 | V-8 | NO | Std. | Std. | Std. | 142.70 | 128.85 | 305/4700 | 161.10 |
| Fleetwood 60 | 4,587 | 133 | 225.9 | NA | 285/4600 | 9.75:1 | V-8 | NO | Std. | Std. | Std. | 142.70 | 128.85 | 305/4700 | 161.10 |
| Fleetwood 75 | 6,040 | 149.75 | 235.7 | NA | 285/4600 | 9.75:1 | V-8 | NO | Std. | Std. | Std. | 142.70 | 128.85 | NO | NO |
| PLYMOUTH | | | | | | | | | | | | | | | |
| Plaza Series | 1,726 | 115 | 204.8 | 3145 | 125/3600 | 7.6:1 | LH-6† | 107.70 | 183.70 | 80.80 | 40.20 | 89.90 | 75.40 | 131/3600 | 10.80 |
| Savoy Series | 1,818 | 115 | 204.8 | 3295 | 180/4400 | 8:1 | V-8 | 107.70 | 183.70 | 80.80 | 40.20 | 89.90 | 75.40 | 200/4400 | 44.65 |
| Belvedere Series | 1,896 | 115 | 204.8 | 3325 | 187/4400 | 8:1 | V-8 | 107.70 | 183.70 | 80.80 | 40.20 | 89.90 | 75.40 | 200/4400 | 44.65 |
| Sport Suburban Series | 2,244 | 115 | 209.0 | 3605 | 187/4400 | 8:1 | V-8 | 107.70 | 183.70 | 80.80 | 40.20 | 89.90 | 75.40 | 200/4400 | 44.65 |
| DODGE | | | | | | | | | | | | | | | |
| Coronet 6 | 2,029 | 120 | 212 | NA | 131/3800 | 7.6:1 | LH-6† | 102.30 | 183.70 | NO | 37.70 | 76.80 | 79.65 | NO | NO |
| Royal V-8 | 2,257 | 120 | 212 | NA | 189/4400 | 7.6:1 | V-8 | 102.30 | 183.70 | 91.50 | 37.70 | 76.80 | 79.65 | NO | NO |
| Custom Royal V-8 | 2,359 | 120 | 212 | NA | 218/4400 | 8.0:1 | V-8 | 102.30 | 183.70 | 91.50 | 37.70 | 76.80 | 79.65 | 230/4400 | 214.00 |
| DE SOTO | | | | | | | | | | | | | | | |
| Fire dome | 2,393 | 126 | 217.9 | 3855 | 230/4400 | 8.5:1 | V-8 | 100.00 | 175.00 | 90.00 | 37.00 | 92.80 | 76.20 | NO | NO |
| Fireflite | 2,803 | 126 | 217.9 | 4005 | 255/4400 | 8.5:1 | V-8 | 100.00 | 175.00 | 90.00 | 37.00 | 92.80 | 76.20 | NO | NO |
| CHRYSLER | | | | | | | | | | | | | | | |
| Windsor | 2,565 | 126 | 219.9 | 3900 | 225/4400 | 8.5:1 | V-8 | NO | 175.00 | 90.00 | 37.00 | 92.80 | 76.20 | 250/4600 | 75.00 |
| New Yorker | 3,402 | 126 | 221.2 | 4110 | 280/4600 | 9.0:1 | V-8 | NO | Std. | 90.00 | Std. | 92.80 | 76.20 | NO | NO |
| Imperial | 4,381 | 133 | 229.6 | 4565 | 280/4600 | 9.0:1 | V-8 | NO | Std. | Std. | Std. | 92.80 | 76.20 | NO | NO |
| FORD | | | | | | | | | | | | | | | |
| Mainline | 1,699 | 115.5 | 198.5 | 3127 | 137/4000 | 8.0:1 | OHV-6† | 109.70 | 178.20 | 53.30 | 39.00 | 76.60 | 71.44 | NO | NO |
| Customline | 1,785 | 115.5 | 198.5 | 3258 | 176/4400* | 8.4:1 | V-8 | 109.70 | 178.20 | 53.30 | 39.00 | 76.60 | 71.44 | NO | NO |
| Fairlane | 1,871 | 115.5 | 198.5 | 3290 | 176/4400* | 8.4:1 | V-8 | 109.70 | 178.20 | 53.30 | 39.00 | 76.60 | 71.44 | NO | NO |
| MERCURY | | | | | | | | | | | | | | | |
| Custom | 2,157 | 119 | 206.4 | 3520 | 215/4600* | 8.4:1 | V-8 | 102.00 | 175.35 | 75.00 | 35.00 | 89.50 | 75.00 | NO | NO |
| Monterey | 2,292 | 119 | 206.4 | 3570 | 225/4600* | 9:1 | V-8 | 102.00 | 175.35 | 75.00 | 35.00 | 89.50 | 75.00 | NO | NO |
| Montclair | 2,507 | 119 | 206.4 | 3610 | 225/4600* | 9:1 | V-8 | 102.00 | 175.35 | 75.00 | 35.00 | 89.50 | 75.00 | NO | NO |
| LINCOLN | | | | | | | | | | | | | | | |
| Premiere | 4,183 | 126 | 222.8 | 4450 | 285/4600 | 9:1 | V-8 | NO | Std. | Std. | 45.67 | 126.00 | 125.33 | NO | NO |
| Capri | 3,821 | 126 | 222.8 | 4450 | 285/4600 | 9:1 | V-8 | NO | Std. | Std. | 45.67 | 126.00 | 125.33 | NO | NO |
| NASH | | | | | | | | | | | | | | | |
| Statesman | NA | 114¼ | 202¼ | 3170 | 130/4500 | 7.44:1 | OHV-6 | NA | NA | NA | NA | NA | NA | NO | NO |
| Ambassador | NA | 121¼ | 209¼ | 3570 | 135/3700 | 7.6:1 | OHV-6† | NA | NA | NA | NA | NA | NA | NO | NO |
| PACKARD | | | | | | | | | | | | | | | |
| Patrician | 4,160 | 127 | 218.5 | 4355 | 290/4600 | 10:1 | V-8 | NA | NA | NA | NA | NA | NA | NO | NO |
| Packard 400 | 4,190 | 127 | 218.5 | 4355 | 290/4600 | 10:1 | V-8 | NA | NA | NA | NA | NA | NA | NO | NO |
| Clipper Custom | 3,069 | 122 | 214½ | 3915 | 270/4600 | 9.5:1 | V-8 | NA | NA | NA | NA | NA | NA | NO | NO |
| Clipper Super | 2,866 | 122 | 214½ | NA | 240/4600 | 9.5:1 | V-8 | NA | NA | NA | NA | NA | NA | NO | NO |
| Clipper Deluxe | 2,731 | 122 | 214½ | 3700 | 240/4600 | 9.5:1 | V-8 | NA | NA | NA | NA | NA | NA | NO | NO |

* With automatic transmission. † Available only on Dynaflo-equippped cars. ‡ V-8 engine available. NO not offered. NA not available. Prices are factory retail prices including federal excise tax, handling and distribution charges but exclusive of state and local taxes and transportation charges.

Letter-Matic 1960.?

TOMORROW: You dictate! The machine types and hustles your letters to the mail. Electronics does it all.



TODAY: In dictating instruments, New Departure ball bearings contribute to compactness of design and operating efficiency. They hold moving parts in alignment—reduce wear—require no upkeep.

Think of dashing through your correspondence with this imaginary scribe! It converts your voice into electronic impulses which type, micro-record, fold, insert, seal, address and stamp letters almost as fast as you can dictate!

It's just a notion now! But when some foresighted engineer works it out, you can bet New Departure will be called in to design the right ball bearings to keep these intricate parts working smoothly. New Departure works with engineers right from the planning stage to develop the exact bearing for even the newest departure in design.

Whether you're planning a new product or redesigning an old one, call on New Departure. You'll benefit from a half-century of experience.

NEW DEPARTURE • DIVISION OF GENERAL MOTORS • BRISTOL, CONNECTICUT

NEW DEPARTURE

BALL BEARINGS



NOTHING ROLLS LIKE A BALL



This hole means savings —instead of shavings

THE hole in the tube above should have been packed full of money. It would have been a quick way to show you some of the money you'll save when you switch to Timken® seamless steel tubing for your hollow parts jobs.

Because the hole's already there, you eliminate practically all of the scrap you have to drill out when you use bar stock—the steel you pay for but don't use.

Because the hole's already there, you can start with finish boring. You can make your hollow parts faster, with less equipment and fewer production steps.

Because the hole's already there, screw machine stations and men are available for other operations. You add machine capacity without adding machines. You use your employees more efficiently.

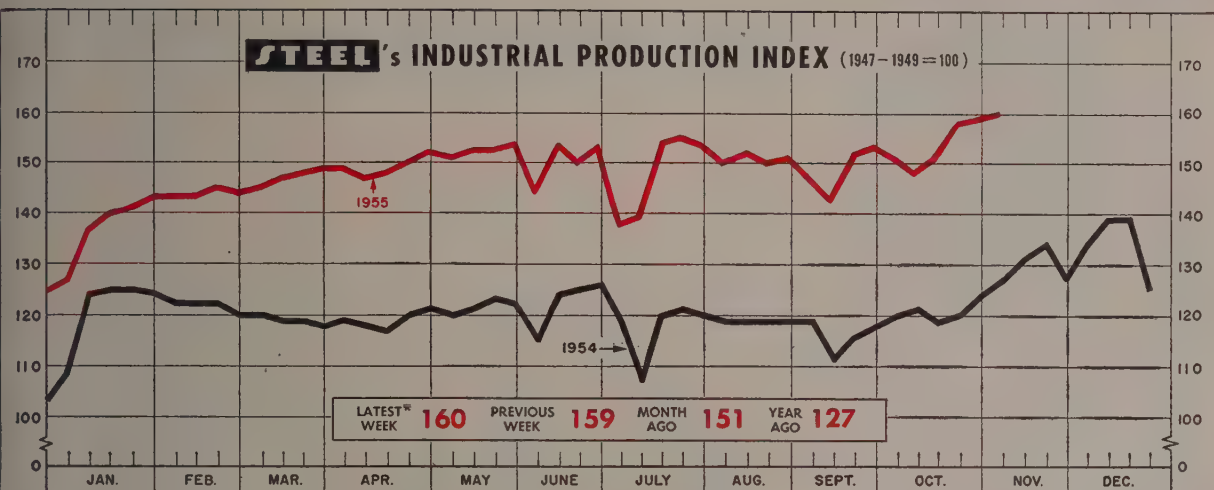
To make sure you get every penny's worth of steel for your dollar, our engineers will be glad to study your operation and recommend the most economical tube size for your hollow parts job—guaranteed to clean up to finish dimensions.

Timken seamless steel tubing gives you a better quality product, too. The piercing operation by which it's made is basically a forging operation. This gives the tubing a uniform spiral grain flow and a refined grain structure that brings out the best in the quality of the metal. And this quality is uniform from tube to tube and heat to heat because of the Timken Company's rigid quality control. The Timken Roller Bearing Company, Steel and Tube Division, Canton 6, Ohio. Cable address: "TIMROSCO".

YEARS AHEAD—THROUGH EXPERIENCE AND RESEARCH



SPECIALISTS IN FINE ALLOY STEELS, GRAPHITIC TOOL STEELS AND SEAMLESS TUBING



*Week ended Nov. 5. Based upon and weighted as follows: Steel Output, 35%; Electric Power Output, 32%; Freight Car Loadings, 22%; and Auto Assemblies, 11%.

Steel, Autos Pace Industrial Production

STEEL's industrial production index has touched the magic 160 mark (1947-1949=100), an all-time record. The latest week was just a shade under, at 159, but when preliminary figures are revised it also should tap the 160 line.

What it means is this: Steel, autos and electrical output are at record or near-record levels. Railroad freight car loadings are chugging along at their hottest pace since 1952.

Sugar and Spice—Since all four factors are regarded as good indicators of the way over-all business is going, the picture looks rosy.

Take steel, for example. Output last week was estimated at 2.37 million net tons by the American Iron & Steel Institute. That's 98.3 per cent of capacity. The week before, steel production was 2.40 million tons, or 99.4 per cent of capacity. Steel output in recent weeks has been just about one and one-half times what it was in an average week of 1947-1949. It should hold about there until the slowdown for Christmas holidays; demand shows no letup.

Delayed Pickup—Automakers have the throttle flat to the floor but haven't hit top speed. Production kinks are holding back a number of makes.

When the bugs get ironed out, watch 'em fly. Combined auto-truck output is already past 200,000 a week. Only nine weeks had previously surpassed that total.

Good Sales News—As it is, output is best since last May. The all-time weekly high was recorded in the final week of April when 216,629 cars and trucks came off

the lines of U. S. plants, according to *Ward's Automotive Reports*.

There's little reason to expect any slowdown between now and year end. Early sales reports are highly encouraging—and besides, there's the "sold most" races, Chevy vs. Ford for first place, and Buick vs. Plymouth for third.

Also inflating STEEL's produc-

BAROMETERS OF BUSINESS

INDUSTRY

| | LATEST PERIOD* | PRIOR WEEK | YEAR AGO |
|-----------------------------------------------------|----------------------|------------|----------|
| Steel Ingot Production (1000 net tons) ² | 2,372 ¹ | 2,400 | 1,874 |
| Electric Power Distributed (million kw-hr) | 10,640 ¹ | 10,659 | 9,152 |
| Bitum. Coal Output (1000 tons) | 9,965 | 9,800 | 9,203 |
| Petroleum Production (daily avg.—1000 bbl) | 6,740 ¹ | 6,750 | 6,153 |
| Construction Volume (ENR—millions) | \$394.0 | \$295.2 | \$287.1 |
| Auto, Truck Output, U. S., Canada (Ward's) | 207,058 ¹ | 188,283 | 116,575 |

TRADE

| | LATEST PERIOD* | PRIOR WEEK | YEAR AGO |
|--------------------------------------------------------|------------------|------------|----------|
| Freight Car Loadings (1000 cars) | 832 ¹ | 835 | 736 |
| Business Failures (Dun & Bradstreet, no.) | 210 ¹ | 230 | 223 |
| Currency in Circulation (millions) ³ | \$30,528 | \$30,498 | \$30,138 |
| Dept. Store Sales (changes from year ago) ³ | +8% | +8% | +4% |

FINANCE

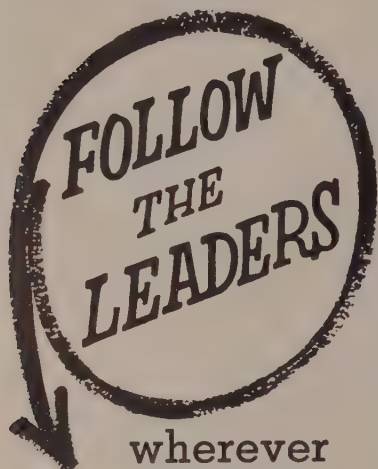
| | LATEST PERIOD* | PRIOR WEEK | YEAR AGO |
|------------------------------------------------------|----------------|------------|-----------|
| Bank Clearings (Dun & Bradstreet, millions) | \$22,522 | \$21,113 | \$19,220 |
| Federal Gross Debt (billions) | \$279,826 | \$280,033 | \$278,789 |
| Bond Volume, NYSE (millions) | \$17,019 | \$18,766 | \$14,396 |
| Stocks Sales, NYSE (thousands of shares) | 9,695 | 8,992 | 10,561 |
| Loans and Investments (billions) ⁴ | \$85,571 | \$85,542 | \$84,789 |
| U. S. Govt. Obligations Held (billions) ⁴ | \$30.922 | \$30,941 | \$37,533 |

PRICES

| | LATEST PERIOD* | PRIOR WEEK | YEAR AGO |
|---------------------------------------------------|----------------|------------|----------|
| STEEL's Finished Steel Price Index ⁵ | 208.90 | 208.90 | 194.53 |
| STEEL's Nonferrous Metal Price Index ⁶ | 264.4 | 264.1 | 218.3 |
| All Commodities ⁷ | 111.0 | 111.1 | 109.9 |
| Commodities Other than Farm & Foods ⁷ | 118.7 | 118.7 | 114.5 |

*Dates on request. ¹Preliminary. ²Weekly capacities, net tons: 1955, 2,413,278; 1954, 2,384,549. ³Federal Reserve Board. ⁴Member banks, Federal Reserve System. ⁵1935-1939=100. ⁶1936-1939=100. ⁷Bureau of Labor Statistics Index, 1947-1949=100

for stampings...



wherever
you are!

How can you go
wrong by following
the leading manu-
facturers of widely-
diversified products?

Many of them buy
their quality-stampings
from us... and have
done so for years!

And their plants are
located... literally
... from coast to coast.

So, if you want to
follow these leaders
to quality stampings...

You'll find a friendly,
talented and ideally-
equipped company
ready to give you a
warm welcome...

Wherever you're
located!



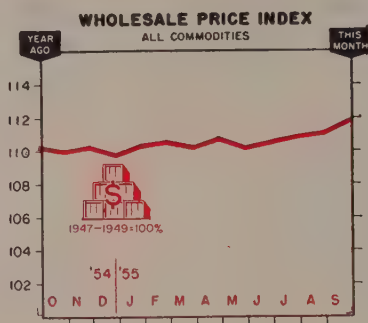
**DETROIT STAMPING
COMPANY**

DE-STA-CO

359 Midland Ave., Detroit 3, Mich.
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• AMERICA'S BEST KNOWN
JOB STAMPING MANUFACTURER

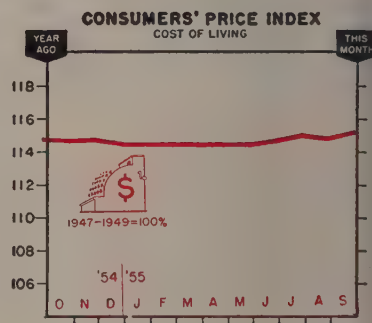
THE BUSINESS TREND



| | 1955 | 1954 | 1953 |
|------------|--------|-------|-------|
| Jan. | 110.1 | 110.9 | 109.9 |
| Feb. | 110.4 | 110.5 | 109.6 |
| Mar. | 110.0 | 110.5 | 110.0 |
| Apr. | 110.5 | 111.0 | 109.4 |
| May | 109.9 | 110.9 | 109.8 |
| June | 110.3 | 110.0 | 109.5 |
| July | 110.5 | 110.4 | 110.9 |
| Aug. | 110.9 | 110.5 | 110.6 |
| Sept. | 111.6* | 110.0 | 111.0 |
| Oct. | | 109.7 | 110.2 |
| Nov. | | 110.0 | 109.8 |
| Dec. | | 109.5 | 110.1 |

U. S. Bureau of Labor Statistics
*Preliminary

Charts copyrighted, 1955, STEEL



| | 1955 | 1954 | 1953 |
|------------|-------|-------|-------|
| Jan. | 114.3 | 115.2 | 113.9 |
| Feb. | 114.3 | 115.0 | 113.4 |
| Mar. | 114.3 | 114.8 | 113.6 |
| Apr. | 114.2 | 114.6 | 113.7 |
| May | 114.2 | 115.0 | 114.0 |
| June | 114.4 | 115.1 | 114.5 |
| July | 114.7 | 115.2 | 114.7 |
| Aug. | 114.5 | 115.0 | 115.0 |
| Sept. | 114.9 | 114.7 | 115.2 |
| Oct. | | 114.5 | 115.4 |
| Nov. | | 114.6 | 115.0 |
| Dec. | | 114.3 | 114.9 |

U. S. Bureau of Labor Statistics

tion index is electrical output. It's over 10.6 billion kilowatt-hours weekly, double what it was back in 1947 to 1949. Here's another figure due to rise some more. Mostly responsible: More dark, dreary late fall days which mean lights go on earlier.

Railroads Come Back...

The fourth factor in the production index is freight car loadings. They were sort of a poor relation during most of the index's rise. They're beginning to pull their own weight as the index continues upward.

Even so, loadings are barely above the 1947-1949 average, indicating the railroads have a good bit to go if they are going to keep pace with a rapidly expanding economy.

Holding loadings down somewhat is a tight supply of cars (see page 65). But even with ample cars, loadings would still come nowhere near the gains racked up by steel, autos and electric output.

Higher loadings do make railroad profits look better. Estimated net income of 130 Class I railroads was \$80 million in September, compared with \$59 million in that month last year, says the As-

sociation of American Railroads. For the first nine months of this year net income is \$661 million, half again as much as in the same period of 1954.

Prosperity in Technicolor...

Commerce Secretary Sinclair Weeks observes: "The economy is in the pink of condition... Old Man Prosperity 'just keeps rolling along.'"

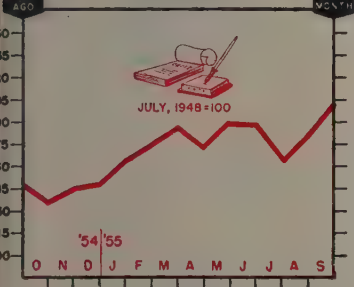
He sees: 1. Construction hitting about \$42 billion this year—that's 10 per cent above last year's record. 2. The number of adult workers in October at a new high. 3. Best Christmas sales in history for retailers. 4. Possibility of capital spending soaring to a new record rate in 1955's last two quarters.

The Committee of Technical Consultants—14 leading industry economists—believes "pretty unanimously that 1956 will show a higher rate of activity than 1955," reports Mr. Weeks.

"Some members do foresee a modest slide-off in the second half of 1956 following an inventory build-up, but still with each quarter higher than in the corresponding quarter of 1955. Others, however, doubt that the second half of 1956 will show any decline."

INDUSTRIAL SUPPLIES & MACHINERY

NEW ORDER INDEX

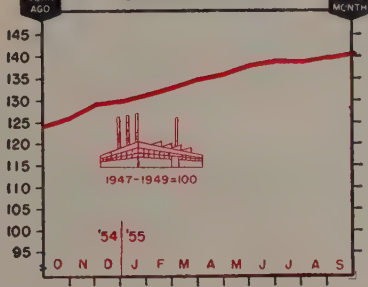


| | 1955 | 1954 | 1953 |
|------------|-------|-------|-------|
| Jan. | 164.4 | 139.8 | 157.4 |
| Feb. | 175.1 | 140.5 | 172.9 |
| Mar. | 186.9 | 141.5 | 188.2 |
| Apr. | 173.7 | 131.9 | 182.1 |
| May | 191.6 | 129.4 | 171.1 |
| June | 189.1 | 136.4 | 160.0 |
| July | 163.7 | 119.4 | 155.3 |
| Aug. | 181.2 | 132.5 | 139.6 |
| Sept. | 203.2 | 148.1 | 150.6 |
| Oct. | ... | 136.3 | 146.0 |
| Nov. | ... | 146.2 | 144.8 |
| Dec. | ... | 148.8 | 136.7 |

Amer. Supply & Machinery Mfrs.' Assn.

INDUSTRIAL PRODUCTION INDEX

FEDERAL RESERVE BOARD



| | | (seasonally adjusted) | | | |
|------------|------|-----------------------|---------|-------------|------|
| | | Total | Primary | Metal | |
| | | Production | Metals | Fabricating | |
| | | 1955 | 1954 | 1955 | 1954 |
| Jan. | 131 | 125 | 127 | 111 | 156 |
| Feb. | 133 | 124 | 131 | 108 | 157 |
| Mar. | 135 | 123 | 135 | 103 | 158 |
| Apr. | 136 | 123 | 138 | 104 | 160 |
| May | 138 | 124 | 140 | 106 | 162 |
| June | 139 | 124 | 143 | 108 | 163 |
| July | 139 | 124 | 134 | 104 | 167 |
| Aug. | 140 | 123 | 139 | 105 | 170 |
| Sept. | 141* | 124 | 146* | 117 | 171* |
| Oct. | ... | 126 | ... | 110 | ... |
| Nov. | ... | 129 | ... | 118 | ... |
| Dec. | ... | 130 | ... | 120 | ... |
| Avg. | ... | 125 | ... | 110 | ... |

Federal Reserve Board. *Preliminary

Report on Building ...

Supporting Secretary Weeks' contention that spending for new construction will set a record this year are October outlays pegged at \$3.9 billion by the Commerce and Labor departments.

That's 11 per cent above the old peak for the month set last year. It brings spending this year over \$35 billion, 13 per cent higher than at this time in 1954, the record year.

October totals, though, were down about 3 per cent from September's—mostly a result of the September dip in housing starts. On the brighter side: Industrial and commercial building continue to expand, breaking all previous records.

Inventories: Relatively Low ...

One of the nation's better known economists, Martin Gainsbrugh of the National Industrial Conference Board, predicts: "Economic activity should rise even further in the next several quarters as the automobile industry begins to market 1956 models."

Other expansionary factors are: The rising trend of private investment in new plants and equipment;

continued growth in state and local outlays; prospects of higher tax yields and possibly further tax relief.

In machinery industries, the up-trend of the last six months will apparently be maintained in the current quarter, Mr. Gainsbrugh told the National Tool & Die Manufacturers Association convention.

The level of business inventories even after several quarters of build-up still appears low relative to current operating rates in most manufacturing industries, he noted.

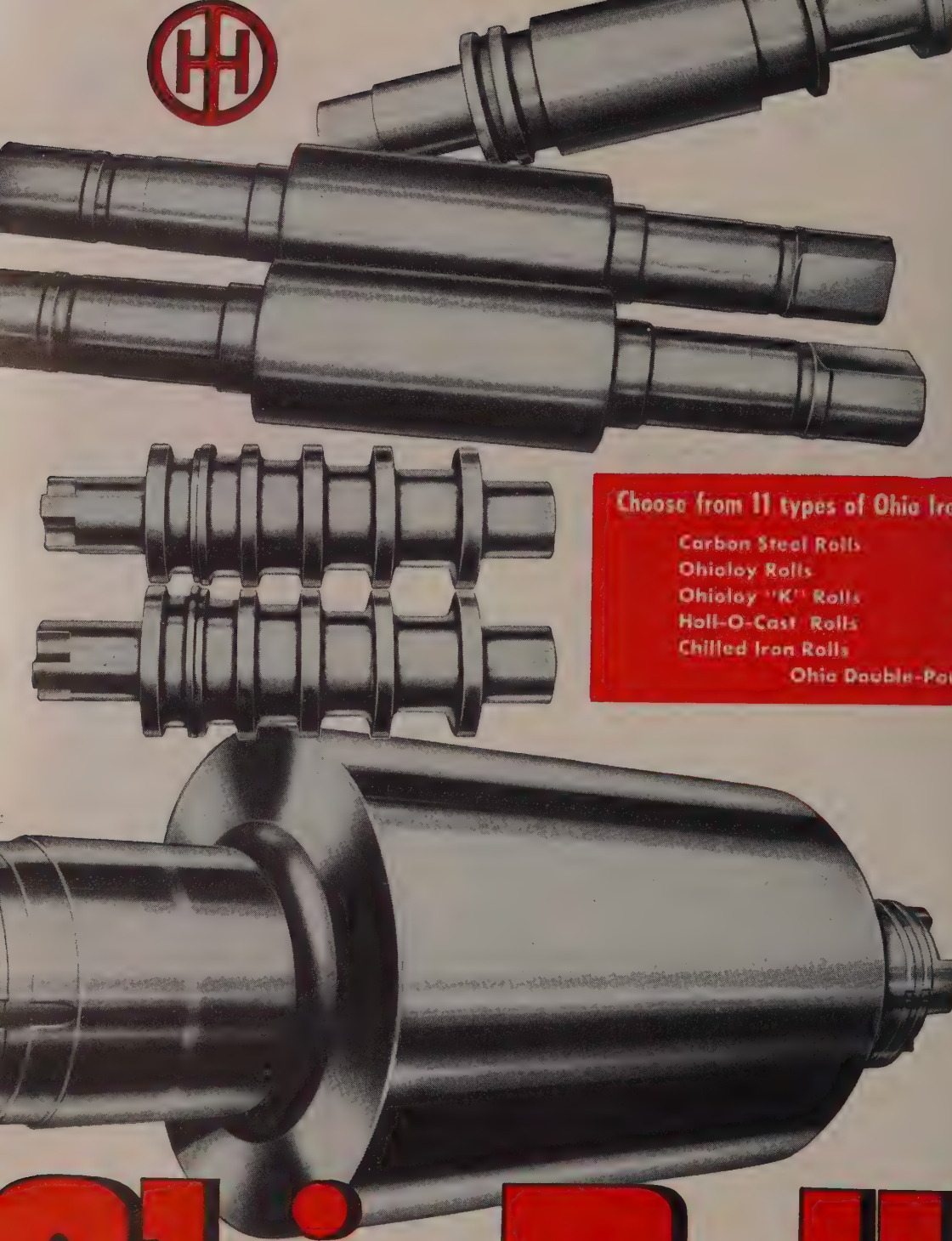
Trends Fore and Aft ...

"Sales, unfilled orders and incoming business continue at a rate well in excess of last year," says R. W. Porter, treasurer, Van Norman Co. . . . Commercial heat treaters had their best month of 1955 in September, reports Metal Treating Institute. Business over the year is now 13.4 per cent ahead of 1954's . . . "At Sept. 30, unfilled orders for machines amounted to \$14.0 million, compared with \$12.0 million at June 30 and \$3.8 million at Jan. 1," say top officers of Bucyrus-Erie Corp., W. W. Coleman and W. L. Little.

COOLIDGE Balls

CHROME ALLOY AND STAINLESS

COOLIDGE CORPORATION
MIDDLETOWN, OHIO



Choose from 11 types of Ohio Iron and Steel Rolls

Carbon Steel Rolls

Ohioloy Rolls

Ohioloy "K" Rolls

Holl-O-Cast Rolls

Chilled Iron Rolls

Ohio Double-Pour Rolls

Dense Iron Rolls

Nickel Grain

Special Iron Rolls

Niobloy Rolls

Flintuff Rolls

Ohio Rolls

SHAPING METAL FOR ALL INDUSTRY

THE OHIO STEEL FOUNDRY CO.

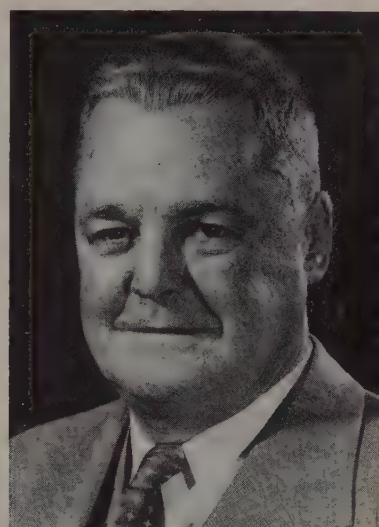
LIMA, OHIO • Plants at Lima and Springfield, Ohio



NEIL J. RANNEY
... *Production Machinery president*



SAMUEL H. GREENWOOD
... *F. J. Stokes field sales mgr.*



NEAL J. CRAIN
... *United Eng. & Foundry v. p.*

Neil J. Ranney was elected president of **Production Machinery Corp.**, Mentor, O., a new firm specializing in job-engineered machinery for coils, sheet and strip. He was director of engineering and purchasing at Wean Equipment Corp.

John N. VanEpps was elected vice president-manufacturing, **Madison Mfg. Co.**, Muskegon, Mich., and **Madison Industries Inc.**, Big Rapids, Mich. He was contract sales manager for Universal Winding Co.

Brinton Welser was elected senior vice president, **Chain Belt Co.**, Milwaukee. J. Clifford Merwin retires as chairman of the board.

James R. MacDonald was elected chairman of **General Cable Corp.**, New York. He continues as president.

John Newitt was made general manager of **Kinetics Corp.**, Hingham, Mass.

Pesco Products Division of Borg-Warner Corp. at Bedford, O., appointed H. Charles Yaeger manager of manufacturing and Donald R. Spatz general sales manager. Mr. Yaeger was factory manager of Jacobs Aircraft Engine Co. Mr. Spatz was sales manager, accessories division, Thompson Products Inc.

Samuel H. Greenwood was made field sales manager for **F. J. Stokes Machine Co.**, Philadelphia. He is succeeded as district manager of the Philadelphia territory by Fred Hillsley.

Robert M. Gordon, former sales manager, air impeller division, Torrington Mfg. Co., returns to **Milford Rivet & Machine Co.**, Milford, Conn., as general sales manager.

George F. Hagger was made director of engineering for **Snap-Tite Inc.**, Union City, Pa. He was director of engineering at Aero Supply Mfg. Co. Inc.

Harold E. Schlenker and John W. Vanek were promoted to vice presidents of **Accurate Die Casting Co.**, Cleveland, in charge, respectively, of sales and engineering.

Richard A. Stumm was elected a vice president of **U. S. Industries Inc.**, New York. Mr. Stumm is president of **Southern Pipe & Casting Co.** near Azusa, Calif., recently acquired by U. S. Industries.

James Tate fills the new post of assistant to the president of **A-P Controls Corp.**, Milwaukee.

Leonard T. Harris is assistant sales manager in **Kensington Steel Co.**'s Chicago office.

Neal J. Crain was elected vice president-purchases, **United Engineering & Foundry Co.**, Pittsburgh. He has served as director of purchases since 1951.

James F. Rafferty was made vice president and general manager of **Pneuma-Serve Inc.**, Cleveland. For the last two years he was plant manager of Viking Air Conditioning Corp. Neil B. Burdette was made chief engineer and Elmer J. Knitter production manager.

A. W. Rose was made vice president and general manager, **Petro-Mechanics Research Division**, Borg-Warner Corp. He has offices at North Hollywood, Calif. Mr. Rose also is a vice president of Borg-Warner. He succeeds Ernest L. Black, resigned.

David H. Cissna was named director of sales, **Ingersoll Kalamazoo Division**, Kalamazoo, Mich., Borg-Warner Corp. He succeeds the late H. William Overman. Mr. Cissna formerly was vice president-general manager, **Towmotor Sales & Service Inc.**

R. L. Clark was elected president of **Strong Steam Specialty Mfg. Co.**, Conneaut, O., subsidiary of Strong, Carlisle & Hammond Co., Cleveland. H. H. Maltbie was made sales manager for the steam specialty division of S C & H and

will direct national marketing of Strong Steam specialties.

A. L. Billeter was made assistant to vice president-steel operations, United States Steel Corp., Pittsburgh. His duties pertain to flat rolled product operations. T. W. Hunter succeeds Mr. Billeter as general superintendent of the Irvin Works, Dravosburg, Pa., and A. T. Duff was made assistant general superintendent. Robert A. McClure succeeds John E. Angle as general superintendent, Gary, Ind., sheet and tin mill, and Robert B. Freeman was made assistant general superintendent. Mr. Angle recently became vice president, industrial engineering.

Edwin C. McDonald succeeds the late J. L. Miller as assistant chief combustion engineer at Republic Steel Corp.'s Cleveland steel plant. Frank A. Rowe succeeds Mr. McDonald as superintendent, combustion engineering department.

Robert W. Matlock was named chief engineer, Zenith Aircraft Division, Zenith Plastics Co., Gardena, Calif.

Firewel Co. Inc., Buffalo, appointed Albert D. DiMicelli purchasing agent and John A. Grimm production superintendent, research and development.

Edward N. Case joined Ajax Electric Co. Inc., Philadelphia, as sales manager. He was manager, metal



T. W. HUNTER



ROBERT A. McCLURE

... general superintendents of U. S. Steel mills

chemicals section, American Cyanamid Co.

Jack P. Tepley was made general sales manager, Pacific Coast Engineering Co., Alameda, Calif. He succeeds John F. Martin, now associated with Paceco's Southern California representative.

Herbert A. Merrill was made chief inspector of quality control for Portland Copper & Tank Works Inc., South Portland, Me.

Nebel Machine Tool Corp., Cincinnati, appointed Warren G. Rosendahl vice president and sales manager. He had former association

with Lodge & Shipley Co., Clearing Machine Corp. and Hamilton-Thomas Corp.

Gar Wood Industries Inc., Wayne, Mich., appointed Harold C. Clark sales manager of its Findlay, O., Division. He was product sales manager for Load-Packer refuse collection bodies.

Chester M. Brown was elected president, General Chemical Division, Allied Chemical & Dye Corp., New York.

Hokin Aluminum Co. appointed William P. Burke general manager of its aluminum extrusion



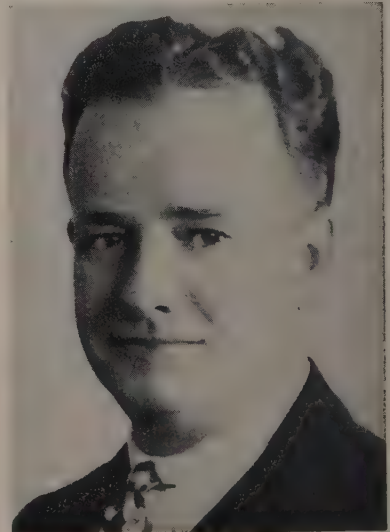
EDWARD N. CASE

... Ajax Electric sales manager



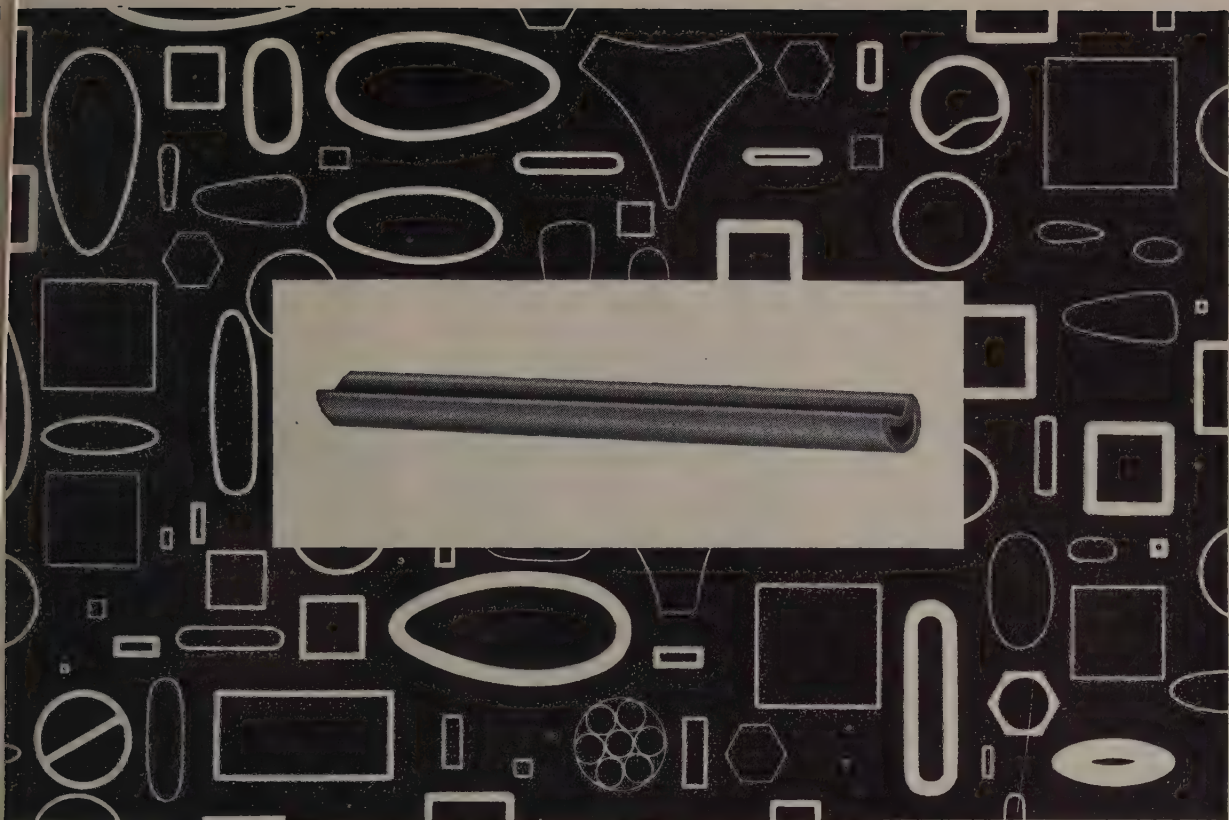
WARREN G. ROSENDAHL

... Nebel Machine Tool v. p.



WILLIAM P. BURKE

... Hokin Aluminum plant manager



A few of the shapes available from SUPERIOR in standard specifications and tolerances or to your own design. The tube in the foreground is a gun drill shank made from 4130 alloy steel.

Save time and money on special shaped tubing

"SUPERIOR" TUBING IS IMMEDIATELY AVAILABLE
IN A WIDE RANGE OF SHAPES, FORMS, ALLOYS

Many manufacturers have discovered that SUPERIOR's ability to supply as standard what many firms consider specialty tubing saves them trouble, time and money. SUPERIOR makes round, square, oval, rectangular, elliptical and flat oval tubing, for instance. It makes capillary tubing, pointer tubing, electronic tubing, telescopic sizes, large OD-light wall tubing. Over 55 analyses are available in carbon, alloy and stainless steels; in nickel and nickel alloys; in beryllium copper, titanium, zirconium.

The gun drill shank shown above and on the right is a good example of SUPERIOR's ability to supply unusual

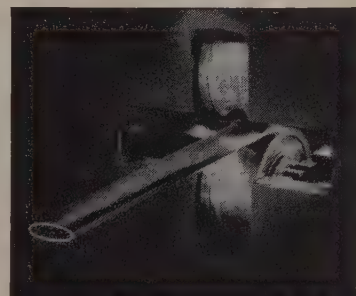
shapes. This newly rediscovered method of producing close-tolerance high-finish holes demands straight, rigid, accurate shanks with a 110° V-groove. SUPERIOR can produce such a shape—and others—in a fraction of the time and cost it would take a customer to form his own.

If you're having difficulty getting the kind of tubing you want, SUPERIOR can undoubtedly help you. Write for your free copy of Bulletin 40—*A Guide to the Selection and Application of Superior Tubing*. SUPERIOR TUBE COMPANY, 2005 Germantown Ave., Norristown, Pa. *On the West Coast:* Pacific Tube Company, 5710 Smithway St., Los Angeles 22, Calif.

All analyses available in .010" to 3/4" OD; certain analyses in light walls up to 2 1/2" OD

Superior Tube

The big name in small tubing



Turks-head rollers converting a round section of SUPERIOR tubing into the typical elliptical shape for a Bourdon gage tube.



Gun drills can produce holes from 4 to 230 diameters or more in 4 times the speed of conventional drilling methods or better. Holes so produced are straight and round to tolerances of 0.0002" or less and wall finishes are 7 mu-in or better.



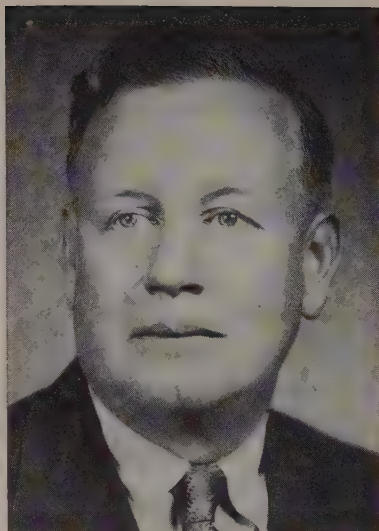
JASPER F. BURT
... La Porte Aircraft plant mgr.

plant in Dolton, Ill. He was formerly with Inland Steel Co.

Jasper F. Burt was made plant manager for Whirlpool - Seeger Corp., La Porte Aircraft Division, La Porte, Ind. He succeeds Roy L. Erickson, now general auditor for the corporation.

Basic Refractories Inc., Cleveland, integrated its Ohio plants under a single management. To co-ordinate these activities, A. M. Caito was made manager of Ohio operations. E. P. Pearson was made assistant technical director. His former position as director of research in charge of the Bettsville, O., laboratories was assigned to Vaughn V. Hughey. Neil F. Meredith was made production manager at the Maple Grove, O., Works.

National Engineering Co., Chicago, appointed James L. Yates midwest district manager.



J. W. KINNEAR JR.
... TC&I vice president-operations

J. W. Kinnear Jr. was appointed vice president-operations, Tennessee Coal & Iron Division, U. S. Steel Corp., Birmingham. He succeeds J. M. Spearman, now assistant to the division president. Mr. Kinnear was assistant vice president-engineering for the corporation at Pittsburgh and is succeeded by E. L. Tindall. P. E. Thomas was named to succeed Mr. Tindall as chief engineer-steel.

McKinney Mfg. Co., Pittsburgh, appointed Glenn K. Rosenfelder manager of its central sales region, Chicago. He succeeds Thomas J. Kalahar.

David W. Thomas joined Solar Steel Corp., Cleveland, in an administrative capacity. Leo F. Hagerty was made assistant to the president in the Detroit area.

C. Edward Ball was made marketing manager of Hill-Chase Steel Co. of Maryland, Baltimore.



DONALD K. SMITH
... Republic's steel and tubes sales post

Donald K. Smith and Paul G. Miller were promoted to sales positions with the steel and tubes division of Republic Steel Corp., Cleveland. Mr. Smith is sales manager, mechanical division, succeeding J. J. I. Jamieson, now assistant general manager, steel and tubes sales. Mr. Miller succeeds Mr. Smith as central district sales manager.

Edward P. Geary was elected president of Vanadium-Alloys Steel Canada Ltd., London, Ont. to succeed Gordon Barker, now vice chairman of the board. Mr. Geary formerly was executive vice president of Atlas Steels Ltd.

Dr. Ronald C. Vickery joined the chemistry and metallurgy research staff of Horizons Inc., Cleveland.

Earl F. Lowe Jr. succeeds the late Maurice Webb as general superintendent of Interlake Iron Corp.'s Duluth plant.

OBITUARIES...

Harry S. Blumenthal, 72, cofounder of Suisman & Blumenthal, Hartford, Conn., scrap metal firm, died Oct. 28.

Edison L. Wheeler, 68, president, Wheeler Protective Apparel Inc., Chicago, died Oct. 31.

William W. Brown, 71, former manager, bar sales and coke oven

products, Youngstown Sheet & Tube Co., died in West Palm Beach, Fla., Oct. 22.

John H. Schuler, 60, sales manager, Albany Casting Co., Auriesville, N. Y., died Oct. 30.

Earl C. Petrie, 52, director of research for North American Refractories Co., Cleveland, died Nov. 2.

Frank C. Wheeler, 63, owner of Kinman & Wheeler Laboratories, Syracuse, N. Y., died Oct. 25.

G. B. Barlow, 60, plant controller, El Segundo, Calif., division, Douglas Aircraft Co., died Oct. 20.

Raymond E. Meredith, 45, superintendent of plant protection at Republic Steel Corp.'s Cleveland steel plant, died Oct. 31.

TO CHANGE THE

CHANGE THE

SWITCH TO

Style STEEL

Sharonart



Automotive designers are finding Sharonart — the steel with a rolled in design — provides a whole new field of design possibilities. It permits re-styling without expensive die change. It provides the widest possible flexibility in working out new models. It is unusually adaptable to two-tone spray painting. It adds a richness to your product, and, because it doesn't mark or show scratches, it brings extra utility to those parts that must withstand abuse.

If you are not already familiar with the many advantages of designing with Sharonart you will want a copy of the new bulletin that thoroughly explains this remarkable steel. It's free for the asking. Contact the Sharon representative in your area or write direct.

SHARON STEEL CORPORATION

Sharon, Pennsylvania

DISTRICT SALES OFFICES

CHICAGO, CINCINNATI, CLEVELAND, DAYTON, DETROIT, GRAND RAPIDS, INDIANAPOLIS, LOS ANGELES, MILWAUKEE, NEW YORK, PHILADELPHIA, ROCHESTER, ST. LOUIS, ST. PAUL, TAMPA, TORONTO, WASHINGTON, D.C., WICHITA, MINN. **SHARON**, MONTREAL, QUE., TORONTO, ONT.

SHARONSTEEL

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SHARON STEEL CORPORATION
Sharon, Pennsylvania

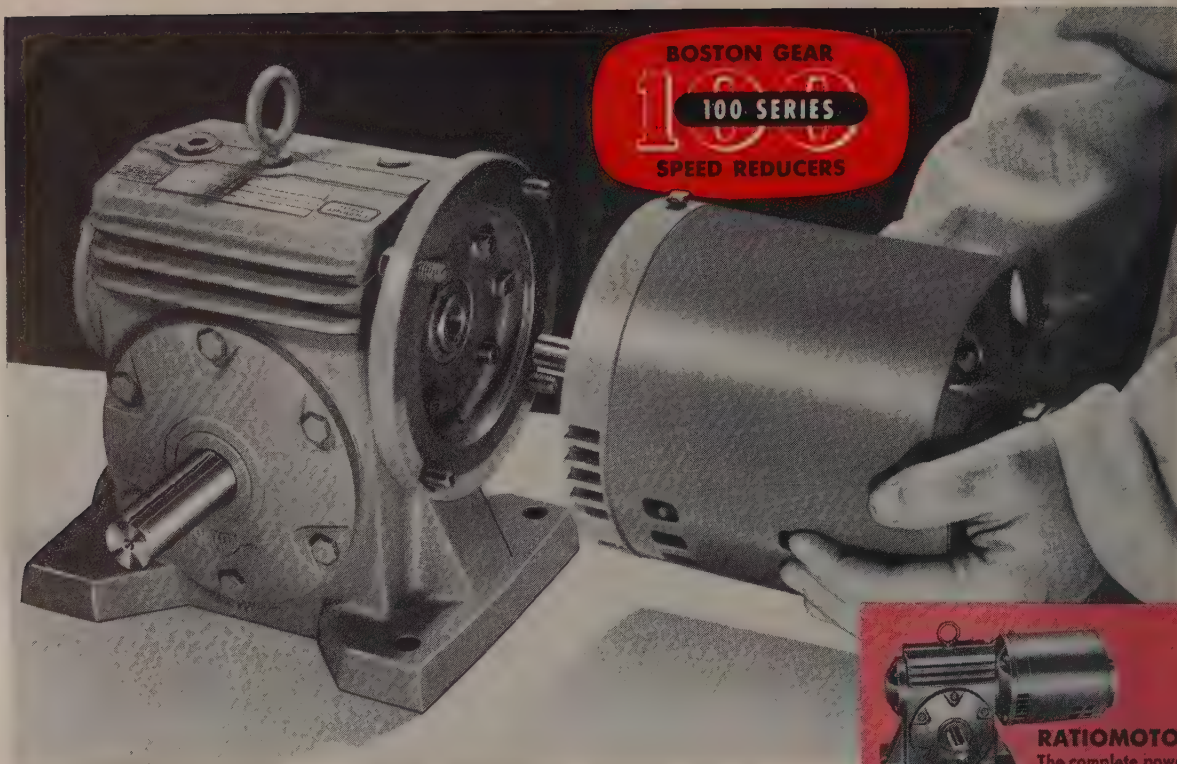
Please send "SHARONART surface rolled patterns" in steel.

Name _____

Position _____

Company _____

City _____ Zone _____ State _____



New COST-SAVING "COMBINATION" for certified efficiency—easy maintenance —and unlimited adaptability

The new 100 SERIES RATIOMOTOR combines a gear reduction unit and an easily detachable, standard end-mounted motor.

MOTOR CAN BE REMOVED and replaced in a few minutes, without disturbing the gear reduction unit. Saves maintenance time, preserves alignment, permits continued operation with spare motor.

ORIGINAL MOTOR CAN BE CHANGED When conditions require change to a motor of special characteristics (totally enclosed, explosion-proof, etc.) it can easily be attached in place of the original motor.

ANY MODEL NEEDED — FROM STOCK

The 100 SERIES includes 1064 different *standardized stock* units for an unlimited range of applications . . . Reducers, for mechanical drives, as well as Ratiomotors and Flanged Reducers. All ratings are *certified* to be actual torque delivered, by Independent Laboratory tests.

A BOSTON GEAR FIELD ENGINEER will help you simplify planning, and put your product ahead in design. Your Boston Gear Distributor will arrange a call, or write: Boston Gear Works, 73 Hayward St., Quincy 71, Mass.

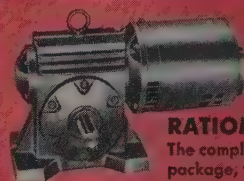
GET NEW CATALOG R-56

Lists models for any drive . . . horizontal or vertical—right angle or parallel—single or double reduction. Includes selection charts, engineering data.



**1064 DIFFERENT UNITS
108 MODELS — FROM STOCK**

Call your **BOSTON Gear**
DISTRIBUTOR

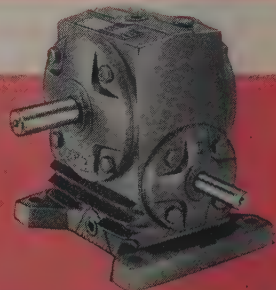


RATIOMOTORS
The complete power package, with motor.

SOLE WITH OR WITHOUT MOTOR

FLANGED REDUCERS

The Ratiomotor gear unit, supplied without motor. You buy and attach any motor you choose.



REDUCERS

For mechanical drives, new 100 SERIES design saves space and weight. Housings are finned for improved cooling. Fan-cooling optional on larger sizes.

**MAXIMUM HORSEPOWER
PER DOLLAR**

Certified
by Independent Laboratory tests

PATENTS PENDING

For nearest distributor, look under "GEARS" in the Yellow Section of your Telephone Directory.

55-BG-R-17A

STEEL

Screw Firms Merge

Cleveland Cap Screw and Standard Pressed Steel unite technical and metallurgical resources

CLEVELAND CAP Screw Co. and Standard Pressed Steel Co. are merging into one of the largest organizations in the metal fastener industry. Both companies will retain their present names and will continue their management, personnel and sales policies.

The consolidated organization will have a net worth of more than \$20 million and annual sales exceeding \$40 million. The two firms have some 2 million sq ft of floor space in plants in this country and England.

Complete Line—Product lines of the two companies complement each other. Cleveland Cap Screw developed the double-extrusion process for making hexagon head steel cap screws. The firm is completing a plant with 400,000 sq ft of floor space at a cost of more than \$4.5 million on Lee road, Cleveland. Its old plant is at 2917 E. 79th St., that city.

Standard Pressed Steel produces a wide variety of precision, high-tensile aircraft fasteners, all-metal locknuts, socket-head screw products, nonferrous and high-temperature screws, screw machine products and a complete line of shop equipment, including work benches, tool stands and shelving.

SPS has two large plants in Jenkintown, Pa., and completed a \$10 million expansion of the main plant there last year. The company has the following wholly owned affiliates: Unbrako Socket Screw Co. Ltd., Coventry, England; Sheffield Steel Works, near Sheffield, England; Cooper Precision Products, Los Angeles; Standco Canada Ltd., Toronto, Canada.

SPS announced earlier this year development of the first successful titanium bolt for critical aircraft tension applications.

Kaiser Opens Branch Offices

Kaiser Aluminum & Chemical Corp., Oakland, Calif., established branch sales offices at 615 W. Genessee St., Syracuse, N. Y.,

under the managership of D. R. Tietjen; at 360 Delaware Ave., Buffalo, under the managership of John R. Nemes; and at 112 Tryon St., Charlotte, N. C., under the managership of H. B. Lockwood.

Got a Stainless, Bud?

THEY'RE making nickels and dimes out of stainless steel down in Costa Rica these days.

Costa Rican officials say it looks like stainless is going to stay. The metal "preserves its brilliant color, does not tarnish and is highly resistant to the wear and tear that usually damages other metals."

The country recently placed a large order for coins of one and two "colones" (1 colone is worth about 18 cents at the current rate of exchange).

California Spring Co. Expands

California Spring Co. Inc., manufacturer of mechanical coil springs, wire forms, metal stampings and small assemblies, is constructing a 70,000-sq-ft, \$1.5-million plant at 8405 E. Slauson Ave., Los Angeles, to triple production capacity.

Boice Mfg. Triples Facilities

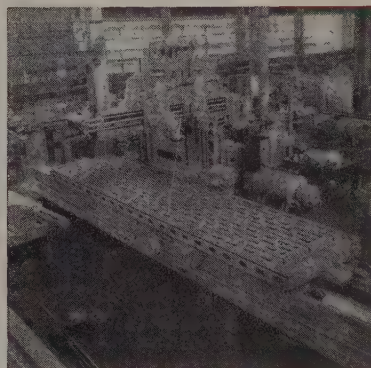
Boice Mfg. Co., Staatsburg, N. Y., producer of precision dial gages and setmasters, has launched an expansion program which will more than triple its existing facilities. A plant will be constructed at Hyde Park, N. Y.

Heat Treating Firms Merge

Allied Metal Treating Corp., Milwaukee, acquired Wesley Heat Treating Co., Manitowoc, Wis.; Wesley Metal Treating Co., Spindler Metal Processing Co., and Capitol Heat Treating Co. Inc., Racine, Wis. Officers of the enlarged corporation are: C. I. Wesley, president; Mrs. Ann F. Wesley, vice president; H. R. Wesley, sec-
(Please turn to page 92)

Don't junk your old planer just because it rumbles along like a freight train.

Now is the time to have your outdated machine tools returned to their original performance levels through Simmons Engineered Rebuilding—at half the cost of new equipment.



Engineered Rebuilding by Simmons *unconditionally guarantees* that your machine tools will equal or exceed manufacturers' original specifications.

And, through **modernization**, Simmons is adapting old machines to **high-speed, high-precision** production that was unheard of when the tools were new.

Today: look into the **important economies** in production, maintenance, and liberal tax allowances available when you turn the old machines in your plant into precision equipment for **today's** production!

Write, wire, or phone...

Simmons Machine Tool Corp.

1755 N. Broadway, Albany 1, N. Y.

Unconditional guarantee...

our standard since 1910

BACKBONE OF A NATIONAL



THE HYDRAULICALLY-OPERATED TELESCOPING BOOM of this "Industrial Monkey" is comprised of two sections of USS Shelby Seamless Mechanical Tubing—an inner member and an outer member. These "Monkeys" have many uses, including tree trimming, line work, street light servicing, painting, building maintenance and fire fighting.

SEAMLESS STEEL BOTTLES, 39 feet, 3 inches in length and 24 inches in diameter, hold gas at 2,240 p.s.i. for underground gas storage. Before leaving the factory, each bottle is subjected to a severe high pressure hydrostatic test which insures the user the maximum in safety, top performance and long-time service.



THE NATIONAL SEAMLESS METHOD of manufacture is one of the most difficult forging operations in the steel industry. A billet of the finest steel is actually pierced to produce a seamless tube with absolutely uniform wall strength. No welds . . . no joints . . . no weaknesses.

DEEP WELL DRILLING demands the utmost in strength of tubular materials. National Seamless is chosen consistently because of its ability to resist fatigue, twisting action and collapse. A complete line of National Seamless Drill Pipe, Casing and Tubing is available to meet the needs of the Oil Industry.



HUNDRED INDUSTRIES...

Seamless Pipe and Tubes

From power plants to cross-country pipelines — in any application where high strength, complete dependability and long life are mandatory—you're sure to find USS NATIONAL Seamless Pipe and Tubes.

NATIONAL Seamless combines to the highest degree the desirable qualities of strength, safety and workability. Uniform throughout and dimensionally accurate, NATIONAL Seamless Pipe and Tubes machine cleanly, weld readily, and promise smooth

installation and long satisfactory service. They are available in a complete range of steel analyses, wall thicknesses and diameters. And every foot of NATIONAL Seamless is produced to exacting standards by the world's largest manufacturer of tubular steel products.

Bring your pipe and tubing problems to National Tube. Regardless of the application, our engineers are interested in discussing the problem with you.

NATIONAL TUBE DIVISION, UNITED STATES STEEL CORPORATION, PITTSBURGH, PA.

COLUMBIA-GENEVA STEEL DIVISION, SAN FRANCISCO, PACIFIC COAST DISTRIBUTORS • UNITED STATES STEEL EXPORT COMPANY, NEW YORK

SEE The United States Steel Hour. It's a full-hour TV program presented every other week by United States Steel. Consult your local newspaper for time and station



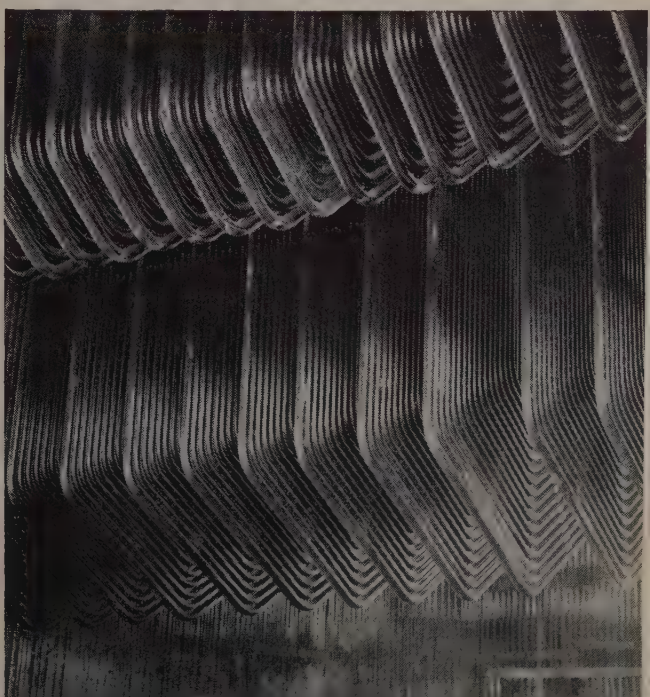
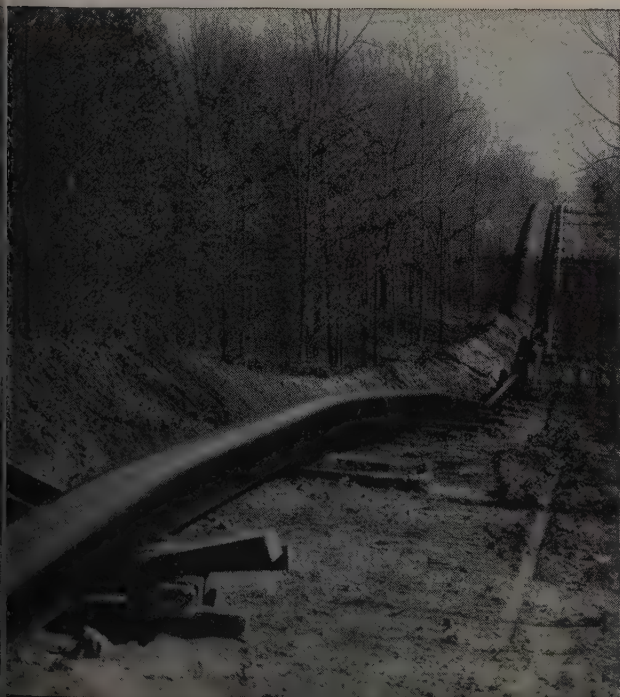
National Seamless Pipe and Tubes



UNITED STATES STEEL

ABOUT 34,000 TONS of 12 $\frac{3}{4}$ " O.D. National Seamless Steel Pipe were used in this 475-mile oil products pipeline, from Duncan, Oklahoma to West Memphis, Arkansas. Its ability to resist great pressures and absorb distorting and bending stresses makes National Seamless ideal for pipelines.

49 MILES OF NATIONAL SEAMLESS TUBES make up this giant superheater. At thousand-degree temperatures, high-pressure steam lines *must* have the strength and uniformity to take constant punishment without failing. National Seamless has never been surpassed for safe, efficient power plant service.



A direct line
to your stockpile
of

52100

STEEL TUBING and BARS*

TUBES

BARS

WIRE

FORGINGS

Phone or write for the latest stock list . . .

Contains complete information on sizes,
finishes, analyses, etc.

*Leaded and
Non-Leaded

55-2

PETERSON STEELS, INC.

UNION, NEW JERSEY

Detroit, Michigan • Chicago, Illinois

(Concluded from page 89)

retary; and J. F. Hushek, treasurer.

Donnelly Mfg. Leases Space

Donnelly Mfg. Co., fabricator of light metal products for electronics, will occupy 60,000 sq ft of space in a \$300,000 plant being built at Waltham, Mass., by Cabot & Forbes, Boston.

Sells Dust Tester Rights

Trion Inc., McKees Rocks, Pa., maker of electronic air cleaners, has sold all rights to its Dill dust spot tester to Research Applications Co., that city.

Enlarges Freight Car Plant

Pullman-Standard Car Mfg. Co., Chicago, is undertaking the first phase of a multimillion-dollar expansion and improvement program at its Bessemer, Ala., freight car plant. The first phase will add 100,000 sq ft of buildings to existing facilities at a cost of more than \$1 million. Annual production will be increased from 1500 to 2000 freight cars.

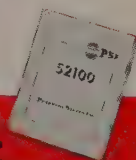
Electronics Firms Merge

Litton Industries, Beverly Hills, Calif., maker of electronics, has acquired Automatic Seriograph Corp., College Park, Md., producer of specialized electronic equipment.

Dravo Offers Lubricant Line

Dravo Corp., Pittsburgh, bought the mill lubricant department of DeLaval Separator Co., Poughkeepsie, N. Y., and will make part of its Machinery Division. Dravo's new lubricant section will offer design engineering and installation service to the steel, nonferrous and other industries requiring specialized lubrication systems.

The company also started a \$400,000 building program in Pittsburgh for centralized research operations. Three main laboratories will be set up: A physical testing laboratory for concrete and fabricated steel products; a facility for testing and developing machinery used in sintering and pelletizing iron ore fines and other





New model HA — digs and carries up to 18 cu. ft. or 2,000 lbs. at a time.

More Productive

Hough, the pioneer and leader in the tractor-shovel industry, is pleased to present these all-new "PAYLOADER" units. Both have front-wheel-drive and rear-wheel-steer — especially designed for stockpile work and fast material moving in close quarters. They give you a choice of sizes to best fit your requirements — they're the finest of their type in

Hough history — they're both way ahead of the field in design, performance and all-round value.

Your Hough Distributor is eager to show what these new machines can do for you. The Frank G. Hough Co., 876 Sunnyside Ave., Libertyville, Ill.

OTHER FEATURES of these outstanding new models include: torque converter drive; full-reversing transmissions; closed, pressure-controlled hydraulic system; large hydraulic brakes; accumulator in hydraulic system that prevents pressure shocks and facilitates bucket control.



PAYLOADER®

MANUFACTURED BY
THE FRANK G. HOUGH CO. LIBERTYVILLE, ILL.

SUBSIDIARY—INTERNATIONAL HARVESTER COMPANY



THE FRANK G. HOUGH CO.
876 Sunnyside Ave., Libertyville, Ill.

Send data on "PAYLOADER" units
Model HA ☐ Model HAH ☐ larger sizes ☐

Name.....

Title.....

Firm.....

Street.....

City.....State.....



Identical brass ingots now . . . or a year from now

Your order for specification brass today and your order for the same brass a year from now will be identical. Every heat of brass that Federated pours is carefully and repeatedly analyzed. Quality control at Federated is not just an occasional check, but is a regular step in every phase of our production program.

If your castings are hard to pour, or if they are designed for difficult, specialized service, this quality control is important to your customers. They must know that every order you fill will be identical so that they can buy from you with complete confidence.

Federated has a foundry service organization that can help you with any casting problems. Experts who know the cause of casting failures are available to visit your foundry and make corrective suggestions. And backing up these experienced servicemen is a complete, modern, non-ferrous metals laboratory that can trace the cause of trouble right back to its source.

Take advantage of these Federated extras. So many foundries do that we are known as Headquarters for Non-Ferrous Foundry Metals and for technical information on foundry problems. We have 13 plants and 23 sales offices across the country. Any of them will be pleased to help you.

Federated Metals

DIVISION OF AMERICAN SMELTING AND REFINING COMPANY
120 BROADWAY, NEW YORK 5, N. Y.
In Canada: Federated Metals Canada, Ltd., Toronto and Montreal



Aluminum, Anodes, Babbitts, Brass, Bronze, Die Casting Metals, Lead and Lead Products, Magnesium, Solders, Type Metals, Zinc Dust

(Concluded from page 95)

Larson, W. O. Larson Foundry Co. Grafton, O., treasurer.

Porcelain Enamel Institute, Washington, elected these officers: President, Glenn A. Hutt, Ferro Corp., Cleveland; vice presidents, J. E. Bourland, Texlite Inc., Dallas; J. L. Hodgkinson, U. S. Porcelain Enamel Co., Los Angeles; R. C. Myers, U. S. Steel Corp., Pittsburgh; H. McE. Patton, Ingram-Richardson Mfg. Co., Beaver Falls, Pa.; R. N. Smith, Temco Inc., Nashville, Tenn.; Yost C. Smith, AllianceWare Inc., Alliance, O.; Herbert Turk, Pemco Corp., Baltimore; J. W. Vicary, Ervite Corp., Erie, Pa.; John Winget, Armco Steel Corp., Middletown, O. P. B. McBride, Porcelain Metals Corp., Louisville, was re-elected treasurer. John C. Oliver was elected managing director of the institute and re-elected secretary.



REPRESENTATIVES

Thomas Truck & Caster Co., Keokuk, Iowa, manufacturer of manual materials handling equipment, appointed these representatives: John R. Davis, Detroit metropolitan area; J. L. Neale Co., Scranton industrial area; J. J. McArdle Co., Connecticut; Pacific Northwest Agents Inc., Seattle-Portland trading areas; Warehouse Equipment & Supply Co., San Francisco area; and Colson-Merriam Co., Washington.

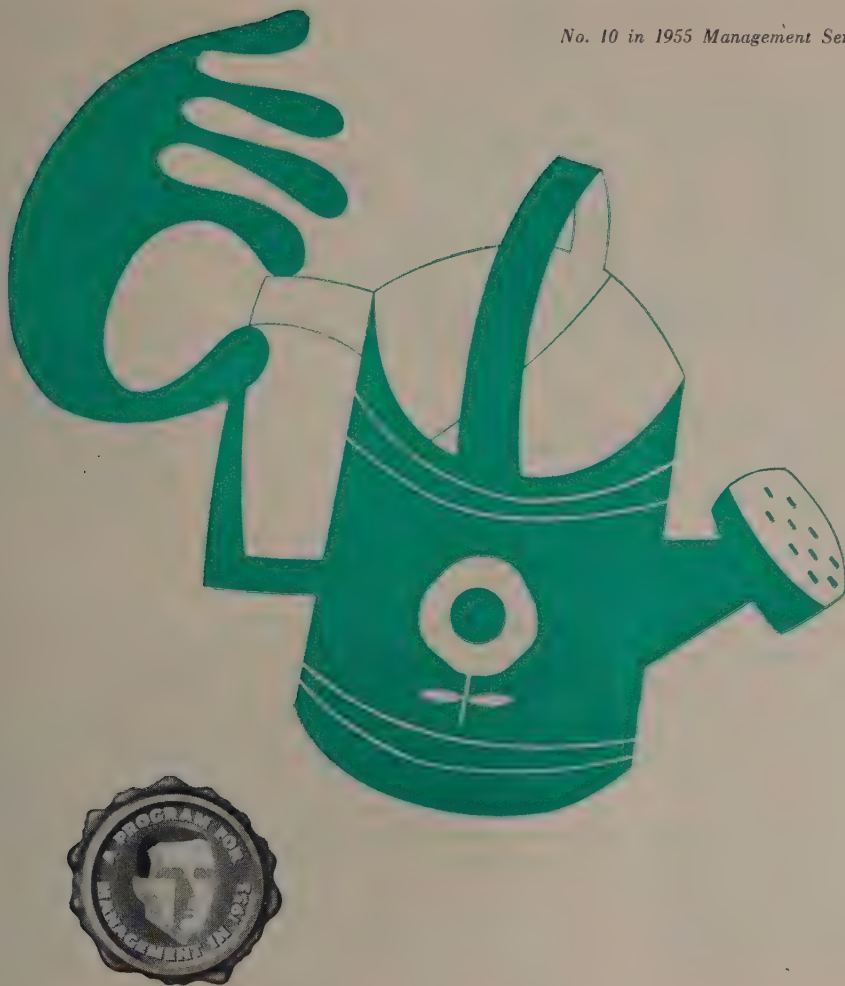
Pace Corp., Base Line, Mich., producer of precision machined parts, stampings, assemblies and impact steel extrusions, appointed Morgan Buford as its representative in southern Ohio and northern Kentucky.



NEW ADDRESSES

National Barrel & Drum Association Inc. moved to the Associations Bldg., 1145 19th St. N.W., Washington 6, D. C.

Cerro de Pasco Corp. moved its offices to 300 Park Ave., New York 22, N. Y.



Keep Your Product Growing

"WHEN Le Tourneau came along with a carry-all, pickup earthmoving device some years ago, we were caught with our technological pants down," recalls an official of a competing company. "Only now, after placing greater emphasis on product research and development, are we regaining our former sales position."

What assurance do you have that tomorrow—even today—a competing product or process won't out you on the spot? You don't. But chances are good you won't be caught if you have an active product research and development program.

Better still! Chances are good that *you'll* be the one to come up with a new improvement, process

or product which will give *you* the jump on the competition.

Think back just ten years. How many of your products or the processes you're using to produce them haven't been changed or improved three or four times? How many products in your own industry were not being made ten years ago?

"The danger of technological obsolescence in products and processes is always present," says M. R. Nestor, project development manager at Battelle Memorial Institute, Columbus, O. "The key to keeping pace with technological change is to diagnose the problem before serious trouble occurs. It's like a medical check up: Spot the danger signs and take action. Don't

wait until the product is ailing; it may be too late."

Watch Those Symptoms

There are many warnings (see checklist, p. 102) to signal when your product may be headed for trouble: "ABC will be back as soon as they find out those castings won't work as well as our forgings." "Salesman Jones is a good man; he'll get that contract back next year." "They're taking a loss on the item; they can't make it that cheaply."

That kind of thinking is behind many of the business failures today—and 1955 is a banner business year.

Suppose that you spot one or



Your Product Is Not Growing and— Research and Development Is Needed When...

1. Competing products made of other materials begin to make inroads into your sales
2. Your sales are stable or declining while your competitors' are rising rapidly
3. Technological or market changes point to eventual elimination of the end product using your component
4. Your sales force reports increasing complaints about quality
5. You encounter increasing evidence that you are being underpriced by most of the competition
6. Competition brings out a new product improvement or related new product

more of these danger signals, or you want a check up just in case. What do you do? Where do you start?

The logical reply, and most experts agree it's the best first step: A market study. But don't stop there; too many companies do. It gives them only one leg to run with to find a solution. The second leg: A technical study—product research and development.

World War II demonstrated the effectiveness of research and development as an industrial tool in an emergency. When the government began to cut appropriations after the war, industry didn't drop the ball but increased its own outlays. In 1948, after the government expenditures again took an upturn, research activity hit the \$2-billion mark (see p. 103); this year the figure will come close to \$4 billion.

Product research and develop-

ment is coming of age in industry. Annual appropriations are rising. Where's the peak? No one knows for sure, but a doubling or tripling of the current outlays in the next few years is considered conservative. It spells out one thing: As competition puts increasing emphasis on "the new, the better and the cheaper," product research and development is becoming a business must.

Size No Obstacle

Says William F. Crawford, president of Edward Valves Inc., East Chicago, Ind.: "Research and development help keep us competitive and maintain one of the best profit margins in our industry." A subsidiary of Rockwell Mfg. Co., Edward Valves has less than 500 employees and ranks tenth in the valve industry. Yet it boasts the industry's largest laboratory de-

voted exclusively to steel valve research.

You don't have to be a General Electric Co. to have an aggressive research and development program. Nor are tremendous expenditures for elaborate laboratories required. Superior Steel & Malleable Castings Co., Benton Harbor, Mich., which started with just one man in its program, has a five-man team devoted to product development. Facilities cost under \$20,000.

The key to an effective research and development program is its integration with other company activities. Research and development used to be considered activities for inventors and scientists working in secrecy.

Today's industrial research and development heads are on the same organizational level as sales, engineering and manufacturing executives. Basic factors in any program are: 1. How much money will be allotted to research and development? 2. What direction will the program take? The decisions involve all members of the top level management team.

Whether you're a large or small company, there's no one best answer to "how much money should we put into research and development?" Says William W. McDowell, vice president in charge of engineering and research at International Business Machines Corp.: "No one has enough money to do all the research he wants. But funds must be allocated so that the director of research is able to make plans and maintain his organization without worrying about major budget changes which will interrupt his schedules."

How Much?

Your particular product and industry will determine to a certain extent how much you spend on research and development. The chart on page 103 showing expenditures as a per cent of sales by industry will give you an idea. The three general bases for determining budgets are:

1. A per cent of sales, net profit or some other operating figure. The average for all metalworking is between 3 and 4 per cent of sales.

This base provides good control on a "how much can we afford" philosophy.

2. A potential returns evaluation of how much research and development have contributed to earnings. Experience is the chief factor here. It isn't always possible to translate the results into dollars and cents.

3. Competition—how much does it take to keep up with or ahead of competition? There is no logical method of determining a budget this way, but comparing your competitors' technological advances with your own can serve as a guide to whether you're putting enough emphasis on research and development.

Sight Setting

Setting program objectives and selecting projects are top level management considerations. Important are: Do we stick only to our field? Do we have an adequate staff and facilities to do project X? If a new product is involved and is successful, can our sales and service departments handle it? Are our production and engineering facilities capable of carrying the project to the production line if research is successful? How

shall we divide the emphasis according to time and money between pure or basic research, new product and process development and improvement in existing products and processes?

Large companies usually handle such decisions formally, through research and development boards or committees composed of all major department heads. At Minneapolis-Honeywell Regulator Co., Minneapolis, company plants are managed by division managers who are responsible for research and development work in their plants. However, a research advisory board of top management in the home office reviews the programs being conducted and in this way exercises over-all direction and policy control.

Research is not an activity where results can always be programmed like production. Recommended by most companies: Review your research and development programs each three months, including budgets. Project direction or emphasis may have to be changed; new funds may have to be allotted; termination of a program may be advisable; a new project may have to be scheduled. Changing economic and market conditions as well as competitive

developments play an important part in research and development scheduling.

What direction should your program take? Your particular industry, competitive position and size are key factors. If you are in a growth industry like electronics, much of your emphasis will be on new products. If you are in a declining industry, diversification, product improvement and new markets are important.

Market Research's Role

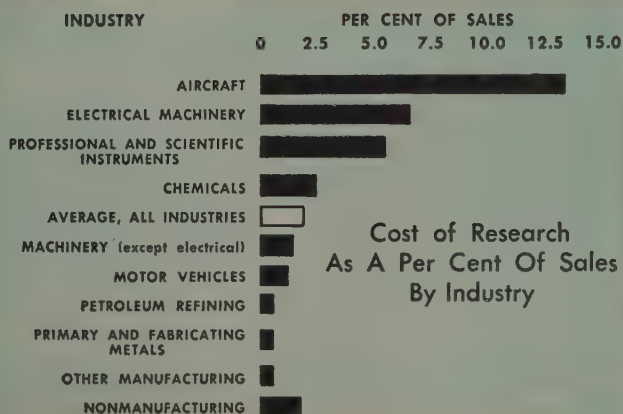
This is where good market research comes into play. In the past market studies have emphasized territory potential analysis, sales statistics and forecasting, price trends and studies, distribution methods, effectiveness of advertising, competitive position, etc. As a partner to technical research and development, market studies can:

1. Uncover market needs not anticipated in the technical research program.
2. Weigh the relative chances of sales success that might be expected from different technical research alternatives or products that are being considered for development.
3. Reveal competition not fore-



Source: National Research Council, Steelman Report, Bush Report and Battelle files

U.S. Research Soars as Industry Boosts Outlays



Source: Bureau of Labor Statistics and Research and Development Board

seen when the technical budget was set up.

4. Discover and evaluate economic and other problems relative to the use of products before funds have been spent for research and development.

5. Narrow the number of materials or products meriting research to those having the best chance for customer acceptance by emphasis on use patterns, preferences and economies.

6. Indicate whether products acceptable in all other respects are suited to financial and sales capabilities of the company by describing the characteristics of the market.

7. Aid in ranking attributes probably attainable through technical research according to the importance placed on them by potential customers — recognizing that few products and materials have all the desirable characteristics.

Such information will help direct your activities along one or more of the avenues listed in the checklist on page 108. The two basic approaches for developing markets are: 1. Finding more markets for the items you produce. 2. Developing new products to satisfy existing or potential market needs—diversification.

Matter of Economics

Today, diversification is in high fashion; but there are many who feel some of it is unwise. Hard economics gives priority to finding additional markets over bold ventures into entirely new processes and products. For some companies—like foundries and stampers—diversifying into other fields is difficult. For the small company with limited capital, diversification would be a hardship. In these instances, it's wise to heed expert advice: Stick to the abilities of your personnel and the capacities of your facilities.

One of the first steps you can take in starting your product development program is to encourage your personnel to become "new idea" conscious. It's an across-the-management-board process, not one left strictly for the research and development "ideamakers."

At Dodge Mfg. Co., Mishawaka,



Alcoa

Aluminum: Case Study

Aluminum production in 1939 was 163,000 tons. It had taken 51 years to reach that total.

With the war came a tremendous expansion in aluminum capacity to meet demand for the light metal for warplanes. Practically the entire output was diverted to military needs. Civilian demand dried up.

After the war, the industry had a huge emergency-born expansion. There was no matching civilian market. Military demand dropped as quickly as it had risen.

Aluminum output in 1945 was nearly 500,000 tons. In addition, there were 1,500,000 tons of wrecked airplanes and war scrap to be absorbed. The industry had nearly 2 million tons of aluminum to sell instead of 163,000 tons for which civilian markets had been developed. The problem was desperate, and out of that desperation came an amazing market development story.

David P. Reynolds, sales vice president of Reynolds Metals, says this: "We just had to mount our



Kaiser Aluminum & Chemical Corp.



Alcoa



Reynolds Metals Co.

U.S. Aluminum Production

(in net tons)

| | | | |
|------|---------|------|-----------|
| 1939 | 163,545 | 1950 | 718,622 |
| 1940 | 206,280 | 1954 | 1,460,565 |
| 1945 | 495,060 | 1955 | 1,500,000 |

Projected Capacity

| | | | |
|------|-----------|------|-----------|
| 1950 | 2,000,000 | 1970 | 3,000,000 |
| 1965 | 2,500,000 | 1975 | 3,200,000 |

Market Development

orse and ride off in all four directions at once. It was necessary to grow tradition, precedent and caution to the winds . . .

"We faced the tremendous basic problem of conditioning the public to aluminum and making them recognize and accept it. Fantastic as it seems, we selected foil to be our champion. Here was a product that told by example many of the properties of aluminum and yet could be purchased almost anywhere for 25 cents . . ."

Foil helped educate the public to

aluminum, but foil alone could not carry the load.

Aluminum producers carried their story to the construction industry (now No. 1 consumer), to transportation (No. 2), to home appliances (No. 3), to the electrical industry and to hundreds of miscellaneous consumers.

Result: This year 1.5 million tons are being produced and consumed. And the industry is starting a new program of expansion that will carry capacity to 3.2 million tons by 1970.





To Keep Your Product Growing, Check These Avenues for Action Via Research and Development

1. Modify your product for better features, better appearance, better functional characteristics
2. Seek new materials which will improve quality or permit price reduction
3. Look for new applications for the product which can be accomplished with few modifications
4. Simplify manufacturing processes
5. Develop labor saving equipment
6. Create commercial value from waste materials and by-products
7. Develop new products totally different from existing line
8. Improve quality control, reduce hand inspection

Ind., the idea for its "taper-lock" was presented to management. While it was being developed in 1944 with all members of management consulting at times on the project, the product was aimed at all users of V-belt drives. A \$2-million potential market was estimated. Applications began to spread to sheaves, pulleys, couplings and sprockets, officials report. Today, the market exceeds \$10 million.

Salesmen in constant contact with your customers and their problems can be a prime source of ideas.

Customer problems should be a challenge to modify your product or develop a new one to meet their requirements.

Try approaching customers and potential customers this way: "I think I can help you put out a better product by designing my component to fit your needs." Too many today operate on this basis: "I have a good product; here it is; design your product to use it." An eastern diecaster proved the value of the first approach. He went to a power lawnmower maker and suggested a redesigned mower using diecastings. Result: The lawnmower maker's sales went up; so did the diecaster's.

Get a reputation for that kind of product development aggressiveness and the customer may come to you. A major truck producer went to Superior Steel & Malleable Castings with a problem concern-

ing a large fabricated part. Engineers of the two companies conferred on the possibility of switching to a casting. Superior Steel engineers went to their lab and came up with a new casting design that met the truckmaker's requirements.

Says Ross L. Gilmore, president of Superior Steel: "The foundry industry took a licking during World War II because our competition was more aggressive in developing new products and processes. To recover, we've got to do our own product development." What's the payoff? Mr. Gilmore estimates that between 20 and 25 per cent of his company's business this year will be the result of its product development program.

Research and Forecasts

If you're an aggressive company your sales organization makes periodic market studies to determine competitive position and predict market trends. Why not bring your research activities into the program to add another important factor in market predicting — the obsolescence factor?

Minneapolis-Honeywell is setting up a sales and technological change forecasting system. Taking its thermostat and heating equipment line, which includes 11 types of products, sales for the last three years are charted and projections for the next four made.

Here's what the study shows: Over-all market available for the products; Minneapolis-Honeywell's sales and share of the market; product changes and improvements in the past.

By bringing in research and development, estimates can be made of what to expect technologically—based on current work and projected research. In estimating future sales, then, anticipated product changes and improvements and the impact they will have on the market can be taken into consideration. Possible, too: Estimated production equipment and tooling changes required for the period.

Minneapolis-Honeywell's plan also includes two sales estimates. G. E. Seidel, vice president in charge of engineering and research points out. One is based on mini-

um engineering and research effort, the other, on maximum engineering and research effort. "We're going to use it as a guide to the amount of emphasis we should give each product from year to year," says Mr. Seidel.

The Specialists

Don't overlook the role of outside sources for your research and development activities. For the small company without the staff or facilities, outside organizations offer the best in talent, experience and facilities. Companies with large laboratory facilities can also use outside agencies to advantage—see checklist below.

You have a large field to select from: Contract research organizations like Arthur D. Little Inc., Cambridge, Mass; nonprofit organizations like Armour Research Foundation in Chicago, Mellon Institute in Pittsburgh and Battelle; and the some 2800 universities and colleges that can provide research services.

Costs will vary. Battelle officials report that a minimum technical study could cost as little as \$4000, a straightforward marketing study to support it, \$6000.

Elgin National Watch Co., Elgin, Ill., which has its own extensive research laboratories, spends about 20 per cent of its research dollars for outside services. George En-

sign, director of research, says Elgin's experience shows that outside research costs them an average of \$1500 per month for each man assigned to the project.

"These organizations," says Mr. Ensign, "offer more millions of dollars worth of equipment, with operators to use it, than we could dream of buying for our own labs. The consulting aspect of our relationship is invaluable because of their large, varied staffs and experience with all facets of industry."

In selecting an outside organization, check these factors: Reputation, both as an organization and in the field in which your problem lies; personnel abilities and lab facilities to tackle your problem. Talk with other sponsors about their experiences with the organization. Visit the laboratories and talk with the men who'll be assigned to your project.

Research and Development Organizations

What they have to offer—

1. Wide variety of expensive, specialized equipment and facilities
2. Highest type scientists and personnel with diversified experience
3. Fresh approach and viewpoints to your problem

You should use an outside organization—

1. When your staff or facilities are not adequate to tackle the project
2. When you lack capital for investment in new equipment necessary to conduct the project
3. When the area of investigation is outside the experience and interest of your own research group
4. When you are out of ideas and feel the need for a fresh approach and different thinking on the problem
5. When the project requires a great diversity of specialized talent
6. When your staff is overloaded with other projects
7. When technical manpower problems thwart your efforts
8. When you don't have a laboratory or research group

Don't use an outside organization—

1. Just to see how someone else would tackle your problem
2. To compete against your own group

Home Rule

Another point: Give considerable weight to the location of the facility. Close liaison between your home staff and the outside group is important. Elgin always assigns one man from its laboratory to work with the person in charge in the direction and control of the project. "We insist that the project scientist keep us fully informed of his progress, troubles and moves," says Mr. Ensign.

One area in which an outside organization's ability will usually excel that of your own is in research involving the "off the main line" markets. Generally, it pays to stick to your own markets, but there are many instances where the hinterlands offer valuable opportunities. Two examples: Using glass for fishing rods. Using copper as an ingredient in fertilizer and paint.

The \$64,000 Question

Can you put a dollars and cents value on results you should expect from each dollar invested in research and development? The answer is no. But there are several factors you can use as a yardstick to evaluate your program.

IBM's William McDowell and



Product Development and Improvement Depend Upon ... Ideas: Here's Where To Look for Them

1. Your company personnel

Develop employee suggestion systems

Encourage research, engineering and market research men to become "new idea" conscious

Pay particular attention to all customer suggestions, inquiries and complaints for ideas

Salesmen, because of their outside contacts, should be one of your best sources for new ideas

2. Competitors

Check their products, advertising, catalogs

3. Trade Associations and Shows

Industrial and trade shows generally have a "what's new and wanted" theme. Attend those not only in your own industry but those of your customers. In addition to getting ideas for new products and improvements, you may spot developments in other materials or processes which point to future competition that you can take immediate action to combat

4. Government Publications

Check the catalogs, booklets and indexes of these agencies: Departments of Commerce, Agriculture, Defense; Small Business Administration, U. S. Patent Office, research and development groups

The patent office files contain millions of inventions and designs covering every phase and facet of industry. Whether old, new, expired or dedicated, these patents are a source of new product and improvement ideas

5. Business Publications

There are over 2200 in the nation. Their advertising and editorial pages are one of the best sources of ideas

most executives feel that the chief factors are: 1. Are you meeting the needs of your customers? 2. For the most part, are you doing it ahead of the competition?

Pure or basic research is for scientific knowledge without regard for specific commercial objectives. The farther you get away from it (move toward project or process improvement) the easier it becomes to measure results accurately.

One executive estimates a return of \$10 for each dollar invested can be expected with a product improvement program.

Although it'll raise the eyebrows of the controller, most executives admit that "feel" and "hunches" based on experience and educated "guesstimates" play a big part in determining how much money should go into each particular project.

Here are some other factors involved in evaluating your research and development program:

1. Are you satisfied that your product is keeping pace with the times?

2. Does the number of unsuccessful projects exceed the number of successful ones in your program? Again, this will depend upon the type of program. But many executives believe a batting average of 50 per cent or better should be expected if projects are properly screened. On the product and process improvement levels, the percentage should be much higher.

3. Don't overlook publicity values. It's another intangible, but dividends in reputation building can't be denied. Few consumers can name more than a half dozen projects that General Electric is working on or has completed. But find one who can't link the slogan "Progress Is Our Most Important Product" with GE.

Putting out the best product in your industry today and having the lion's share of the market doesn't assure you of a thriving business ten years from now—or even five, if you're in an industry undergoing rapid technological change. You've got to keep your product growing to keep up.

Business is like a foot race: Product research and development will help you run a better race.

Technical Outlook

UNVEILING—Visitors saw several new products at the dedication of Jones & Laughlin's Graham research laboratory. They included fabricated parts of aluminum coated steel made by a new cold cladding process and parts made from plastic coated steel. Both are being produced in pilot line operations. Visitors were told that truck tires using brass-plated steel wire as cording are setting phenomenal endurance records.

ON A LARC—The Livermore Automatic Research Computer (LARC) is \$2,895,000 worth of Univac-type electronic brain which Remington Rand will build for the AEC. That and 2½-years of labor will result in a computer 1000 times faster than any in use. It will work on several problems at once and in three dimensions.

VAPOR PLUGS—Because overnight corrosion can stop a jet as surely as bullets, the Navy has a special interest in vapor-type corrosion inhibitors. An Arthur D. Little Inc. research team came up with air-tight plugs that can seal off an engine and produce a corrosion-inhibiting gas inside. Starting the engine clears out the inhibitor. Other possibilities: Corrosion prevention in sealed buildings, containers and holds of ships.

LESS NOISE—An electronic sound absorber RCA is working on may be the answer to industrial noise problems. Possible applications given by Mones E. Hawley at the National Noise Abatement symposium: 1. Reduce machinery noise in the vicinity of the operator's head. 2. Reduce general room noise. 3. Eliminate noise for a passenger in an airplane or automobile. The device: A microphone, an amplifier

and a loud-speaker connected to form an electro-acoustic feedback system that reduces sound pressure variations in the vicinity of the microphone.

NEW HORIZONS—Chemical plating (no current is used) will expand frontiers of nickel plating, says Victor Chemical Co. It is constructing a new plant to provide the needed chemical—sodium hypophosphite. Parts of the most intricate design can be plated with extreme evenness. Pinholes and thin spots are eliminated. Threads on a bolt are plated with such accuracy that it fits the nut perfectly.

ON THE RUBBER FRONT—Here's a handful of ideas from B. F. Goodrich: Water-lubricated rubber bearings (now used on ship propeller shafts); Koroseal vapor barriers for fire-retarding roofs; Koroseal pipe joints for clay sewer tile; Koroseal abrasion-resistant floor matting; rubber heels that won't mark floors; rubber "ears" for submarines that pass underwater sounds without distortion; and extra-low vibration belts.

FOR HOT SPOTS—Coils insulated with silicones are used in the induction heating process for steel ingots at the Vancouver Rolling Mills plant of Western Canada Steel Ltd. (see STEEL, May 16, p. 124, for details of the operation). Parts of the coil are less than 1 in. away from the white-hot ingots, reports the silicone maker, Dow Corning Corp. When sections of the refractory material used for thermal insulation have been rubbed off or broken, the silicone insulation held up well under the sudden increase in temperature. The coils have been going two shifts daily since July, 1954.



These two operators are brake forming a stainless sheet protected with paper. Kraft or adhesive paper, latex or plastic base solutions used as protective coverings save the polished finish and cut or even eliminate the cost of a final polishing operation

How To Form Stainless Steel

Here's a guide and some facts to help you find the right material and the best method

THINKING about forming stainless steel? Here are some tips on equipment and operator skills required.

Study Part—Maybe your contract calls for drawing a shallow cup. You have free press time, but the low volume hardly seems to justify die expense. Rubber dies cost little, do much to help low volume producers.

Don't ignore roll spinning. Look into the possibilities of getting ad-

ditional work to amortize the cost of a new machine.

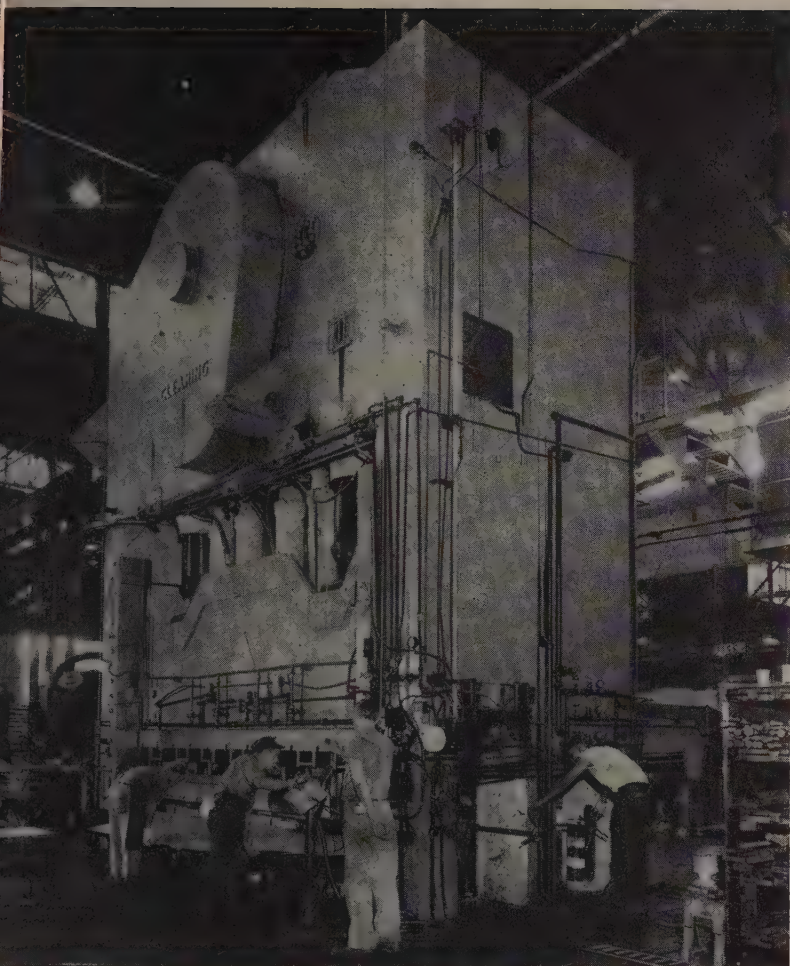
Materials—If you can't figure a way to use your machinery, and the material specified won't adapt to your methods, try other stainless types. Stainless manufacturers have many new variations.

You'll want to use STEEL's Metal Selector (Oct. 10, p. 146). It lists stainless steels by AISI number, giving chemical compositions and physical properties.

The equipment you will select may be a more difficult phase. In addition to the familiar presses and rolls, there are hydroformers, roll and drawbench formers, drop hammers, roll benders, wiping machinery, wrap and stretch formers, upsetting and cold formers. To assist you, see STEEL's equipment selector (page 114).

Forming—In considering such operations, these are important:

1. When annealed, most stainless



Commercial Shearing & Stamping Co.

This 2000-ton, 4-story press formed the stainless steel panels used on the new Socony Mobil building in New York

steels are half again as hard and strong as carbon steels. Greater power must be used.

2. Austenitic stainless steels work harden about twice as fast as carbon steels. Be sure to plan for annealing.

3. Plan for overbending to compensate for greater spring back—roughly double that of carbon steel.

4. Buy the right surface protection from the mill. Suppliers provide paper or other easily removed coatings to protect polished finishes during forming.

5. Most forming calls for lubrication. Lubricants come in a bewildering variety. Ask several suppliers for samples. Try them. Keep cost and result records. Use the best.

6. Study the finished product carefully if it's used in corrosive

liquids or vapors. Severe cold working strains eventually show up as fractures and are the source of plenty of latent headaches. Annealing after forming will eliminate such difficulties.

Brake Forming—Brakes are indispensable to the miscellaneous and small production shop. A wide variety of multipurpose dies are available that can be used to form several shapes from each die. Be certain the dies are well polished to prevent marring the finish of the material. To avoid ironing, figure about 10 per cent of the material thickness for die clearance. Set the press for short strokes to avoid fouling and scoring.

Continuous Roll Forming — Long, continuous, molded sections are the feature of this process. The rolls are contained in a series of heads or stands, are interconnect-

ed and power driven. Lubricants vary from water soluble oils to soap and extreme pressure oils. The process is most economical for long lengths, continuous runs.

Three-Roll Forming—Sometimes called "crown mills," these rolls generally require two operators, one to hold the sheet being formed and the other to adjust roll settings and operate the power feed. This is a flexible machine for miscellaneous jobs that require simple or compound sweeping curves in sheet material.

Draw Bench Forming—It is similar to roll forming, except that strips are pulled through idling rolls by a power head. Somewhat closer tolerances can be expected than with roll forming. Lubrication generally is not used. Roll design should use the sharper radius on the female rather than the male die.

Press Die Forming — As with carbon steels, two-piece dies used with standard press equipment offer the most versatile forming method for high production. Allow for higher forming pressures than those commonly used for carbon steels. Ordinarily, form dies use no hold-down pads, although cushions are used to clamp the web and eject the part.

This article was prepared with the assistance of Crucible Steel Co. of America, Pittsburgh.

Rubber Die Forming — Both Guerin and Wheelon processes are used. The more common Guerin utilizes a simple rubber pad for the female and a contoured punch for the male section. Single action presses are widespread, although hydraulic presses up to 5500 tons are found in larger shops.

Drop Hammer—This is normally a slow production, high operator skill method. It's the only way some parts can be made economically. Odd contours that wrinkle and sharp corners that split when other forming methods are used are handled easily. If zinc alloy dies are used, and the stainless steel is for high temperature service or will be welded,

pickle first to remove all traces of zinc.

Roll Bending—The method is rated as the most effective means of contouring a sheet to a constant curvature in one or two directions. Three-point loading and wiping plus forcing or guiding of the material by the operator, provide excellent flexibility in bending variable or compound curves.

Wiping—Formed sections made from roll formers or draw bench formers are frequently bent by this method. One end of the part is clamped to a male block. The wiper is either a fixed sliding block or a roller. To form the part, either the male die is turned while the wiper is stationary or the male die is stationary and the wiper is rolled or drawn around the male die. This method is popular for variable radii in a single plane. It requires lubrication.

Wrap, Stretch Forming—There is practically no spring back. The method is used for large, smoothly contoured surfaces. Use light lubrication in the center of the stretch die, heavier at the ends. Several excellent stretch formers are available, although some manufacturers use single-action mechanical or hydraulic presses.

Spinning and Rolling — Hand spinning is an old stand-by in the small production shop. It's used to make a wide variety of parts successfully and economically. Newer equipment is available that uses mechanically operated rolls. Higher production and lower costs are possible with many shapes that formerly were only hand formed. As the size of the parts and the complexity of curves increase, spinning becomes more economical than die forming. Be sure to check for adequate annealing.

Upsetting, Cold Heading — The cold upset method is used to make a variety of parts, including bolts, rivets, nails, cotter pins, screws and small components for large, intricate assemblies. Austenitic grades are customarily cold headed up to 150 per cent of the diameter; ferritic and martensitic grades may be cold headed up to 160 per cent. Hot form rods more than $\frac{5}{8}$ -in. in diameter.

One manufacturer is presizing

cast bars with a thread roller equipped with flat dies. Sized bars are then processed in centerless grinders.

Hot Forming — The equipment you have for carbon steels is used, but allow 25 per cent more working effort. Be sure billets are absolutely clean because stainless will not heal. Inclusions, splits and other serious defects are the result.

Heating for forging is more critical than for carbon steel. Heat billets only in muffle, semimuffle or an atmosphere-type furnace to avoid scaling and carburization. Stainless steels absorb heat slowly; heat thoroughly, allowing plenty of time for penetration. Some stainless types are sensitive to sulphur. Check the fuel used.

The cooling rate is important. Austenitic grades must be quenched rapidly to prevent carbide precipitation. Ferritic grades develop improved impact properties from fast quenching. Martensitic types should be cooled slowly, using insulating materials, if necessary.

Miscellaneous — Flaring, swaging, beading, bending and hand forming of tubing are included here. When forming flares, watch for too much ironing that can result in a poor seal when the flare is applied to the seat in an assembly. Beading is simple and involves no trouble as a general rule.

A wide variety of bending and forming tools are available for tubing. Press and brake forming is popular if internal cross sections are not critical. When the inside diameter must be kept to close tolerances, various mandrels are used—sheep nose, solid, and flexible. In all cases, lubrication is needed to prevent scoring and ironing.

Explosive forming is a variation of hydraulic forming. Pre-formed blanks are inserted in a heavy die, usually laminated. The die is partially filled with water, and an explosive is placed inside. The die is capped and the charge set off.

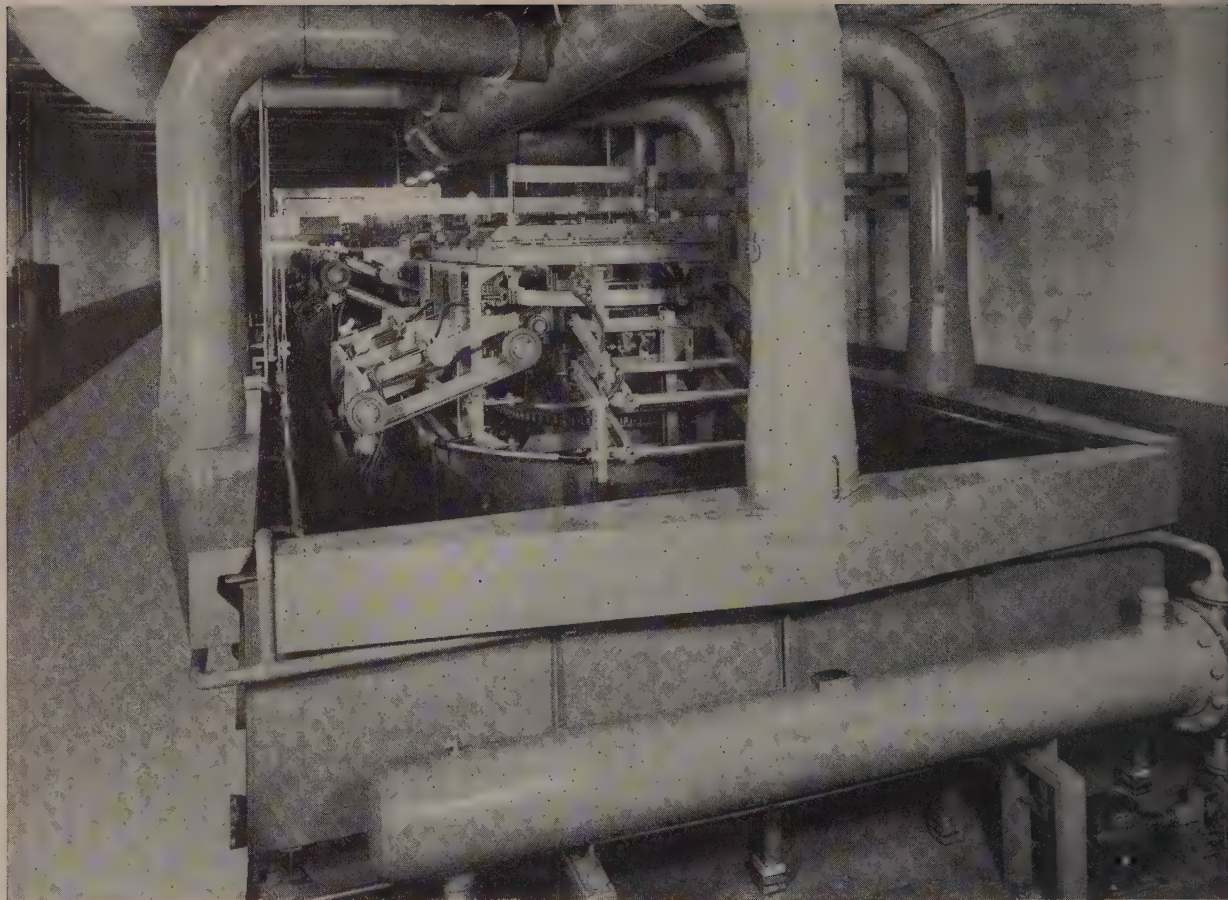
• Extra copies of this article are available in quantities from one to three until supply is exhausted. Write Editorial Service, STEEL, Penton Bldg., Cleveland 13, O.

EQUIPMENT SELECTOR



| Shape | Tooling | Material | Advantages | Disadvantages |
|---------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------|--------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------|
| BRAKE FORMING | | | | |
| Long straight sections, flanges, curves in one plane | Vee, shallow-curved & channel dies | Sheet, plate or strip | Simple, flexible, adjustable. Can form large sheets. Less expensive than press die forming | Some operator skill required; slow |
| CONTINUOUS ROLL FORMING | | | | |
| Long molded sections | Power-linked, multiple stage rolls | Coiled strip | Continuous, high volume production | Not adaptable to small production runs |
| DRAW BENCH FORMING | | | | |
| Molded sections | Solid dies | Strip | Closer tolerances than roll forming. Greater flexibility | Slower than rolls |
| PRESS DIE FORMING | | | | |
| Cups, boxes, deep draw, curved, embossed, wide variety | Various two-part dies | Sheets, strips blanks, plates | Accurate parts, high or low volume, intricate parts possible. Mass production | High initial die cost |
| RUBBER DIE FORMING | | | | |
| Straight flanged and contoured, flanged parts | Metal or nonmetal male die only; rubber pads for female | Blank | Low cost | Low volume; blanks tend to move & cause rejects |
| HAMMER FORMING | | | | |
| Smooth or sharply contoured parts, dished heads | Zinc, lead, cast iron, steel punch and/or die | Precut blanks | Variable die pressure. Forms difficult shapes impossible with other methods | Quality depends on operator skill |
| ROLL BENDING | | | | |
| Curves in one plane, rings, cylinders, cones, curved moldings | Flat & formed rolls | Plate, sheet, preformed strips | Flexibility of adjustment for simple or compound curves | Limited to curves in one plane; some operator skill required |
| WIPING | | | | |
| Variable radii in one plane; can use preformed longitudinal section | Steel formblock & slideblock | Preformed or flat strip | More complex curves possible than with rolls. Lower cost than press dies | Some operator judgment required. Slower than dies |
| WRAP AND STRETCH FORMING | | | | |
| Contoured sections | Die, and formed holding jaws | Blanks, strips | Low spring back, absence of wrinkling; compound contours | Occasional metal distortion; slow prod.; cut-out and piercing must be done after forming |
| SPINNING AND ROLLING | | | | |
| Parts of rotational symmetry | Lathe mandrels, hand or powered rollers & bars | Practically all types of stainless have been spun | Low tool cost. Can form undercuts | Small quantity, considerable operator skill required. Stress cracks occur frequently |
| *HOT FORMING | | | | |
| Heavier, high-strength parts | Standard forging equipment | Blanks | High strength, good metallurgical grain | Trim scrap, costs |
| UPSETTING AND COLD HEADING | | | | |
| Fasteners & similar small parts | Heading dies | Wire coils—302 & 410 | | |
| MISCELLANEOUS | | | | |
| Fuel lines, conductors, chemical equipment specialties | Presses, tube benders, swagers, various beading, flaring & hand forming equipment; explosive forming equipment. Hydraulic expanders | Tubes, bars, prepared blanks, miscellaneous | | |

*Note: Hot forming can be used to avoid strain cracking.



This automatic plating line has an added advantage . . .

Zinc, Plus Choice of Finish

TWO MEN do the work of 10 or 12 (over 6000 lb of zinc plated nuts and bolts an hour) with a new 24-barrel automatic horizontal plating machine. It's at Bellevue Plating Co., Detroit, a wholly owned subsidiary of the National Machine Products Corp., Utica, N. Y.

Taking up only 65 x 14 ft, the line was built by Udylyte Corp., Detroit. It includes both a bright dip and a standard dichromate finish, following the zinc plating. First production came off the line in February. Bellevue officials already are thinking about a similar line for cadmium plating.

Tops in Flexibility—The machine operator can set a mechanism at the loading station which

determines the processing of each load in the postplating cycle: It can be made to go into or skip the bright dip or the dichromate. Through action of a delayed set-down, it can be retained in either tank for a predetermined shorter time.

This machine is built for maximum flexibility around the bright dip and dichromating tanks, but similar actions can provide the same versatility at other stations. Barrel cylinders on this machine revolve at slower speeds at the dichromate station, to protect the coating.

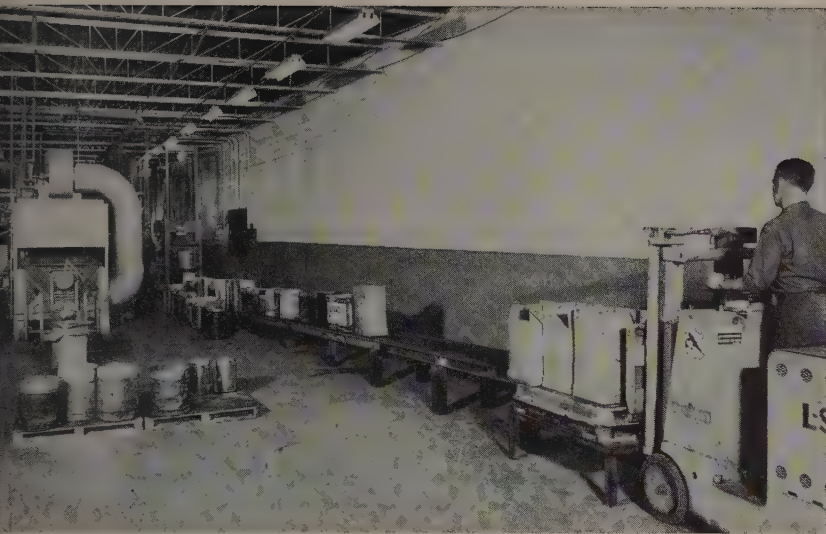
Easy Handling—Nuts and bolts arrive and leave Bellevue in the same containers. Samples are taken, and weight tags are at-

tached to each. A record is kept of weight per piece, piece per pound and square inch area—all of which is translated into load per barrel for the machine. The cycle is set automatically.

After a power skip hoist dumps the container into a weighing hopper, a predetermined measure of parts is discharged into a pan which loads the 14 x 30-in. Tempcon barrels. They pass through an anodic alkaline cleaning cycle, then an acid pickle.

Zinc Next—Preparation stages are followed by an electrified cyanide dip, then the zinc plating. Cycles are 1½-minutes. A coating about 0.0002 in. thick is deposited.

The zinc plating solution is op-



Pallet loads of full containers, already weighed and sampled, are brought to the starting point. Each batch of plated parts leaves the plant in the same container in which it arrived

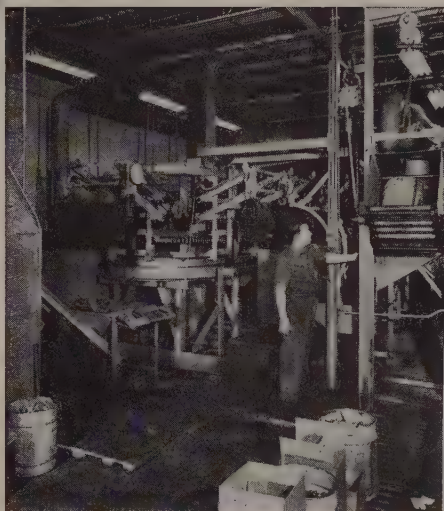
rated at 95 to 99 per cent efficiency, with intermittent filtration. Zinc oxide is added to compensate for lack of sufficient anode area in proportion to metal removed through plating. Current is 11½-amperes per sq ft of area at 15 volts.

Skip Mechanism—Any cylinder at any station is capable of raising or lowering independently of the others. This is done by a delayed setdown or skip mechanism. Such flexibility makes the machine ideal for either of the two chromate treatments incorporated into the line.

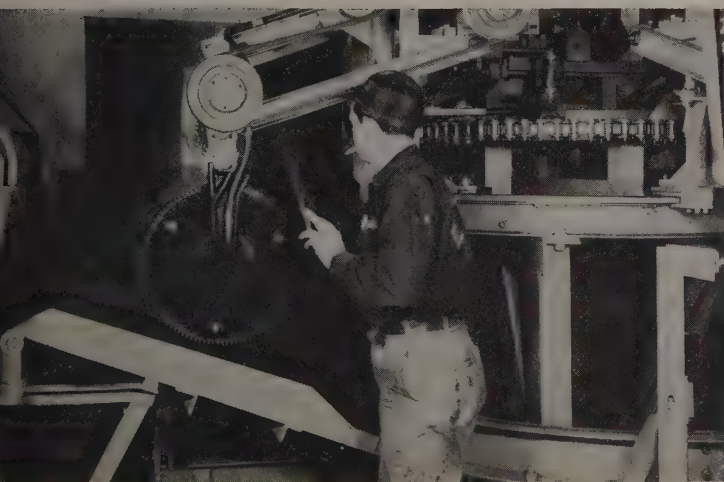
Iridite No. 12, providing a clear

one-dip bright treatment, is operated at a 1 to 50 dilution, plus two parts of nitric acid. Immersion is for 6 seconds at a temperature of 90° F, with constant air agitation. Iridite No. 8-2 is used in another tank at a 1 to 50 dilution, with a 20-second immersion at 85° F. The yellow coating produced meets government specifications. Provisions are included for heating and cooling to maintain the 85 degree temperature.

Operations at Bellevue were set up primarily to handle the plating needs of the mother company, but about 20 per cent of capacity is left for job-shop contracts.



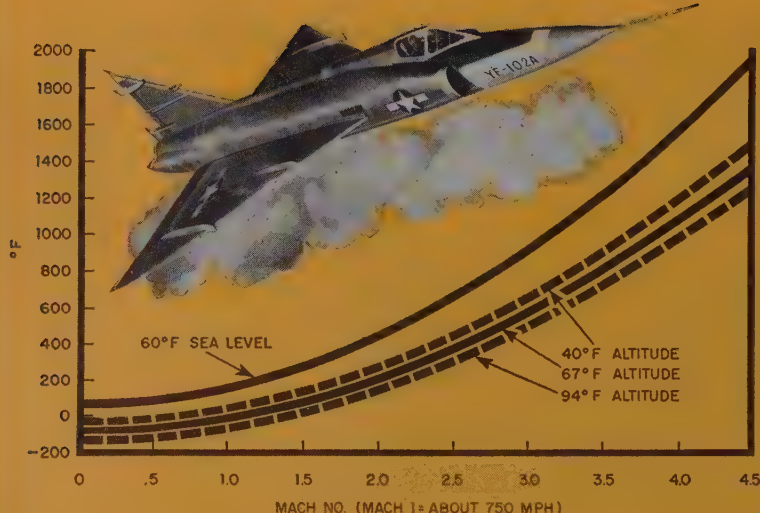
Immediately behind the operator is the loading station. Charges are drawn from the feed hopper. Discharge station is in the left foreground



At the discharge station, operator removes the cover and the barrel's rotation empties the contents onto the dryer conveyor. Parts are dried by warm air in the dryer's four chutes



Operator at the start of the line sets the desired finish by positioning a stop on the upper frame of each barrel. When it flips the pressure switch, cycling is initiated



Research aircraft have
conquered air resistance
to fly at twice
the speed of sound.
Beyond this speed
a new design problem
looms — heat

The Sizzle That Goes with the Swish

AIRCRAFT and missiles flying at 3000 mph—four times the speed of sound—will generate structure temperatures as high as 1150°F. Aircraft builders are experimenting with new materials and techniques that will withstand this terrific heat.

The chart above was prepared by Herbert W. Hinckley, assistant chief engineer at Convair, Ft. Worth, Tex. It shows the temperature rise of structure with increase in Mach number (Mach 1 equals the speed of sound, about 750 mph).

Altitudes are plotted in terms of temperature, -67°F representing the theoretical temperature at the tropopause (about 35,000 ft). Dotted curves on either side bound the probable temperature region future aircraft will encounter.

Heat Barrier—At Mach 2, aircraft structures have to stand up under heat of only 175-250°F. At Mach 3 temperatures go up to 500-650°F; at Mach 4 structure heat soars to 950-1150°F.

These curves are theoretical, taking no account of heat loss by radiation, or heat flow into the interior structure of the craft. Neither do they take into account

internal sources of heat in the craft, notably in the region of the power plant.

Materials—What materials will be used? Aluminum and the newer heat-resistant magnesium alloys can be used at Mach 2 up to about Mach 2.5. From there on, up to slightly beyond Mach 3, titanium is suitable; at Mach 3.5, titanium is marginal. Above this point, aircraft builders will have to depend on steels, possibly of the stainless type, or some of the Inconel-type alloys.

What are the structural requirements for aircraft operating at these speeds? 1. The structure must have high strength at high temperatures with no creep. 2. It must have aerodynamic smoothness. No buckling is a necessity, not only to reduce drag, but to maintain torsional stiffness. 3. It must take, without a quilting effect, local bending loads resulting from interior pressurization of the wing or fuselage, in addition to the basic tension and compression stresses arising from normal bending or shear loads.

Suitable—Aircraft builders are examining sandwich panel construction for future high-speed air-

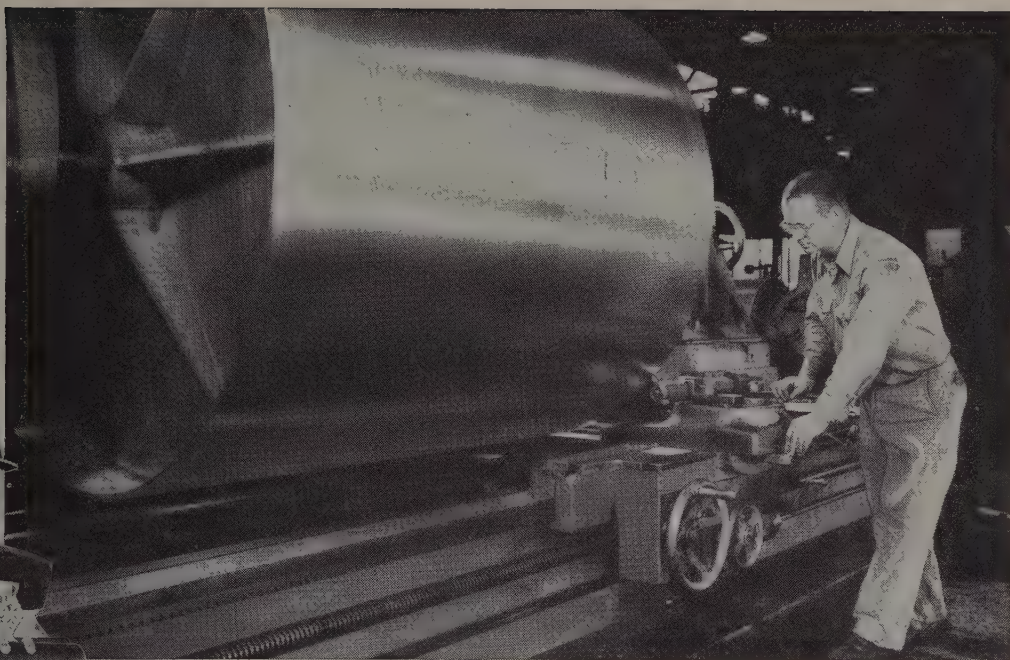
craft. The closely spaced support points which the core material gives the outer face plates, and the rigidity inherent in its depth makes this construction ideal.

Other requirements: The panel material will have to be corrosion resistant. Extreme temperature changes produced by wide speed ranges at altitude (and altitude changes themselves) will cause condensation.

Heat Treatable—To obtain desired strength-weight ratios, the metals comprising the faces (at least) will have to be heat treatable. Owing to thin gages required in many places, the normal heat treat cycle of alloy steel would pose a severe warpage problem. Precipitation hardening materials of the 17-7 PH (stainless type) would seem to be the best material.

Edges of the panel must lend themselves to flush-type splices to carry loads to adjacent panels. They must be fabricated so that supporting understructure (spar or ribs) can be attached easily. Both splicing and attachment should utilize easy and rapid assembly techniques with conventional fasteners.

Photo, courtesy Commercial Machining Company, Conway, Pa. Turning 60" dia. stainless steel looping line roll.



Mr. Tooley Says:

"There's more than one way to skin a cat"

CIRCLE "C"

SUPER HIGH SPEED STEEL

- Operating speeds 25%—50% faster than ordinary high speed steels
- Longer tool life
- Cuts costs by increasing production
- Particularly suitable for cutting tough alloy and stainless steels

FIRTHITE

STANDARD TIPS, TOOLS, INSERTS AND HOLDERS

- Highest metal removal rate
- Uniform, dependable Firthite quality and performance
- Large stocks of standard tools and tips for immediate delivery
- Mechanically-held and brazed designs

Yes, in the field of tooling, alternative cutting materials make it possible to utilize the same production equipment for a variety of applications. In typical turning operations either Firth Sterling High Speed Steel or Firthite Sintered Carbide cutting tools may be selected . . . depending upon the characteristics of the metal and the production requirements of the job.

Firth Sterling, manufacturers of complete shop tooling needs, occupies the unique position of providing *both* steels and carbides to "skin the cat" of production in the most economical and effective ways. Thus, from *one* dependable source of supply you are assured of (1) completely unbiased tooling recommendations and, (2) the selection of the exactly right carbide or steel or *both* to provide maximum production!

Both Firth Sterling's famous CIRCLE "C" Super High Speed Steel and FIRTHITE Sintered Carbide cutting tools and tips are used alternatively for most metal removal operations. Write now for literature and unbiased recommendations for your specific needs.

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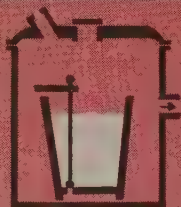
Chromium Carbides

High Temperature Corrosion

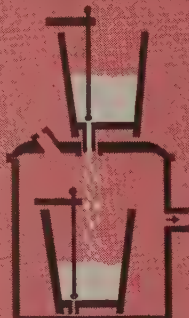


Zirconium

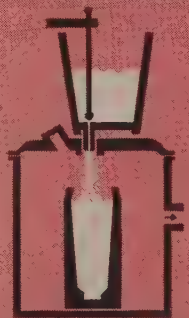
CALL YOUR FIRTH STERLING DISTRICT OFFICE OR DISTRIBUTOR. ASK MR. TOOLEY.



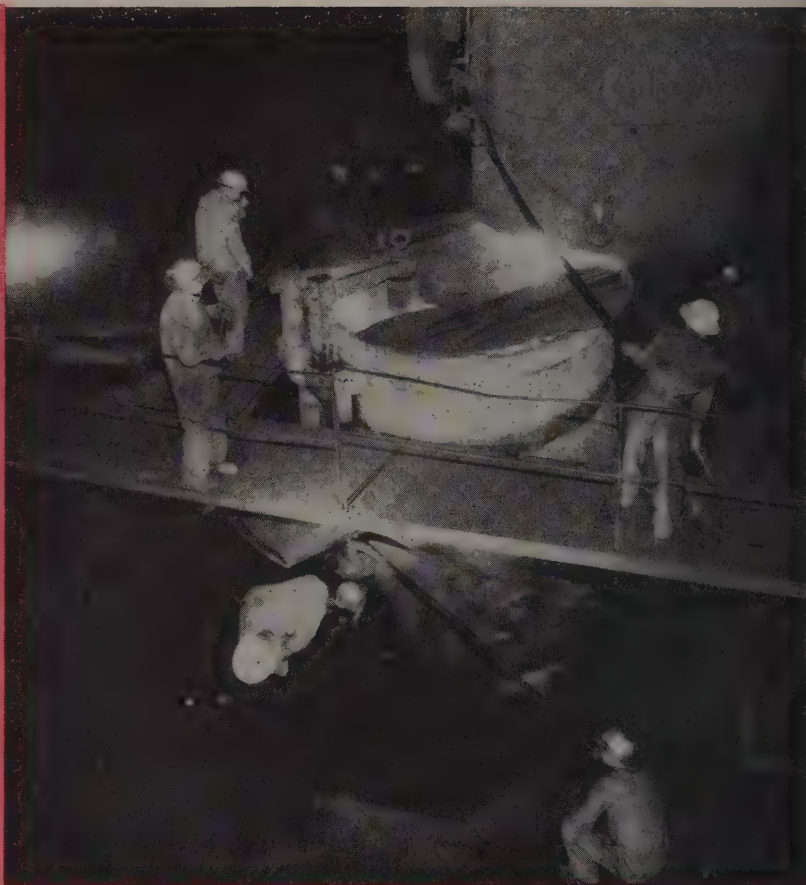
LADLE DEGASSING



STREAM-DROP DEGASSING



VACUUM INGOT CASTING



Vacuum degassing at Bochumer Verein A.G. in Germany. National Research Corp. is introducing the process into the U.S.

Out Goes Hydrogen

TONNAGE STEEL degassing along lines developed by Bochumer Verein A.G. in Germany is ready to make its appearance in U. S. mills. Major steel companies making large forging ingots will probably be first to adopt the process.

They've been following BV's vacuum operations carefully for several years. During that time, it has cast more than 15,000 tons in its vacuum vessels at Bochum, West Germany. Some of the vacuum-cast billets weighed 150 tons.

Hydrogen Out—The process gets rid of hydrogen, frequently responsible for flaking and hair-line cracking in forging ingots. De-

gassing is carried out in large, low-pressure vessels working in combination with ladles of special design.

Three variations are possible: 1. Nozzle (stream-drop) degassing by teeming the contents of a ladle into a second ladle in the evacuated chamber. 2. Vacuum-ingot degassing while pouring into an ingot mold in the evacuated chamber. 3. Ladle degassing followed by casting in ordinary atmosphere.

Gas Tight — BV has neatly solved a mechanical problem for bottom pouring through a gas lock into a vessel in the evacuated chamber. The primary gas lock is

simply a sheet of aluminum that seals the teeming hole in the chamber cover. A secondary gas lock is achieved by seating the ladle base tightly on the chamber cover above the aluminum sheet.

When the ladle is teemed, the molten stream melts through the aluminum, while the ladle seat maintains the vacuum seal.

Refractories—All ladles, the one into which the furnace is tapped, the intermediate ladle which sits on top of the chamber, the ladle within the chamber and the chamber itself require special insulation to keep heat losses as low as possible. In addition, refractories

**VULCAN,
THE ROMAN-GOD OF FIRE**

When the ancient Romans heard thunder and saw lightning, they knew it was Vulcan, celestial smith of the gods, forging thunderbolts for Jupiter. Vulcan, patron of metalworkers, had his forge in the bowels of Mount Etna—and there are peasants in Sicily who still swear that Vulcan is at work when the volcano pours out lava.



Crafts and craftsmen through the ages

NUMBER SIX OF A SERIES

Enlargements of illustrations available upon request

Basic Refractories not only furnishes its customers with the finest refractories available, but also employs skilled craftsmen — men with practical steelmaking experience — to insure that the use of these products gives full value.

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REFRACTORIES ENGINEERING AND SUPPLIES LTD — EXCLUSIVE CANADIAN AGENTS

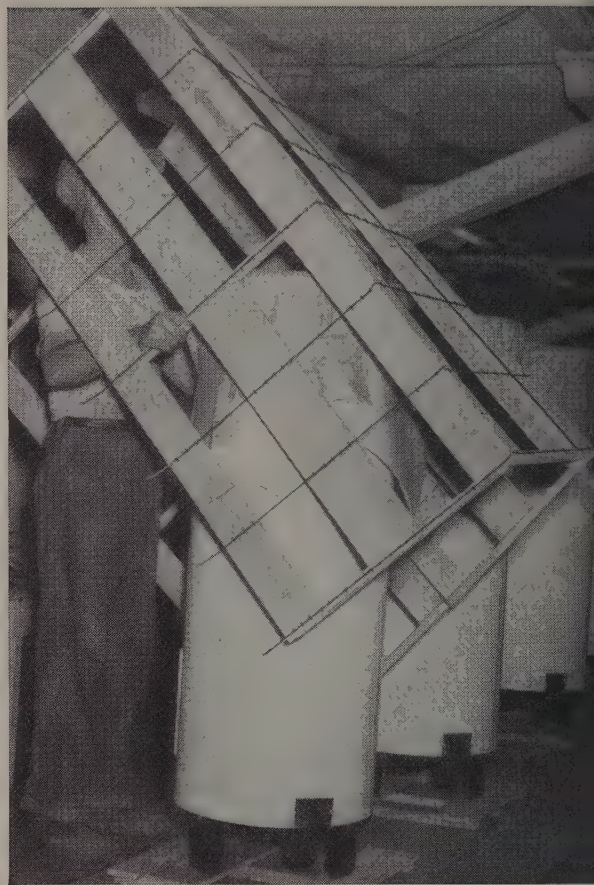
GRANULAR BASIC



REFRACTORIES



This coal circulator weighs 539 pounds. It's assembled on base of wire-bound crate. Total man-hours for packing come to just 6 minutes.



Water heater bases are bolted to wirebound crate base before assembly. At this point, only 3 minutes are needed to complete crating.

Appliance maker uses 17 General-engineered wirebounds to cut packing costs on 47 items

Gray and Dudley Co., Nashville, Tenn., obtained the figures on packing and shipping costs using wirebounds designed by General Box Company, and compared these with the costs of making their own shipping crates. The study covered 47 different designs and sizes of electric water heaters, electric and gas ranges, oil circulators, coal circulators, cast iron ranges, army ranges, and their spare parts. Wirebounds won a clean decision.

Comparison was made on the basis of man-hours for packing, shipping weights, and over-all packing costs. In the case of a 539-pound coal circulator, for example, the saving was 80% in man-hours, 10% in shipping weight, and 16% in over-all packing cost.

The assembly and packing operations were integrated to save handling costs; noise and dust were eliminated, and the appearance of the products in transit was improved. The crated products have a Safe Transit O.K., too.

It's easy to find out how much General-engineered wirebounds can save you. Let us send a man. No obligation. Just write General Box.

Factories: Cincinnati; Denville, N. J.; East St. Louis; Detroit; Kansas City; Louisville; Milwaukee; Sheboygan; Winchendon, Mass.; General Box Company of Mississippi, Meridian, Miss.; Continental Box Company, Inc., Houston.

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Wirebound Crates and Boxes • Generalift Pallet Boxes • Corrugated Fiber Boxes • Cleated Corrugated and Watkins-Type Boxes • Stitched Panel Crates • All-Bound Boxes

General Box

1837 Miner Street, Des Plaines, Ill.



Applications for Vacuum-Degassed Steel

| Type of steel | Use | Advantages |
|--------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------|
| Engineering and forging steels for large ingot sizes | All purposes | No flakes, reduced tendency towards secondary pipes, less cracking in ingot surface after solidification, better hot forming, shorter production times |
| Steels for castings | All purposes | Better flow properties, prevention of blow holes, better surface, fewer solidification cracks, improved toughness |
| Steels for high temperature service (maximum percentage of alloy constituents) | Turbine rotors, castings, blades, exhaust-gas turbines, jet motor parts, stoker screws, resistor elements, boiler parts | Improved casting conditions due to reduced oxidation, good forging properties, higher degree of purity, reduced brittleness |
| Corrosion-resistant steels | Rustproof sheet metals, chemical plant materials, nonmagnetic parts for all usages | Improved casting conditions due to reduced oxidation, good forging properties, higher degree of purity, reduced brittleness |
| Magnetic soft steels | Large magnets, transformer sheets | Prevention of oxidation, better castability with large additions of aluminum, better hot forming, higher degree of purity |
| Thomas steel, bessemer steel, oxygen blown steel | Construction steel to meet higher standards | Reduced gas content, increased degree of purity, less phosphorus and sulphur content |

within the chamber must take into account the effect of vacuum on chemical reactions.

These special requirements have been achieved without any great rise in refractory costs.

Stream Degassing—When pouring in vacuum, degassing takes place within the molten stream. The stream literally explodes into droplets as the gas effervesces from it. The process can be seen with great clarity through a quartz glass observation port—the vacuum whips away the smoke and fumes that normally obscure a pouring operation. It's a cooler operation, too, with most of the heat confined within the chamber.

Up to 10 tons of metal can be poured per minute, although degassing a 40-ton charge normally takes about 8 minutes and entails a drop in metal temperature of about 100°F.

Vacuum Casting — Degassing from ladle to ladle has the disadvantage that ingots must be poured in the air, so that some

subsequent hydrogen pickup is likely. To produce premium quality ingots for forgings, the ladle within the chamber is replaced by an ingot mold.

The largest molds Bochumer Verein has used run about 150 tons. The process is capable of being scaled upward to 300 tons at least.

Ladle Degassing—The third alternative is not particularly unusual. A ladle, filled with liquid metal and slag, is placed in the chamber, which is sealed and the pumps started. When pressure has been reduced to 30 mm of mercury, the slag surface begins to bubble violently. Boiling persists until the gas is removed or the vacuum broken.

The method is limited in the amount of gas it can remove. While useful, it will not degas the metal sufficiently for the highest quality of forging ingots.

Economy — BV claims it can pour ingots in vacuum as cheaply as in air. The reasons: Greater

yield of usable metal and a virtual guarantee of a sound ingot.

Stainless ingots of 40 to 50 tons have been poured with excellent results. Silicon transformer steels benefit greatly from vacuum pouring, the company says. The biggest ingots poured have been for turbine rotor forgings.

Coming Over — Entry of the process into American production was speeded last month by the announcement that National Research Corp., Cambridge, Mass., had acquired licensing rights. It will design, construct and install equipment and train operators.

National Research Corp. entered the picture originally through its German affiliate, Leybold-Hochvakuum-Anlagen G.m.b.H. of Cologne, which assisted Bochumer Verein in the design and construction of its vacuum equipment. The equipment presents no great technological problems, so National Research thinks the first American unit could be in operation by March, next year.

Every Feature Worth a Close, Close Look!



You're Right There! No stretch, no reach, no awkward lifting. Lathe has clean, close front with spindle right under hands.

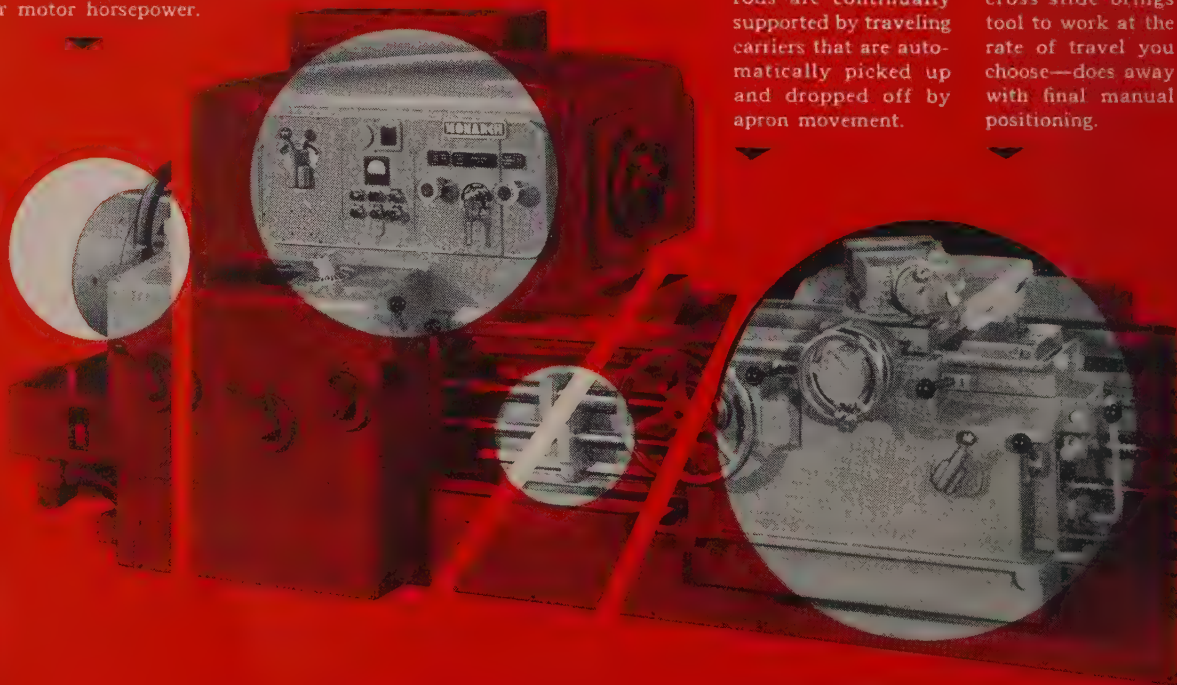
Why Fight Chips? Bedway design provides chutes to empty chips into open pan at rear of lathe. Simple, practical, time-saving.

Headstock With a Brain! Dial work diameter setting and surface cutting speed setting. Dyna-Shift headstock automatically calculates required spindle speed and shifts to it hydraulically. No mental gymnastics—no compromise speeds!

Two for One. When turning medium steel, 1 cubic inch of metal removal per motor horsepower has been considered good performance. On the Series 80 you can raise that to over 2 cubic inches per motor horsepower.

Support Without a Thought. On longer bed lathes, the lead-screw, feed and control rods are continually supported by traveling carriers that are automatically picked up and dropped off by apron movement.

Infinitely Variable — Infinitely Effective. Variable speed four-way hydraulic rapid traverse of carriage and cross slide brings tool to work at the rate of travel you choose—does away with final manual positioning.

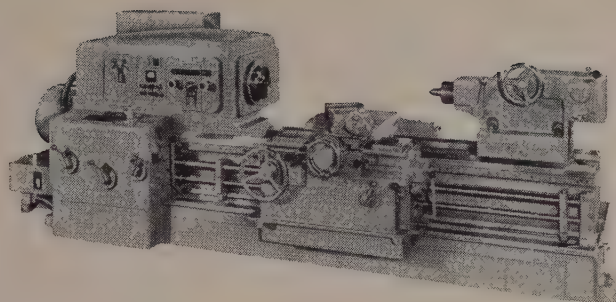


The Monarch Series 80 DYNA-SHIFT... The New Look in Heavy-Duty Lathes



Nimble Tailstock.

Two speed range spindle movement — *power positioning* provided by engaging plunger on carriage and using longitudinal power rapid traverse.



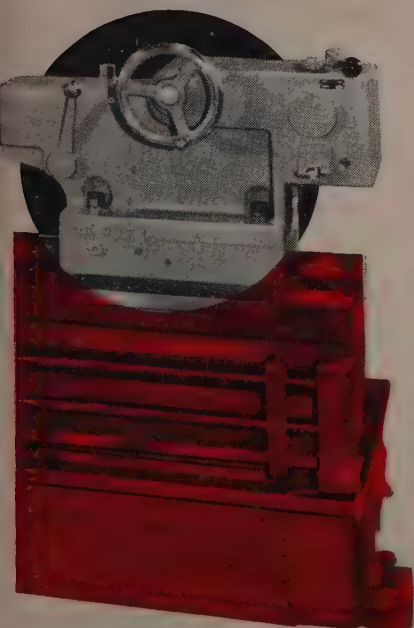
MONARCH SERIES 80 DYNA-SHIFT LATHE, 36 Spindle Speeds. Headstock Ratio—125 to 1.

Models 1600 and 1601. Clearance diameter 26" and 30". Swing over cross slide 16" and 20". Speed Range 10-1250 RPM.

Models 2000 and 2001. Clearance diameter 32" and 36". Swing over cross slide 20" and 24". Speed range 8-1000 RPM.

Here's the lathe that's the talk of the shop and front office alike! The new Monarch Series 80 Dyna-Shift provides a completely new approach to the problem of heavy-duty metal turning —and the results are a rate of metal removal beyond the reach of previous designs; plus added production caused by the many exclusive, new built-in conveniences.

A look at just the few features pictured here tells why. Every one adds to the increased productivity and ease of operation of the machine. And there are so many more that we've prepared a complete, illustrated booklet to tell you about them. For full information on the lathe that gives you ultimate proficiency in the use of carbide tooling on work of considerable size—send for our Booklet #1602 **The Monarch Machine Tool Company, Sidney, Ohio.**



**Clip this coupon to Your Letterhead
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Please send me your illustrated booklet #1602 describing the Series 80 Dyna-Shift Lathe.

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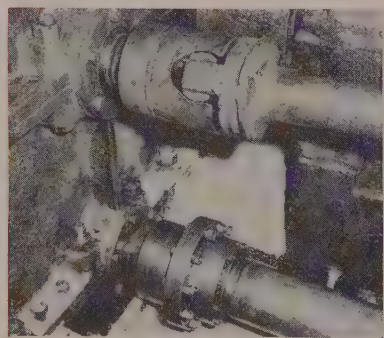
Teeth Bite Costs

Gear-type flexible coupling solves maintenance headache on hot strip coiler

A TRADITIONAL PROBLEM in steel mill maintenance has been solved at U. S. Steel's Irvin Works. The company is using flexible gear-type couplings to replace the old universal or slipper-type couplings on their hot coiler pinch rolls. Other than lubrication, no maintenance has been required for a year and a half.

This mill produces 2700 tons of hot strip every 8 hours. Strip up to 1/4-in. thick and 73 in. wide is handled at 2000 fpm. Such production produces a tremendous wear problem.

Old Story—Weekly maintenance expense of the old-style couplings was high. Four brass slippers per shaft per week amounted to a total of 483 replacements in a year, plus 8 hours for rewelding the spindle tongue every two weeks and 16 hours every three months for machining the slipper seat.

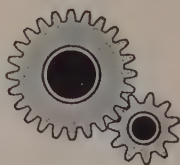


DRIVE COUPLINGS

... universal (top), gear-type (bottom)

Adaptable—The flexible, gear-type coupling has been improved by fully crowned teeth patented by American Flexible Coupling. While carrying a full load, this gear shape produces a uniform wear pattern which contributes to higher shock loading and improved torque, regardless of operating angles.

This coupling can be used in many heavy operations. It can be adapted to special-purpose rolling operations in ferrous and nonferrous blooming, strip, rod, sheet and structural rolling mills.



MACHINE TOPICS

By R. F. HUBER, Machine Tool Editor

LOOK FOR some hasty explanations and maybe a change in policy on armed service procurement of capital equipment.

The way it stands contracts can be let to a foreign bidder if there is a 6 per cent price differential. This takes care of most contracts. One industry estimate is that good European machine tools could be delivered to the U. S. about 25 per cent below domestic prices, even after the 15 per cent tariff. Labor rates account for the difference. Skilled mechanics cost \$2.20 an hour here, 70 cents in Germany and 45 cents in Belgium and The Netherlands.

Tilted Scales—Another factor stimulates foreign buying. In a letter to Arthur S. Flemming, director of defense mobilization, Everett M. Hicks said regulations "permit the rejection of U. S. bids in the field, despite a claim that the national security would be adversely affected. They provide that cases shall be referred to Washington only when the decision in the field is to 'buy American,' and not when it is to 'buy foreign.'"

Mr. Hicks, chairman of the Government Relations Committee, National Machine Tool Builders' Association, continues: "This procedure weights the scales heavily in favor of foreign bidders. When a contracting officer knows that his decision will be reviewed in Washington if he 'buys American,' he is likely to 'buy foreign!'"

Cumulative—The danger is that both factors tend to encourage purchase of foreign

equipment. This despite the Vance plan and other recommendations that maintenance of a "healthy" American machine tool industry is essential to preparedness. The industry, in fact, is operating below levels considered healthy by the Vance plan.

Half and Half—There's little chance that the 6-per-cent price differential will be changed. But there is a chance that Washington will make different plans for reviewing decisions of contracting officers.

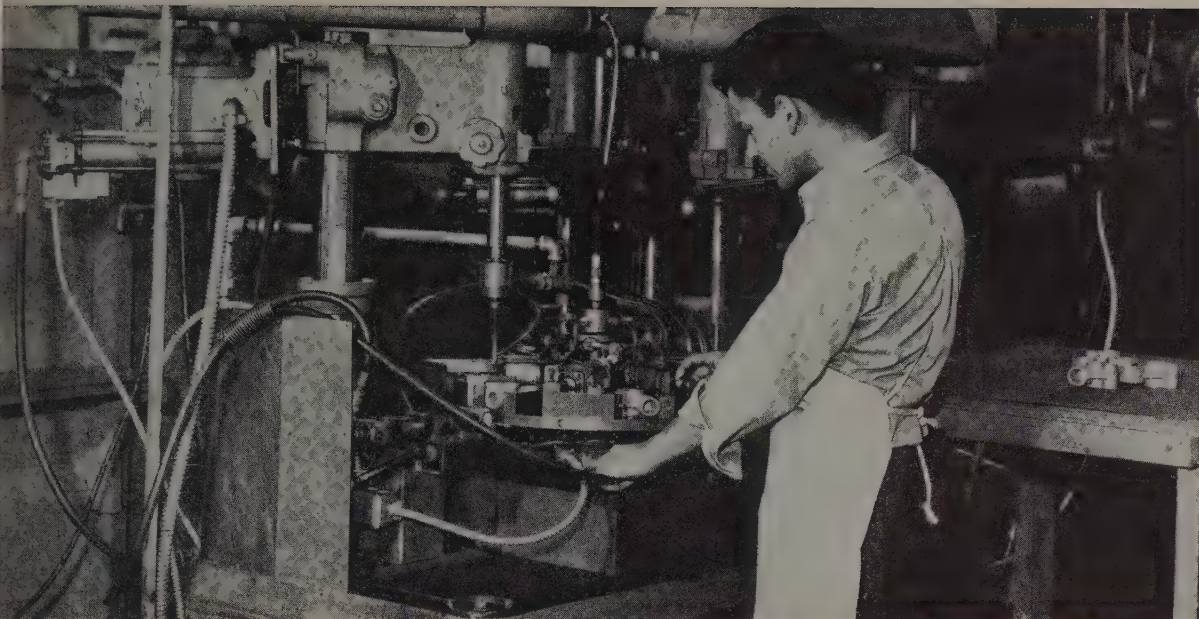
Mr. Flemming told STEEL he had appointed a task force to investigate the "total picture" with respect to machine tools, particularly huge, long-lead-time machines.

This committee has not reported. When it does, the Washington - review policy should be taken up.

Explaining the government's point of view, Mr. Flemming said Washington wants to be consulted in those decisions that reflect something essential to national security interests. If the contracting officer feels national security interests are involved, he buys American. These are the cases reviewed in Washington.

With no review on the "buy foreign" decisions, contracting officers feel freer going ahead on them than they do with a "buy American" contract because of the Washington brass involved.

One of the basic problems is that contracting officers often aren't convinced that their single decision has any effect on machine tool capacity. They forget the cumulative effect.



Compressed Air & Gas Institute

Used for power feed and clamping on this and other machines . . .

Air Speeds Diversified Production

VERSATILITY, a key advantage of compressed air power, has a special meaning for the manufacturer who must keep his production fluid.

At Weber Aircraft Corp., Burbank, Calif., 85 per cent of all portable tools—extensively used in its operation—are air operated. The company makes interior equipment for commercial and military airplanes and is a subcontractor for airframe components.

Planning — Before going into production on a contract, careful study is made of the work to be done, the type of tool to be used at each step, the revolutions per minute (of portable tools) and other considerations.

Reaming, drilling and burring operations are speeded up by having several tools on hand to handle the different speeds needed. Quick-change air hose couplers make for simplicity. All tools are serviced every three weeks, regardless of how much they are used.

Special Tools — Weber Aircraft uses compressed air power to solve special production problems.

One example is a turret-head drilling machine used on castings (see photo). Air cylinders clamp the work at each of the machine's six stations. Four air cylinders feed and return the drills.

Four six-gang drill presses, with controlled air power feed and air clamping, are used on small work. One man loads and unloads. A similar type feed is used on a table saw.

For Safety—Worker safety gets an assist from compressed air. The hoist used around the red lead dip tank is operated by a spark-free, air motor; foot bars for tripping power on the sheet metal shear have been replaced by air cylinders; punch presses are two-hand air actuating; air cylinders lock the 5-ton rope drop hammer until the pistons of the air cylinders are actuated to release dogs.

Spray painting and abrasive blasting are among the largest single uses for compressed air at the aircraft plant. Other uses: Heat treat furnace doors are opened and closed by air pistons on each side, acting on a chain and sprocket drive; the double

arm of a router head is swung by air; rivet squeezers and other type riveters are air operated; liquids are agitated by air. Air also operates planishing hammers, nibblers, arbor presses, welding arms, and ejects light pieces from punch presses.

Important — The full benefits from compressed air, however, cannot be obtained without ample air compressor capacity and a distribution system which delivers the power where wanted. Weber Aircraft has two centrally located air compressors driven by 150-hp motors. They are alternately operated.

In addition, there are two portable air compressors, used for plant maintenance. When a small crew of night workers is on, one of the portables is used rather than one of the big stationary units.

Air lines from the central compressor plant reach to every open and enclosed working area of the 10-acre plant. A system with a pattern of closely spaced outlets is part of the over-all planning for flexibility.

BAY STATE DIAMOND WHEELS



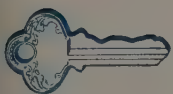
For ALL YOUR TOOL GRINDING NEEDS

BAY STATE's complete line of diamond wheels offers the *correct* shape and specification to meet your exacting tool grinding requirements.

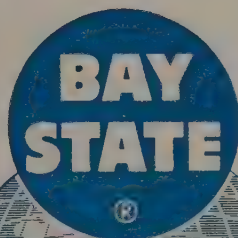
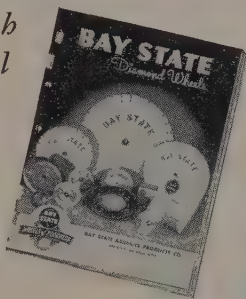
For example, BAY STATE'S new "BA" resinoid bond in the flaring cup wheel illustrated provides:

- 1 Excellent corner holding qualities for grinding accuracy and maximum wheel life.
- 2 Both dry and wet grinding from the same wheel.
- 3 Ability to grind both carbide and steel where steel cannot be backed-off.
- 4 High heat resistance to maintain bond strength, sharp, cool cutting, and top wheel efficiency.

This is one more illustration of better grinding engineered by BAY STATE in its outstanding "Wheels of Progress" program.



Call on your local BAY STATE DISTRIBUTOR,
he's a key man on all grinding problems.
Ask him for the latest *Diamond*
Wheel-Handbook which
includes net prices in all
bonds: *Vitrified, Metal,*
Resinoid.



BAY STATE ABRASIVE PRODUCTS CO.,
Westboro, Mass., U.S.A.

Branch Offices and Warehouses — Bristol, Conn.;
Chicago, Ill.; Cleveland, Ohio; Detroit, Mich.; Pittsburgh, Pa.

Distributors — All principal cities

In Canada: Bay State Abrasive Products Co. (Canada) Ltd., Brantford, Ont.

Manufacturers of all types of Quality Abrasive Products

WHEELS of PROGRESS





Workman tightens one of the 12 large, socket-head cap screws on a 30-hp centrifugal casting machine

High-Tensile Bolts Take the Strain

BOLTS on centrifugal casting machines presented a choice of evils at Lebanon Steel Foundry, Lebanon, Pa.

The carbon steel bolts hold the mold to the back plate of the machine. Tighten them too much and the threads would strip.

Tighten them too little and molten metal would seep between the mold and the back plate, forming a flange which prevented normal contraction during cooling. Surface cracks appeared, which caused casting rejections.

Solution—The company solved the problem by replacing the carbon-steel bolts with Unbrako giant cap screws made by Standard Pressed Steel Co., Jenkintown, Pa. They can be tightened to 1500 ft-lb—ample torque to give a liquid-tight fit—without damaging the threads.

The cap screws, 1½-in. in diameter and 7 in. long, are upset forged from heat-treated alloy steel and have a rated tensile strength of 225,000 lb per cap screw.

Thread Breakage—But still another problem faced the foundry.

When removing bolts to change molds in the casting machines, the threads would often gall and break. Bolts were being removed after the machines had cooled down completely and the difference in contraction between the back plate and the bolts caused the bolts to freeze.

The problem was solved by loosening the bolts when the machines had cooled to 500° F and removing them when cooling was completed.

Stress Causes—The stresses imposed on the centrifugal casting machines originate from both thermal and mechanical causes.

Take the pressure of the molten metal against the back plate. The machines are charged with up to ¾-ton of molten metal and are operated at speeds up to 1000 rpm. The centrifugal pressure of the metal tends to pull the back plate away from the mold, exerting great strain on the bolt threads and head.

Temperature Changes—Another source of strain is the wide range of temperature to which the casting machines are subjected. Molten

high-alloy steel is poured into the machines at 2900° F and is sprayed for about 10 minutes. By the time it has solidified but is still hot.

Lebanon compensates for unequal expansion in the machine parts by preheating the mold, back plate and bolts to 300° F with a gas torch.

Weight—Still another cause of stress is the weight of mold, back plate and molten metal—amounting to as much as 4 tons with a 1400-lb pour. This is a shear stress on the bolts, and while it is easily within the shear strength limits of bolts of this size, it creates a warping effect between the mold and the back plate, making necessary to use considerable torque on the bolts to get a tight fit between back plate and mold.

Lebanon casts rings 20 to 43 in diameter, 5 to 12 in. wide and 4 to 5 in. in wall thickness—from carbon, low-carbon and high-alloy steel—using five 30 and one 30-hp centrifugal casting machines. The castings are for such applications as engine mounts, spacers and turbine housings.

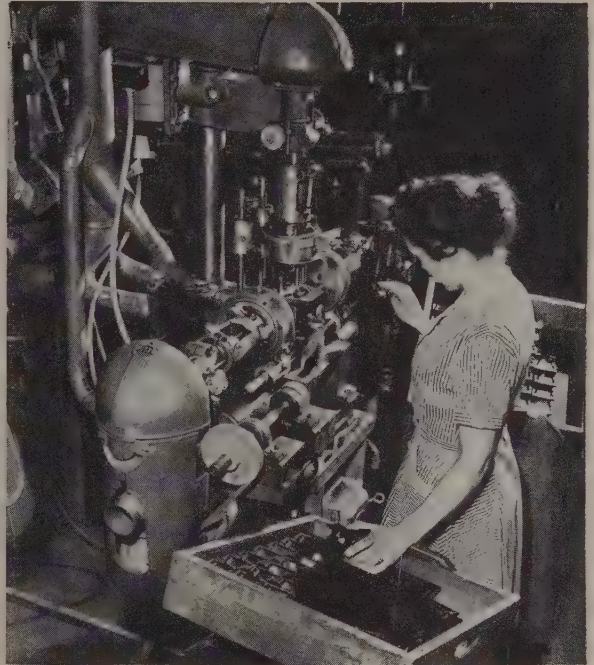
Home-Made Tools Click for Camera Maker

PRECISION MACHINING of camera bodies and a flash attachment posed a problem at Whitehouse Products Inc., Brooklyn, N. Y. Production requirements were sufficiently large to rule out single drilling of the complex components, but not enough to warrant investment in special machine tools.

Whitehouse technicians designed and built their own production tools. Nine 14-in. Delta drill press heads were arranged in a multiple unit to be operated individually or collectively.

Production—Machining the flash attachment (see photo) calls for three drill heads to drill eight holes and perform a deburring operation simultaneously. Two opposed horizontal heads, equipped with three spindles each, drill electrical contact and hinge holes on the sides of the unit. A vertical, two-spindle head drills two holes through the flash attachment fastener while it deburrs a 1¼-in. reflector hole in the flash housing. Production rate is 600 parts an hour.

In machining the camera bodies, one unit of four heads drills 16 holes at the rate of 300 pieces an hour. The other unit, used for operations on the camera's back cover, consists of two heads that drill five holes. Production rate for this sequence is 450 parts an hour.



Loading Setup Boosts Broaching Output

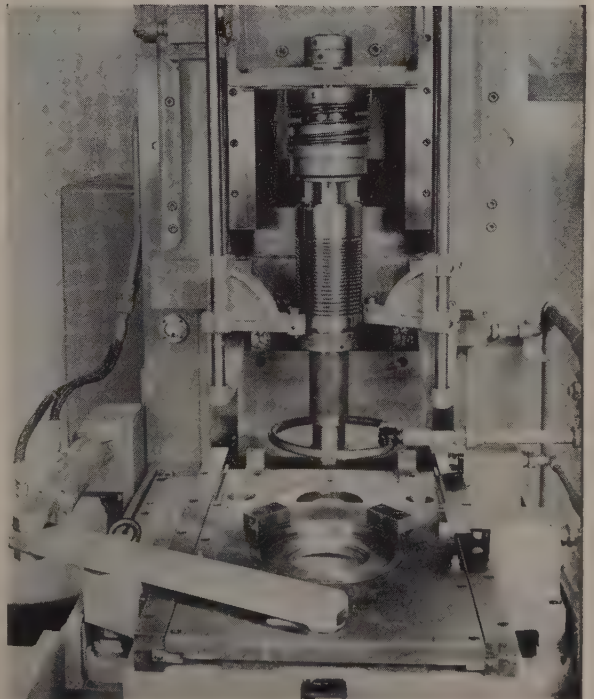
OFTEN it is possible to adapt a standard broaching machine for high production rates without the extensive modifications a complete change-over to automatic production would require.

Engineers at Colonial Broach & Machine Co., Detroit, boosted production to 300 parts an hour by adding a simple loading and unloading device to a standard 15-ton, 24-in. stroke, pull-down machine. The job is broaching inside diameters of automobile differential ring gear blanks for accurate locating in the gear cutting operation that follows.

Operation—The hydraulic, shuttle-type loading fixture is mounted on the work-holding platen. No auxiliary part-holding clamps are necessary; the fixture only locates the part with respect to the broach. Machine and fixture cycle are hydraulically and electrically interlocked for automatic operation.

Operating cycle: 1. Part is loaded with fixture in retracted position. 2. Cycle is energized and loaded fixture moves into broaching position. 3. Broach starts down stroke, work-stroke puller engages, automatic return puller disengages and cutting stroke is made. 4. Fixture is shuttled into unloading and loading positions as broach returns.

The entire cycle, including manual loading and unloading, takes only 12 seconds.

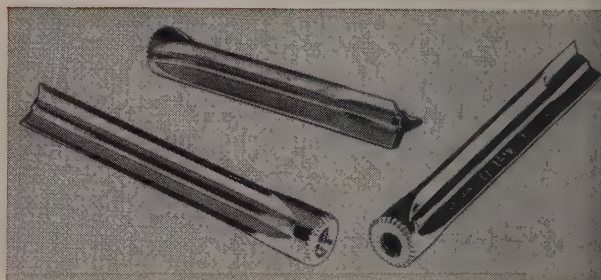


WIDE ENDURO BELT

...keeps scratches
off bandages



CORROSION RESISTANCE IN TUBULAR FORM. Republic's Steel and Tubes Division turns out miles of ENDURO Stainless Steel Tubing for the process industries and for mechanical applications. Republic ELECTRUNITE Stainless Steel Tubing and Pipe offer the identical high mechanical and corrosion-resisting properties demonstrated in sheet form by the Reynolon belt. Call Steel and Tubes for application assistance on all your fluid handling and tubing problems.



WHAT'S EVEN MORE CORROSION-RESISTANT? REPUBLIC TITANIUM. Titanium surpasses even stainless steel in resistance to many severe forms of corrosion. Yet, it weighs only 56% as much as alloy steel. Here, Republic Titanium supplies corrosion-resistance and lighter weight to parts designed to knit human bones. Republic Titanium and Titanium alloys now are available for civilian applications. Republic has the experience to help you use them best. Write us.



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NO CONTAMINATION — NO SPOILAGE. Republic Steel offers a full range of barrels, drums and pails in a variety of metals and finishes to protect your chemical, food and other products. Choose from ENDURO Stainless Steel, hot dipped galvanized steel, hot dipped tin steel, mill galvanized sheet steel, hot rolled open hearth steel, plain or lacquer lined. Choice of gages to meet all handling and shipping requirements. Many styles in sizes up to 55 gallons. Contact Republic.





Band casting machines for production of Reynolon plastic films are equipped with 60-inch wide ENDURO Stainless Steel belts. Only Republic can supply this extreme width. Photo, courtesy Reynolds Metals Company, Plastics Division, Gary, Indiana.

This wide, polished ENDURO Stainless Steel belt carries Reynolon plastic coatings in process. One such type makes the peel-off backing for those handy packaged small bandages you use.

The ENDURO surface provides a high luster finish! Since the slightest scratch would be "mirrored" or duplicated in the finished product, the quality of the stainless steel surface determines the quality of the plastic coating. Here, ENDURO keeps scratches off bandages!

Note that the belt is supported only by top rollers. That allows both sides to carry the plastic material . . . speeds production. It also means that the belt must have great tensile strength. ENDURO supplies that strength. In this case, tension on the belt runs as high as 90 tons.

What's more, this belt must be heat-resistant. In process, material passes through 600° ovens. And, many of the plastics processed are in hydrous or acidic solutions. So, the belt must resist rust and corrosion. ENDURO does just that.

Four of these sixty-inch wide belts help produce Reynolon plastic film. Even at this extreme width, the belts must stay flat. "Crowned" metal could snap like an oil can and damage the plastic.

Republic metallurgists worked closely with Reynolds Metals Company, Plastics Division, to develop this unusual equipment. If you have process or product problems involving heat, corrosion, surface finish or strength, ENDURO Stainless Steel quite likely is your answer. Republic metallurgists will help you apply it most profitably. Write Republic.

REPUBLIC STEEL

World's Widest Range of Standard Steels and Steel Products

Boron Eases Carbide Brazing

A practical production method has been developed for brazing cemented chromium carbide with silver alloy filler metals. It is based on the use of a brazing flux containing powdered boron, which, being a strong reducing agent, appears to have the ability to dissolve the tough chromium oxide film.

Best results have been obtained with a combination of the boron-containing flux and filler metal (57 per cent Ag, 33 Cu, 7 Sn and

3 Mn). The new technique could pave the way to wider use of cemented chromium carbide for applications in the 600° F range.

Such uses include valve components, extrusion nozzles, gage blocks, high-speed instrument bearings and similar applications where good corrosion, abrasion and oxidation resistance is essential.

The new method was developed by Carboly Department of General Electric Co. and Handy & Harman, maker of brazing metals and fluxes.

TV Helps Inspection

Scraper blade edges are magnified by a microscope and the image flashed on a TV screen.

EYE STRAIN is an old enemy of good inspectors. The glare of bright lights on small, shiny parts has started many a headache.

A TV camera now gets the headache. Inspectors at the American Can Co. who examine chromium-plated scraper blades for sharpness no longer squint through a microscope for long hours. The camera does it for them and shows what it sees on a TV screen.

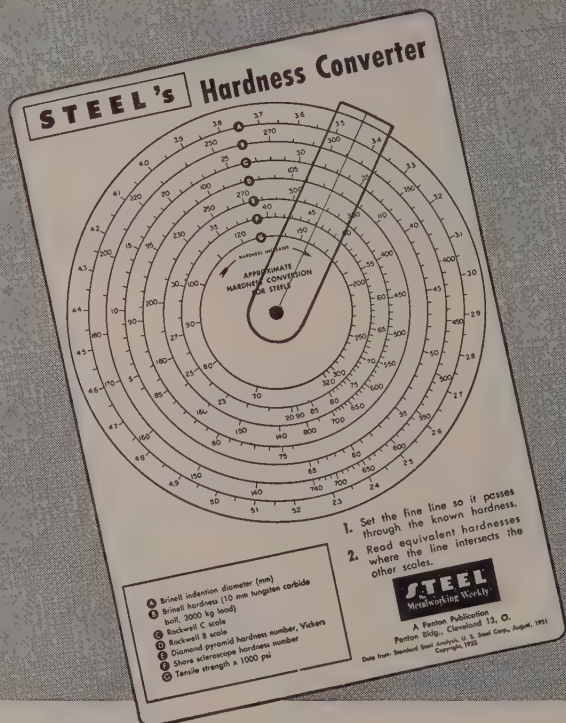
Magnifies — Scraper blades are used in the lithographic coating machines that label cans. The blades must be sharp, otherwise splashes and lines spoil the label and efficiency decreases rapidly. The microscope magnifies the sharp edge of the blade 288 times for the TV camera, which picks up the image and sends it to a screen nearby.

Savings — The inspection for man has found that inspectors get the job done twice as fast and make far fewer mistakes. To inspect the blade the inspector moves it slowly through a holder under the microscope. The receiving set reproduces the image as a horizontal bar about 4 in. wide.

Limits — This system has the same advantage as a comparator in defining limits and tolerances. Two fine lines are shown simultaneously with the blade image and indicate the limits.



This microscope-TV-camera combination takes care of the hard, eye straining job of inspecting the sharp edge of scraper blades. The camera shows what it sees as a 4-in. bar on a standard TV screen.



STEEL HARDNESS CONVERTER

Here's a handy tool that can save you hours of valuable time.

Makes it possible for you to convert any known steel hardness in a matter of seconds.

- (1) Set the fine line on the plastic rider so that it passes through the known hardness.
- (2) Read equivalent hardness where the line intersects the other scales.

That's all there is to it!

STEEL

Hardness Converter is available to you at these prices:

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| 1 - 4 | \$.40 each |
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STEEL

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INDUSTRY GEARS FOR HIGHER PRODUCTIVE STANDARDS



why does **PARKVIEW** choose **CLEARING O.B.I.'s**?

ask

C.P.C. 

When you talk about a tough, competitive business, the contract stamping plant stands out as a good example. Parkview Metal Products in Chicago is one of these. They manufacture all kinds of stampings, mainly for the electrical and electronic industries.

Companies like this, that have to stay on

their toes production-wise, put a lot of emphasis on reliability of productive equipment. It's their bread and butter. Parkview has gone all out for Clearing O.B.I.'s because they can rely on them to meet their tight schedules. The versatility of their Clearings—the way they take extra-large dies and the way they can be adapted to

automatic feeding—matches the ruggedness of their all-steel frames and the precision of their construction.

If you manufacture stampings, large or small, *Clearing Productivity Consultants can suggest ways to step up your production. Just call or write Clearing Machine Corporation. There'll be no obligation.

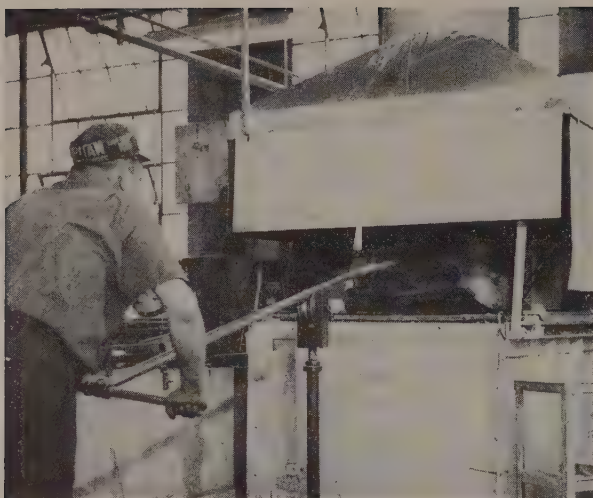
CLEARING PRESSES

THE WAY TO EFFICIENT MASS PRODUCTION

CLEARING MACHINE CORPORATION DIVISION OF **U. S. INDUSTRIES, INC.**

8180 WEST 25TH STREET, CHICAGO 38, ILLINOIS • HAMILTON PLANT, HAMILTON, OHIO





Springs and stampings to be hardened are heated to about 1450°F in a salt pot furnace



Flat springs at austenitizing temperature are dumped from the basket into a bath of oil. Quenching is fast

The Right Quench for the Job

By GARLAND WILCOX

Chief Metallurgist
Wallace Barnes Co.
Bristol, Conn.

IS THE quenching oil you are using the best for your operation?

At Wallace Barnes Co., a division of Associated Spring Corp., Bristol, Conn., we didn't think we were. Laboratory tests proved us right. We found an oil with a quenching rate better than the one we were using.

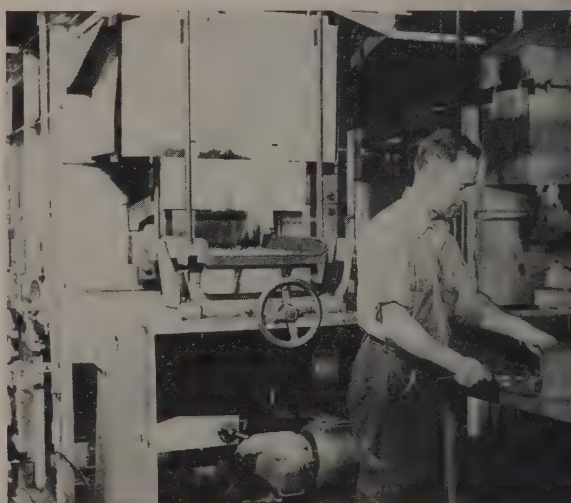
All-Important — Our company has been making springs for nearly a hundred years. Most of the flat springs are made of annealed SAE 1075 or 1095 steel. In hardening the finished part to the best physical properties, the quenching rate from the austenitizing temperature is all important. All our

heat treating production is geared to the oil quench.

The oil we use must quench the heaviest sections to a full martensitic structure. Only a 100 per cent martensitic structure after tempering has the high elastic limit a spring must have to keep from setting in service.



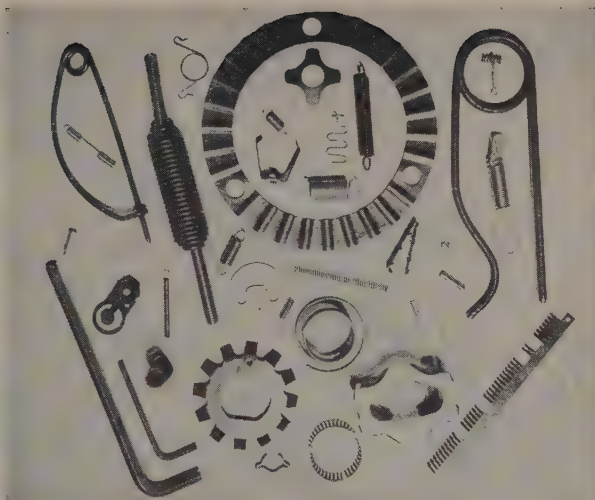
After cooling to temperature of oil (130°F), parts are rinsed in an alkaline degreaser



Shaker hearth furnaces speed production of many products. Here the operator gets ready to add another load



Parts coming out of shaker hearth furnaces are automatically dumped into oil. A traveling screen removes them and drops them into baskets to drain



Some of the products made at Wallace Barnes Co. Over 35,000 prints of production items are kept on file

The Test—We used a simple laboratory test to evaluate the quenching efficiency of sample oils. The test is designed to simulate production practice and is easily reproducible. Its results have worked out in production.

Samples of SAE 1095 are immersed in a lead bath at 1600°F. At 5-second intervals, from 5 to 35 seconds, they are removed from the lead and quenched in the test oil, which is mechanically agitated and held at 130°F. Samples then are vigorously agitated by hand throughout the quench, then tempered at 900°F. Specimens are prepared for microexamination and Rockwell C hardness check.

Test Results—Several proprietary quenching oils were tested. Shell Voluta Oil 23 (Oil B) and another oil (Oil A) were selected as having quenching rates superior to the oil we were using. The accompanying graph represents the hardness of test specimens austenitized from 5 to 35 seconds at 1600°F, then quenched in three different oils and tempered.

The Rockwell C hardness proved to be a less sensitive method of checking oil quenching power than microscopic examination. Oil A appears to have a higher quenching rate than Oil B. But on the basis of a microstructure free of transformation products (ferrite, pearlite or bainite), both oils were equivalent in quenching power. Oil C, the former production

quenching oil, was inferior to either new oil.

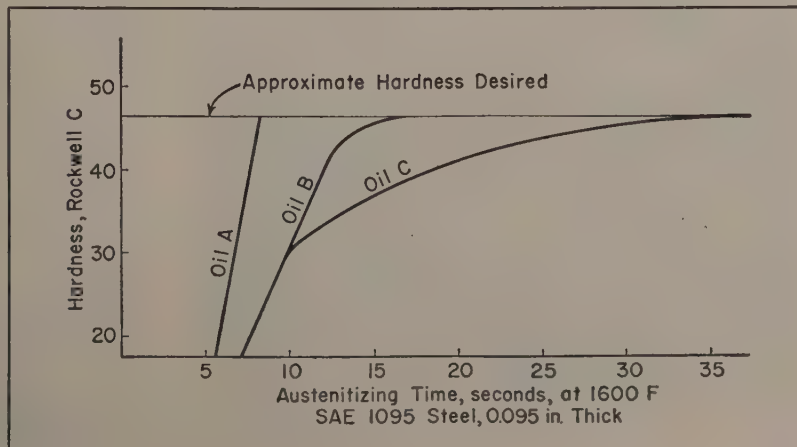
Production Factors—Both Oil A and Oil B were tested in production. Here other performance factors came into play in hardening stampings of a variety of shapes and thicknesses. Production tests were carried out in a salt hardening line, austenitizing in chloride base salt, followed by oil quenching, washing in an alkaline solution and tempering in a nitrate salt.

In production, the quenching oil must drain rapidly to minimize loss by dragout, and it should clean readily in the alkaline washer. If excess oil adheres to the parts, it carries over to the nitrate salt temper, where it flames off. If this carry-over is excessive, not only are working conditions bad,

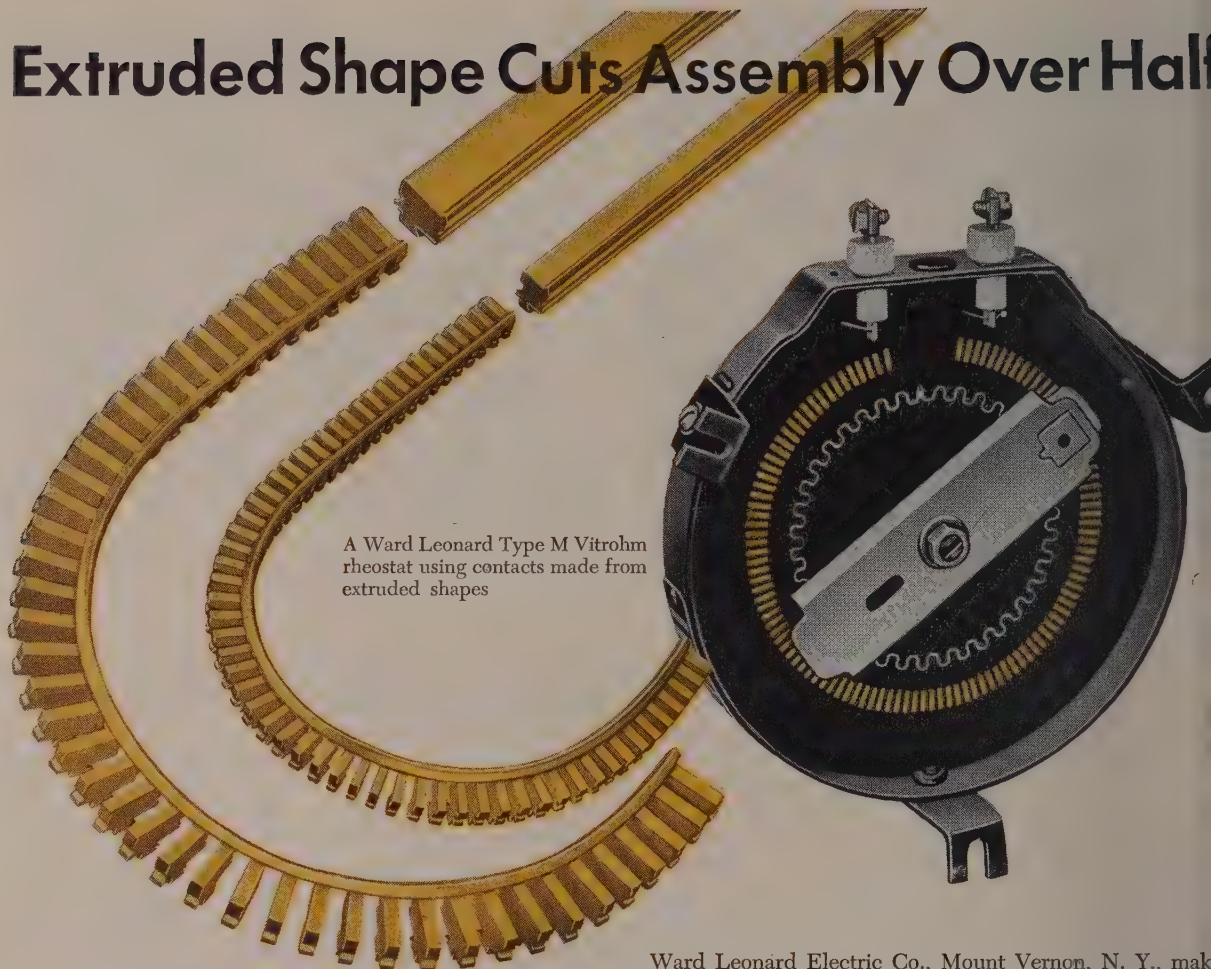
but the oil has a tendency to burn onto the parts and interfere with possible subsequent plating operations.

The two test oils gave equivalent results in hardenability and freedom from distortion. However, Oil B drained more rapidly from the quenched parts, cutting down on dragout loss. It also washed off more completely in the alkaline cleaner, gave less trouble with flaming in the salt temper and reduced oil baked to parts.

Production Results—Voluta 23 is in all our quench tanks of the spring hardening department, serving salt pot lines and shaker hearth furnaces. The foreman reports trouble with slack quenched parts almost has been eliminated; heavier stock goes through without special handling.

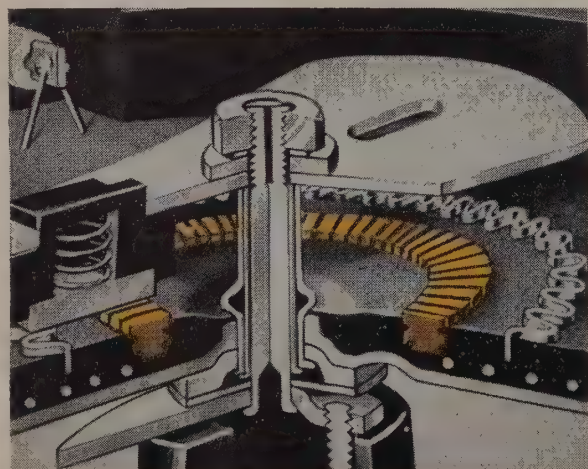


Extruded Shape Cuts Assembly Over Half



A Ward Leonard Type M Vitrohm rheostat using contacts made from extruded shapes

Ingenious application eliminates hand assembly, makes absolutely uniform stationary contacts in Ward Leonard power rheostats



CROSS SECTION VIEW of a Ward Leonard Vitrohm Type S rheostat showing how contacts are embedded in a vitreous enamel.

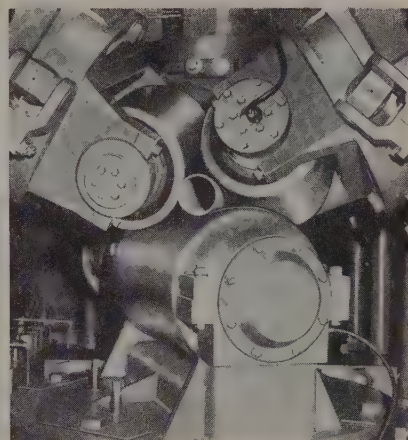
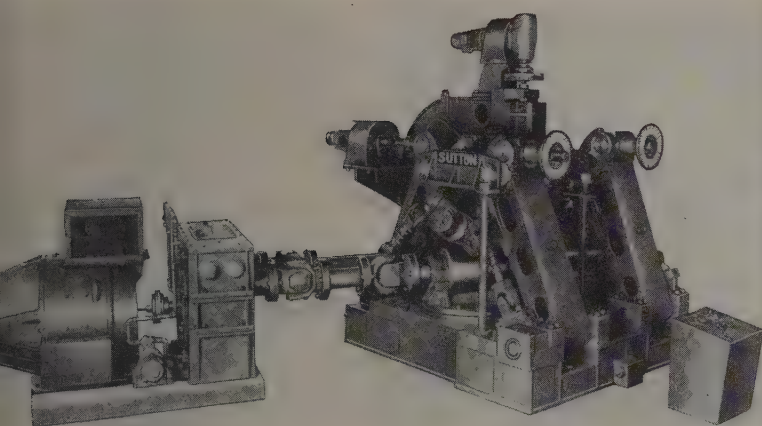
Ward Leonard Electric Co., Mount Vernon, N. Y., makes a line of high quality power rheostats marketed under the trade-name Vitrohm. Anywhere from 41 to 161 individual stationary contacts, or buttons, have to be embedded with their resistance elements in an insulating vitreous enamel. All contacts uniformly set and spaced, for uniform performance. Their patented process originally used buttons blanked out of sheet brass—hand assembled and spaced on a steel wire to hold them while the vitreous enamel was fired.

Ward Leonard refined the process and for four models now starts with the extruded shapes shown above. The stock is accurately slotted for correct spacing, forming a continuous line of buttons connected by a triangular "wire"—which is an integral part of the extruded shape. When sections are curved, the buttons remain uniformly spaced and oriented. After the button assemblies are embedded in the vitreous enamel, the connecting wire is easily milled off. Ward Leonard gets absolute uniformity with less effort and fewer rejects—it gets healthy dollar savings, despite the fact that more than half of the extruded shape is milled out.

Imagination applied to extruded shapes can pay big dividends—lower direct labor costs—fewer machining operations—less scrap—improved product quality. Your Anaconda representative will be glad to work with you. The American Brass Company, Waterbury 20, Conn. In Canada: Anaconda American Brass Ltd., New Toronto, Ont.

ANACONDA[®]
EXTRUDED SHAPES

Short cuts to a finished product



Cluster Roll Arrangement Speeds Pipe Straightening

Upset tubing, casing and drill pipe are straightened to 50 times faster on this seven-roll machine.

A large roll with two opposed idler rolls is at the entry end of the machine. An identical cluster is at the delivery end.

In the clusters, rolls are positioned at about 120 degrees to each other. Between the two clusters is an unopposed pressure roll. This arrangement conveys the work to the pass line and gives a superior degree of end-to-end straightness.

Tolerances much more rigid than normal are easily maintained. There is less scrap, threading operations

are improved and the end product is of high quality.

Besides handling upset ends easily, the straighteners have many advantages in handling plain tubes and bars. For example, because the cluster rolls introduce a minimum amount of stress in a tube, loss in collapse value is greatly reduced.

The complete line includes models for different ranges of material sizes. All models are completely guideless, practically automatic in operation and can be changed over quickly for various sizes. *Write:* Sutton Engineering Co., First National Bank Bldg., Pittsburgh 22, Pa. *Phone:* Grant 1-8077

Turning Lathe Makes Cutting Tests

Here's a lathe that has the horsepower and rigidity to make practically any cutting test.

It has infinitely variable speeds from 625 to 3775 rpm. Special pick-off gears give even higher speeds. The resistance of a metal to plastic deformation and the amount of energy converted to heat can be measured and the normal tool wear computed.

The lathe can be used to study special tools and tool geometry, for material control purposes and for research in new alloys, coolants and other materials. It is adaptable to a wide variety of test and research instrumentation.

Features include a 20-hp, variable-speed, main-drive motor and a mist-lubricated headstock. The tailstock also is mist lubricated; it has an antifriction, air-operated center.

A reinforced carriage and apron give the extra rigidity needed for test turning. All machine operating controls are mounted on the apron.



Clearance diameter is 15 in.; the swing over the compound is 8 in. *Write:* Monarch Machine Tool Co., Sidney, O. *Phone:* 2-1381

**A
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by

HALLDEN

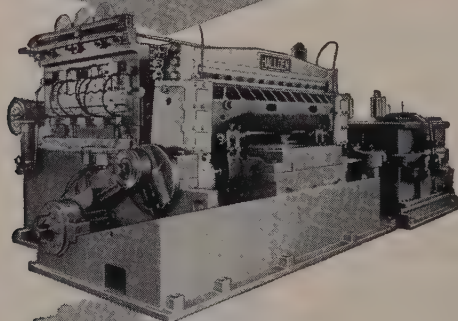
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flexible design

cutting accuracy

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"the shearing specialists"

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THOMASTON, CONN.**

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NEW PRODUCTS
and equipment

Dynamic Balancing

This electronic balancing machine locates out of balance in two planes and indicates the amount of correction needed. Correct measurements are indicated on a meter. Angular location of out of balance is pointed out by a stroboscopic lamp.



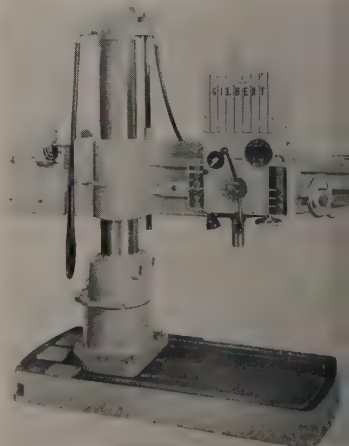
Masses as low as 0.0013 per cent of the total weight are measurable. Rotation speeds go up to 2700 rpm.

Parts or assemblies up to 5 x 10 in. and weighing up to 10 lb can be handled. Write: Hickok Electronic Instrument Co., 10644 Dupont Ave., Cleveland 8, O. Phone: Liberty 1-8060

Radial Drill Columns

Flame-hardened surfaces protect 9 and 11-in. columns of radial drills against scoring.

Special alloy castings for the 11-ft columns are finish turned and then flame hardened to Rockwell C 52-56 to a depth of 1/16 to 3/16 in. The columns are then finished.



NEW PRODUCTS and equipment

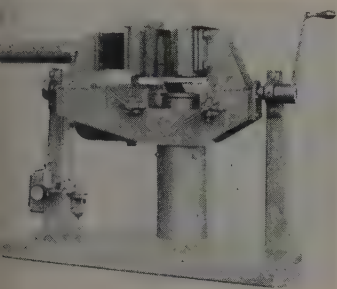
ound to close tolerances for
aightness, roundness and high
sh.

he process gives a harder wear-
surface but avoids technical
iculties, such as cracking.

ite: Cincinnati Gilbert Machine
l Co., 3366 Beekman St., Cin-
nati 23, O. Phone: Kirby
815

ell Coreblower

his bench unit makes cores in
er job lots or mass production
ntities. Coreboxes can be up to
a. across the parting line, 12 in.
e and 10 in. long.



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m existing metal core boxes.
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w into the parting line. It is
necessary to remove screen
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e, Connellsville, Pa. Phone: 895

eight Set

Precision height setting from
face plates and machine tables
said to be done by this instru-
nt with ease and speed.

t consists of a stand that has a
rdened and lapped base, which
ports a carrier with permanently
unted precision blocks spaced 1
apart.

A few turns of the micrometer
d raises or lowers the measur-
e blocks, bringing settings in
e-thousandths over the entire
ge of the instrument. Settings
o can be made from the bottom
face of the blocks. Both 10 and
in. heights are available.

The vernier height gage is easy
read; jet black figures are set



austenal

**SKILL
EXPERIENCE
VERSATILITY**

give you the Finest Investment Castings

These are the three fundamentals of Austenal production. Only all three brought together can guarantee the finest investment-cast parts for American defense and industry.

By means of Austenal's Microcast process such exact parts as jet turbine buckets and vanes are being cast, eliminating costly machining and holding finishing to a minimum. Thus, these vital jet components are available for national defense in greater numbers and more economically than ever before.

These three factors of sound production can work effectively for industry. Austenal has solved many industrial problems where fine, accurate and dependable cast parts were required for efficiency as well as economy.

Depend upon Austenal's greater skill, versatility and experience when you need investment castings. These are your assurance of the finest precision cast parts.

Write today for Austenal's informative booklet, "Design with Microcast in Mind".



austenal

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microcast division

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7001 SOUTH CHICAGO AVENUE • CHICAGO 37, ILL.

New HIGH PRESSURE STEAM Fan Heater

Gives Savings You Never Had Before

The first heater to make High Pressure Steam really trouble-free and practical in plant heating. Every engineer should understand its original method; write for Niagara Bulletin and performance data.

HOW IT OPERATES: — A dual coil system makes use of all heat, both sensible and latent. High pressure steam enters the upper coil, shown on the diagram below. Its condensate drains into a trap. Then this high pressure condensate is released into the header of the lower coil. It instantly flashes into steam at vapor pressure.

Any high pressure condensate that remains liquid is carried to the vapor condensate return header by a drain tube that also gives off its heat into the air stream.

The vapor condenses in the lower coil. Its condensate is kept at a high level in the return leg by a wier in the return header so that all its heat is made useful and it is sub-cooled by contact with the coldest air entering the heater. Vacuum condensate return to boiler is vapor free.



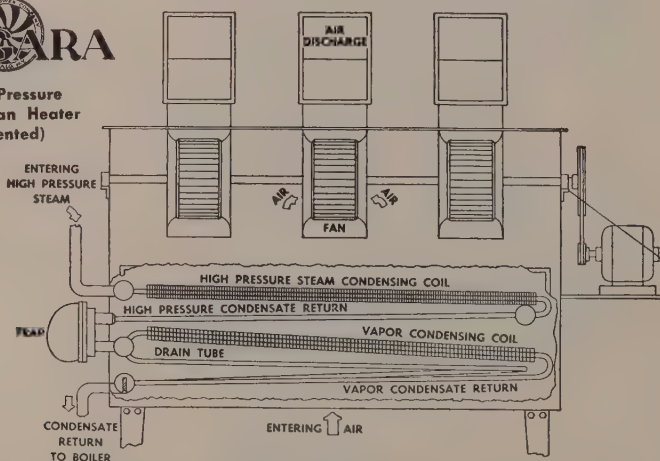
HOW IT SAVES IN COST: — Piping is much simpler and less costly than in low pressure systems. Much secondary piping, traps and big valves are not needed. Pipe sizes are smaller.

HOW IT SAVES IN OPERATION: — Waste is prevented. Every BTU goes where you want it. No dump traps or hot wells waste live steam.

HOW IT SAVES IN UPKEEP: — Condensate flow is even, vapor free, easily handled. No sudden surges of condensate in starting. No hammering, no hard wear and tear on system. Properly engineered for the job, final air temperatures are not excessive; heat easily directed where needed; no flashing of low pressure condensate. Heaters are self-draining on shut-down. Heaters are strongly built; all coils including the condensate drain tubes are hairpin bend, stress relieving. Use thru four heating seasons has proven these advantages in large scale plant heating.



High Pressure
Steam Fan Heater
(Patented)



NIAGARA BLOWER COMPANY

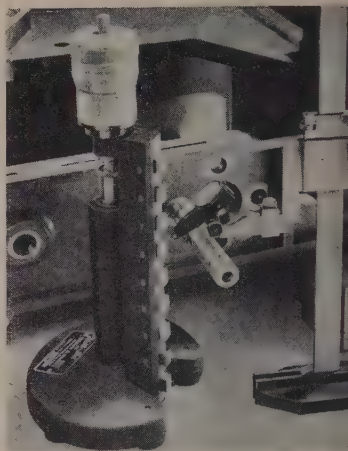
Dept. S, 405 LEXINGTON AVE., NEW YORK 17, N. Y.

Please send Bulletin 109 on the Niagara High Pressure Steam Fan Heater.

Name

Address

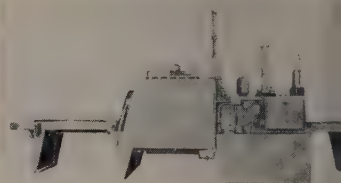
NEW PRODUCTS and equipment



on a dull chrome background. Graduations are machine cut. Over 1000 under measurements can be made without reversing the marker. Vernier gages come in 12, 18 and 24 heights. Write: Brown & Sharpe Mfg. Co., Providence 1, R. I. Phone Dexter 1-5000

Heat Treating Furnaces

Long-life ceramic tubes and redesigned elements and burners generate higher temperatures. Atmosphere circulation has been stepped up and maintenance costs reduced with a new fan design.



Heating capacity is 1000 lb. per hour; maximum weight per charge is 1200 lb. Top operating temperature is 1850°F. Write: Ipsen Industries Inc., Rockford, Ill. Phone 5-9581

Adjustable-Speed Drive

A drive for machine tool feeds gives a speed range of 100:1, with continuous electrical speed adjustment and a high degree of stability over the speed range. Capacity of the drive is from 1/2 to 4 hp.

The drives are packaged with electronic control panels suitable for mounting and integration with other machine controls. Small electrical parts are grouped

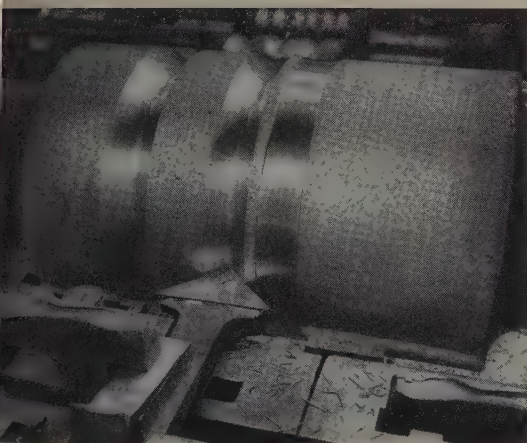


TIPS FROM A ROLL MAKER'S NOTEBOOK

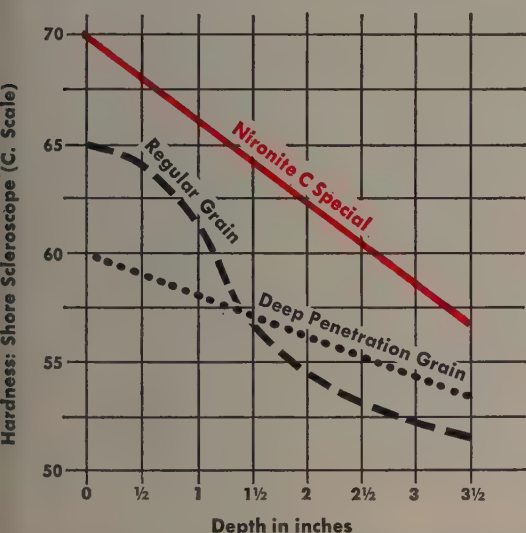
MACKINTOSH-HEMPHILL DIVISION, E. W. BLISS COMPANY, PITTSBURGH 3, PENNSYLVANIA

mill rolls • Johnston cinder pots • rotary tube straighteners • end-thrust bearings • heavy-duty lathes • steel and special alloy castings

How to pick rolls for bar and billet mills



The crux of the problem—Roughing a pass in a roll for a bar mill.



Generalized curves show how hardness decreases below the surface of three types of roll.

Like all rolls, those for the intermediate and finishing stands of bar and billet mills must possess the best possible balance of strength-vs.-hardness. However, they cannot be chosen on this basis alone.

The problem is complicated by the shape and depth of the passes. Many rolls must be cast plain because of the size of the passes or because of the roll user's need for plain rolls which may be turned for any section. Hence, large amounts of metal must be removed during turning.

As a result the metallurgist strives for two prime objectives in rolls for these applications. They are (1) the greatest possible depth of hardness and (2) fine grain structure to provide smoothness of work surface at the bottom of the passes.

A practical solution—The Nironite C Special roll is the answer that Mack-Hemp has developed to meet this problem. In this indefinite chill nickel-chromium alloy iron roll, depth of penetration is achieved by careful control of the carbon content. This results in deep penetration as well as less and finer graphite in the solidified iron. Hardness decreases very gradually as distance from the surface increases (see graph at left). Thus, this manipulation of carbon provides excellent wear resistance even at the bottom of deep passes. And the low graphite content which is assured by this special composition provides excellent surface condition at depths well below the original surface.

Nironite C Special rolls are only one example of the way Mack-Hemp can combine metallurgical research with nearly five generations' experience in the "art" of roll making to improve the performance of modern rolling mills. For help with your special rolling problem, write us today.

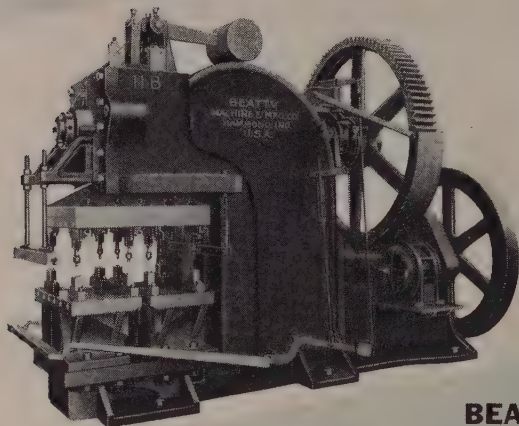
MACKINTOSH-HEMPHILL

You get more tonnage from the rolls with the Striped Red Wabblers

DIVISION OF E. W. BLISS COMPANY



FOR FASTER HEAVY DUTY PUNCHING

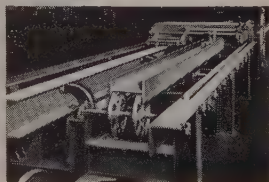


BEATTY
No. 11-B Heavy Duty Punch

HANDLES EVEN THE MOST COMPLICATED PUNCHING IN A SINGLE PASS



BEATTY Guillotine Beam Flange Punch for flange punching of beams. Built-in adjustable tools save set-up time. 200 ton cap.



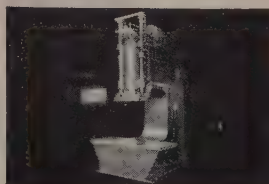
BEATTY Spacing Table handles web and flange punching without roll adjustment.

In less time, with less manpower, this **BEATTY Heavy Duty Punch** handles even the most complicated punching jobs . . . produces up to 34 patterns without a single tool change.

Used with the standard **BEATTY Spacing Table**, it accommodates steel shapes up to 65 ft. long and plates up to 42 in. wide. With exceptionally large die space, the machine can be tooled to the specific needs of the job—punches webs and flanges. Spacing of holes and slots is precise and practically automatic with the **BEATTY Spacing Table**.

In addition to increasing your output, this versatile unit reduces your labor costs. One operator and one helper are all the manpower required, and the machine is built for either right or left hand operation.

Consult a Beatty engineer for more information on a *job-engineered* **BEATTY** installation to fit your needs.



BEATTY Gap Type Press for forming, bending, flanging, pressing. 250 ton cap.



BEATTY Horizontal Hydraulic Bulldozer for heavy forming, flanging and bending.

BEATTY
MACHINE & MFG. CO.
HAMMOND, IND.

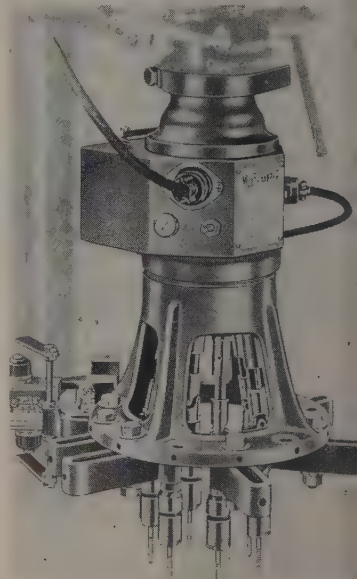
NEW PRODUCTS and equipment

wired and sealed in plastic for protection from harmful atmospheric vibration and shock. Write: **Reance Electric & Engineering Co.** 1088 Ivanhoe Rd., Cleveland 10, Ohio. Phone: Glenville 1-3530

Multiple Tapping

Up to eight holes can be tapped with this high production, universally adjustable multiple spinning tapping head. It will fit any die press.

Pitch compensating spindles permit simultaneous tapping with taps of different pitch.



The tapper can be set up for a job in a few minutes. Only tool adjustments, setting lower and upper stop limits, are needed. Write: **Commander Mfg. Co.**, 4225 W. Kensington St., Chicago, Ill. Phone: Sacramento 2-4544

Transfer Machine

This segmented inline unit machines, gages, air tests, marks and assembles seals in cast iron cases covers for V-8 auto engines. Rate: 108 pieces an hour (at 90 per cent efficiency).

The 40-station, 65-ft long machine is made up of eight segments each having separate bases and control panels. A single transfer bar carries parts from station to station.

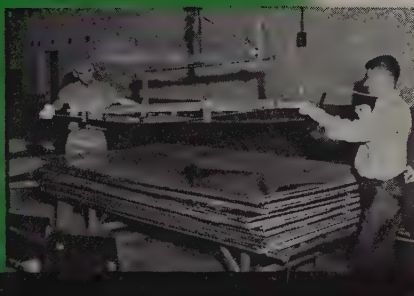
Drilling, countersinking, tapping

The STAINLESS STEEL you can't see!

How the HOUSE OF STAINLESS Helps CONSOWELD

Make the Largest Decorative Plastic Laminate Panels in the Industry . . .

Photos, courtesy
Consoweld Corporation,
Wisconsin Rapids, Wis.



When you admire the beauty of the plastic surfacing in the modern kitchen, you never think of the important part that stainless steel plays in producing it. While there is no stainless steel in the finished product, the smooth, hard, high-polished surface of stainless steel caul plates, used in the lamination process, makes possible the unmatched finish of this type of decorative material.

To expand their line, the Consoweld Corporation wanted to produce 51" x 144" panels designed to cover large areas more economically, provided they could obtain the extra-large stainless caul plates required.

The problem was put up to the House of Stainless and through our mill placement department, these unusually-large, highly-finished stainless plates were furnished.

Whether your particular need for stainless is routine or special, it will pay you to consult the House of Stainless. Here, specialists are ready to give you the benefit of long experience in selecting the *right* stainless for your needs and then give you fastest delivery possible from warehouse stocks or mill shipments through our mill placement department.

Just phone LAfayette 3-7210

CHICAGO STEEL SERVICE COMPANY

Kildare Avenue at 45th Street, Chicago 32, Illinois

Mailing Address: P.O. Box 6308, Chicago 80, Illinois

Milwaukee District Office: 757 North Broadway, Milwaukee 2, Wisc. Telephone BRoadway 3-7874

Minneapolis District Office: 3501 Hennepin Avenue, Minneapolis 8, Minn. Telephone COlfax 2602



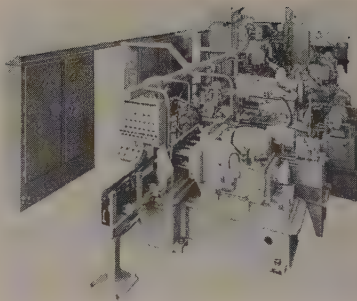
Sales Representative at:

Bloomington and Rockford, Illinois; Indianapolis and South Bend, Indiana; Cedar Rapids and Bettendorf, Iowa; Grand Rapids, Michigan; Appleton, Wisconsin.

boring and milling operations are done in the first five segments. Drilled holes are inspected in the third and fourth segments.

In the sixth segment, the chain case cover is tipped and rotated 90 degrees to orient the part for machining in the seventh segment.

After the parts leave the seventh segment, the transfer bar moves them through nine stations where

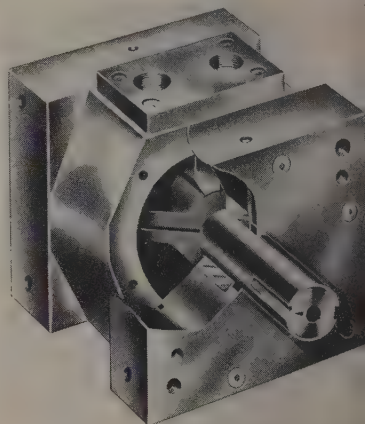


they pass through a wash, rinse, drain and blow-off unit.

Parts are air tested for leaks in the eighth segment. Parts that leak are stamped automatically and rejected from the line. Oil seals are pressed in at the third station in this segment. *Write:* Snyder Tool & Engineering Co., 3400 Lafayette Ave., Detroit 7, Mich. Phone: Lorain 7-0123

Torque Motor

This square, instant oscillating torque motor gives up to 280-degree rotation. It turns, opens, closes, clamps, indexes, feeds, locks, pushes, mixes or moves any type of load or mechanism.



The motor operates equally well on air, oil, water or fire-resistant fluid pressure mediums. It can be mounted on any of its six faces.

Motor speeds are limited only by fluid pressure volume. *Write:* Rotation Motors Inc., 525 S. River side, St. Clair, Mich.

Automatic Deburrer

Internal gears and splines from 2 to 20 in. in pitch diameter are handled. Circular-type form tools with three or four cutting edges are used; rotating the tool presents a new cutting edge when the edge being used gets dull. Coolant flushes chips out of the work area.

The entire tooth form, including the root, is chamfered. If parts with improperly sized teeth are fed into the machine, no work is performed. After a predetermined number of consecutive rejects, the machine stops and a red light goes on.

Another new machine is used for external gears with pitch diameters from 5/8 to 6 1/2-in. Its pro-



No need to hold back any longer...

Adequate Titanium Supply Assured by Aircraft Production Resources Agency

February, 1954, Bulletin

This is stated that there will be no shortage of an adequate supply to meet most planned production programs in 1954.

Titanium IS RARIN' TO GO!

... and the cutting of Titanium is no longer a problem, either. Allison abrasive cutting wheels can speed your company on its way to finding new uses for this wonder metal. Tests prove that abrasive cutting is the only efficient and economical method for cutting Titanium, as well as many of the tough "new" high-temperature-resistant alloys.



The cutting of Titanium with Allison abrasive wheels is comparable in speed, quality and economy with that of cutting most grades of steel.

Tough Cut-Off Jobs Are Easy... with Allison.
YOURS, TOO, CAN BE ROUTINE

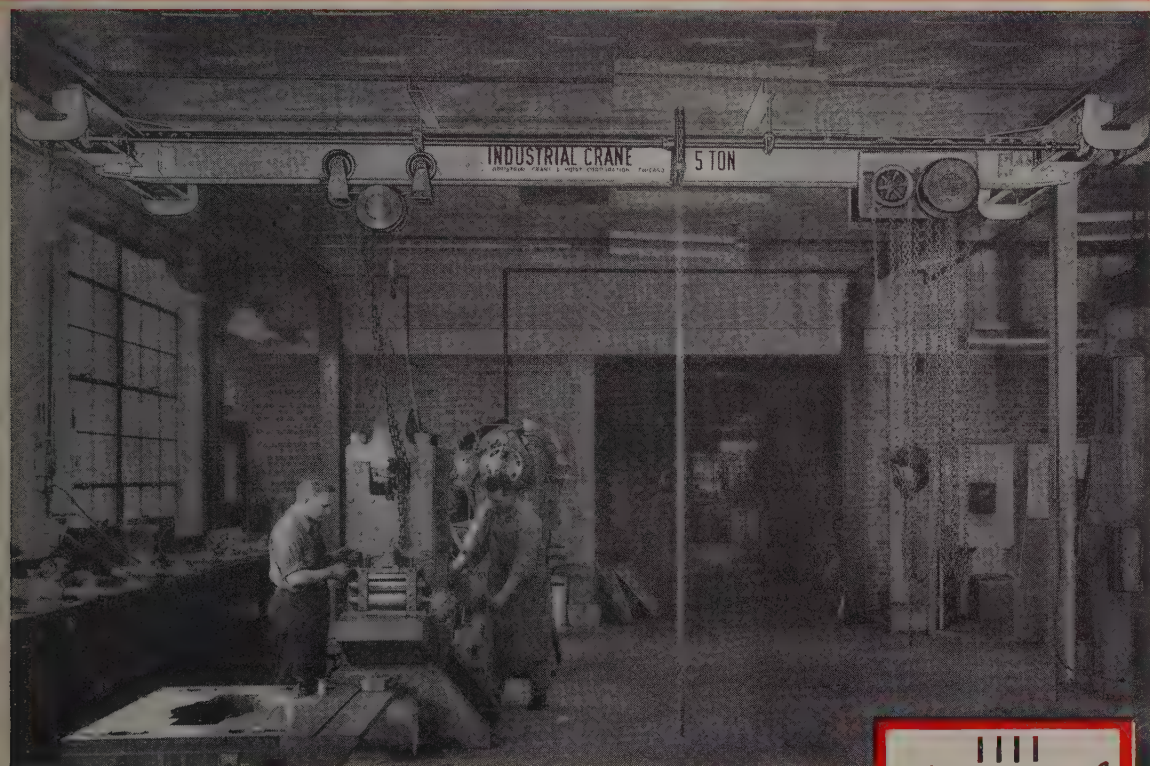
The *best* way to cut many materials...
the *only* way to cut some.

Allison
ABRASIVE CUTTING WHEELS

THE ALLISON CO., 255 ISLAND BROOK AVENUE, BRIDGEPORT 8, CONN.

2AL54B

USE *Industrial* HAND GEARED CRANES FOR GREATER ECONOMY



The Industrial Hand-Geared Crane facilitates assembly of this heavy punch press by accurately spotting the component parts to line up bolt holes.

Courtesy of Di Machine Corp., Chicago, makers of Diebel High Production Presses.

When machinery or heavy loads are to be moved and where accurate spotting of these loads is a necessity Industrial Cranes do an outstanding job. These ruggedly built smooth operating cranes are ideal where runways are short and the production cycle is not too rapid.*

*Industrial **Motor-Driven** Cranes are recommended where high production rates must be maintained or runways are long.



INDUSTRIAL CRANE & HOIST CORPORATION
1503 S. Paulina Street
Chicago 8, Illinois
Send Copy of Hand Geared Crane Bulletin.

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Company _____
Address _____
City, State _____

INDUSTRIAL CRANE & HOIST CORPORATION

(formerly Industrial Equipment Co.)

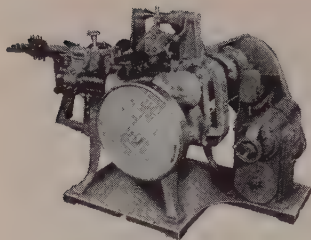
1503 S. Paulina Street

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Overhead Cranes • Jib Cranes • Monorail Systems • Crane Runways

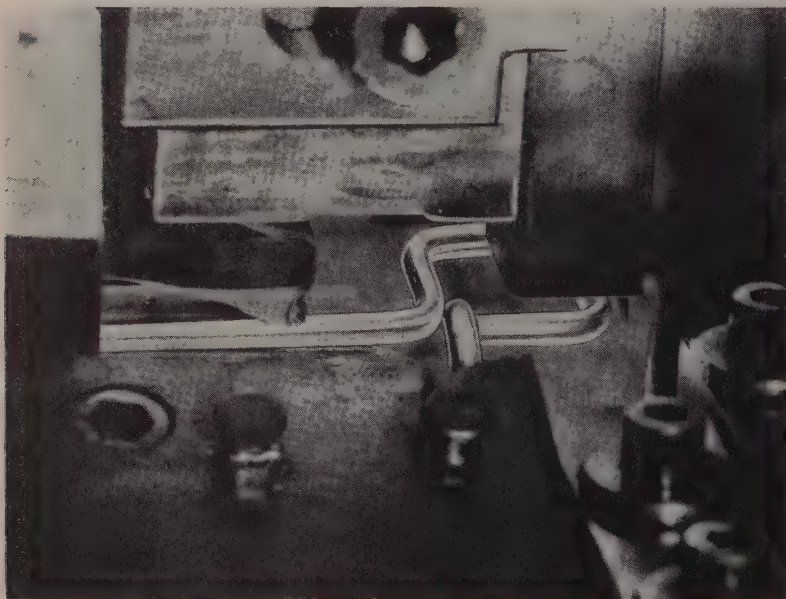
Representatives in Principal Cities

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NILSON 4-SLIDES PAY OFF 4 WAYS

- BIG PROFITS • BIG PRODUCTION
- BIG SAVINGS • BIG GAIN IN ACCURACY



Forming Operation: Meter Shunts of $\frac{3}{16}$ " Wire Stock

WHY NILSON IS TOPS FOR 4-SLIDES:

Nilson 4-Slides are built for rugged duty
Form both ribbon metal and wire stock
Press capacities 8 to 75 tons, wire diameter to $\frac{1}{2}$ "

16 Models Available, Including Combinations of Horizontal Press and 4-Slide

YOU PROFIT BY: Automatic Operation • Increased Production • No Secondary Handling • Improved Products
• Fewer Rejects • Lowest Initial Cost

Nilson engineers are always available for consultation on forming problems. Bulletin #61 sent on request.

Nilson's 3 tilt and 3 stationary reels handle wire or ribbon stock coils up to 500 pounds.



A.H. NILSON
MACHINE COMPANY

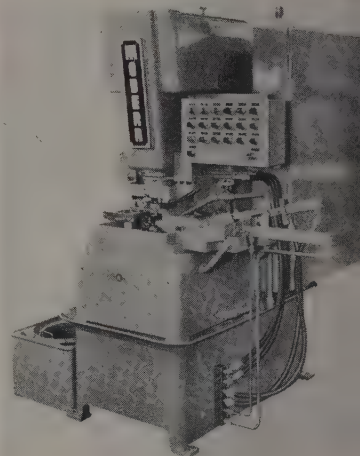
1512 RAILROAD AVENUE, BRIDGEPORT 5, CONN.

Automatic Chain Making Machines • Staple Forming Machines • Wire and Stock Reels • Wire Straightening Equipment • Slide Feeds for Presses • Wire and Ribbon Stock Forming Machines

NEW PRODUCTS and equipment

duction rate depends on the number of teeth. A 30-tooth gear can be deburred and chamfered on both sides at the rate of 300 an hour.

Long-life, high-speed steel forming tools give top production between grinds. Changing tools is quick and easy. A sharp dove tail-type forming tool can be reset in the tool holder

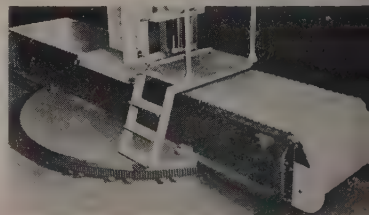


without gaging by bringing it up against a stop that bears on the front face of the tool. Both machines can change from one gear to another by making minor changes in tooling. Write: Modern Industrial Engineering Co., 1423 Birwood Ave., Detroit 38, Mich. Phone: Webster 3-7280

Way Cover

Ways on boring mills, planers, large grinders and vertical milling machines can be protected by new extruded aluminum cover.

The cover prevents chips, grit or any foreign material from clogging or damaging ways or way mechanisms.




Built of interlocking panels $1\frac{1}{2}$ in. wide, the cover is custom made to fit any width or length machine and will not burn, tear or dent. Panels roll up compactly and auto-

J&L Scrapless Nut Wire

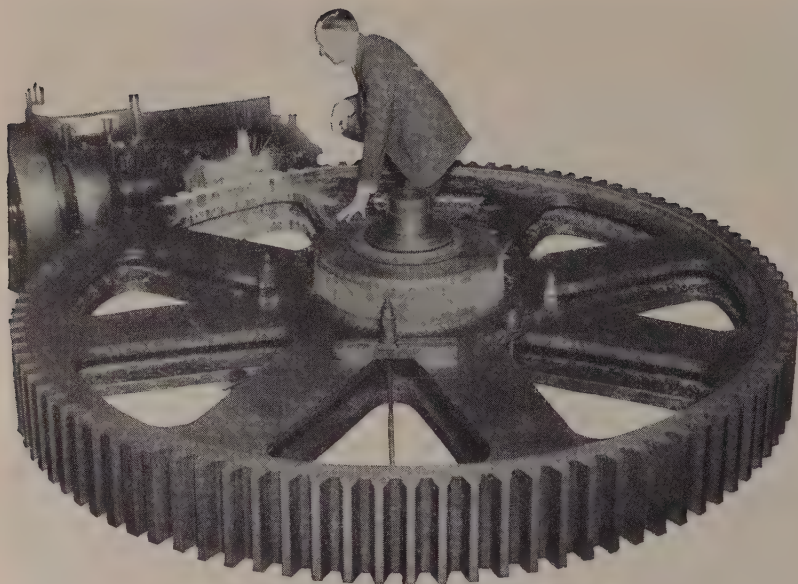
Manufactured under quality controls which give you a wire with that delicate balance of characteristics so necessary to obtain the utmost in nut forming performance plus efficient tapping.

It's tops in quality—competitive in price.



**J&L
STEEL**

Jones & Laughlin
STEEL CORPORATION — Pittsburgh



10 TONS
OR ONE OUNCE

**Horsburgh & Scott Gears Meet
Your Requirements Exactly**



You can get practically every kind and every size gear you need from Horsburgh & Scott. Expert engineering, skilled craftsmanship and top quality materials assure you of the best possible gears for every job.

Our years of experience engineering and manufacturing all kinds of gears and speed reducers is available to help you in the design and selection of the best gearing for your application.

If you have a gear or speed reducer problem our engineers will be glad to help you. Just send us the details or call. There is no obligation.

Send note on Company Letterhead
for complete H & S Catalog.

THE HORSBURGH & SCOTT CO.

GEARS AND SPEED REDUCERS

5112 Hamilton Avenue
Cleveland 14, Ohio

NEW PRODUCTS
and equipment

matically at either end of the machine. Installation is economical and simple, usually performed by plant personnel. Write: Futurmill Inc., 6360 Highland Rd., Pontiac, Mich.

Fork Lift Truck

This truck has a capacity of 5000 lb at a 24-in. load center. It is powered by a six-cylinder, Chrysler industrial engine.

A fluid coupling is used with a directional control; there is no clutch, no gears to shift. A fingertip control, placed for right-hand operation, gives forward and reverse movement.



Another lever controls the two-speed transmission which gives a high and a low range in both forward and reverse. A single control operates the fork hoist and the mast tilt.

A combination ball-bearing, worm-and-nut steering mechanism gives shockless, easy steering. Write: Lamson Mobilift Corp., Syracuse 1, N. Y.

Energy Analyzer

This instrument determines the operating efficiency of machines driven by electric motors by measuring the productive time and energy involved.

Once the analyzer integrates time and energy, the following can be determined: Machine utilization; the best cutting tool, cutting oil and coolant; standards for cutting tool life; machinability index; horsepower needed at the tool to remove 1 cu in. of metal a minute; tangential cutting force in pounds at the tool; cutting tool efficiency

NEW PRODUCTS and equipment

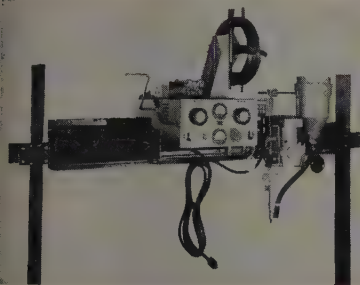
index; and the rate of doing work and work standards.

The automatic instrument is portable. It is adaptable to 220 or 440-volt, 3-phase, 60-cycle current for driving 1-to-30-hp motors at 220 volts or 2-to-60-hp motors at 440 volts. Write: Stewart Instrument Co., 6507 Grand River, Detroit 8, Mich. Phone: Tyler 8-1050

Beam Carriage

Submerged arc, inert gas or open arc welding is controlled by the beam carriage. Travel speed ranges from 8 to 300 ipm.

An adjusting screw can be used to raise or lower the welding head about an inch to control the distance between the welding current tip and the work.



The carriage is powered by a 110-v, dc motor. A friction roll, held against the back rail of the beam by a spring, propels the carriage on six permanently lubricated, sealed rollers. Write: Hobart Bros. Co., Hobart Square, Troy, O. Phone: 2-1223

Stock Feeder

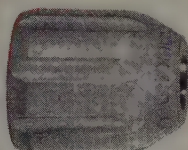
This air-operated power press feed makes a light contact with the material. Rollers grip in direct proportion to the resistance met, but sheets are not marked, nicked or work hardened.

The feed has speed adjustment on both forward and reverse strokes. It will feed stock to almost unlimited lengths. A built-in mechanism operates the press. Write: Nadel Tool & Mfg. Co. Inc., 20 Warren St., New York 7, N. Y. Phone: Courtland 7-8236

now

you can get this
brilliant finish
directly on
zinc die castings!

**No electroplating--no
mechanical finishing!**



PART AS CAST



TREATED WITH NEW IRIDITE

NEW

IRIDITE® (Cast-Zinc-Brite)

**brightens zinc die castings by chemical
polishing, protects against corrosion**

NOW, FOR THE FIRST TIME you can get a brilliant, decorative finish directly on zinc die-cast parts . . . without mechanical finishing, without electroplating! The luster is provided by the *chemical polishing* action of new Iridite (Cast-Zinc-Brite) solution. Even surface blemishes, such as cold shuts, are brightened by this new process. No electrolysis. No special equipment. No specially trained personnel. Just a simple chemical dip for a few seconds and the job is done. And, this new Iridite has been *tested and proved* in production.

CORROSION RESISTANCE, TOO! New Iridite (Cast-Zinc-Brite) provides exceptional corrosion resistance for bright-type chromate finishes . . . also guards against blueing or darkening by eliminating zinc plate formerly required in bright chromate finishing of zinc die castings.

AS A BASE FOR ELECTROPLATING—Lower mechanical finishing costs are possible where plated finishes are *required* since the brightness provided by this new Iridite may be sufficient.

LET US SHOW YOU what Iridite (Cast-Zinc-Brite) can do for you. Send us at least a half-dozen typical zinc die-cast parts for **FREE PROCESSING** for your own tests and evaluation. Or, for immediate information, call in your Iridite Field Engineer. He's listed under "Plating Supplies" in your classified 'phone book. **IMPORTANT:** when you give us samples for test processing, please be sure to identify the alloy used.

Iridite is approved under government specifications

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INCORPORATED
4004.06 E MONUMENT STREET • BALTIMORE 3, MD.

Manufacturers of Iridite Finishes for Corrosion Protection and
Paint Systems on Non-Ferrous Metals; ARP Plating Chemicals



NEW Literature

Write directly to the company for a copy

Name Plates

An anodized, etched aluminum name plate for trademarking, numbering and labeling is described—4 pages. C & H Supply Co., 417 E. Beach Ave., Inglewood, Calif.

Roller Conveyors

Product features of a pre-engineered roller line are covered—bulletin GP, 6 pages. Alvey-Ferguson Co., GP & Disney Sts., Cincinnati 9, O.

Fume Control

Depicted is the control of dust and fumes from electric steel melting furnaces—4 pages. Wheelabrator Corp., 1157 S. Byrkit St., Mishawaka, Ind.

Machine Tool Accessories

A complete line of holders and adaptors, mills, drills, reamers, boring bars, arbors, chucks and collets is presented along with engineering data—catalog 55, 50 pages. Beaver Tool & Engineering Corp., Box 429, Royal Oak, Mich.

Centerless Grinders

Applications and automation ideas are given for two precision grinders—catalog T-55, 26 pages. Landis Tool Co., Waynesboro, Pa.

Magnetic Drums

Applications and features of permanent magnetic drums for removal of tramp iron are given—bulletin MD-200, 6 pages. Dept. 149, Homer Mfg. Co. Inc., Lima, O.

Wheelheads

Complete technical data on high-frequency wheelheads for internal grinding are given—8 pages. Bryant Chucking Grinder Co., Springfield, Vt.

Metalworking Presses

Described are presses for extruding, forming and drawing, crimping and straightening, forging, bending, flanging and pipe fabricating—bulletin 3201, 12 pages. Baldwin-Lima-Hamilton Corp., Philadelphia 42, Pa.

Materials Handling

Unitizing, the process of grouping individual packages or products into a single unit, is described—16 pages. Acme Steel Products Division, Acme Steel Co., 2840 Archer Ave., Chicago, Ill.

Automatic Feeders

Elevating, blade, rotary and vibratory feeders are described—15 pages. Feedall Inc., 38399 Pelton Rd., Wiloughby, O.

Industrial Floors

The manual tells how to install a new floor over an old one—48 pages. Stonhard Co., 1306 Spring Garden St., Philadelphia 23, Pa.

Plastic Sheets

Applications in industrial fields and processing procedures are given—Scotchply Reinforced Plastic Division, Minnesota Mining & Mfg. Co., 900 Fauquier Ave., St. Paul 6, Minn.

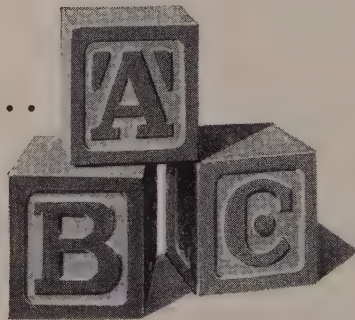
Corrosion Resistance

This catalog features new construction materials and evaluates equipment molded from polyvinyl chloride, epoxy glass and polyester glass—catalog C-12, 32 pages. Havgard Corp., 900 Greenbank Rd., Wilmington 8, Del.

Gas Regulators

Service regulators are illustrated. Graphs show mathematically the determination of maximum outlet pressure build-up and the amount of gas relieved to atmosphere by safety de-

as basic as . . .



Designed, developed and constructed for maximum versatility, MAY-FRAN conveyor components now provide users with the ultimate of flexibility. Pre-fabricated conveyor sections can be furnished rapidly and inexpensively. Sections can be assembled to form virtually any type of hinged-steel belt conveyor for handling stampings, formed metal parts, forgings, automotive scrap, chips and turnings and many other miscellaneous products.

Straight sections . . . concave or convex curve

Now you can buy CUSTOMIZED conveyors in pre-fabricated STANDARD sections

MAY-FRAN ENGINEERING, INC.

6276-MF

1725 Clarkstone Road

Cleveland 12, Ohio

NEW LITERATURE

ices—bulletin 1026, 20 pages. Meter Valve Division, Rockwell Mfg. Co., 100 N. Lexington Ave., Pittsburgh 8, Pa.

Production Threading

A broaching machine for threading large nuts and other internally threaded parts is described—bulletin 0054, 4 pages. Ex-Cell-O Corp., 1200 Oakman Blvd., Detroit 32, Mich.

Electric Resistance Welding

Industrial uses, manufacture and service, operation and types of welding machines are covered—bulletin 33, 12 pages. Dept. L-5, Sciaky Bros. Inc., 4915 W. 67th St., Chicago, Ill.

Gas Cutting Machine

Multiple torch machine and its accessories are illustrated—catalog 04B, 12 pages. Air Reduction Sales Co., 60 E. 42nd St., New York 17, N. Y.

Machine Tools

Condensed catalog illustrates table and floor-type horizontal boring mills, rotary tables, radial drills and an autopositioner. Cincinnati Gilbert Machine Tool Co., 3366 Beekman St., Cincinnati 23, O.

ions . . . take-up and powered end sections be furnished to meet specific needs as main to conveyor belt width, physical stations as well as required volume and load capacities.

ce installed, a MAY-FRAN conveyor can be assembled and re-assembled in another at location . . . quickly, easily and with minimum down-time. In addition, conveyors be lengthened, shortened or modified in most any way at minimum cost.

MAY-FRAN . . . a name long recognized in the materials handling field . . . is first again with standardized components for your customized installation.

Melting Furnace

Operation of an integrated melting and automatic pouring unit for making aluminum diecastings is covered—bulletin R-48, 4 pages. Ajax Engineering Corp., Trenton, N. J.

Overhead Rail Systems

Engineering and application data for overhead track systems are presented—booklet 2008-L, 12 pages. Cleveland Tramrail Division, Cleveland Crane & Engineering Co., Wickliffe, O.

Tool and High Speed Steels

Here's information on the analyses, red hardness, abrasion resistance, toughness, size stability and machinability of steels. Sales Dept., Allegheny Ludlum Steel Corp., 2020 Oliver Bldg., Pittsburgh 22, Pa.

Diamond Tools

Described are diamond tools, dressers and a diamond setting machine. Diamond Products Inc., 329 Prospect Ave., Elyria, O.

Investment Casting

The influence of castability on alloy selection is discussed—24 pages. Engineered Precision Casting Co., Box 68, Matawan, N. J.

Tube Bender

Described is a worm gear device for manual bending to exact tolerances—bulletin 1141A12, 4 pages. Tube & Hose Fittings Division, Parker Appliance Co., 17325 Euclid Ave., Cleveland 12, O.

Barrel Finishing

Four classes of compounds for finishing and the process are described—bulletins A, B, C and D—each 4 pages. Newton Industries Inc., 100 Saw Mill Road, West Haven, Conn.

Copper-Base Alloys

This engineering manual gives complete information on copper-base alloys in rod form—28 pages. Mueller Brass Co., Port Huron, Mich.

Aluminum Pipe

Characteristics, advantages and installation details of aluminum pipe and fittings are given—18 pages. Aluminum Co. of America, 770 Alcoa Bldg., Pittsburgh 19, Pa.

Lathes and Grinders

New 16-speed lathes are described—bulletin 201, 8 pages. Vertical universal grinders are covered—bulletin 197, 8 pages. Springfield Machine Tool Co., Springfield, O.

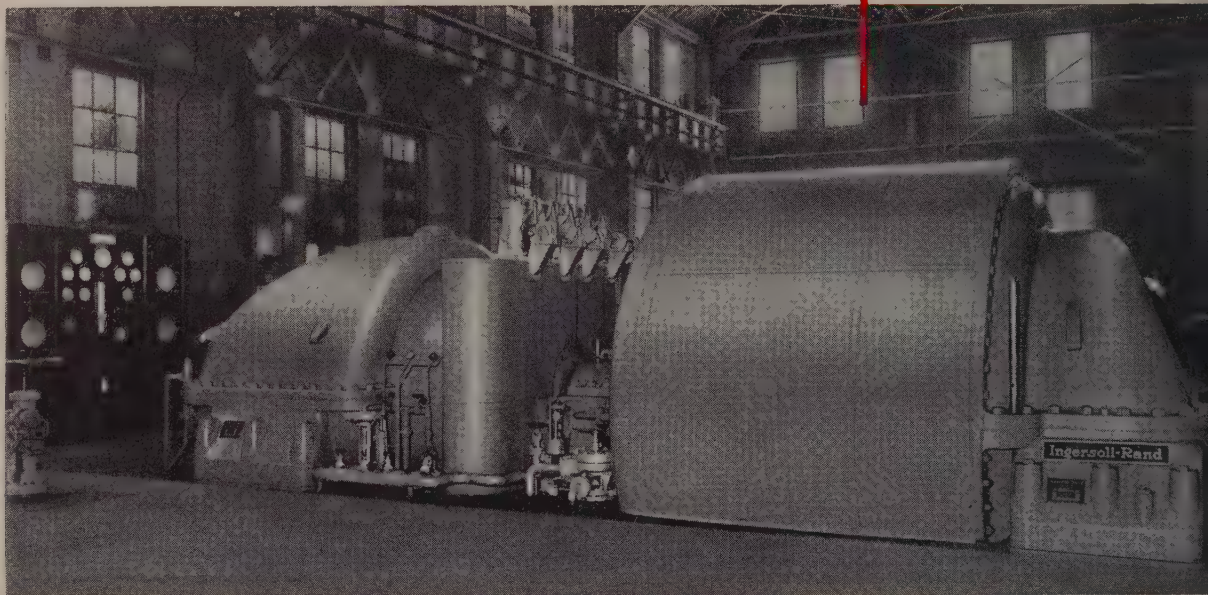
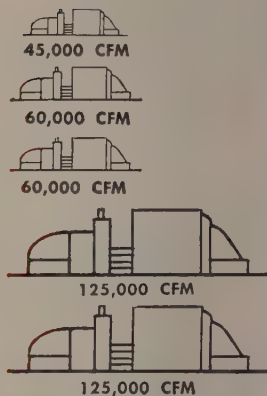
The advertisement features a large, detailed illustration of a MAY-FRAN conveyor system, showing a long, inclined belt supported by a metal frame. Various components are labeled with letters A through E. A smaller inset shows a diagram of a conveyor system with the text 'CONVEYOR SYSTEMS MAY-FRAN'. Below the main illustration, there are five small photographs of different conveyor components, each labeled with a letter: A, B, C, D, and E. The text 'Write today for complete information.' is printed at the bottom right of the advertisement.

FIVE

I-R BLAST FURNACE BLOWERS

now in service at

Youngstown Sheet and Tube Company's
Indiana Harbor Plant



The first I-R Blast Furnace Turbo-Blower installed at Indiana Harbor is still in daily service after 38 years of operation.

Six additional Blast Furnace Blowers in other Youngstown Sheet and Tube Co. plants bring the total to 11 units representing 760,000 cfm capacity.



PAST EXPERIENCE is one sure way of predicting future performance.

That's why the Youngstown Sheet and Tube Company continues to select I-R blast furnace turbo-blowers with complete confidence in their ability to give years of continuous, trouble-free service. For this steel company knows what I-R blowers can do — based on 38 years of actual operating experience. The first I-R blast furnace blower at the Indiana Harbor plant was installed in 1917 — and it's still on the job today.

The last two I-R Turbo-Blowers installed at Indiana Harbor, each rated 125,000 cfm, 35 psi discharge, are served by Ingersoll-Rand condensers, condensate pumps and circulating water pumps. Other Ingersoll-Rand equipment includes air compressors for plant air supply, instrument air and soot blowing, boiler-feed pumps and many other pumping units for miscellaneous plant service.

For proved dependability in steel mill equipment, it pays to specify Ingersoll-Rand. Your nearest I-R representative will be glad to discuss your requirements.

Ingersoll-Rand

11 BROADWAY, NEW YORK 4, N. Y.

Market Outlook

PRICE INCREASES and heavier demand are near-term prospects in the steel industry.

Economic pressures are building up to a point where steel prices must rise—perhaps \$12 a ton by mid-1956 (see page 59). The pressures are: 1. Steel production cost increases (particularly on materials) arising from the 1955 wage boosts. 2. Need for money to renew present plant and equipment and to expand.

TIMETABLE—The price increases aren't likely to come in one swoop. They're more likely to come piecemeal this year and next, with a climax at next midyear when the steelworkers' contract is renegotiated. Products that will see the first increases will be those on which producers are the most severely pinched profit-wise.

BUILD-UP—Meanwhile, steel demand—already keeping production at capacity—is building up even more. The build-up is noticeable particularly for steel plates, and it comes from a big jump in demand for railroad freight cars, pipelines and Army tanks. Although all railroads are showing heightened interest in freight car purchases, the New York Central System has inquired for 14,750 freight cars, the largest inquiry in years. Another big use of plates will be made in a gas pipeline for Canada. For the first section of the line, National Tube Division of U. S. Steel Corp. will fabricate 200,000 tons of 34-in. pipe. The line eventually will be 2300 miles long and will take 800,000 tons of pipe. (That's as much as the steel industry turns out in 2.5 months.) The Army tank order that will take plates was awarded to the Schenectady,

N. Y., plant of Alco Products Inc. The number of tanks involved was not revealed, but they cost \$73 million.

Already helping keep plates in heavy demand are construction requirements. Ship work will add to the demand, too.

TRIO—Two other products stand out with plates as the tightest of all forms of steel. They are: Structural shapes and hot-rolled sheets.

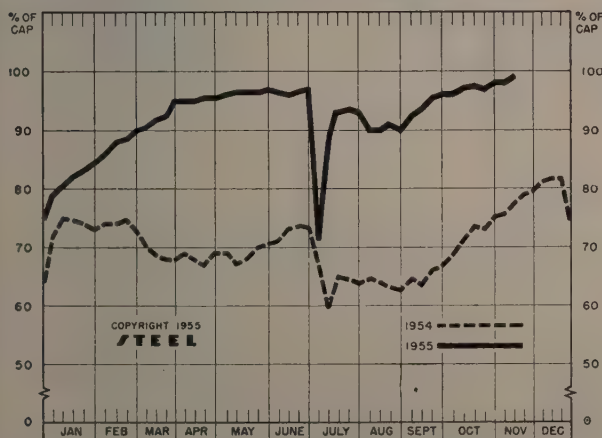
Heavy demand for steel is forcing mill quantity buyers of steel to turn increasingly to warehouses for supplies, but warehouses can be of only limited assistance because they, too, can't get all the shapes, plates and hot-rolled sheets they need.

The heavy pressure for steel has given rise to reports of inability to place defense-rated orders. A task force of the steel industry was looking into the matter last week (see page 63). The group also was studying the nickel shortage and the near exhaustion of supplies for producing stainless steel (see page 173).

BOOMING—To try to satisfy the booming demand, the steel industry has been operating at or near capacity levels for the last three weeks. In the week ended Nov. 13, production of steel for ingots and castings rose 1 point to 99 per cent of capacity.

SOLID—STEEL's arithmetical price composite remains unchanged at \$128.14 a net ton, but its steelmaking scrap price composite rose for the second consecutive week. It's now \$45.33 a gross ton and reflects the strong demand for steel, export demand for scrap and the approach of winter.

NATIONAL STEELWORKS OPERATIONS



DISTRICT INGOT RATES

(Percentage of Capacity Engaged)

| | Week Ended Nov. 13 | Change | Same Week 1954 | 1953 |
|---------------|--------------------|--------|----------------|-------|
| Pittsburgh | 103 | + 1* | 75.5 | 88.5 |
| Chicago | 98 | - 1* | 81 | 98 |
| Mid-Atlantic | 97.5 | 0 | 70 | 94 |
| Youngstown | 100 | + 3 | 76 | 96 |
| Wheeling | 99 | + 0.5 | 91.5 | 99 |
| Cleveland | 101.5 | 0* | 88 | 98.5 |
| Buffalo | 105 | 0 | 95.5 | 106.5 |
| Birmingham | 94 | 0 | 64 | 96.5 |
| New England | 91 | 0 | 59 | 85 |
| Cincinnati | 92.5 | + 2.5 | 75 | 68 |
| St. Louis | 106 | 0 | 87 | 89 |
| Detroit | 99 | + 2 | 80 | 97.5 |
| Western | 100 | + 2 | 86 | 100 |
| National Rate | 99 | + 1 | 75 | 92.5 |

INGOT PRODUCTION†

| | Week Ended Nov. 13 | Week Ago | Month Ago | Year Ago |
|----------------|--------------------|----------|-----------|----------|
| INDEX | 147.7† | 149.4 | 145.0 | 116.7 |
| NET TONS | 2,372† | 2,400 | 2,330 | 1,874 |
| (In thousands) | | | | |

*Change from preceding week's revised rate.
†Estimated. †Amer. Iron & Steel Institute.
Weekly capacity (net tons): 2,413,278 in 1955; 2,384,549 in 1954; 2,254,459 in 1953.

Price Indexes and Composites

FINISHED STEEL PRICE INDEX (Bureau of Labor Statistics)

| | Nov. 8 1955 | Nov. 1 1955 | Month Ago | Oct. Average |
|-----------------------|----------------|----------------|--------------|-----------------|
| (1947-1949=100) | 154.5 | 154.5 | 154.5 | 154.5 |

AVERAGE PRICES OF STEEL (Bureau of Labor Statistics)

Week Ended Nov. 8

Prices include mill base prices and typical extras and deductions. Units are 100 lb except where otherwise noted in parenthesis. For complete description of the following products and extras and deductions applicable to them write to STEEL.

| | | | |
|-----------------------------|---------|------------------------------|----------|
| Rails, Standard, No. 1 .. | \$4.800 | Sheets, Electrical | \$10.200 |
| Rails, Light, 40 lb | 8.217 | Strip, C.R., Carbon | 7.993 |
| Tie Plates | 5.625 | Strip, C.R., Stainless, 430 | |
| Axles, Railway | 8.000 | (lb) | 0.444 |
| Wheels, Freight Car, 33 | | Strip, H.R., Carbon | 5.350 |
| in. (per wheel) | 52.50 | Pipe, Black, Buttweld (100 | |
| Plates, Carbon | 4.950 | ft) | 16.366 |
| Structural Shapes | 4.867 | Pipe, Galv., Buttweld (100 | |
| Bars, Tool Steel, Carbon | | ft) | 19.971 |
| (lb) | 0.460 | Pipe, Line (100 ft) | 158.925 |
| Bars, Tool Steel Alloy, Oil | | Casing, Oil Well, Carbon | |
| Hardening Die (lb) | 0.560 | (100 ft) | 165.120 |
| Bars, Tool Steel, H.R., | | Casing, Oil Well, Alloy | |
| Alloy, High Speed W | | (300 ft) | 244.670 |
| 6.75, Cr 4.5, V 2.1, Mo | | Tubes, Boiler (100 ft) | 39.470 |
| 5.5, C 0.60 (lb) | 1.185 | Tubing, Mechanical, Car- | |
| bon | | bon | 20.980 |
| Bars, Tool Steel, H.R., | | Tubing, Mechanical, Stain- | |
| Alloy, High Speed W-13, | | less, 304 (100 ft) | 178.897 |
| Cr 4, V 1 (lb) | 1.680 | Tin Plate, Hot-dipped, 1.25 | |
| Bars, H.R., Alloy | 9.375 | lb | 8.933 |
| Bars, H.R., Stainless, 303 | | Tin Plate, Electrolytic, | |
| (lb) | 0.450 | 0.25 lb | 7.633 |
| Bars, H.R., Carbon | 5.350 | Black Plate, Canmaking | |
| Bars, Reinforcing | 5.313 | Quality | 6.733 |
| Bars, C.F., Carbon | 8.660 | Wire, Drawn, Carbon | 8.575 |
| Bars, C.F., Alloy | 12.175 | Wire, Drawn, Stainless | |
| Bars, C.F., Stainless, 302 | | 430 (lb) | 0.578 |
| (lb) | 0.468 | Bale ties (bundle) | 6.473 |
| Sheets, H.R., Carbon | 5.145 | Nails, Wire, 8d Common | 8.618 |
| Sheets, C.R., Carbon | 6.236 | Wire, Barbed (80-rod spool) | |
| Sheets, Galvanized | 7.690 | roll) | 18.635 |
| Sheets, C.R., Stainless, | | Woven Wire Fence (20-rod | |
| 302 (lb) | 0.588 | roll) | 18.635 |

STEEL'S FINISHED STEEL PRICE INDEX*

| | Nov. 9 1955 | Week Ago | Month Ago | Year Ago | 5 Yrs. Ago |
|-----------------------------|----------------|-------------|--------------|-------------|---------------|
| Index (1935-39 av.=100).... | 208.90 | 208.90 | 208.90 | 194.53 | 157.76 |
| Index in cents per lb | 5.659 | 5.659 | 5.659 | 5.270 | 4.274 |

STEEL'S ARITHMETICAL PRICE COMPOSITES

| | | | | | |
|--------------------------------|----------|----------|----------|----------|---------|
| Finished Steel, NT* | \$128.14 | \$128.14 | \$128.14 | \$117.95 | \$95.09 |
| No. 2 Fdry, Pig Iron, GT | 58.99 | 58.99 | 58.99 | 56.64 | 49.54 |
| Basic Pig Iron, GT | 58.49 | 58.49 | 58.49 | 56.04 | 49.04 |
| Malleable Pig Iron, GT | 59.77 | 59.77 | 59.77 | 57.27 | 50.27 |
| Steelmaking Scrap, GT | 45.33 | 45.17 | 45.33 | 33.67 | 41.67 |

*For explanation of weighted index see STEEL, Sept. 19, 1949, p. 54; of arithmetical price composite, STEEL, Sept. 1, 1952, p. 130.

Comparison of Prices

Comparative prices by districts, in cents per pound except as otherwise noted. Delivered prices based on nearest production point.

| | Nov. 9 1955 | Week Ago | Month Ago | Year Ago | 5 Yrs. Ago |
|---------------------------------------|----------------|-------------|--------------|-------------|---------------|
| Bars, H.R., Pittsburgh | 4.65 | 4.65 | 4.65 | 4.30 | 3.80 |
| Bars, H.R., Chicago | 4.65 | 4.65 | 4.65 | 4.30 | 3.80 |
| Bars, H.R., deld. Philadelphia | 4.90 | 4.90 | 4.90 | 4.55 | 3.80 |
| Bars, C.F., Pittsburgh | 5.90 | 5.90 | 5.90 | 5.40 | 4.40 |
| Shapes Std., Pittsburgh | 4.60 | 4.60 | 4.60 | 4.25 | 3.80 |
| Shapes, Std., Chicago | 4.60 | 4.60 | 4.60 | 4.25 | 3.80 |
| Shapes, deld., Philadelphia | 4.88 | 4.88 | 4.88 | 4.53 | 3.80 |
| Plates, Pittsburgh | 4.50 | 4.50 | 4.50 | 4.225 | 3.80 |
| Plates, Chicago | 4.50 | 4.50 | 4.50 | 4.225 | 3.80 |
| Coatesville, Pa. | 4.80 | 4.80 | 4.50 | 4.225 | 3.80 |
| Plates, Sparrows Point, Md. | 4.50 | 4.50 | 4.50 | 4.225 | 3.80 |
| Plates, Claymont, Del. | 4.80 | 4.80 | 4.50 | 4.225 | 3.80 |
| Sheets, H.R., Pittsburgh | 4.325 | 4.325 | 4.325 | 4.05 | 3.80 |
| Sheets, H.R., Chicago | 4.325 | 4.325 | 4.325 | 4.05 | 3.80 |
| Sheets, C.R., Pittsburgh | 5.325 | 5.325 | 5.325 | 4.95 | 4.40 |
| Sheets, C.R., Chicago | 5.325 | 5.325 | 5.325 | 4.95 | 4.40 |
| Sheets, C.R., Detroit | 5.325-5.425 | 5.325-5.425 | 5.325-5.425 | 5.10 | 4.40 |
| Sheets, Galv., Pittsburgh | 5.85 | 5.85 | 5.85 | 5.45 | 4.40 |
| Strip, H.R., Pittsburgh | 4.325 | 4.325 | 4.325 | 4.05 | 3.50 |
| Strip, H.R., Chicago | 4.325 | 4.325 | 4.325 | 4.05 | 3.80 |
| Strip, C.R., Pittsburgh | 6.25 | 6.25 | 6.25 | 5.75 | 4.15 |
| Strip, C.R., Chicago | 6.35 | 6.35 | 6.35 | 5.85 | 4.40 |
| Strip, C.R., Detroit | 6.35 | 6.35 | 6.35 | 5.60-5.90 | 4.35 |
| Wire, Basic, Pittsburgh | 6.25 | 6.25 | 6.25 | 5.75 | 4.50 |
| Nails, Wire, Pittsburgh | 7.60 | 7.60 | 7.60 | 6.85 | 5.30 |
| Tin plate (1.50 lb), box, Pitts. | \$9.45 | \$9.45 | \$9.45 | \$9.05 | \$7.00 |

SEMI-FINISHED STEEL

| | | | | | |
|-------------------------------------|---------|---------|---------|---------|---------|
| Billets, Forging, Pitts. (NT) | \$84.50 | \$84.50 | \$84.50 | \$78.00 | \$60.00 |
| Wire rods, 3/4"-1 1/4" Pitts. | 5.025 | 5.025 | 5.025 | 4.675 | 4.00 |

PIG IRON, Gross Ton

| | | | | | |
|------------------------------------|---------|---------|---------|---------|---------|
| Bessemer, Pitts. | \$59.50 | \$59.50 | \$59.50 | \$57.00 | \$50.00 |
| Basic, Valley | 58.50 | 58.50 | 58.50 | 56.00 | 45.00 |
| Basic, deld. Phila. | 62.16 | 62.16 | 59.16 | 59.66 | 50.00 |
| No. 2 Fdry, Pitts. | 59.00 | 59.00 | 59.00 | 56.50 | 45.00 |
| No. 2 Fdry, Chicago | 59.00 | 59.00 | 59.00 | 56.50 | 45.00 |
| No. 2 Fdry, Valley | 59.00 | 59.00 | 59.00 | 56.50 | 45.00 |
| No. 2 Fdry, deld. Phila. | 62.66 | 62.66 | 59.66 | 50.16 | 53.00 |
| No. 2 Fdry, Birm. | 55.00 | 55.00 | 55.00 | 52.88 | 45.00 |
| No. 2 Fdry (Birm.) deld. Ctn. | 62.70 | 62.70 | 62.70 | 60.58 | 52.00 |
| Malleable, Valley | 59.00 | 59.00 | 59.00 | 56.50 | 45.00 |
| Malleable, Chicago | 59.00 | 59.00 | 59.00 | 56.50 | 45.00 |
| Ferromanganese, Duquesne. | 190.00 | 190.00 | 190.00 | 190.00 | 175.00 |

†74-76% Mn, net ton. *75-82% Mn, gross ton, Etna, Pa.

SCRAP, Gross Ton (Including broker's commission)

| | | | | | |
|----------------------------------|---------|---------|---------|---------|---------|
| No. 1 Heavy Melt, Pitts. | \$44.50 | \$44.50 | \$44.50 | \$34.50 | \$44.50 |
| No. 1 Heavy Melt, E. Pa. | 47.00 | 46.50 | 46.50 | 33.50 | 41.00 |
| No. 1 Heavy Melt, Chicago | 44.50 | 44.50 | 45.00 | 33.00 | 40.00 |
| No. 1 Heavy Melt, Valley | 48.00 | 48.00 | 48.00 | 35.50 | 43.00 |
| No. 1 Heavy Melt, Cleve. | 45.50 | 45.50 | 44.50 | 33.50 | 43.00 |
| No. 1 Heavy Melt, Buffalo. | 43.50 | 43.50 | 38.50 | 31.50 | 41.00 |
| Rails, Re-rolling, Chicago | 65.50 | 65.50 | 65.50 | 54.50 | 64.00 |
| No. 1 Cast, Chicago | 47.50 | 47.50 | 48.50 | 39.50 | 53.00 |

COKE, Net Ton

| | | | | | |
|-------------------------------|----------|----------|----------|---------|---------|
| Beehive, Funn, Connslvl. | \$13.625 | \$13.625 | \$13.625 | \$13.75 | \$14.00 |
| Beehive, Fdry, Connslvl. | 16.50 | 16.50 | 16.50 | 16.75 | 16.00 |
| Oven, Fdry, Chicago | 25.75 | 25.75 | 25.75 | 24.50 | 22.00 |

Quotations in cents per pound based on COPPER, deld. Conn. Valley; LEAD, mon grade, deld. St. Louis; PRIME, prime western, E. St. Louis; STRAITS, deld. New York; NICKEL, electrolytic cathodes, 99.9%, base size refinery, unpacked; ALUMINUM, primary ingots, 99 + %, deld.; MAGNESIUM, 99.8%, Freeport, Tex.

Daily Nonferrous Price Record

| | Price Nov. 9 | Last Change | Previous Price | Oct. Avg. | Sept. Avg. | Nov. 1954 Avg. |
|--------------|-----------------|----------------|-------------------|--------------|---------------|-------------------|
| Copper | 43.00-45.00 | Oct. 7, 1955 | 43.00-50.00 | 44.594 | 45.380 | 30.000 |
| Lead | 15.30 | Sept. 26, 1955 | 14.80 | 15.300 | 14.920 | 14.800 |
| Zinc | 13.00 | Oct. 21, 1955 | 13.00-13.50 | 13.020 | 12.940 | 11.500 |
| Tin | 96.25 | Nov. 9, 1955 | 96.375 | 96.230 | 96.565 | 91.196 |
| Nickel | 64.50 | Nov. 24, 1954 | 60.00 | 64.500 | 64.500 | 60.000 |
| Aluminum .. | 24.40 | Aug. 8, 1955 | 23.20-24.40 | 24.400 | 24.400 | 22.200 |
| Magnesium .. | 32.50 | Aug. 16, 1955 | 28.50 | 32.500 | 32.500 | 27.000 |

What You Can Use the Markets Section for:

- A source of price information. Current prices are reported each week. Price changes are shown in italics. Price trends are shown in tables of indexes and comparisons.
- A directory of producing points. Want to know who makes something, or where it is made? The steel, price tables alphabetically list the cities of production and indicate the producing company. If you are a buyer, you may want to make a map showing comparative distances of sources of supply and to help you compute freight costs. If you are a seller of supplies you can make a map to spot your sales possibilities.
- A source of price data for making your own comparisons. Maybe you want to keep a continuous record of price spread between various forms of steel. You can get your base price information from STEEL's price tables.
- A source of information on market trends. Newsy items tell you about the supply-demand situation of materials, including iron and steel, nonferrous metal and scrap. Other articles analyze special situations of interest and importance to you.
- Reports on iron and steel production, and materials and product shipments.

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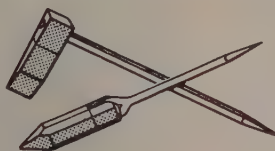
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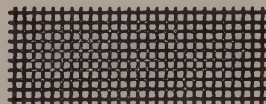
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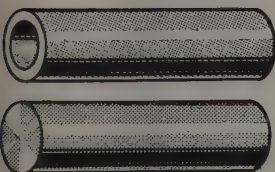
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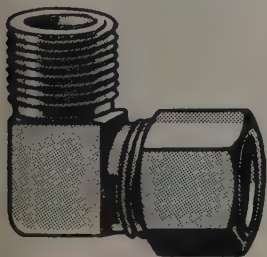
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Nonferrous Metals

Outlook for lead and zinc shows stable prices and high level demand should continue. Users stress importance of "status quo" prices

Nonferrous Metal Prices, Pages 164 & 165

INDUSTRY SPOKESMEN for lead and zinc are smiling, but they have their fingers crossed a little. Demand is expected to continue at high levels through the remainder of this year and into 1956, but if prices get out of hand, users may turn to substitutes or foreign suppliers.

Zinc—Slab zinc consumption (1955) is expected to exceed 1 million tons (see table). Previous highs were registered in 1950 (985,927 tons) and 1953 (985,927 tons).

Galvanizing is using some 14 per cent more slab zinc this year than last, while the zinc diecasting industry has boosted its consumption more than 48 per cent over 1954 figures (January-August). The American Die Casting Institute estimates that some 360,000 tons of zinc diecastings will be consumed this year. The 1956 total will reach 385,000 tons. Although some automobile models are dropping diecast zinc grilles, use of zinc diecastings in the automotive field will increase by about 10 per cent during 1956. Reason: More diecastings than ever before are being used for trim and the internal parts of the '56 models. The electrical and home appliance field—with air conditioners leading the way—will use more zinc diecastings next year.

Prices—Zinc prices should remain firm through the rest of this year. Any price increase, without a corresponding increase by the London Metal Exchange, could bring an avalanche of foreign zinc into the U. S. There also is a growing feeling that a further advance in price may see users "shopping around" for substitute materials.

Lead—The week ending Oct. 19 saw sales of some 24,600 tons of

lead. While this was an exceptional week, it indicates the strong demand. With a firm market and the London Metal Exchange quoting 13.3 cents a pound for lead, there will be little price change in the immediate future. Point to remember: If the LME price should go up, the U. S. would probably follow. While several companies were able to stand on their price of zinc, none of the primary producers of lead can hold the line—stocks are too low.

There are several new uses developing for lead. Porcelain enameled aluminum calls for a 40 per cent lead content. Experts estimate that by 1965 some 30,000 tons of lead (annually) will be used in this application alone. It is also being used in shipping containers for radio isotopes and will have numerous other applications in the nuclear field.

Aluminum Roundup

Kaiser Aluminum & Chemical Corp. is expanding its aluminum plate facilities. Its 5-million-lb pull-plate-stretcher will be doubled in capacity and another 5-million-lb unit will be added. A total of \$1.25 million will be spent in the expansion which will also add plate heat-treating facilities capable of handling 2 million lb of metal per month, numerous high speed cutting and shearing units and other plate-handling equipment.

Meanwhile, Reynolds Metals Co. is getting under way with an \$11-million expansion program at its Listerhill, Ala., reduction plant. Capacity of the plant will be increased from 100 million lb to about 140 million lb of primary aluminum a year. Point of interest: Reynolds reports that its original estimate was for

a 50 million lb increase at Listerhill, but that by supercharging production it has been able to increase production by some 10 million lb without adding to the physical facilities.

And Washington observers are looking for an announcement from the Office of Defense Mobilization which will order a stop to aluminum stockpiling—at least temporarily. This decision may mean that ODM has agreed with the recommendation of the interagency Materials Advisory Committee that fourth quarter aluminum stockpile shipments should be deferred to at least the second quarter of next year. Other reasons for taking a new look at aluminum stockpiling: 1. Industry expansion is changing stockpile requirements. 2. There is some indication that the problem of bauxite supply may be cured as a result of the work being done on clay. The ability to make alumina directly from clay would reduce the need for aluminum and bauxite in the stockpile.

Nickel Study Coming

Nickel is going to be studied again. Arthur S. Flemming, ODM director, will appoint a prominent person to study: 1. If the heavy pressure on nickel has come from a "gross underestimate" of requirements by the military. It is alleged that the military has failed to take into consideration the needs for nickel in spare and major components. 2. The base period on which International Nickel Co. is basing its allocations. 3. Reports indicating that there was a 54 per cent increase of some 54 per cent in the shipments of stainless steel (see page 173) during the first eight months of this year.

ODM is under extreme pressure to abandon the nickel stockpile. The military, forgers, etc., are all looking for more nickel to meet production requirements.

Market Memos

● Shipments of fold-up metal tubing totaled 744,557,328 units, surpassing the record of 733,773,312 units in the same 1953 period. The September total set a monthly record.

● October production of slab zinc set a new high of 89,462 tons. Total shipments were slightly under that figure, resulting in an increase in stock mostly in special high grade.

Total Zinc and Lead Consumption

(in tons)

| | 1955* | 1954 | Jan.-Aug. 1955 | Jan.-Aug. 1954 |
|------------|-----------|-----------|-------------------|-------------------|
| Zinc | 1,061,000 | 872,030 | 695,649 | 556,116 |
| Lead | 1,248,153 | 1,094,871 | 767,300 | 507,580 |

Source: U. S. Bureau of Mines
*STEEL estimated



FARM IMPLEMENTS IN THE MAKING AT

Newport Steel



Modern furnaces, rolling mills and other new facilities pour forth tons of steel to the most exacting specifications of individual implement manufacturers and others who prefer the quality, service and flexibility of the Newport operation. Here is an organization with 70 years' background in fine steelmaking, personnel old in experience and young in outlook, new efficiency and greater accuracy in production control. Located right in the heart of America's greatest industrial growth, Newport is an exceptional source for the many important steel products listed here.



**PRODUCTS OF
NEWPORT STEEL**

Cold-Rolled Sheets
Hot-Rolled Steel in Coil
Hot-Rolled Pickled Steel in Coil
Hot-Rolled Sheets
Hot-Rolled Pickled Sheets
Galvanized Sheets
Galvannealed Sheets
Colorbond Sheets
Electrical Sheets
Alloy Sheets and Plates
Electric Weld Line Pipe
Roofing and Siding
Eave Trough and Conductor Pipe
Culverts

ECONOMICAL WATER-RAIL-TRUCK DELIVERY

Newport Steel is ideally situated on the Mississippi-Ohio River system and the great Cincinnati rail-truck hub. New barge facilities, 7 major railroads, 143 motor carriers enable Newport to give economical, dependable delivery to the entire area of the Middle West and South.



Newport Steel

CORPORATION

NEWPORT, KENTUCKY



YOUR CONFIDENCE IS JUSTIFIED WHERE THIS FLAG FLIES

A SUBSIDIARY OF MERRITT-CHAPMAN & SCOTT CORPORATION

Nonferrous Metals

Cents per pound, carlots, except as otherwise noted.

PRIMARY METALS AND ALLOYS

Aluminum: 99 + %, ingots 24.40, pigs 22.50, 10,000 lb or more, f.o.b. shipping point. Freight allowed on 500 lb or more.

Aluminum Alloy: No. 13, 12% Si, 26.20; No. 43, 5% Si, 26.00; 142, 4% Cu, 1.5% Mg, 2.7% Ni, 28.20; No. 195, 4.5% Cu, 0.8% Si, 26.60; No. 214, 3.8% Mg, 27.80; No. 356, 7% Si, 0.3% Mg, 26.20.

Antimony: R.M.M. brand, 99.5%, 33.00, Lone Star brand, 33.50, f.o.b. Laredo, Tex., in bulk. Foreign brands, 99.5%, 27.50-28.50, New York, duty paid, 10,000 lb or more.

Beryllium: 97%, lump or beads, \$71.50 per lb, f.o.b. Cleveland or Reading, Pa.

Beryllium Aluminum: 5% Be, \$72.75 per lb of contained Be, f.o.b. Reading, Pa., Elmore, O. **Beryllium Copper:** 3.75-4.25% Be \$43 per lb of contained Be, with balance as Cu at market price on shipment date, f.o.b. Reading, Pa. or Elmore, O.

Bismuth: \$2.25 per lb, ton lots. **Cadmium:** Sticks and bars, \$1.70 per lb, deld. **Cobalt:** 97-99%, \$2.60 per lb for 550-lb keg; \$2.62 per lb for 100-lb case; \$2.67 per lb under 100 lb.

Columbium: Powder, \$119.20 per lb, nom. **Copper:** Electrolytic, 43.00 deld. Conn. Valley; 43.00 deld. Midwest; custom smelters, 45.00 deld.; Lake, 43.00 deld.; Fire refined, 42.75 deld.

Germanium: 99.9%, \$295 per lb, nom. **Gold:** U. S. Treasury, \$35 per oz. **Indium:** 99.9%, \$2.25 per Troy oz. **Iridium:** \$100-\$120 nom, per Troy oz. **Lead:** Common, 15.30, chemical, 15.40, cor-rodin, 15.40, St. Louis, New York basis, add 0.20.

Lithium: 99% +, cups, or ingot, \$11.50; rod, \$13.50; shot or wire, \$14.50, f.o.b. Minneapolis, 100 lb lots.

Magnesium: 99.8%, self-palletizing pig, 32.50; notched ingot, 32.25, 10,000 lb or more, f.o.b. Freeport, Tex. For Port Newark, N. J., add 1.40 for pig and 1.45 for ingot; for Madison, Ill., add 1.20 for pig and 1.25 for ingot; for Los Angeles, add 2.00 for both pig and ingot. Sticks 1.3 in. diameter, 53.00, 100 to 4999 lb, f.o.b. Madison, Ill.

Magnesium Alloys: AZ91C and alloys C, G, H and R, 36.00; alloy M, 38.00, 10,000 lb or more, f.o.b. Freeport, Tex. For Port Newark, N. J., add 1.40; for Madison, Ill., add 0.50; for Los Angeles, add 2.50.

Mercury: Open market, spot, New York, \$280-\$285 per 76-lb flask.

Molybdenum: Powder 99% hydrogen reduced, \$3-\$3.25 per lb; pressed ingot, \$4.06 per lb; sintered ingot, \$5.53 per lb.

Nickel: Electrolytic cathodes, sheets (4 x 4 in. and larger), unpacked, 64.50; 10-lb pigs, unpacked, 67.65; "XX" nickel shot, 69.00; "P" nickel shot or ingots for addition to cast iron, 64.50; prices f.o.b. Port Colborne, Ont., including import duty. New York basis, add 0.92.

Osmium: \$80-\$100, nom., per Troy oz.

Palladium: \$22-\$24 per Troy oz.

Platinum: \$97-\$105 per Troy oz from refineries.

Radium: \$18-\$21.50 per mg radium content, depending on quantity.

Rhodium: \$118-\$125 per Troy oz.

Ruthenium: \$45-\$55 per Troy oz.

Selenium: 99.5%, \$9-\$10 per lb.

Silver: Open market, 91.625 per Troy oz.

Sodium: 16.50, c.i.; 17.00, l.c.i.

Tantalum: Sheet, rod, \$68.70 per lb; powder, \$56.63 per lb.

Tellurium: \$1.75 per lb.

Thallium: \$12.50 per lb.

Tin: Straits, N. Y., spot 96.25; prompt, 96.125.

Titanium: Sponge, 99.3+ %, grade A-1 ductile (0.3% Fe max), \$3.75, grade A-2 (0.5% Fe max), \$3.25 per pound.

Tungsten: Powder, 98.8%, carbon, reduced, 1000-lb lots, \$4.50 per lb, nom., f.o.b. shipping point; less than 1000 lb add 15.00; 99+ % hydrogen reduced, \$4.65. Treated ingots, \$6.70.

Zinc: Prime Western, 13.00; brass special, 13.25; intermediate, 13.50, East St. Louis, freight allowed over 0.50 per pound. High grade, 14.35; special high grade 14.50-14.75, deld. Dicastling alloy ingot No. 3, 17.50; No. 2, 18.50; No. 5, 18.00, deld.

Zirconium: Ingots, commercial grade, \$14.40 per lb; low-hafnium reactor grade, \$23.07.

Sponge, \$10 per lb. Powder electronics grade, \$15 per lb; flash grade, \$11.50.

(Note: Chromium, manganese and silicon metals are listed in ferroalloy section.)

SECONDARY METALS AND ALLOYS

Aluminum Ingot: Piston alloys, 31.50-33.50; No. 12 foundry alloy (No. 2 grade) 30.50-30.75; 5% silicon alloy, 0.60 Cu max, 32.00-32.75; 13 alloy, 0.60 Cu max, 32.00-32.75; 195 alloy, 32.00-32.75; 108 alloy, 30.50. Steel deoxidizing grades, notch bars, granulated or shot; Grade 1, 31.25-32.25; grade 2, 30.25-31.25; grade 3, 29.50-30.50; grade 4, 29.00-30.00.

Brass Ingot: Red brass No. 115, 41.00; tin bronze No. 225, 54.00; No. 245, 47.25; high-leaded tin bronze No. 305, 44.75; No. 1 yellow No. 405, 32.75; manganese bronze No. 421, 36.25.

Magnesium Alloy Ingot: AZ63A, 34.00; AZ91B, 34.00; AZ91C, 34.00; AZ92A, 34.00.

NONFERROUS MILL PRODUCTS

BERYLLIUM COPPER

(Base prices per lb, plus mill extras, 2000 to 5000 lb. f.o.b. Temple, Pa.; nominal 1.9% Be alloy) Strip, \$1.84; rod, bar, wire, \$1.81.

COPPER WIRE

Bare, soft, f.o.b. eastern mills, 100,000-lb lots, 43.35; 30,000-lb lots, 45.88; l.c.i., 48.98. Weatherproof, 100,000-lb lots, 46.03; 30,000-lb lots, 46.23; l.c.i., 48.78. Magnetic wire deld., 15,000 lb or more, 55.52; l.c.i., 56.27.

LEAD

(Prices to jobbers, f.o.b. Buffalo, Cleveland, Pittsburgh) Sheets, full rolls, 140 sq ft or more, \$21 per cwt; pipe, full coils, \$21 per cwt; traps and bends, list prices plus 30%.

TITANIUM

(Prices per lb, 10,000 lb and over, f.o.b. mill) Sheets, \$14.00-\$14.50; sheared mill plate, \$11.00; strip, \$14.00-\$14.50; wire, \$10.00-\$10.50; forging billets, \$8.75; hot-rolled and forged bars, \$8.75.

ZINC

(Prices per lb, c.i., f.o.b. mill) Sheets, 23.00; ribbon zinc in coils, 20.50; plates 19.50-22.25.

ZIRCONIUM

Plate, \$22; H.R. strip, \$19; C.R. strip, \$29; forged or H.R. bars, \$17; wire, 0.015 in., 1.00c per linear foot.

NICKEL, MONEL, INCONEL

"A" Nickel Monel Inconel

| | | | |
|-----------------------|-----|-----|-----|
| Sheets, C.R. | 102 | 83 | 99 |
| Strip, C.R. | 102 | 92 | 125 |
| Plate, H.R. | 97 | 87 | 95 |
| Rod, Shapes H.R. | 87 | 74 | 93 |
| Seamless Tubes | 122 | 110 | 153 |
| Shot, Blocks | 71 | ... | ... |

ALUMINUM

Screw Machine Steel: 30,000 lb base.
Diam. (in.) or —Round— —Hexagonal—
across flats 2011-T3 2017-T4 2011-T3 2017-T4

| Drawn | | | | | |
|-------------|------|------|-----|------|-----|
| 0.125 | 67.9 | 66.4 | ... | ... | ... |
| 0.156-0.172 | 57.5 | 55.9 | ... | ... | ... |
| 0.188 | 57.5 | 55.9 | ... | 71.7 | ... |
| 0.219-0.234 | 54.5 | 52.9 | ... | ... | ... |
| 0.250-0.281 | 54.5 | 52.9 | ... | 68.4 | ... |
| 0.313 | 54.5 | 52.9 | ... | 65.2 | ... |

| Cold-finished | | | | | |
|---------------|------|------|------|------|-----|
| 0.375-0.547 | 53.4 | 51.4 | 63.7 | 61.3 | ... |
| 0.563-0.688 | 53.4 | 51.4 | 60.6 | 57.5 | ... |
| 0.750-1.000 | 52.1 | 50.1 | 55.4 | 54.2 | ... |
| 1.063 | 52.1 | 50.1 | ... | 52.3 | ... |
| 1.125-1.500 | 50.1 | 48.2 | 53.6 | 52.3 | ... |

| Roller | | | | | |
|-------------|------|------|-----|------|-----|
| 1.563 | 48.8 | 46.9 | ... | ... | ... |
| 1.625-2.000 | 48.2 | 46.2 | ... | 50.5 | ... |
| 2.125-2.500 | 47.0 | 45.0 | ... | ... | ... |
| 2.563-3.375 | 45.6 | 43.6 | ... | ... | ... |

BRASS MILL PRICES

| | Sheet, Strip, Plate | Rod | Wire | Seamless Tube |
|---------------------|---------------------|--------|-------|---------------|
| Copper | 62.76b | 60.36c | ... | 62.82 |
| Yellow Brass | 52.27 | 42.41d | 52.81 | 55.18 |
| Red Brass, 85% | 58.09 | 58.03 | 58.63 | 60.90 |
| Low Brass, 80% | 58.55 | 56.49 | 57.09 | 59.36 |
| Naval Brass | 55.63 | 49.42 | 62.69 | 58.79 |
| Com. Bronze, 90% | 60.18 | 60.12 | 60.72 | 62.74 |
| Nickel Silver, 10% | 66.00 | 68.33g | 68.33 | ... |
| Phos. Bronze, A, 5% | 80.99 | 81.49 | 81.49 | 82.67 |
| Silicon Bronze | 66.54 | 65.73 | 66.58 | 68.68e |
| Manganese Bronze | 59.37 | 53.38 | 63.82 | ... |
| Muntz Metal | 53.74 | 49.55 | ... | ... |

a. Cents per lb, f.o.b. mill; freight allowed on 500 lb or more. b. Hot-rolled. c. Cold-drawn d. Free cutting. e. 3% silicon. f. Prices in cents per lb for less than 20,000 lb, f.o.b. shipping point. On lots over 20,000 lb at one time, of any or all kinds of scrap, add 1 cent per lb. g. Lead

ALUMINUM

Sheets and Circles: 1100 and 3003 mill finish (30,000 lb base; freight allowed)

| Thickness Range | Flat Sheet | Flat Sheet Circles* | Coiled Sheet | Coiled Sheet |
|-----------------|------------|---------------------|--------------|--------------|
| 0.249-0.136 | 37.5 | 42.3 | ... | ... |
| 0.135-0.096 | 38.0 | 43.2 | ... | ... |
| 0.095-0.077 | 38.7 | 44.2 | 36.1 | 41.1 |
| 0.076-0.061 | 39.3 | 45.1 | 36.3 | 41.1 |
| 0.060-0.048 | 39.9 | 45.6 | 36.7 | 42.1 |
| 0.047-0.038 | 40.4 | 46.5 | 37.2 | 42.1 |
| 0.037-0.030 | 40.8 | 47.0 | 37.6 | 43.1 |
| 0.029-0.024 | 41.4 | 47.5 | 37.9 | 43.1 |
| 0.023-0.019 | 42.2 | 49.0 | 38.8 | 44.1 |
| 0.018-0.017 | 43.0 | ... | 39.4 | 44.1 |
| 0.016-0.015 | 43.9 | ... | 40.2 | 44.1 |
| 0.014 | 44.9 | ... | 41.2 | 47.1 |
| 0.013-0.012 | 46.1 | ... | 41.9 | 48.1 |
| 0.011 | 47.1 | ... | 43.1 | 50.1 |
| 0.010-0.0095 | 48.4 | ... | 45.8 | 54.1 |
| 0.008-0.0085 | 49.7 | ... | 47.0 | 56.1 |
| 0.006-0.0075 | 51.3 | ... | 48.5 | 58.1 |
| 0.007 | 52.8 | ... | 49.9 | 63.1 |
| 0.006 | 54.4 | ... | ... | ... |

*48 in. max diam. †26 in. max diam.

ALUMINUM

Plates and Circles: Thickness 0.250-3 in. 24-60 in. width or diam. 72-240 in. lengths.

| Alloy | Plate Base | Circle Base |
|----------------|------------|-------------|
| 1100-F, 3003-F | 36.5 | 40.8 |
| 5050-F | 37.6 | 41.9 |
| 3004-F | 38.6 | 42.8 |
| 5052-F | 39.9 | 45.2 |
| 6061-T6 | 41.1 | 46.0 |
| 2024-T4* | 43.6 | 49.9 |
| 7075-T6* | 51.4 | 58.5 |

*24-48 in. widths or diam, 72-180 in. length

ALUMINUM

Forging Stock: Round, Class 1, 39.10-50.1 in. specific lengths 36-144 in., diameters 0.375-8 in. Rectangles and squares, Class 1, 43.00-56.20 in. random lengths, 0.375-4 in. thicknesses 0.750-10 in.

Pipe: ASA. Schedule 40, alloy 6063-T6, 20-60 lengths, plain ends, 90,000-lb base, per 100 ft.

Nom. Pipe Size (in.)

| % | \$16 85 | 2 | \$19.9 |
|-------|---------|---|--------|
| 1 | 26.50 | 4 | 143.0 |
| 1 1/4 | 35.85 | 6 | 256.7 |
| 1 1/2 | 42.90 | 8 | 386.3 |

MAGNESIUM

Sheet: AZ31, commercial grade, 0.032 in. 99c; 0.064 in., 78.00c; 0.125 in., 63.50c, 30,000 lb and over, f.o.b. mill.

Plate: AZ31, 61.00c, 30,000 lb or more, 0.25 in. and over, widths 24-60 in., lengths 72-18 in.; tread plate, 64.00c, 30,000 lb or more, 1/4 in. thick, widths 24-60 in., lengths 60-192 in. tooling plate 66.00c, 30,000 lbs or more, .250-3.000 in., widths 60-72 in., lengths 72-180 in.

Extrusions: AZ31 commercial grade, rectangles, 1/4 x 2 in., 64.70c; 1 x 4 in., 69.50c. Rod 1 in., 61.50c; 2 in., 59.00c. Tubing, 1 in. O.D. x 0.065 in., 82.50c; Angles, 1 x 1 x 1/4 in., 68.40c; 2 x 2 x 1/4 in., 62.50c. Channels, 1 in., 63.40c. I-beams, 5 in., 62.70c.

NONFERROUS SCRAP

DEALER'S BUYING PRICES

(Cents per pound, New York, in ton lots)

Aluminum: 1100 clippings, 19.50; old sheet 16.50-18.00; borings and turnings, 11.00-11.50; crankcases, 16.50-18.00. Industrial casting 16.50-18.00.

Copper and Brass: No. 1 heavy copper and wire, 35.00-36.00; No. 2 heavy copper and wire, 34.00-34.50; light copper, 31.50-32.50. No. 1 composition red brass, 28.00-29.00; No. 1 composition turnings, 26.00-28.00; yellow

MILL PRODUCTS a

SCRAP ALLOWANCES f

| | Sheet, Strip, Plate | Rod | Wire | Seamless Tube | Clean Heavy | Rod Ends | Clean Turning |
|---------------------|---------------------|--------|-------|---------------|-------------|----------|---------------|
| Copper | 62.76b | 60.36c | ... | 62.82 | 39.00c | 39.00c | 33.25c |
| Yellow Brass | 52.27 | 42.41d | 52.81 | 55.18 | 28.875 | 28.625 | 26.750 |
| Red Brass, 85% | 58.09 | 58.03 | 58.63 | 60.90 | 34.250 | 34.000 | 33.500 |
| Low Brass, 80% | 58.55 | 56.49 | 57.09 | 59.36 | 32.750 | 32.250 | 31.750 |
| Naval Brass | 55.63 | 49.42 | 62.69 | 58.79 | 26.750 | 26.500 | 26.000 |
| Com. Bronze, 90% | 60.18 | 60.12 | 60.72 | 62.74 | 35.750 | 35.500 | 35.000 |
| Nickel Silver, 10% | 66.00 | 68.33g | 68.33 | ... | 32.500 | 32.250 | 16.250 |
| Phos. Bronze, A, 5% | 80.99 | 81.49 | 81.49 | 82.67 | 39.250 | 39.000 | 38.000 |
| Silicon Bronze | 66.54 | 65.73 | 66.58 | 68.68e | 37.625 | 37.375 | 36.875 |
| Manganese Bronze | 59.37 | 53.38 | 63.82 | ... | 27.000 | 26.750 | 25.750 |
| Muntz Metal | 53.74 | 49.55 | ... | ... | 27.000 | 26.750 | 26.250 |

a. Cents per lb, f.o.b. mill; freight allowed on 500 lb or more. b. Hot-rolled. c. Cold-drawn d. Free cutting. e. 3% silicon. f. Prices in cents per lb for less than 20,000 lb, f.o.b. shipping point. On lots over 20,000 lb at one time, of any or all kinds of scrap, add 1 cent per lb. g. Lead

ss turnings, 15.50-16.00; new brass clip-
s, 23.00-25.50; light brass, 15.50-17.50;
vy yellow brass, 17.50-20.00; new brass
ends, 22.00-24.00; auto radiators, un-
ated, 21.00-23.50; cocks and faucets, 23.00-
50; brass pipe, 23.00-24.00.
d: Heavy, 12.00-12.50; battery plates, 6.50-
; lnotype and stereotype, 13.25-14.25; elec-
type, 12.00-12.75; mixed babbitt, 14.50.
mesium: Clippings, 18.50-19.50; clean cast-
s, 18.00-19.00; iron castings, not over 10%
ovable Fe, less full deduction for Fe, 16.00-
0.0.
nel: Clippings, 54.50-60.00; old sheets,
0-50.00; turnings, 44.00; rods, 54.50-60.00.
kel: Sheets and clips, 90.00-125.00; rolled
des, 90.00-125.00; turnings, 75.00-100.00;
ends, 90.00-125.00.
r: Old zinc, 5.50-6.00; new die-cast scrap,
0-5.75; old die-cast scrap, 3.25-3.50.

REFINER'S BUYING PRICES

nts per pound, carlots, delivered refinery)
mium: 1100 clippings, 22.50; 3003 clip-
gs, 22.25-22.50; 6151 clipings, 22.00-22.50;
2 clippings, 22.00-22.50; 2014 clippings,
50; 2017 clippings, 21.50; 2024 clippings,
50; mixed clippings, 21.50-22.00; old sheet,
00; old cast, 19.00-20.00; clean old cable
e of steel, 22.00-22.50; borings and turn-
s, 19.00-20.50.

yllium Copper: Heavy scrap, 0.020-in. and
vier, not less than 1.5% Be, 65.00; light
ap, 60.00; turnings and borings, 43.00-55.00.
per and Brass: No. 1 copper and wire,
00; No. 2 copper and wire, 37.50; light cop-
35.00-35.25; refinery brass (60% copper)
dry copper content, 35.50.

INGOTMAKERS' BUYING PRICES

(Cents per pound, carlots, delivered)

per and Brass: No. 1 copper and wire,
00; No. 2 copper and wire, 37.50; light
per, 35.00-35.25; No. 1 composition borings,
50; No. 1 composition solids, 32.00-32.50;
vy yellow brass solids 22.00; yellow brass
mings, 21.00; radiators, 24.50-25.00.

PLATING MATERIAL

o.b. shipping point, freight allowed on
antities)

ANODES

mium: Special or patented shapes, \$1.70
lb.
pper: Flat-rolled, 59.42, oval, 58.92,
0-10,000 lb; electrodeposited, 54.25, 2000-
0 lb lots; cast 62.54, 5000-10,000 lb quanti-
s.
kel: Depolarized, less than 100 lb, \$1.015;
-499 lb, 99.50; 500-4999 lb, 95.50; 5000-
999 lb, 93.50; 30,000 lb, 91.50. Carbonized,
duct 3 cents a lb. All prices eastern delivery
ective Jan. 1, 1955.
t: Bar or slab, less than 200 lb, \$1.145;
-499 lb, \$1.13; 500-999 lb, \$1.125; 1000 lb
more, \$1.12.
e: Balls, 21.00; flat tops, 21.00; flats,
75; ovals, 22.00, ton lots.

CHEMICALS

mium Oxide: \$2.15 per lb, in 100-lb drums.
romic Acid: Less than 10,000 lb, 28.50; over
000 lb, 27.50.
pper Cyanide: 100 lb, 85.25; 200 lb, 84.50;
0 lb, 84.25; 400-900 lb, 85.50; 1000 lb, 81.50.
pper Sulphate: 500-1900 lb, 17.90; 2000-5900
15.90; 6000 lb or more, 15.65.
kel Chloride: 100 lb, 46.50; 200 lb, 44.50;
0 lb, 35.25; 400-4900 lb, 33.25; 5000-35,900
39.50; 10,000 lb and over, 38.50. All prices
stern delivery, effective Jan. 1, 1955.
kel Sulphate: 100 lb, 38.25; 200 lb, 36.25;
0 lb, 35.25; 400-4900 lb, 33.25; 5000-35,900
31.25; 36,000 lb, 30.25. All prices eastern
lvery, effective Jan. 1, 1955.
ver Cyanide: (Cents per ounce) 4-oz bottle,
875; 16-oz bottle, 85.625; 80-oz bottle,
125; 100-oz bottle, 83.125; f.o.b. St. Louis,
w York and Los Angeles. Effective Sept.
1955.
dium Cyanide: Egg, under 1000 lb, 19.80;
0-19,900 lb, 18.80; 20,000 lb and over,
80; granular, add 1-cent premium to above.
dium Stannate: Less than 100 lb, 72.50; 100-
0 lb, 58.10; 700-1900 lb, 55.70; 2000-9900
53.90; 10,000 lb or more, 52.80.
annous Chloride (Anhydrous): Less than 50
\$1.588; 50 lb, \$1.248; 100-300 lb, \$1.098;
0-900 lb, \$1.074; 1000-1900 lb, \$1.049; 2000-
00 lb, \$1.013; 5000-19,900 lb, 95.20; 20,000
or more, 89.10.
annous Sulphate: Less than 50 lb, \$1.287; 50
98.70; 100-1900 lb, 96.70; 2000 lb or more,
70.
ne Cyanide: Under 1000 lb, 54.30; 1000 lb
d over, 52.30.



MEMO

THE TORRINGTON COMPANY

a
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☒ Greater Protection
☒ Reduced Costs

A change for the better . . . at the Torrington Company, Torrington, Conn., now that the Stanley "Uni-Tie" Steel Strapping System is used to help pack many millions of needle rollers each month for shipment to the auto industry. Formerly, the needle rollers were put in canvas bags. Four to six of these bags were then packed in a wooden box.

Now the needle bearings are packed in vacuum-sealed cans. Twenty cans are placed in cartons and "Uni-Tied" with Stanley Steel Strapping to an expendable pallet.

The Stanley method of "Uni-Tieing" on pallets means fewer packs. Handling and packing material costs are reduced. Handling and storage are easier . . . faster. The package reinforcement supplied by Stanley Steel Strapping assures maximum in-transit protection.

Is a change in **your** packing procedure called for? The Stanley Steel Strapping Specialist will analyze your methods and suggest improvements. Is **POWER PACKING** **your** requirement? Stanley has a complete line of steel strapping power and hand tools.

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THE STANLEY WORKS

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Telephone: Baldwin 9-2021

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☐ Please have Representative call.

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Stanley Tools • Stanley Hardware • Stanley Electric Tools • Stanley Steel Strapping • Stanley Steel

Steel Prices

Mill prices as reported to STEEL, cents per pound except as otherwise noted. Changes shown in italics. Code numbers following mill points indicate producing company. Key on page 167. Key to footnotes, Page 169.

SEMI-FINISHED

INGOTS, Carbon, Forging (NT)
Munhall, Pa. U5\$65.50

INGOTS, Alloy (NT)
Detroit R7\$69.00
Houston S574.00
Midland, Pa. C1869.00
Munhall, Pa. U569.00

BILLETS, BLOOMS & SLABS
Carbon, Re-rolling (NT)

Alliquippa, Pa. J5\$68.50
Bessemer, Pa. U568.50
Bridgeport, Conn. N19. 73.50
Buffalo R268.50
Clairton, Pa. U568.50
Ensley, Ala. T268.50
Fairfield, Ala. T268.50
Fontana, Calif. K176.00
Gary, Ind. U568.50
Johnstown, Pa. B268.50
Lackawanna, N.Y. B268.50
LoneStar, Tex. L674.50
Munhall, Pa. U568.50
Pittsburgh J568.50
S. Chicago, Ill. R2, U568.50
S. Duquesne, Pa. U568.50
Youngstown R268.50

Carbon, Forging (NT)
Alliquippa, Pa. J5\$84.50
Bessemer, Pa. U584.50
Bridgeport, Conn. N19. 89.50
Buffalo R284.50
Canton, O. R286.50
Clairton, Pa. U584.50
Conshohocken, Pa. A3. 89.50
Ensley, Ala. T284.50
Fairfield, Ala. T284.50
Fontana, Calif. K192.00
Gary, Ind. U584.50
Geneva, Utah C1184.50
Houton S589.50
Johnstown, Pa. B284.50
Lackawanna, N.Y. B2. 84.50
Los Angeles B394.00
Midland, Pa. C1884.50
Munhall, Pa. U584.50
Pittsburgh J584.50
Seattle B393.00
S. Chicago R2, U5, W14. 84.50
S. Duquesne, Pa. U584.50
S. San Francisco B394.00

Alloy, Forging (NT)
Bethlehem, Pa. B2\$96.00
Buffalo R296.00
Canton, O. R2, T796.00
Conshohocken, Pa. A3. 103.00
Detroit R796.00
Fontana, Calif. K1115.00
Gary, Ind. U596.00
Houston S5101.00
Ind. Harbor, Ind. Y196.00
Johnstown, Pa. B296.00
Lackawanna, N.Y. B296.00
Los Angeles B3116.00
Massillon, O. R296.00
Midland, Pa. C1896.00
Munhall, Pa. U596.00
S. Chicago R2, U5, W14. 96.00
S. Duquesne, Pa. U596.00
Struthers, O. Y196.00
Warren, O. C1796.00

ROUNDS, SEAMLESS TUBE (NT)
Buffalo R2\$103.50
Canton, O. R2103.50
Cleveland R2103.50
Gary, Ind. U5103.50
S. Chicago R2, W14103.50
S. Duquesne, Pa. U5103.50

SKELP
Alliquippa, Pa. J5\$4.25
LoneStar, Tex. L64.25
Munhall, Pa. U54.25
SparrowsPoint, Md. B2. 4.25
Warren, O. R24.25
Youngstown R2, U54.25

WIRE RODS
Alabama City, Ala. R2\$5.025
Alliquippa, Pa. J55.025
Alton, Ill. L15.20
Buffalo B1, W125.025
Cleveland A75.025
Donora, Pa. A75.025
Fairfield, Ala. T25.025
Houston S55.275
Indiana Harbor, Ind. Y1. 5.025
Johnstown, Pa. B25.025
Joliet, Ill. A75.025
Kokomo, Ind. Mo. S55.275
Kokomo, Ind. C165.275

Los Angeles B3\$5.825
Minneapolis, Colo. C105.275
Monessen, Pa. P75.025
N. Tonawanda, N.Y. B11. 5.025
Pittsburgh, Calif. C115.875
Pottsville, Pa. R55.125
Roebling, N.J. R55.125
S. Chicago, Ill. R25.025
SparrowsPoint, Md. B2. 5.125
Sterling, Ill. (1) N155.025
Sterling, Ill. N155.125
Struthers, O. Y15.025
Worcester, Mass. A75.325

STRUCTURALS

Carbon Steel Std. Shapes

Ala. City, Ala. R2\$4.60
Alliquippa, Pa. J54.60
Bessemer, Ala. T24.60
Bethlehem, Pa. B24.65
Birmingham C154.60
Clairton, Pa. U54.60
Fairfield, Ala. T24.60
Fontana, Calif. K15.25
Gary, Ind. U54.60
Geneva, Utah C114.60
Houston S54.70
Ind. Harbor, Ind. I-2. 4.60
Johnstown, Pa. B24.65
Kansas City, Mo. S54.70
Lackawanna, N.Y. B24.65
Los Angeles B35.30
Minneapolis, Colo. C104.90
Munhall, Pa. U54.60
Niles, Calif. P14.90
Portland, Ore. O45.35
Phoenixville, Pa. P45.15
Seattle B35.35
S. Chicago U5, W144.60
S. San Francisco B35.25
Torrance, Calif. C115.30
Weirton, W. Va. W64.60

Wide Flange
Bethlehem, Pa. B2\$4.65
Clairton, Pa. U54.60
Fontana, Calif. K15.40
Lackawanna, N.Y. B24.65
Munhall, Pa. U54.60
Phoenixville, Pa. P45.15
S. Chicago, Ill. U54.60

Alloy Std. Shapes
Clairton, Pa. U5\$5.65
Fontana, Calif. K17.30
Gary, Ind. U55.65
Houston S55.75
Munhall, Pa. U55.65
S. Chicago, Ill. U55.65

H.S., L.A. Std. Shapes
Alliquippa, Pa. J5\$6.75
Bessemer, Ala. T26.75
Bethlehem, Pa. B26.80
Clairton, Pa. U56.75
Fairfield, Ala. T26.75
Fontana, Calif. K17.40
Gary, Ind. U56.75
Geneva, Utah C116.75
Houston S56.85
Ind. Harbor, Ind. I-2. Y1. 6.75
Johnstown, Pa. B26.80
Kansas City, Mo. S56.85
Lackawanna, N.Y. B26.80
Los Angeles B37.45
Munhall, Pa. U56.75
Seattle B37.50
S. Chicago, Ill. U57.50
S. San Francisco B37.40
Struthers, O. Y16.75

H.S., L.A. Wide Flange
Bethlehem, Pa. B2\$6.80
Lackawanna, N.Y. B26.80
Munhall, Pa. U56.75
S. Chicago, Ill. U56.75

PILING

BEARING PILES
Bethlehem, Pa. B2\$4.65
Lackawanna, N.Y. B24.65
Munhall, Pa. U54.60
S. Chicago, Ill. U54.60

STEEL SHEET PILING
Ind. Harbor, Ind. I-2\$5.45
Lackawanna, N.Y. B25.45
Munhall, Pa. U55.45
S. Chicago, Ill. U55.45

PLATES

PLATES, Carbon Steel

Ala. City, Ala. R2\$4.50
Alliquippa, Pa. J54.50
Ashland, Ky. (15) A104.50
Bessemer, Ala. T24.50
Bridgeport, Conn. N19. 4.75
Buffalo R24.50
Clairton, Pa. U54.50
Claymont, Del. C224.80
Cleveland J5, R24.80
Coatesville, Pa. L74.60
Conshohocken, Pa. A34.50
Detroit M14.60
Ecorse, Mich. G54.60
Fairfield, Ala. T24.50
Fontana, Calif. (30) K15.15
Gary, Ind. U54.50
Geneva, Utah C114.50
Granite City, Ill. G44.70
Harrisburg, Pa. P45.10
Houston S54.60
Ind. Harbor, Ind. I-2, Y1. 4.50
Johnstown, Pa. B24.50
Lackawanna, N.Y. B24.50
LoneStar, Tex. L64.50
Mansfield, O. E64.50
Minneapolis, Colo. C105.35
Munhall, Pa. U54.50
Newport, Ky. N94.50
Pittsburgh J54.50
Riverside, Ill. A14.50
Seattle B35.40
Sharon, Pa. S34.50
S. Chicago R2, U5, W14. 4.50
SparrowsPoint, Md. B24.50
Steubenville, O. W104.50
Warren, O. R24.50
Weirton, W. Va. W64.50
Youngstown R2, U5, Y1. 4.50

PLATES, Carbon Abras. Resist.
Claymont, Del. C22\$5.65
Fontana, Calif. K16.30
Geneva, Utah C115.65
Johnstown, Pa. B25.65
SparrowsPoint, Md. B25.65

PLATES, Wrought Iron
Economy, Pa. B14\$10.40

PLATES, High-Strength Low-Alloy
Alliquippa, Pa. J5\$6.725
Bessemer, Ala. T26.725
Clairton, Pa. U56.725
Cleveland J5, R26.725
Claymont, Del. C226.725
Coatesville, Pa. L76.725
Conshohocken, Pa. A36.725
Ecorse, Mich. G56.825
Fairfield, Ala. T26.725
Fontana, Calif. (30) K17.375
Gary, Ind. U56.725
Geneva, Utah C116.725
Houston S56.825
Ind. Harbor, Ind. I-2, Y1. 6.725
Johnstown, Pa. B26.725
Los Angeles B36.725
Munhall, Pa. U56.725
Pittsburgh J56.725
Seattle B36.725
Sharon, Pa. S36.725
S. Chicago, Ill. U5, W14. 6.725
SparrowsPoint, Md. B2. 6.725
Youngstown U5, Y16.725

PLATES, Alloy
Bridgeport, Conn. N19\$6.55
Claymont, Del. C226.30
Coatesville, Pa. L76.30
Fontana, Calif. K16.95
Gary, Ind. U56.30
Houston S56.40
Ind. Harbor, Ind. Y16.30
Johnstown, Pa. B26.30
Munhall, Pa. U56.30
Newport, Ky. N96.30
Seattle B37.20
Sharon, Pa. S36.30
S. Chicago, Ill. U5, W14. 6.30
SparrowsPoint, Md. B2. 6.30
Youngstown Y16.30

FLOOR PLATES
Cleveland J5\$5.575
Conshohocken, Pa. A35.575
Harrisburg, Pa. P45.575
Ind. Harbor, Ind. I-25.575
Munhall, Pa. U55.575
S. Chicago, Ill. U55.575

PLATES, Ingot Iron
Ashland c.l. (15) A10\$4.75
Ashland l.c.l. (15) A10. 5.25
Cleveland c.l. R25.10
Warren, O. c.l. R25.10

BARS

BARS, Hot-Rolled Carbon

Ala. City, Ala. R2\$4.65
Alliquippa, Pa. J54.65
Alton, Ill. L14.85
Atlanta A114.85
Bessemer, Ala. T24.65
Birmingham C154.65
Bridgeport, Conn. N19. 4.80
Buffalo R24.65
Canton, O. R24.75
Clairton, Pa. U54.65
Cleveland R24.65
Ecorse, Mich. G54.75
Emeryville, Calif. J75.40
Fairfield, Ala. T24.65
Fairless Hills, Pa. U54.80
Fontana, Calif. K15.35
Gary, Ind. U54.65
Houston S54.90
Ind. Harbor, Ind. I-2, Y1. 4.65
Johnstown, Pa. B24.65
Joliet, Ill. P224.65
Kansas City, Mo. S54.90
Lackawanna, N.Y. B24.65
Los Angeles B35.35
Massillon, O. R24.75
Midland, Pa. C184.65
Milton, Pa. C184.65
Minneapolis, Colo. C105.10
Niles, Calif. P15.00
N. Tonawanda, N.Y. B11. 4.65
Pittsburgh, Calif. C115.35
Pittsburgh J54.65
Portland, Ore. O45.40
Seattle B3, N145.40
S. Chicago R2, U5, W14. 4.65
S. Duquesne, Pa. U54.65
S. San Francisco B35.40
Sterling, Ill. (1) N154.65
Sterling, Ill. N154.75
Struthers, O. Y14.65
Torrance, Calif. C115.35
Warren, O. R24.65
Weirton, W. Va. W64.65
Youngstown R2, U54.65

BARS, H.R. Lead Alloy
Warren, O. C17\$6.325

BARS, Hot-Rolled Alloy
Bethlehem, Pa. B2\$5.575
Bridgeport, Conn. N19. 5.725
Buffalo R25.575
Canton, O. R2, T75.575
Clairton, Pa. U55.575
Detroit R75.575
Ecorse, Mich. G55.875
Fontana, Calif. K16.825
Gary, Ind. U55.575
Houston S55.825
Ind. Harbor, Ind. I-2, Y1. 5.575
Johnstown, Pa. B25.575
Kansas City, Mo. S55.825
Lackawanna, N.Y. B25.575
Los Angeles B36.625
Massillon, O. R25.575
Midland, Pa. C185.575
S. Chicago R2, U5, W14. 5.575
S. Duquesne, Pa. U55.575
Struthers, O. Y15.575
Warren, O. C175.575
Youngstown U55.575

BARS & SMALL SHAPES, H.R.
High-Strength Low-Alloy

Alliquippa, Pa. J5\$6.80
Bessemer, Ala. T26.80
Bethlehem, Pa. B26.80
Clairton, Pa. U56.80
Cleveland R26.80
Ecorse, Mich. G56.90
Fairfield, Ala. T26.80
Fontana, Calif. K17.50
Gary, Ind. U56.80
Houston S57.05
Ind. Harbor, Ind. I-2, Y1. 6.80
Johnstown, Pa. B26.80
Kansas City, Mo. S57.05
Lackawanna, N.Y. B26.80
Los Angeles B37.50
Pittsburgh J56.80
Seattle B37.55
S. Chicago W146.80
S. Duquesne, Pa. U56.80
S. San Francisco B37.55
Struthers, O. Y16.80
Warren, O. R26.80
Youngstown U56.80

BAR SIZE ANGLES; H.R. Carbon
Bethlehem, Pa. B2\$4.80

BAR SIZE ANGLES; S. Shapes
Alliquippa, Pa. J5\$4.65
Atlanta A114.65
Fontana, Calif. K15.35
Niles, Calif. P15.00

Pittsburgh J5\$4.80
Portland, Ore. O45.50
San Francisco S75.50

BAR SHAPES, Hot-Rolled Alloy
Clairton, Pa. U5\$5.50
Gary, Ind. U55.50
Houston S55.50
Kansas City, Mo. S55.50
Youngstown U55.50

BARS, C.F. Lead Alloy
Ambridge, Pa. W18\$8.00
Camden, N.J. P138.00
Chicago W188.00
Cleveland C208.00
Monaca, Pa. S178.00
Newark, N.J. W188.00
Spring City, Pa. K38.00
Warren, O. C178.00

BARS, Cold-Finished Carbon
Ambridge, Pa. W18\$5.50
Beaver Falls, Pa. M12, R2. 5.50
Buffalo B55.50
Camden, N.J. P135.50
Carnegie, Pa. C125.50
Chicago W185.50
Cleveland A7, C205.50
Detroit R75.50
Detroit B5, P175.50
Donora, Pa. A75.50
Elyria, O. W185.50
Franklin Park, Ill. N55.50
Gary, Ind. R25.50
Green Bay, Wis. F75.50
Hammond, Ind. L2, M13. 5.50
Hartford, Conn. R25.50
Harvey, Ill. B55.50
Los Angeles R2, S305.50
Mansfield, Mass. B55.50
Massillon, O. R2, R85.50
Midland, Pa. C185.50
Monaca, Pa. S175.50
Newark, N.J. W185.50
New Castle, Pa. (17) B45.50
Pittsburgh J55.50
Plymouth, Mich. P55.50
Putnam, Conn. W185.50
Readyville, Mass. C145.50
S. Chicago, Ill. W145.50
Spring City, Pa. K35.50
Struthers, O. Y15.50
Waukegan, Ill. A75.50
Worcester, Mass. W195.50
Youngstown F3, Y15.50

BARS, Cold-Finished Carbon
(Turned and Ground)
Cumberland, Md. C19\$5.50

BARS, Cold-Finished Alloy
Ambridge, Pa. W18\$7.40
Beaver Falls, Pa. M12, R2. 7.40
Bethlehem, Pa. B27.40
Buffalo B57.40
Camden, N.J. P137.40
Canton, O. T77.40
Carnegie, Pa. C127.40
Chicago W187.40
Cleveland A7, C207.40
Detroit R77.40
Detroit B5, P177.40
Donora, Pa. A77.40
Elyria, O. W187.40
Gary, Ind. R27.40
Green Bay, Wis. F77.40
Hammond, Ind. L2, M13. 7.40
Hartford, Conn. R27.40
Harvey, Ill. B57.40
Lackawanna, N.Y. B27.40
Los Angeles S307.40
Mansfield, Mass. B57.40
Massillon, O. R2, R87.40
Midland, Pa. C187.40
Monaca, Pa. S177.40
Newark, N.J. W187.40
Plymouth, Mich. P57.40
S. Chicago W147.40
Spring City, Pa. K37.40
Struthers, O. Y17.40
Warren, O. C177.40
Waukegan, Ill. A77.40
Worcester, Mass. A77.40
Youngstown F3, Y17.40

BARS, Reinforcing
(To Fabricators)

Ala. City, Ala. R2\$4.40
Atlanta A114.40
Birmingham C154.40
Buffalo R24.40
Cleveland R24.40
Ecorse, Mich. G54.40
Emeryville, Calif. J74.40
Fairfield, Ala. T24.40
Fairless Hills, Pa. U54.40
Fontana, Calif. K14.40
Pt. Worth, Tex. (42) T44.40
Gary, Ind. U54.40
Houston S54.40

| | |
|-------------------------|------|
| nd Harbor, Ind. I-2, Y1 | 4.65 |
| nd Harbor, Pa. B2 | 4.65 |
| et, Ill. P22 | 4.65 |
| ansas City, Mo. S5 | 4.65 |
| ckawanna, N.Y. B2 | 4.65 |
| anges B3 | 5.35 |
| lton, Pa. M18 | 4.65 |
| nequa, Colo. C10 | 5.10 |
| es, Calif. P1 | 5.00 |
| burg, Calif. C11 | 5.35 |
| sburgh J5 | 4.65 |
| rtland, Oreg. O4 | 5.40 |
| nd Springs, Okla. S5 | 5.15 |
| attle B3, N14 | 5.40 |
| Chicago R2 | 4.65 |
| Duquesne, Pa. U5 | 4.65 |
| San Francisco B3 | 5.40 |
| dravosburg, Ind. B2 | 4.65 |
| arling, Ill. (1) N15 | 4.65 |
| erling, Ill. N15 | 4.75 |
| ruthers, O. Y1 | 4.65 |
| rrance, Calif. C11 | 5.35 |
| ownstown R2, U5, Y1 | 4.65 |

REINFORCING (Fabricated; to Consumers)

| | |
|----------------------|---------|
| hntstown, Pa. ¼-1" | B2 6.15 |
| ansas City, Kans. S5 | 6.45 |
| ckawanna, N.Y. B2 | 6.17 |
| arion, O. P11 | 5.90 |
| ttsburgh U3 | 6.17 |
| attle B3, N14 | 6.60 |
| arrows Pt. ¾-1" | B2 6.15 |
| illiamsport, Pa. S19 | 6.00 |

STEEL BARS

| | |
|--------------------------|------|
| ria, Pa. (3) J8 | 4.25 |
| icago Hts. (3) C2, I-2 | 4.55 |
| icago Hts. (4) C2, I-2 | 4.65 |
| Worth, Tex. (26) T4 | 5.10 |
| anklin, Pa. (3) F5 | 4.55 |
| anklin, Pa. (4) F5 | 4.65 |
| arion, O. (3) P11 | 4.50 |
| oline, Ill. (3) R2 | 4.65 |
| randawa (3) B12 | 4.50 |
| randawa (4) B12 | 4.65 |
| illiamsport, Pa. (3) S19 | 4.65 |

WROUGHT IRON

| | |
|-----------------------|-------|
| onomy, Pa. (S.R.) B14 | 11.50 |
| onomy, Pa. (D.R.) B14 | 14.30 |
| onomy (Staybolt) B14 | 14.65 |
| K.Rks. (S.R.) L5 | 11.50 |
| K.Rks. (D.R.) L5 | 16.00 |
| K.Rks. (Staybolt) L5 | 17.00 |

| | |
|-------------------------|--|
| Acme Steel Co. | |
| Alan Wood Steel Co. | |
| Allegany Ludlum Steel | |
| Alloy Metal Wire Div., | |
| H. K. Porter Co. Inc. | |
| American Shm Steel Co. | |
| American Steel & Wire | |
| Div., U. S. Steel Corp. | |
| Anchor Drawn Steel Co. | |
| Angell Nail & Chaplet | |
| Armco Steel Corp. | |
| Atlantic Steel Co. | |

| | |
|-------------------------|--|
| Babcock & Wilcox Co. | |
| Bethlehem Steel Co. | |
| Beth. Pac. Coast Steel | |
| Blair Strip Steel Co. | |
| Bliss & Laughlin Inc. | |
| Braeburn Alloy Steel | |
| Brainard Steel Div., | |
| Sharon Steel Corp. | |
| E. & G. Brooke, Wick- | |
| wire Spencer Steel Div. | |
| Co. Fuel & Iron | |
| Buffalo Bolt Co., Div., | |
| Buffalo Reelap Corp. | |
| Buffalo Steel Division | |
| H. K. Porter Co. Inc. | |
| A. M. Byers Co. | |
| J. Bishop & Co. | |

| | |
|----------------------------|--|
| Calstrip Steel Corp. | |
| Calumet Steel Div. | |
| Borg-Warner Corp. | |
| Carpenter Steel Co. | |
| Cleve. Cold Rolling Mills | |
| Cold Metal Products Co. | |
| Colonial Steel Co. | |
| Colorado Fuel & Iron | |
| I. Columbia-Geneva Steel | |
| I2 Columbia Steel & Shaft. | |
| I3 Columbia Tool Steel Co. | |
| I4 Compressed Steel Shaft. | |
| I5 Connors Steel Div. | |
| H. K. Porter Co. Inc. | |
| Continental Steel Corp. | |
| Copperweld Steel Co. | |
| Crucible Steel Co. | |
| Cumberland Steel Co. | |

SHEETS

SHEETS, Hot-Rolled Steel

(18 Gage and Heavier)

| | |
|---------------------------|-------|
| Ala. City, Ala. R2 | 4.325 |
| Allenport, Pa. P7 | 4.325 |
| Ashland, Ky. (8) A10 | 4.325 |
| Cleveland J5, R2 | 4.325 |
| Conshohocken, Pa. A3 | 4.375 |
| Detroit (8) M1 | 4.425 |
| Dravosburg, Pa. U5 | 4.325 |
| Ecorse, Mich. G5 | 4.425 |
| Fairfield, Ala. T2 | 4.325 |
| Fairless Hills, Pa. U5 | 4.375 |
| Fontana, Calif. K1 | 5.075 |
| Gary, Ind. U5 | 4.325 |
| Geneva, Utah C11 | 4.425 |
| Granite City, Ill. G4 | 4.525 |
| Ind. Harbor, Ind. I-2, Y1 | 4.325 |
| Kokomo, Ind. C16 | 4.25 |
| Lackawanna, N.Y. B2 | 4.325 |
| Mansfield, O. E6, (37) | 4.325 |
| Munhall, Pa. U5 | 4.325 |
| Newport, Ky. (8) N9 | 4.325 |
| Niles, O. N12 | 4.325 |
| Pittsburg, Calif. C11 | 5.025 |
| Pittsburgh J5 | 4.325 |
| Portsmouth, O. P12 | 4.325 |
| Riverdale, Ill. A1 | 4.325 |
| Sharon, Pa. S3 | 4.325 |
| S. Chicago, Ill. W14 | 4.325 |
| Sparrows Point, Md. B2 | 4.325 |
| Steubenville, O. W10 | 4.325 |
| Warren, O. R2 | 4.325 |
| Weirton, W. Va. W6 | 4.325 |
| Youngstown U5, Y1 | 4.325 |

SHEETS, H.R. (19 Ga. & Lighter)

| | |
|--------------------|-------|
| Ala. City, Ala. R2 | 5.625 |
| Kokomo, Ind. C16 | 5.475 |
| Niles, O. N12 | 5.325 |

SHEETS, H.R. Alloy

| | |
|----------------------|------|
| Ind. Harbor, Ind. Y1 | 7.20 |
| Youngstown Y1 | 7.20 |

SHEETS, H.R. (14 Ga. & Heavier)

High-Strength Low-Alloy

| | |
|------------------------|-------|
| Cleveland J5, R2 | 6.375 |
| Conshohocken, Pa. A3 | 6.425 |
| Dravosburg, Pa. U5 | 6.375 |
| Ecorse, Mich. G5 | 6.475 |
| Fairfield, Ala. T2 | 6.375 |
| Fairless Hills, Pa. U5 | 6.425 |
| Fontana, Calif. K1 | 7.125 |

SHEETS, H.R. Alloy

Ind. Harbor, Ind. Y1 7.20

Youngstown Y1 7.20

SHEETS, H.R. (14 Ga. & Heavier)

High-Strength Low-Alloy

| | |
|------------------------|-------|
| Cleveland J5, R2 | 6.375 |
| Conshohocken, Pa. A3 | 6.425 |
| Dravosburg, Pa. U5 | 6.375 |
| Ecorse, Mich. G5 | 6.475 |
| Fairfield, Ala. T2 | 6.375 |
| Fairless Hills, Pa. U5 | 6.425 |
| Fontana, Calif. K1 | 7.125 |

| | |
|--------------------------|--|
| D2 Detroit Steel Corp. | |
| D3 Detroit Tube & Steel | |
| Div., Sharon Steel Corp. | |
| D4 Disston & Sons, Henry | |
| D5 Driver-Harris Co. | |
| D6 Dickson Weatherproof | |
| D7 Nail Co. | |
| D8 Damascus Tube Co. | |
| D9 Wilbur B. Driver Co. | |

| | |
|------------------------------|--|
| E1 Eastern Gas & Fuel Assoc. | |
| E2 Eastern Stainless Steel | |
| E3 Electro Metallurgical Co. | |
| E4 Elliott Bros. Steel Co. | |
| E5 Empire Steel Corp. | |

| | |
|----------------------------|--|
| F2 Firth Sterling Inc. | |
| F3 Fitzsimmons Steel Co. | |
| F4 Follansbee Steel Corp. | |
| F5 Franklin Steel Div. | |
| F6 Fretz-Moon Tube Co. | |
| F7 Ft. Howard Steel & Wire | |
| F8 Ft. Wayne Metals Inc. | |

| | |
|----------------------------|--|
| G2 Globe Iron Co. | |
| G4 Granite City Steel Co. | |
| G5 Great Lakes Steel Corp. | |
| G6 Greer Steel Co. | |

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|------------------------|--|
| H1 Hanna Furnace Corp. | |
| H7 Helical Tube Co. | |

| | |
|------------------------------|--|
| I-1 Igoo Bros. Inc. | |
| I-2 Inland Steel Co. | |
| I-3 Interlake Iron Corp. | |
| I-4 Ingersoll Steel Div., | |
| Borg-Warner Corp. | |
| I-6 Ivins, E., Steel Tube | |
| I-7 Indiana Steel & Wire Co. | |

| | |
|-----------------------------|--|
| J1 Jackson Iron & Steel Co. | |
| J3 Jessop Steel Co. | |

| | |
|---------------------------|-------|
| Gary, Ind. U5 | 6.375 |
| Ind. Harbor, Ind. I-2, Y1 | 6.375 |
| Lackawanna (35) B2 | 6.375 |
| Munhall, Pa. U5 | 6.375 |
| Pittsburgh J5 | 6.375 |
| Sharon, Pa. S3 | 6.375 |
| Chicago, Ill. T2 | 6.375 |
| Sparrows Point (36) B2 | 6.375 |
| Warren, O. R2 | 6.375 |
| Weirton, W. Va. W6 | 6.375 |
| Youngstown U5, Y1 | 6.375 |

SHEETS, Hot-Rolled Ingot Iron

(18 Gage and Heavier)

| | |
|-----------------------|-------|
| Ashland, Ky. (8) A10 | 4.575 |
| Ind. Harbor, Ind. I-2 | 4.575 |

SHEETS, Cold-Rolled Steel

(Commercial Quality)

| | |
|---------------------------|-------|
| Allenport, Pa. P7 | 5.325 |
| Cleveland J5, R2 | 5.325 |
| Conshohocken, Pa. A3 | 5.375 |
| Dravosburg, Pa. U5 | 5.325 |
| Detroit M1 | 5.325 |
| Ecorse, Mich. G5 | 5.425 |
| Fairfield, Ala. T2 | 5.325 |
| Fairless Hills, Pa. U5 | 5.375 |
| Follansbee, W. Va. F4 | 5.325 |
| Fontana, Calif. K1 | 6.425 |
| Gary, Ind. U5 | 5.325 |
| Granite City, Ill. G4 | 5.525 |
| Ind. Harbor, Ind. I-2, Y1 | 5.325 |
| Lackawanna, N.Y. B2 | 5.325 |
| Mansfield, O. E6 | 5.325 |
| Middletown, O. A10 | 5.325 |
| Newport, Ky. N9 | 5.325 |
| Pittsburgh, Calif. C11 | 6.275 |
| Pittsburgh J5 | 5.325 |
| Portsmouth, O. P12 | 5.325 |
| Sparrows Point, Md. B2 | 5.325 |
| Steubenville, O. W10 | 5.325 |
| Warren, O. R2 | 5.325 |
| Weirton, W. Va. W6 | 5.325 |
| Youngstown Y1 | 5.325 |

SHEETS, Cold-Rolled

High-Strength Low-Alloy

| | |
|-------------------------|-------|
| Cleveland J5, R2 | 7.875 |
| Dravosburg, Pa. U5 | 7.875 |
| Ecorse, Mich. G5 | 7.975 |
| Fairless Hills, Pa. U5 | 7.925 |
| Fontana, Calif. K1 | 8.975 |
| Gary, Ind. U5 | 7.875 |
| Indiana Harbor, Ind. Y1 | 7.875 |
| Lackawanna (37) B2 | 7.875 |
| Pittsburgh J5 | 7.875 |

SHEETS, Cold-Rolled

High-Strength Low-Alloy

| | |
|-------------------------|-------|
| Cleveland J5, R2 | 7.875 |
| Dravosburg, Pa. U5 | 7.875 |
| Ecorse, Mich. G5 | 7.975 |
| Fairless Hills, Pa. U5 | 7.925 |
| Fontana, Calif. K1 | 8.975 |
| Gary, Ind. U5 | 7.875 |
| Indiana Harbor, Ind. Y1 | 7.875 |
| Lackawanna (37) B2 | 7.875 |
| Pittsburgh J5 | 7.875 |

SHEETS, Well Casing

| | |
|--------------------|-------|
| Fontana, Calif. K1 | 6.575 |
|--------------------|-------|

| | |
|------------------------|-------|
| Sparrows Point (38) B2 | 7.875 |
| Warren, O. R2 | 7.875 |
| Weirton, W. Va. W6 | 7.875 |
| Youngstown Y1 | 7.875 |

SHEETS, Cold-Rolled Ingot Iron

| | |
|--------------------|-------|
| Middletown, O. A10 | 5.825 |
|--------------------|-------|

SHEETS, Culvert

(16 Gage)

| | |
|--------------------|------|
| Ashland, Ky. A10 | 6.90 |
| Canton, O. R2 | 6.10 |
| Dravosburg U5 | 6.10 |
| Fairfield T2 | 6.10 |
| Gary, Ind. U5 | 6.10 |
| Ind. Harbor I-2 | 6.10 |
| Kokomo, Ind. C16 | 8.20 |
| Martins Ferry, W10 | 6.10 |
| Newport, Ky. N9 | 6.10 |
| Pitts. Calif. C11 | 6.85 |
| Sparrows Pt. B2 | 6.10 |

SHEETS, Culvert—Pure Iron

| | |
|-----------------------|------|
| Ashland, Ky. A10 | 7.15 |
| Gary, Ind. U5 | 6.35 |
| Martins Ferry, O. W10 | 6.35 |

SHEETS, Galvanized Steel

Hot-Dipped

| | |
|-----------------------|-------|
| Ala. City, Ala. R2 | 5.85* |
| Ashland, Ky. A10 | 5.85* |
| Canton, O. R2 | 5.85* |
| Delphos, O. N16 | 6.60* |
| Dover, O. R1 | 5.85* |
| Dravosburg, Pa. U5 | 5.85* |
| Fairfield, Ala. T2 | 5.85* |
| Gary, Ind. U5 | 5.85* |
| Granite City, Ill. G4 | 6.05 |
| Ind. Harbor, Ind. I-2 | 5.85* |
| Kokomo, Ind. C16 | 5.95* |
| Martins Ferry, O. W10 | 5.85* |
| Middletown, O. A10 | 5.85* |
| Newport, Ky. N9 | 5.85* |
| Niles, O. N12 | 6.85* |
| Pittsburg, Calif. C1 | 6.60* |
| Sparrows Pt., Md. B2 | 5.85* |
| Steubenville, O. W10 | 5.85* |
| Warren, O. R2 | 5.85* |
| Weirton, W. Va. W6 | 5.85* |

*Continuous and noncontinuous. *Continuous. *Noncontinuous.

SHEETS, Well Casing

| | |
|--------------------|-------|
| Fontana, Calif. K1 | 6.575 |
|--------------------|-------|

| | |
|-------------------------|------|
| SHEETS, Galvanized | |
| High-Strength Low-Alloy | |
| Dravosburg, Pa. U5 | 8.60 |
| Sparrows Point (39) B2 | 8.60 |

SHEETS, Galvanized Steel

| | |
|--------------------|------|
| Canton, O. R2 | 6.25 |
| Dravosburg, Pa. U5 | 6.25 |
| Kokomo, Ind. C16 | 6.60 |
| Newport, Ky. N9 | 6.25 |
| Niles, O. N12 | 7.25 |

SHEETS, Galvanized Ingot Iron

(Hot-dipped Continuous)

| | |
|--------------------|------|
| Ashland, Ky. A10 | 6.10 |
| Middletown, O. A10 | 6.10 |

SHEETS, Electrogalvanized

| | |
|--------------------|------|
| Cleveland (28) R2 | 6.70 |
| Niles, O. (28) R2 | 6.70 |
| Weirton, W. Va. W6 | 6.55 |

SHEETS, Aluminum Coated

| | |
|--------------------------|------|
| Butler, Pa. A10 (type 1) | 8.50 |
| Butler, Pa. A10 (type 2) | 8.60 |

SHEETS, Enameling Iron

| | |
|-----------------------|------|
| Ashland, Ky. A10 | 5.90 |
| Cleveland R2 | 5.90 |
| Dravosburg, Pa. U5 | 5.90 |
| Gary, Ind. U5 | 5.90 |
| Granite City, Ill. G4 | 6.10 |
| Ind. Harbor, Ind. I-2 | 5.90 |
| Middletown, O. A10 | 5.90 |
| Niles, O. N12 | 5.90 |
| Youngstown Y1 | 5.90 |

BLUED STOCK, 29 Gage

| | |
|-----------------------|------|
| Follansbee, W. Va. F4 | 7.75 |
| Ind. Harbor, Ind. I-2 | 7.75 |
| Yorkville, O. W10 | 7.75 |

SHEETS, Long Term Steel

(Commercial Quality)

| | |
|--------------------------|------|
| Beech Bottom, W. Va. W10 | 6.25 |
| Gary, Ind. U5 | 6.25 |
| Mansfield, O. E6 | 6.25 |
| Middletown, O. A10 | 6.25 |
| Niles, O. N12 | 6.25 |
| Weirton, W. Va. W6 | 6.25 |

SHEETS, Long Term, Ingot Iron

| | |
|--------------------|------|
| Middletown, O. A10 | 6.65 |
|--------------------|------|

Key to Producers

| | | | | |
|-------------------------|-----------------------------|------------------------------|-------------------------------|------------------------------|
| Acme Steel Co. | C20 Cuyahoga Steel & Wire | J4 Johnson Steel & Wire Co. | P1 Pacific States Steel Corp. | S25 Stainless Welded Prod. |
| Alan Wood Steel Co. | C22 Claymont Steel Products | J5 Jones & Laughlin Steel | P2 Pacific Tube Co. | S26 Specialty Wire Co. Inc. |
| Allegany Ludlum Steel | Dept. Wickwire Spencer | J6 Joslyn Mfg. & Supply | P4 Phoenix Iron & Steel Co. | S30 Sierra Drawn Steel Corp. |
| Alloy Metal Wire Div., | Steel Division | J7 Judson Steel Corp. | Sub. of Barium Steel | S40 Seneca Steel Service |
| H. K. Porter Co. Inc. | C23 Charter Wire Inc. | J8 Jersey Shore Steel Co. | Corp. | |
| American Shm Steel Co. | C24 G. O. Carlson Inc. | | | |
| American Steel & Wire | | K1 Kaiser Steel Corp. | P5 Pilgrim Drawn Steel | T2 Tenn. Coal & Iron Div. |
| Div., U. S. Steel Corp. | D2 Detroit Steel Corp. | K2 Keokuk Electro-Metals | P6 Pittsburgh Coke & Chem. | U. S. Steel Corp. |
| Anchor Drawn Steel Co. | D3 Detroit Tube & Steel | K3 Keystone Drawn Steel | P7 Pittsburgh Steel Co. | T3 Tenn. Prod. & Chem. |
| Angell Nail & Chaplet | Div., Sharon Steel Corp. | K4 Keystone Steel & Wire | P11 Pollak Steel Co. | T4 Texas Steel Co. |
| Armco Steel Corp. | D4 Disston & Sons, Henry | K7 Kenmore Metals Corp. | P12 Portsmouth Division | T5 Thomas Strip Division, |
| Atlantic Steel Co. | D5 Driver-Harris Co. | | P13 Precision Drawn Steel | Pittsburgh Steel Co. |
| | D6 Dickson Weatherproof | L1 Laclede Steel Co. | P14 Pitts. Screw & Bolt Co. | T6 Thompson Wire Co. |
| | D7 Nail Co. | L2 LaSalle Steel Co. | P15 Pittsburgh Metallurgical | T7 Timken Roller Bearing |
| | D8 Damascus Tube Co. | L3 Labrore Steel Co. | P16 Page Steel & Wire Div., | T9 Tonawanda Iron Div. |
| | D9 Wilbur B. Driver Co. | L5 Lockhart Iron & Steel | Amer. Chain & Cable | Am. Rad. & Stan. San. |
| | | L6 Lone Star Steel Co. | P17 Plymouth Steel Co. | T13 Tube Methods Inc. |
| | | L7 Lukens Steel Co. | P19 Pitts. Rolling Mills | |
| | | | P20 Prod. Steel Strip Corp. | |
| | | | P22 Phoenix Mfg. Co. | |
| | | M1 McLouis Steel Corp. | | U4 Universal-Cyclops Steel |
| | | M4 Mahoning Valley Steel | | U5 United States Steel Corp. |
| | | M6 Mercer Pipe Div., Saw- | | U6 U. S. Pipe & Foundry |
| | | hill Tubular Products | | U7 Ubrich Stainless Steels |
| | | M3 Mid-States Steel & Wire | | U8 U. S. Steel Supply Div. |
| | | M12 Moltrup Steel Products | | U. S. Steel Corp. |
| | | M13 Monarch Steel Div., | R1 Reeves Steel & Mfg. Co. | |
| | | Jones & Laughlin Steel | R2 Republic Steel Corp. | |
| | | Corp. | R3 Rhode Island Steel Corp. | |
| | | | R6 Roebeling's Sons, John A. | |
| | | | R8 Rome Strip Steel Co. | V2 Vanadium-Alloys Steel |
| | | | R7 Rotary Electric Steel Co. | V3 Vulcan Crucible Division, |
| | | | R8 Reliance Div., Eaton Mfg. | H. K. Porter Co. Inc. |
| | | | R9 Rome Mfg. Co. | |
| | | | R10 Rodney Metals Inc. | |
| | | M17 Milton Steel Prod. Div., | | W1 Wallace Barnes Co. |
| | | Merritt-Chapman & Scott | | W2 Wallingford Steel Co. |
| | | | | W3 Washburn Wire Co. |
| | | | | W4 Washington Steel Corp. |
| | | | | W6 Weirton Steel Co. |
| | | | | W7 W. Va. Steel & Mfg. Co. |
| | | | | W8 Weston Automatic Ma- |
| | | | | chine Screw Co. |
| | | | | W9 Wheatland Tube Co. |
| | | | | W10 Wheeling Steel Corp. |
| | | | | W12 Wickwire Spencer Steel |
| | | | | Div., Colo. Fuel & Iron |
| | | | | W13 Wilson Steel & Wire Co. |
| | | | | W14 Wisconsin Steel Div., |
| | | | | International Harvester |
| | | | | W15 Woodward Iron Co. |
| | | | | W18 Wyckoff Iron Co. |
| | | | | W19 Worcester Pressed Steel |
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TIN MILL PRODUCTS

| | | | |
|---------------------|----|-------|------|
| Ind. Harbor, Ind. | Y1 | ... | 9.30 |
| Lackawanna, N.Y. | B2 | .. | 9.10 |
| Sharon, Pa. | S3 | | 9.10 |
| Sparrows Point, Md. | B2 | .. | 9.10 |
| Warren, O. | R2 | | 9.10 |
| Weirton, W. Va. | W6 | ... | 9.10 |
| Youngstown | Y1 | | 9.30 |

| WIN PLATE Electrolytic (Base Box) | 0.25 lb | 0.50 lb | 0.75 lb |
|-----------------------------------|---------|---------|---------|
| Alquippa, Pa. J5 | \$7.90 | \$8.15 | \$8.40 |
| Dravosburg, Pa. U5 | 7.90 | 8.15 | 8.40 |
| Fairfield, Ala. T2 | 8.00 | 8.25 | 8.50 |
| FairlessHills, Pa. U5 | 8.00 | 8.25 | 8.50 |
| Gary, Ind. U5 | 7.90 | 8.15 | 8.40 |
| GraniteCity, Ill. G4 | 8.00 | 8.25 | 8.50 |
| IndianaHarbor, Ind. I-2, Y1 | 8.00 | 8.15 | 8.30 |
| Nes, O. J5 | 7.90 | 8.15 | 8.40 |
| Pittsburg, Calif. C11 | 8.65 | 8.90 | 9.15 |
| SparrowsPoint, Md. B2 | 8.00 | 8.25 | 8.50 |
| Weirton, W. Va. W6 | 7.90 | 8.15 | 8.40 |
| Yorkville, O. W10 | 7.90 | 8.15 | 8.40 |

STRIP, Electrogalvanized

| | |
|---------------------------|-------|
| Cleveland A7 | 6.25* |
| Dover, O. G6 | 6.25* |
| Riverdale, Ill. A1 | 6.55* |
| Youngstown C8 | 6.25* |
| Warren, O. T5 | 6.25* |
| Warren, O. B9 | 6.45* |
| Welrton, W. Va. W6 | 5.75* |
| Worcester, Mass. A7 | 7.10* |

*Plus galvanizing extras.

STRIP, Galvanized

TIGHT COOPERAGE HOOP

| | 0.41- 0.30 | 0.61- 0.55 | 0.81- 0.75 | 1.01- 0.95 | 1.36- 1.30 |
|------|---------------|---------------|---------------|---------------|---------------|
| 0.00 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 0.05 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 0.10 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 0.15 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 0.20 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 0.25 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 0.30 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 0.35 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 0.40 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 0.45 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 0.50 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 0.55 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 0.60 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 0.65 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 0.70 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 0.75 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 0.80 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 0.85 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 0.90 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 0.95 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 1.00 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 1.05 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 1.10 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 1.15 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 1.20 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 1.25 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 1.30 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 1.35 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 1.40 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 1.45 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 1.50 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 1.55 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 1.60 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 1.65 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 1.70 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 1.75 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 1.80 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 1.85 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 1.90 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 1.95 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 2.00 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 2.05 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 2.10 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 2.15 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 2.20 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 2.25 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 2.30 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 2.35 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 2.40 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 2.45 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 2.50 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 2.55 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 2.60 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 2.65 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 2.70 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 2.75 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 2.80 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 2.85 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 2.90 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 2.95 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 3.00 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 3.05 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 3.10 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 3.15 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 3.20 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 3.25 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 3.30 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 3.35 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 3.40 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 3.45 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 3.50 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 3.55 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 3.60 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 3.65 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 3.70 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 3.75 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 3.80 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 3.85 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 3.90 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 3.95 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 4.00 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 4.05 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 4.10 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 4.15 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 4.20 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 4.25 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 4.30 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 4.35 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 4.40 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 4.45 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 4.50 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 4.55 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 4.60 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 4.65 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 4.70 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 4.75 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 4.80 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 4.85 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 4.90 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 4.95 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 5.00 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 5.05 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 5.10 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 5.15 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 5.20 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 5.25 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 5.30 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 5.35 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 5.40 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 5.45 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 5.50 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 5.55 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 5.60 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 5.65 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 5.70 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 5.75 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 5.80 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 5.85 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 5.90 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 5.95 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 6.00 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 6.05 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 6.10 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 6.15 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 6.20 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 6.25 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 6.30 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 6.35 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 6.40 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 6.45 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 6.50 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 6.55 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 6.60 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 6.65 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 6.70 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 6.75 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 6.80 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 6.85 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 6.90 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 6.95 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 7.00 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 7.05 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 7.10 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 7.15 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 7.20 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 7.25 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 7.30 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 7.35 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 7.40 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 7.45 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 7.50 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 7.55 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 7.60 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 7.65 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 7.70 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 7.75 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 7.80 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 7.85 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 7.90 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 7.95 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 8.00 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 8.05 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 8.10 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 8.15 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 8.20 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 8.25 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 8.30 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 8.35 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 8.40 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 8.45 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 8.50 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 8.55 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 8.60 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 8.65 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 8.70 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 8.75 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 8.80 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 8.85 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 8.90 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 8.95 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 9.00 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 9.05 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 9.10 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 9.15 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 9.20 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 9.25 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 9.30 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 9.35 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 9.40 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 9.45 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 9.50 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 9.55 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 9.60 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 9.65 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 9.70 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 9.75 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 9.80 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 9.85 | 9.25 | 10.80 | 12.95 | 15.65 | 18.35 |
| 9.90 | | | | | |

****0,065 C, max.**

| | | | | |
|-----|-----|-------|-------|-------|
| ... | ... | 14.40 | 17.60 | ... |
| ... | ... | 14.40 | ... | ... |
| ... | ... | 14.90 | 18.10 | 21.50 |
| ... | ... | 14.40 | 17.60 | 21.00 |
| ... | ... | 14.40 | 17.60 | 21.00 |
| ... | ... | 14.40 | 17.60 | 21.00 |
| ... | ... | 14.40 | 17.60 | 21.00 |
| ... | ... | 14.40 | ... | ... |
| ... | ... | 14.75 | 17.95 | 21.30 |

SILICON STEEL

| H.R. | SHEETS (22 ga. cut lengths) | Field | Armature | Electricity | Motor | Dynamometer |
|---------------------|-----------------------------|-------|----------|-------------|-------|-------------|
| Beech Bottom, W.Va. | W10 | ... | ... | 9.95 | 10.95 | 11.85 |
| Brackenridge, Pa. | A4 | ... | ... | 9.95 | 10.95 | 11.85 |
| Manfield, O. | E6 | 8.40 | 9.35 | 9.95 | 10.95 | 11.85 |
| Newport, Ky. | N9 | 8.40 | 9.35 | 9.95 | 10.95 | 11.85 |
| Niles, O. | N12 | 8.40 | 9.35 | 9.95 | 10.95 | 11.85 |
| Vandergrift, Pa. | U5 | ... | ... | 9.95 | 10.95 | 11.85 |
| Warren, O. | R2 | 8.40 | 9.35 | 9.95 | 10.95 | 11.85 |
| Zanesville, O. | A10 | ... | ... | 9.95 | 10.95 | 11.85 |

| Id | Armature | Electric | Motor | Dynamometer |
|----|----------|----------|--------|-------------|
| 0* | 9.80* | 10.40* | 11.40* | |
| 0† | 9.80* | 10.20* | 11.20* | |
| 0* | 10.10† | 10.70† | 11.70† | 12.60† |
| 0* | 9.80* | 10.20* | 11.20* | 12.10† |
| 0† | 10.10 | 10.70 | 11.70 | 12.60 |
| 0* | 10.10 | 10.70 | 11.70 | 12.60 |

| | Transformer Grade | | | |
|---------|-------------------|---------|---------|------|
| | T-72 | T-65 | T-58 | T-52 |
| 12.80 | 13.35 | 13.85 | 14.85 | |
| 12.80 | | | | |
| 12.80 | | | | |
| 12.80 | 13.35 | 13.85 | 14.85 | |
| 12.80\$ | 13.35\$ | 13.85\$ | 14.85\$ | |

(22 Ga.)
Brackenridge, Pa. A4
Butler, Pa. A10
Vandergrift, Pa. U5
Warren, O. R2
*Semiprocessed. †Fully pro
semiprocessed ½c lower. §

| T-100 | T-90 | T-80 | T-73 | T-72 |
|-------|-------|-------|-------|-------|
| | 15.85 | 17.45 | 17.95 | 13.55 |
| | | 17.45 | 17.95 | |
| 14.85 | 15.85 | 17.45 | 17.95 | 13.55 |
| | | | | 13.55 |

cessed only. ‡Colls, annealed.
Colls, ½-cent higher.

STEEL

WIRE

(Continued)

| | |
|----------------------------------|-------|
| WIRE, Tire Seed | |
| Bartonville, Ill. K4 | 14.15 |
| Monessen, Pa. P16 | 14.20 |
| Roebing, N.J. R5 | 14.35 |
| WIRE, Cold-Rolled Flat | |
| Anderson Ind. G6 | 9.00 |
| Baltimore T6 | 9.30 |
| Buffalo W12 | 9.00 |
| Cleveland A7 | 9.00 |
| Crawfordsville, Ind. M8 | 9.00 |
| Dover, O. G6 | 9.00 |
| Fosteria, O. S1 | 9.00 |
| Franklin Park, Ill. T6 | 9.10 |
| Kokomo, Ind. C16 | 9.00 |
| Massillon, O. R8 | 9.00 |
| Milwaukee C23 | 9.20 |
| Monessen, Pa. P16 | 9.00 |
| Pawtucket, R.I. N8 | 9.30 |
| Riverdale, Ill. A1 | 9.30 |
| Rome, N.Y. R6 | 9.00 |
| Trenton, N.J. R5 | 9.30 |
| Worcester A7, T6, W12 | 9.30 |
| NAIL, Stock | |
| To Dealers & Mfrs. (7) Col. | |
| Alabamacity, Ala. R2 | 152 |
| Albuquerque, Pa. J5 | 152 |
| Atlanta A11 | 154 |
| Bartonville, Ill. K4 | 154 |
| Chicago, Ill. W13 | 152 |
| Cleveland A9 | 152 |
| Crawfordsville, Ind. M8 | 154 |
| Duluth, Minn. A7 | 152 |
| Fairfield, Ala. T2 | 152 |
| Galveston, Tex. D7 | 157 |
| Houston, Tex. S5 | 157 |
| Johnstown, Pa. B2 | 152 |
| Joliet, Ill. A7 | 152 |
| Kansas City, Mo. S5 | 157 |
| Kokomo, Ind. C16 | 154 |
| Minneapolis, Colo. C10 | 157 |
| Monessen, Pa. P7 | 157 |
| Pittsburgh, Calif. C11 | 171 |
| Rankin, Pa. A7 | 152 |
| S. Chicago, Ill. R2 | 152 |
| Sparrows Pt., Md. B2 | 154 |
| Sterling, Ill. (1) N15 | 152 |
| Worcester, Mass. A7 | 158 |
| NAILS, CUT (100 lb keg) | |
| To Dealers (33) | |
| Conshohocken, Pa. A3 | 9.05 |
| Wheeling, W. Va. W10 | 9.05 |
| STAPLES, Polished Stock | |
| To Dealers & Mfrs. (7) Col. | |
| Albuquerque, Pa. J5 | 152 |
| Atlanta A11 | 154 |
| Bartonville, Ill. K4 | 154 |
| Crawfordsville, Ind. M8 | 154 |
| Donora, Pa. A7 | 152 |
| Duluth, Minn. A7 | 152 |
| Fairfield, Ala. T2 | 152 |
| Johnstown, Pa. B2 | 152 |
| Joliet, Ill. A7 | 152 |
| Kokomo, Ind. C16 | 154 |
| Minneapolis, Colo. C10 | 157 |
| Monessen, Pa. P7 | 157 |
| Pittsburgh, Calif. C11 | 171 |
| Rankin, Pa. A2 | 152 |
| Sparrows Pt., Md. B2 | 154 |
| Sterling, Ill. (1) N15 | 152 |
| Worcester, Mass. A7 | 158 |
| TIE WIRE, Automatic Baler | |
| (14 1/2 Ga.) Per 97 lb Net Box | |
| Coil No. 3150 | |
| Alabamacity, Ala. R2 | 9.35 |
| Bartonville, Ill. K4 | 9.35 |
| Buffalo W12 | 9.45 |
| Crawfordsville, Ind. M8 | 9.46 |
| Donora, Pa. A7 | 9.35 |
| Duluth, Minn. A7 | 9.35 |
| Johnstown, Pa. B2 | 9.35 |
| Joliet, Ill. A7 | 9.35 |
| Kokomo, Ind. C16 | 9.35 |
| Los Angeles B3 | 9.45 |
| Minneapolis, Colo. C10 | 9.60 |
| Pittsburgh, Calif. C11 | 10.43 |
| S. Chicago, Ill. R2 | 9.35 |
| Sparrows Pt., Md. B2 | 9.35 |
| Sterling, Ill. N15 | 9.35 |
| Coil No. 6500 Stand. | |
| Alabamacity, Ala. R2 | 9.65 |
| Bartonville, Ill. K4 | 9.75 |
| Buffalo W12 | 9.60 |
| Crawfordsville, Ind. M8 | 9.75 |
| Donora, Pa. A7 | 9.65 |
| Duluth, Minn. A7 | 9.65 |
| Johnstown, Pa. B3 | 9.65 |
| Joliet, Ill. A7 | 9.65 |
| Kokomo, Ind. C16 | 9.75 |
| Los Angeles B3 | 10.45 |
| Minneapolis, Colo. C10 | 9.90 |
| Pittsburgh, Calif. C11 | 10.13 |
| S. Chicago, Ill. R2 | 9.65 |
| Sparrows Pt., Md. B2 | 9.75 |
| Sterling, Ill. N15 | 9.65 |
| Coil No. 6500 Interim | |
| Alabamacity, Ala. R2 | 9.70 |
| Bartonville, Ill. K4 | 9.80 |
| Buffalo W12 | 9.70 |

| | |
|-------------------------|-------|
| Crawfordsville, Ind. M8 | 9.80 |
| Donora, Pa. A7 | 9.70 |
| Duluth, Minn. A7 | 9.70 |
| Johnstown, Pa. B2 | 9.70 |
| Joliet, Ill. A7 | 9.70 |
| Kokomo, Ind. C16 | 9.80 |
| Los Angeles B3 | 10.50 |
| Minneapolis, Colo. C10 | 9.85 |
| Pittsburgh, Calif. C11 | 10.50 |
| S. Chicago, Ill. R2 | 9.70 |
| Sparrows Pt., Md. B2 | 9.80 |
| Sterling, Ill. N15 | 9.70 |

| | |
|--------------------------|------|
| WIRE, Barbed Col. | |
| Alabamacity, Ala. R2 | 175* |
| Albuquerque, Pa. J5 | 172* |
| Atlanta A11 | 181 |
| Bartonville, Ill. K4 | 181 |
| Crawfordsville, Ind. M8 | 181 |
| Donora, Pa. A7 | 175* |
| Duluth, Minn. A7 | 175* |
| Fairfield, Ala. T2 | 175* |
| Houston, Tex. S5 | 180* |
| Johnstown, Pa. B2 | 179* |
| Joliet, Ill. A7 | 175* |
| Kansas City, Mo. S5 | 180* |
| Kokomo, Ind. C16 | 177* |
| Minneapolis, Colo. C10 | 180* |
| Monessen, Pa. P7 | 179* |
| Pittsburgh, Calif. C11 | 195* |
| Rankin, Pa. A7 | 175* |
| S. Chicago, Ill. R2 | 175* |
| S. San Francisco C10 | 195* |
| Sparrows Pt., Md. B2 | 181* |
| Sterling, Ill. (1) N15 | 179* |

| | |
|-----------------------------------|-------|
| WOVEN Fence, 9-15 Ga. Col. | |
| Ala. City, Ala. R2 | 162** |
| Ala. City, 17 ga. R2 | 241** |
| Ala. City, 18 ga. R2 | 251** |
| Albuquerque, Pa. 9-14 1/2 ga J5 | 165* |
| Atlanta A11 | 168 |
| Bartonville, Ill. K4 | 168 |
| Crawfordsville, Ind. M8 | 168 |
| Donora, Pa. A7 | 162* |
| Duluth, Minn. A7 | 162* |
| Fairfield, Ala. T2 | 162* |
| Houston, Tex. S5 | 162* |
| Johnstown, Pa. (43) B2 | 166 |
| Joliet, Ill. A7 | 162* |
| Kansas City, Mo. S5 | 167* |
| Kokomo, Ind. C16 | 164* |
| Minneapolis, Colo. C10 | 167* |
| Monessen, Pa. 9 ga. P17 | 166* |
| Pittsburgh, Calif. C11 | 185* |
| Rankin, Pa. A7 | 162* |
| S. Chicago, Ill. R2 | 162** |
| Sterling, Ill. (1) N15 | 166* |

| | |
|------------------------------------|---------------|
| WIRE (16 Gauge) Stone Stone | |
| Ala. City R2 | 14.50 16.05* |
| Bartonville K4 | 14.60 16.50 |
| Buffalo W12 | 14.50 |
| Cleveland A7 | 14.50 |
| Crawfordsville M8 | 14.60 16.50 |
| Fosteria, O. S1 | 14.60 16.15* |
| Johnstown B2 | 14.15 16.40* |
| Kokomo C16 | 14.60 16.15* |
| Minneapolis C10 | 14.75 16.45* |
| Palmer, Mass W12 | 14.50 16.05* |
| Pitts., Calif. C11 | 14.85 16.40* |
| S. Chicago R2 | 14.50 16.05* |
| Sparrows Pt. B2 | 14.60 16.80* |
| Sterling (1) N15 | 14.50 16.45** |
| Waukegan A7 | 14.50 16.05* |
| Worcester A7 | 14.80 |

| | |
|---------------------------------------------------------|-------------|
| WIRE, Merchant Quality (6 to 8 gauge) An'd Galv. | |
| Ala. City, Ala. R2 | 7.40 7.80* |
| Albuquerque, Pa. J5 | 7.40 7.925* |
| Atlanta A11 | 7.50 8.075 |
| Bartonville (48) K4 | 7.50 8.075 |
| Buffalo W12 | 7.40 8.80* |
| Cleveland A7 | 7.40 |
| Crawfordsville M8 | 7.50 8.075 |
| Donora, Pa. A7 | 7.40 7.80* |
| Duluth, Minn. A7 | 7.40 7.80* |
| Fairfield, Ala. T2 | 7.40 7.80* |
| Houston, Tex. S5 | 7.65 8.05* |
| Jacks'ville, Fla. M8 | 7.90 8.475 |
| Johnstown B2 (48) | 7.40 7.975* |
| Joliet, Ill. A7 | 7.40 7.80* |
| Kansas City, Mo. S5 | 7.65 8.05* |
| Kokomo C16 | 7.50 7.90* |
| Los Angeles B3 | 8.35 8.925* |
| Minneapolis C10 | 7.65 8.05* |
| Monessen P7 (48) | 7.40 7.975* |
| Palmer, Mass. W12 | 7.70 8.10* |
| Pitts., Calif. C11 | 8.35 8.75* |
| Portsmouth, O. P12 | 7.40 |
| Rankin A7 | 7.40 7.80* |
| S. Chicago R2 | 7.40 7.80* |
| S. San Fran. C10 | 8.35 8.75* |
| Spar' w's Pt. B2 (48) | 7.50 8.075* |
| Str'ing (1) (48) N15 | 7.40 8.00** |
| Struthers, O. (48) Y1 | 7.40 7.90* |
| Worcester, Mass. A7 | 7.70 |

*Based on 12.50c zinc; *5c zinc; *10c zinc; *Less than 10c zinc; **Subject to equalization extras. †13c zinc.

FASTENERS

(Base discounts, full case quantity, per cent off list to consumer, f.o.b. mill)

Carriage, Machine Bolts
Full-Size Body (cut thread)
1 1/2" x 6" and smaller 61
Larger than 1 1/2" diam. 55
and all diams. longer than 6" 55

Under-Size Body (rolled thread; not nutted):
1/2" x 6" and smaller. 61

NUTS
Reg. & Heavy Square Nuts, all sizes 61
H. P. Reg. & Heavy Hex Nuts:
1/2" & smaller 64
3/8" to 1 1/4" incl. 63
1 1/4" to 1 1/2" incl. 65
1 1/2" & larger 61
C.P. Reg. & Heavy Hex Nuts
1/2" & smaller 64
3/8" & larger 61
Semifinished & Finished Nuts
1/2" & smaller 66
3/8" & larger 63
Semifinished Slotted Reg. & Heavy Hex Nuts
1/2" & smaller 66
3/8" & larger 63
Hot Galvanized Nuts, all types 44
(On above items, add 25% for less than case quantities)

CAP SCREWS
(New Std., hexagon head, upset, packages)
Bright:
1/2" and shorter:
1/2" through 1/2" diam. 34
3/8" & 1/2" diam. 31
3/8", 1/2", 1" 8
Longer than 6"
1/2" through 3/4" diam. 3
3/4" through 1" diam. -13
High Carbon, Heat-treated:
1/2" and shorter:
1/2" through 1/2" diam. 20
3/8" & 1/2" diam. 16
3/8", 1/2", 1" -11
Longer than 6"
1/2" through 3/4" diam. -23
3/4" through 1" diam. -41
(New Std. Hexagon head, upset, bulk)

Bright:
1/2" x 6" & smaller & shorter 49
3/8" & 1/2" diam. x 6" & shorter 48
3/8", 1/2", 1" x 6" & shorter 31
High Carbon, Heat-treated:
1/2" x 6" & smaller & shorter 41
3/8" x 3/4" diam. & 6" & shorter 39
3/8", 1/2", 1" x 6" & shorter 20

MACHINE SCREW NUTS & STOVE BOLT NUTS (Bulk)
No. 2 to 3/4" incl., Square: 25,000 to 199,999 pieces 20
200,000 or more pieces 27
No. 2 to 3/4" incl., Hex: 25,000 to 199,999 pieces 18
200,000 or more pieces 25

MACHINE SCREWS, SLOTTED (Bulk)
No. 2 to 3/4" diam. incl.: 25,000 to 199,999 pieces 20
200,000 or more pieces 27
3/8" to 1 1/2" diam. incl.: 15,000 to 99,999 pieces 20
100,000 or more 27

Footnotes

- (1) Chicago base.
- (2) Angles, flats, bands.
- (3) Merchant.
- (4) Reinforced.
- (5) Chicago or Birm. base.
- (6) To jobbers, 3 cols. lower.
- (7) 16 Ga. and heavier.
- (8) Pittsburgh base.
- (9) Cleveland & Pitts. base.
- (10) Worcester, Mass. base.
- (11) Add 0.25c for 17 Ga. & heavier.
- (12) Class 0.143 to 0.249 in.; for gauge 0.142 and lighter, 5.0c.
- (13) 1/2" & thinner.
- (14) 40 lb and under.
- (15) Flats only; 0.25 in. & heavier.
- (16) To dealers.
- (17) Chicago & Pitts. base.
- (18) 0.25 off for untreated.
- (19) New Haven, Conn. base.
- (20) Del'd. San Francisco Bay area.
- (21) Mild steel, 10.55c.
- (22) Deduct 0.10c, finer than 15 Ga.
- (23) Bar mill bands.
- (24) Delivered in mill zone, 5.25c.
- (25) Bar mill sizes.
- (26) Bar mill sizes.
- (27) Bar mill sizes.
- (28) Banded.
- (29) Youngstown base.
- (30) Sheared; for universal mill and 0.45c for carbon, add 0.40c for alloy and 0.45c for S. L. A.
- (31) Widths over 5/8 in.; 6.90c for 1/2" & under and thinner.
- (32) Buffalo base.
- (33) To jobbers, deduct 20c.
- (34) 9.60c for cut lengths.
- (35) 72" and narrower.
- (36) 64" and narrower.
- (37) 13 Ga. & heavier; 60" & narrower.
- (38) 14 Ga. & lighter; 48" & narrower.
- (39) 48" and narrower.
- (40) Lighter than 0.035"; 0.035" and heavier, 6.25c higher.
- (41) 9.10c for cut lengths.
- (42) Mill lengths, f.o.b. mill; ded. in mill zone or within switching limits, 5.25c.
- (43) 9-14 1/2 Ga.
- (44) 6-7 Ga.

BOILER TUBES

| Net base c.l. prices, dollars per 100 ft. mill; minimum wall thickness, cut lengths 10 to 24 ft. inclusive. | | | | |
|-------------------------------------------------------------------------------------------------------------|------|----------|-------|------------|
| O.D. | B.W. | Seamless | | Elec. Weld |
| In. | Gage | H.R. | C.D. | H.R. |
| 1 | 13 | 21.06 | 20.42 | 20.42 |
| 1 1/4 | 13 | 21.97 | 21.94 | 20.45 |
| 1 1/2 | 13 | 23.31 | 24.57 | 22.61 |
| 1 3/4 | 13 | 27.54 | 32.57 | 26.71 |
| 2 | 13 | 30.87 | 36.51 | 29.93 |
| 2 1/4 | 13 | 34.77 | 41.12 | 33.72 |
| 2 1/2 | 12 | 37.73 | 44.63 | 36.80 |
| 2 3/4 | 12 | 41.57 | 48.13 | 40.31 |
| 3 | 12 | 45.00 | 53.22 | 43.65 |
| 3 1/4 | 12 | 47.99 | 56.76 | 46.55 |

SEAMLESS STANDARD PIPE, Threaded and Coupled

| | | | | | | | | | | |
|--------------------------|------|-------|-------|--------|--------|--------|--------|--------|-----|--------|
| Size—Inches | 2 | 2½ | 3 | 3½ | 4 | 5 | 6 | | | |
| List Per Ft | 37c | 58.5c | 76.5c | 92c | \$1.09 | \$1.43 | \$1.92 | | | |
| Pounds Per Ft | 3.68 | 5.82 | 7.62 | 9.20 | 10.89 | 14.81 | 19.18 | | | |
| | Blk | Galv* | Blk | Galv* | Blk | Galv* | Blk | Galv* | Blk | Galv* |
| Alliquippa, Pa. J5 | 6.5 | + 10 | 10.5 | + 7.25 | 13 | + 4.75 | 14.5 | + 3.25 | 14 | + 3.75 |
| Ambridge, Pa. N2 | 6.5 | .. | 10.5 | .. | 13 | .. | 14.5 | .. | 14 | .. |
| Lorain, O. N3 | 6.5 | + 10 | 10.5 | + 7.25 | 13 | + 4.75 | 14.5 | + 3.25 | 14 | + 3.75 |
| Youngstown Y1 | 6.5 | + 10 | 10.5 | + 7.25 | 13 | + 4.75 | 14.5 | + 3.25 | 14 | + 3.75 |

ELECTRIC WELD STANDARD PIPE, Threaded and Coupled

| Youngstown R2 | 6.5 | +10 | 10.5 | +7.25 | 13 | +4.75 | 14.5 | +3.25 | 14.5 | +3.25 | 14 | +3.75 | 16.5 | +1.75 |
|---------------|-----|-----|------|-------|----|-------|------|-------|------|-------|----|-------|------|-------|
|---------------|-----|-----|------|-------|----|-------|------|-------|------|-------|----|-------|------|-------|

BUTTWELD STANDARD PIPE, Threaded and Coupled

| | | | | | | | | |
|------------------------|------|-------|------|-------|-------|-------|------|-------|
| Size—Inches | ¾ | ¾ | ¾ | ¾ | ¾ | 1 | 1½ | |
| List Per Ft | 5.5c | 6c | 6c | 8.5c | 11.5c | 17c | 23c | |
| Pounds Per Ft | 0.24 | 0.42 | 0.57 | 0.85 | 1.13 | 1.68 | 2.28 | |
| | Blk | Galv* | Blk | Galv* | Blk | Galv* | Blk | Galv* |
| Alliquippa, Pa. J5 | 17.5 | +11 | 20.5 | +4.25 | 23 | 7.75 | 25.5 | 9 |
| Alton, Ill. L1 | 17.5 | +11 | 20.5 | +4.25 | 23 | 7.75 | 25.5 | 9 |
| Benwood, W. Va. W10 | 17.5 | +11 | 20.5 | +4.25 | 23 | 7.75 | 25.5 | 9 |
| Butler, Pa. F6 | 17.5 | +11 | 20.5 | +4.25 | 23 | 7.75 | 25.5 | 9 |
| Etna, Pa. N2 | 17.5 | +11 | 20.5 | +4.25 | 23 | 7.75 | 25.5 | 9 |
| Fairless Hills, Pa. N3 | 17.5 | +11 | 20.5 | +4.25 | 23 | 7.75 | 25.5 | 9 |
| Fontana, Calif. K1 | 17.5 | +11 | 20.5 | +4.25 | 23 | 7.75 | 25.5 | 9 |
| Ind. Harbor, Ind. Y1 | 17.5 | +11 | 20.5 | +4.25 | 23 | 7.75 | 25.5 | 9 |
| Lorain, O. N3 | 17.5 | +11 | 20.5 | +4.25 | 23 | 7.75 | 25.5 | 9 |
| Sharon, Pa. S4 | 17.5 | +11 | 20.5 | +4.25 | 23 | 7.75 | 25.5 | 9 |
| Sharon, Pa. M6 | 17.5 | +11 | 20.5 | +4.25 | 23 | 7.75 | 25.5 | 9 |
| Sparrows Pt., Md. B2 | 17.5 | +11 | 20.5 | +4.25 | 23 | 7.75 | 25.5 | 9 |
| Youngstown R2, Y1 | 17.5 | +11 | 20.5 | +4.25 | 23 | 7.75 | 25.5 | 9 |
| Wheatland, Pa. W9 | 17.5 | +11 | 20.5 | +4.25 | 23 | 7.75 | 25.5 | 9 |

| Size—Inches | 1½ | | 2 | | 2½ | | 3 | | 3½ | | 4 | |
|------------------------|-------|-------|------|-------|-------|-------|-------|-------|------|-------|--------|-------|
| List Per Ft | 27.5c | | 37c | | 58.5c | | 76.5c | | 92c | | \$1.09 | |
| Pounds Per Ft | 2.73 | | 3.68 | | 5.82 | | 7.62 | | 9.20 | | 10.89 | |
| | Blk | Galv* | Blk | Galv* | Blk | Galv* | Blk | Galv* | Blk | Galv* | Blk | Galv* |
| Alliquippa, Pa. J5 | 26 | 10 | 26.5 | 10.5 | 28 | 10.75 | 28 | 10.75 | 28 | 10.75 | 28 | 10.75 |
| Alton, Ill. L1 | 26 | 8 | 24.5 | 8.5 | 26 | 8.75 | 26 | 8.75 | 26 | 8.75 | 26 | 8.75 |
| Benwood, W. Va. W10 | 24 | 10 | 26.5 | 10.5 | 28 | 10.75 | 28 | 10.75 | 28 | 10.75 | 28 | 10.75 |
| Etna, Pa. N2 | 26 | 10 | 26.5 | 10.5 | 28 | 10.75 | 28 | 10.75 | 28 | 10.75 | 28 | 10.75 |
| Fairless Hills, Pa. N3 | 26 | 10 | 26.5 | 10.5 | 28 | 10.75 | 28 | 10.75 | 28 | 10.75 | 28 | 10.75 |
| Fontana, Calif. K1 | 14.5 | +1.5 | 15 | +1.5 | 16.5 | +0.75 | 16.5 | +0.75 | 16.5 | +1.25 | 16.5 | +1.25 |
| Ind. Harbor, Ind. Y1 | 25 | 9 | 25.5 | 9.5 | 27 | 9.75 | 27 | 9.75 | 17.5 | +0.25 | 17.5 | +0.25 |
| Lorain, O. N3 | 26 | 10 | 26.5 | 10.5 | 28 | 10.75 | 28 | 10.75 | 28 | 10.75 | 28 | 10.75 |
| Sharon, Pa. M6 | 26 | 10 | 26.5 | 10.5 | 28 | 10.75 | 28 | 10.75 | 28 | 10.75 | 28 | 10.75 |
| Sparrows Pt., Md. B2 | 24 | 8 | 24.5 | 8.5 | 26 | 8.75 | 26 | 8.75 | 16.5 | +1.25 | 16.5 | +1.25 |
| Youngstown R2, Y1 | 26 | 10 | 26.5 | 10.5 | 28 | 10.75 | 28 | 10.75 | 28 | 10.75 | 28 | 10.75 |
| Wheatland, Pa. W9 | 26 | 10 | 26.5 | 10.5 | 28 | 10.75 | 28 | 10.75 | 28 | 10.75 | 28 | 10.75 |

*Galvanized pipe discounts based on current price of zinc (13.00c, East St. Louis).

Stainless Steel

Representative prices, cents per pound; subject to current lists of extras

| AISI Type | Re-rolling Ingots | Re-rolling Slabs, Billets | Forging Billets | Seamless Tube Billets | H.R. Strip | Shapes; H.R. & C.F. | | | C.R. Strip; Flat Wire |
|-----------|-------------------|---------------------------|-----------------|-----------------------|------------|---------------------|--------|--------|-----------------------|
| | | | | | | Bars; Wire | Plates | Sheets | |
| 201 | 17.00 | 21.50 | 21.50 | 21.50 | 31.00 | 31.00 | 31.00 | 31.00 | 39.00 |
| 202 | 18.25 | 24.00 | 31.00 | 36.25 | 33.50 | 36.75 | 38.75 | 42.50 | 42.50 |
| 301 | 17.75 | 22.25 | 21.50 | 36.75 | 32.00 | 38.00 | 40.25 | 44.50 | 41.00 |
| 302 | 19.00 | 24.75 | 32.00 | 37.25 | 34.50 | 38.25 | 40.25 | 44.50 | 44.50 |
| 302B | 20.25 | 26.50 | 33.00 | 37.25 | 37.75 | 38.25 | 40.25 | 47.00 | 47.00 |
| 303 | 26.75 | 34.75 | 40.00 | 41.00 | 41.00 | 41.00 | 41.00 | 41.00 | 41.00 |
| 304 | 20.25 | 26.00 | 33.75 | 39.00 | 37.25 | 40.25 | 43.00 | 47.25 | 47.25 |
| 304L | 20.25 | 26.00 | 33.75 | 39.00 | 37.25 | 40.25 | 43.00 | 47.25 | 47.25 |
| 305 | 21.75 | 28.25 | 35.00 | 40.25 | 40.25 | 43.50 | 50.25 | 50.25 | 50.25 |
| 308 | 22.00 | 29.00 | 38.50 | 44.25 | 41.25 | 45.50 | 49.75 | 52.00 | 52.00 |
| 309 | 29.50 | 38.25 | 46.75 | 53.50 | 53.50 | 54.75 | 58.25 | 67.00 | 67.00 |
| 309S | 31.50 | 41.00 | 51.00 | 59.00 | 58.50 | 60.25 | 63.75 | 74.00 | 74.00 |
| 310 | 37.25 | 48.00 | 62.25 | 72.25 | 68.50 | 73.50 | 75.25 | 78.75 | 78.75 |
| 314 | 31.50 | 40.25 | 51.25 | 59.50 | 58.25 | 60.75 | 64.00 | 68.25 | 68.25 |
| 316 | 31.50 | 40.25 | 51.25 | 59.50 | 58.25 | 60.75 | 64.00 | 68.25 | 68.25 |
| 316L | 31.50 | 40.25 | 51.25 | 59.50 | 58.25 | 60.75 | 64.00 | 68.25 | 68.25 |
| 317 | 37.25 | 48.25 | 62.75 | 72.75 | 73.50 | 74.50 | 77.00 | 83.75 | 83.75 |
| 321 | 25.00 | 32.00 | 38.25 | 44.00 | 44.25 | 45.25 | 49.25 | 54.25 | 54.25 |
| 18-8CbTa | 29.25 | 38.00 | 45.75 | 52.25 | 53.25 | 53.50 | 58.00 | 66.50 | 66.50 |
| 403 | 17.50 | 23.00 | 26.75 | 31.00 | 32.25 | 32.00 | 33.75 | 42.25 | 42.25 |
| 405 | 15.00 | 19.50 | 25.50 | 29.50 | 28.00 | 30.50 | 31.75 | 36.25 | 36.25 |
| 416 | 23.50 | 30.25 | 31.00 | 36.00 | 37.75 | 37.25 | 40.75 | 56.00 | 56.00 |
| 430 | 15.25 | 19.75 | 26.00 | 30.00 | 28.75 | 31.00 | 32.25 | 36.75 | 36.75 |
| 430F | 16.00 | 20.50 | 26.50 | 30.50 | 29.75 | 31.50 | 33.00 | 38.00 | 38.00 |
| 431 | 16.00 | 20.50 | 26.50 | 30.50 | 29.75 | 31.50 | 33.00 | 38.00 | 38.00 |
| 446 | 16.00 | 20.50 | 26.50 | 30.50 | 29.75 | 31.50 | 33.00 | 38.00 | 38.00 |

Stainless Steel Producers Are: Allegheny Ludlum Steel Corp.; Alloy Metal Wire Co. Inc.; Alloy Tube Div., Carpenter Steel Co.; American Steel & Wire Div., U. S. Steel Corp.; Armco Steel Corp.; Babcock & Wilcox Co.; Bethlehem Steel Co.; J. Bishop & Co.; G. O. Carlson Inc.; Carpenter Steel Co.; Charter Wire Products Co.; Cold Metal Products Co.; Crucible Steel Co. of America; Damascus Tube Co.; Wilbur B. Driver Co.; Driver-Harris Co.; Eastern Stainless Steel Corp.; Ellwood Ivins Steel Tube Works Inc.; Firth Sterling Inc.; Ft. Wayne Metals Inc.; Globe Steel Tubes Co.; Helical Tube Co.; Indiana Steel & Wire Co.; Ingersoll Steel Div., Borg-Warner Corp.; Jessop Steel Co.; Johnson Steel & Wire Co. Inc.; Joslyn Mfg. & Supply Co.; Kenmore Metals Corp.; Maryland Fine & Specialty Wire Co.; McLouth Steel Corp.; Metal Forming Corp.; McInnes Steel Co.; National-Standard Co.; National Tube Div., U. S. Steel Corp.; Newman-Crosby Steel Co.; Pacific Tube Co.; Page Steel & Tube Div., American Chain & Cable Co. Inc.; Pittsburgh Rolling Mills Inc.; Republic Steel Corp.; Rodney Metals Inc.; Rome Mfg. Co.; Rotary Electric Steel Co.; Sharon Steel Corp.; Sawhill Tubular Products Inc.; Simonds Saw & Steel Co.; Specialty Wire Co. Inc.; Spencer Wire Corp.; Stainless Welded Products Inc.; Standard Tube Co.; Superior Steel Corp.; Superior Tube Co.; Timken Roller Bearing Co.; Trent Tube Co.; Tube Methods Inc.; Ulbrich Stainless Steels; United States Steel Corp.; Universal-Cyclops Steel Co.; Wallingford Steel Co.; Washington Steel Corp.

Clad Steel

| Stainless: | Plates Carbon Base | | Sheets Carbon Base |
|--------------------|--------------------|-------|--------------------|
| | 10% | 20% | |
| 302 | 30.30 | 36.05 | 30.50 |
| 304 | 30.30 | 36.05 | 32.50 |
| 304-L | 32.30 | 37.95 | 32.50 |
| 310 | 41.30 | 47.00 | 47.00 |
| 316 | 35.50 | 41.40 | 47.00 |
| 316-L | 40.00 | 46.10 | 47.00 |
| 316-CB | 41.15 | 48.45 | 47.00 |
| 321 | 32.00 | 37.75 | 37.25 |
| 347 | 34.40 | 41.40 | 48.25 |
| 405 | 25.60 | 33.35 | 33.35 |
| 410 | 25.30 | 32.85 | 32.85 |
| 430 | 25.30 | 32.85 | 32.85 |
| Inconel | 49.45 | 65.45 | 65.45 |
| Nickel | 41.05 | 55.65 | 55.65 |
| Nickel, Low Carbon | 43.25 | 60.05 | 60.05 |
| Monel | 42.35 | 56.35 | 56.35 |
| Copper* | 30.00 | 38.00 | 46.00 |

*Deoxidized. Production points: Stainless-clad sheet New Castle, Ind. I-4; stainless-clad plates, Claymont, Del. C22, Coatesville, Pa. L7, New Castle, Ind. I-4 and Washington, Pa. J3; nickel, inconel, monel-clad plates, Coatesville L7; copper-clad strip, Carnegie, Pa. S18.

Tool Steel

| Grade | \$ per lb | Grade | \$ per lb |
|-----------------------|-----------|----------------|------------|
| Regular Carbon | 0.275 | 5% Cr Hot Work | 0.430-0.44 |
| Extra Carbon | 0.330 | W-Cr Hot Work | 0.4 |
| Special Carbon | 0.390 | V-Cr Hot Work | 0.4 |
| Oil Hardening | 0.430 | Hi-Carbon-Cr | 0.7 |
| Grade by Analysis (%) | | | |
| W | Cr | V | Mo |
| 20.25 | 4.25 | 1.6 | 12.25 |
| 18.25 | 4.25 | 1 | 4.75 |
| 18 | 4 | 2 | 9 |
| 18 | 4 | 1 | ... |
| 18 | 4 | 1 | ... |
| 13.75 | 3.75 | 2 | 5 |
| 13.5 | 4 | 3 | ... |
| 9 | 3.5 | ... | ... |
| 6 | 4 | 2 | 5 |
| 6 | 4 | 3 | 6 |
| 1.5 | 4 | 1 | 8.5 |

Tool steel producers include: A4, A8, B2, B8, C4, C13, C18, D4, F2, J3, M14, S8, U4, V2 and V3.

Pig Iron

F.o.b. furnace prices in dollars per gross ton, as reported to STEEL. Minimum delivered prices are approximate and do not include 3% federal tax.

| Birmingham District | | | | | Youngstown District | | | | |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------|---------------|------------|-----------|---------------------------------------------------------------------------------------|-------|---------------|------------|-----------|
| | Basic | No. 2 Foundry | Malle-able | Besse-mer | | Basic | No. 2 Foundry | Malle-able | Besse-mer |
| Alabama City, Ala. R2 | 54.50 | 55.00 | 59.00 | 59.50 | Hubbard, O. Y1 | 58.50 | 59.00 | 59.50 | 59.50 |
| Birmingham R2 | 54.50 | 55.00 | 59.00 | 59.50 | Sharpsville, Pa. S6 | 58.50 | 59.00 | 59.50 | 59.50 |
| Birmingham U6 | 54.50 | 55.00 | 59.00 | 59.50 | Youngstown Y1 | 58.50 | 59.00 | 59.50 | 59.50 |
| Woodward, Ala. W15 | 54.50 | 55.00 | 59.00 | 59.50 | Youngstown U5 | 58.50 | 59.00 | 59.50 | 59.50 |
| Cincinnati, deld. | 62.70 | 63.12 | 63.62 | 64.10 | Mansfield, O., deld. | 63.40 | 63.90 | 64.40 | 64.40 |
| Buffalo District | | | | | Chicago District | | | | |
| Buffalo H1, R2 | 58.50 | 59.00 | 59.50 | 60.00 | Chicago I-3 | 58.50 | 59.00 | 59.50 | 59.50 |
| Tonawanda, N.Y. W12 | 58.50 | 59.00 | 59.50 | 60.00 | Gary, Ind. U5 | 58.50 | 59.00 | 59.50 | 59.50 |
| N. Tonawanda, N.Y. T9 | 58.50 | 59.00 | 59.50 | 60.00 | S. Chicago R2 | 58.50 | 59.00 | 59.50 | 59.50 |
| Boston, deld. | 61.52 | 62.02 | 62.52 | 63.02 | S. Chicago, Ill. Y1 | 58.50 | 59.00 | 59.50 | 59.50 |
| Rochester, N.Y. deld. | 61.52 | 62.02 | 62.52 | 63.02 | S. Chicago, Ill. U5, W14 | 58.50 | 59.00 | 59.50 | 59.50 |
| Syracuse, N.Y. deld. | 62.62 | 63.12 | 63.62 | 64.10 | Milwaukee, deld. | 60.67 | 61.17 | 61.67 | 62.17 |
| Cleveland District | | | | | Muskegon, Mich. deld. | 65.30 | 65.80 | 66.30 | 66.80 |
| Cleveland A7, R2 | 58.50 | 59.00 | 59.50 | 60.00 | Mid-Atlantic District | | | | |
| Akron, O., deld. | 61.25 | 61.75 | 62.25 | 62.75 | Bethlehem, Pa. B2 | 60.50 | 61.00 | 61.50 | 62.00 |
| Lorain, O. N3 | 58.50 | 59.00 | 59.50 | 60.00 | New York, deld. | 60.50 | 61.00 | 61.50 | 62.00 |
| Pittsburgh District | | | | | Newark, deld. | 60.50 | 61.00 | 61.50 | 62.00 |
| Neville Island, Pa. P6 | 58.50 | 59.00 | 59.50 | 60.00 | Birdsboro, Pa. B10 | 60.50 | 61.00 | 61.50 | 62.00 |
| Pittsburgh (N&S sides), | 58.50 | 59.00 | 59.50 | 60.00 | Chester, Pa. P14 | 60.50 | 61.00 | 61.50 | 62.00 |
| Altoona, Pa. U5 | 58.50 | 59.00 | 59.50 | 60.00 | Philadelphia, deld. | 62.16 | 62.66 | 63.16 | 63.66 |
| McKees Rocks, deld. | 60.37 | 60.87 | 61.37 | 61.87 | Steelton, Pa. B2 | 60.50 | 61.00 | 61.50 | 62.00 |
| Lawrenceville, Homestead, | 60.04 | 60.54 | 61.04 | 61.54 | Swedeland, Pa. A3 | 60.50 | 61.00 | 61.50 | 62.00 |
| Wilmerding, Monaca, deld. | 60.66 | 61.16 | 61.66 | 62.16 | Philadelphia, deld. | 62.16 | 62.66 | 63.16 | 63.66 |
| Verona, Trafford, deld. | 60.69 | 61.19 | 61.69 | 62.19 | Troy, N.Y. R2 | 60.50 | 61.00 | 61.50 | 62.00 |
| Brackenridge, deld. | 60.95 | 61.45 | 61.95 | 62.45 | Electric Furnace Silvery Pig Iron, Gross Ton | | | | |
| Bessemer, Pa. U5 | 58.50 | 59.00 | 59.50 | 60.00 | Base 6.00-6.50% silicon; add \$1 for each 0.5% Si; 75 cents for each 0.50% Mn over 1% | | | | |
| Clairton, Rankin, S. Duquesne, Pa. U5 | 58.50 | 59.00 | 59.50 | 60.00 | Jackson, O. G2, J1 | | | | \$87.50 |
| McKeesport, Pa. N3 | 58.50 | 59.00 | 59.50 | 60.00 | Buffalo H1 | | | | 68.75 |
| Midland, Pa. C18 | 58.50 | 59.00 | 59.50 | 60.00 | Low Phosphorus Pig Iron, Gross Ton | | | | |
| Warehouse Steel Products | | | | | Lyles, Tenn. T3 (Phos. 0.035% max) | | | | \$72.50 |
| Representative prices, per pound, subject to extras, f.o.b. warehouse. City delivery charges are 25 cents per 100 lb except: Buffalo, Cleveland, Erie, 30 cents; Moline, Norfolk, Richmond, Washington, 20 cents; Birmingham, Chattanooga, Jackson, 15 cents; Baltimore, Boston, Los Angeles, New York, Philadelphia, Portland, San Francisco, 10 cents; Atlanta, Houston, Seattle, Spokane, no charge. | | | | | Steelton, Pa. B2 (Phos. 0.035% max) | | | | 66.50 |
| | | | | | Philadelphia, deld. | | | | 70.05 |
| | | | | | Troy, N.Y. R2 (Phos. 0.035% max) | | | | 66.50 |
| | | | | | Cleveland A7 (Intermediate) (Phos. 0.036-0.075% max) | | | | 63.50 |
| | | | | | Duluth I-3 (Intermediate) (Phos. 0.036-0.075% max) | | | | 63.50 |
| | | | | | Erie, Pa. I-3 (Intermediate) (Phos. 0.036-0.075% max) | | | | 63.50 |

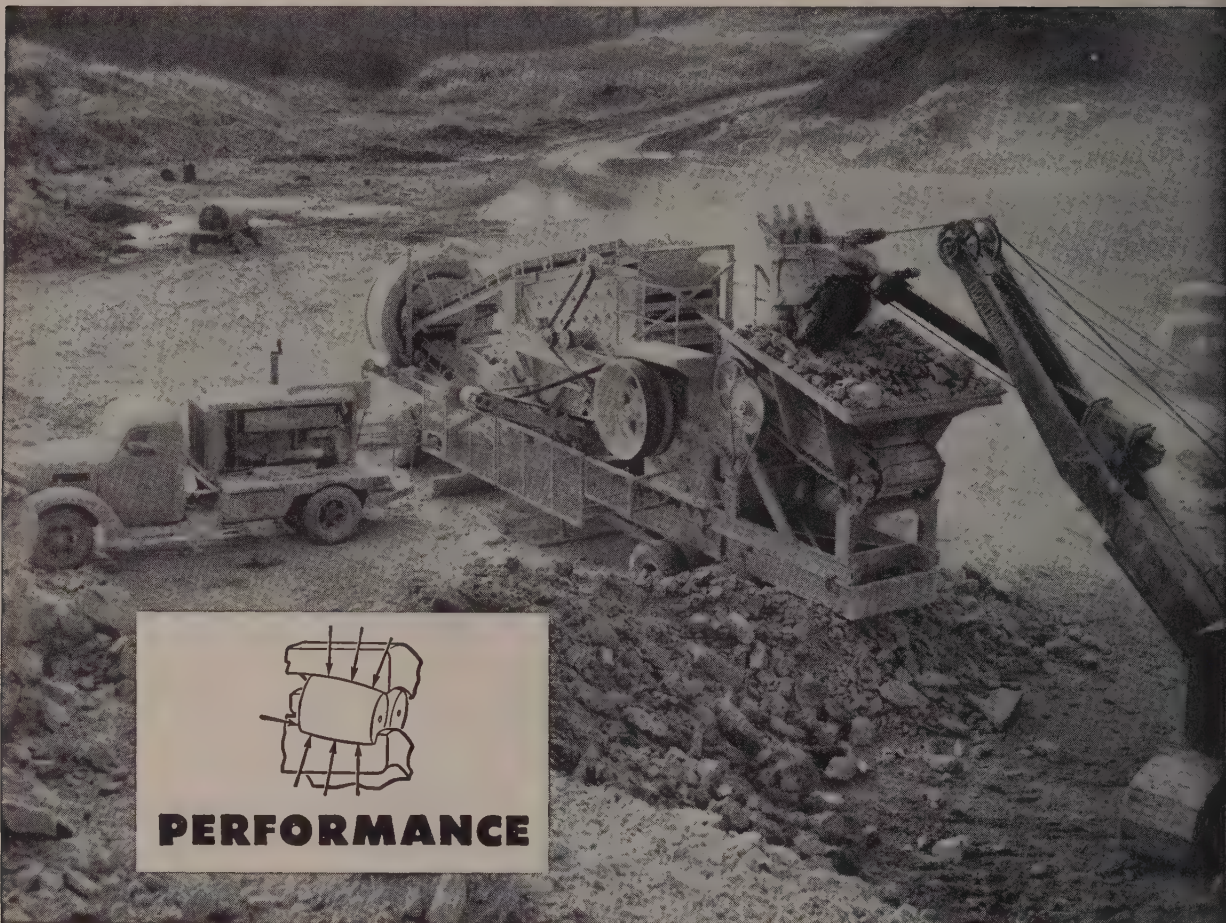
Warehouse Steel Products

Representative prices, per pound, subject to extras, f.o.b. warehouse. City delivery charges are 25 cents per 100 lb except: Buffalo, Cleveland, Erie, 30 cents; Moline, Norfolk, Richmond, Washington, 20 cents; Birmingham, Chattanooga, Jackson, 15 cents; Baltimore, Boston, Los Angeles, New York, Philadelphia, Portland, San Francisco, 10 cents; Atlanta, Houston, Seattle, Spokane, no charge.

| | SHEETS | | | STRIP | | BARS | | Standard Structural Shapes | | PLATES | |
|-----------------|------------|-------------|--------------|--------------------|-------|-------|-----------|----------------------------|-------------------|--------|--------|
| | Hot-Rolled | Cold-Rolled | Gal. 10 Ga.† | Stainless Type 302 | H.R.* | C.R.* | H.R. Rds. | C.F. Rds.‡ | H.R. Alloy 4140†† | Carbon | Floor |
| Atlanta | 7.14 | 8.20 | 8.87 | 7.40 | 7.42 | 7.42 | 9.39 | 13.44 | 7.63 | 7.49 | 9.48 |
| Baltimore | 7.03 | 8.32 | 8.37 | 7.65 | 7.61 | 8.62 | 9.39 | 13.44 | 7.63 | 7.21 | 8.87 |
| Birmingham | 6.80 | 7.90 | 8.85 | 7.06 | 7.08 | 7.08 | 9.35 | 13.44 | 7.28 | 6.99 | 9.10 |
| Boston | 7.70 | 8.81 | 10.27 | 7.96 | 7.83 | 7.83 | 9.53 | 14.45 | 8.13 | 7.89 | 9.38 |
| Buffalo | 6.80 | 8.05 | 9.77 | 7.15 | 7.10 | 7.10 | 7.90 | 13.10 | 7.40 | 7.15 | 8.70 |
| Chattanooga | 6.95 | 8.10 | 8.60 | 7.20 | 7.20 | 7.20 | 9.18 | 13.10 | 7.45 | 7.25 | 9.05 |
| Chicago | 6.80 | 8.09 | 8.50 | 49.05 | 7.06 | 7.08 | 7.75 | 12.85 | 7.28 | 6.99 | 8.46 |
| Cincinnati | 6.92 | 8.08 | 8.90 | 46.10 | 7.30 | 7.32 | 8.05 | 13.09 | 7.75 | 7.28 | 8.71 |
| Cleveland | 6.80 | 8.09 | 8.85 | 49.16 | 7.16 | 7.14 | 7.85 | 12.91 | 7.61 | 7.16 | 8.63 |
| Detroit | 6.99 | 8.28 | 8.78 | 43.50 | 7.34 | 7.36 | 8.04 | 13.05 | 7.75 | 7.27 | 8.65 |
| Erie, Pa. | 6.80 | 7.90 | 8.85 | ... | 7.15 | 7.08 | 7.85 | 13.05 | 7.40 | 7.15 | 8.63 |
| Houston | 7.85 | 8.75 | 10.49 | ... | 8.15 | 8.25 | 9.85 | 14.00 | 8.20 | 7.80 | 9.20 |
| Jackson, Miss. | 7.10 | 8.20 | 9.20 | ... | 7.40 | 7.40 | 9.44 | 13.44 | 7.60 | 7.45 | 9.30 |
| Los Angeles | 8.05 | 10.00 | 11.00 | ... | 8.35 | 8.05 | 11.25 | 14.25 | 8.30 | 8.05 | 10.25 |
| Milwaukee | 6.89 | 8.18 | 8.59 | ... | 7.15 | 7.17 | 7.94 | 12.94 | 7.45 | 7.08 | 8.55 |
| Moline, Ill. | 7.15 | 8.44 | 8.85 | ... | 7.41 | 7.43 | 8.10 | 12.85 | 7.63 | 7.34 | ... |
| New York | 7.46 | 8.68 | 9.44 | 44.95 | 8.07 | 7.96 | 9.48 | 13.28 | 7.99 | 7.76 | 9.19 |
| Norfolk, Va. | 7.25 | ... | ... | ... | 7.65 | 7.65 | 9.50 | 13.28 | 7.95 | 7.45 | 8.95 |
| Philadelphia | 7.14 | 8.42 | 9.35 | 45.98 | 7.67 | 9.02 | 7.64 | 13.16 | 7.74 | 7.37 | 8.69** |
| Pittsburgh | 6.80 | 8.09 | 9.20 | 49.00 | 7.16 | 7.08 | 7.85 | 12.85 | 7.28 | 6.99 | 8.46 |
| Portland, Oreg. | 7.80 | 8.80 | 10.65 | ... | 8.00 | 7.95 | 12.20 | 15.00 | 7.85 | 7.75 | 9.60 |
| Richmond, Va. | 7.00 | ... | 9.47 | ... | 7.65 | 7.70 | 8.85 | 13.14 | 7.95 | 7.20 | 9.10 |
| St. Louis | 7.09 | 8.38 | 9.19 | 43.89 | 7.35 | 7.37 | 8.14 | 13.14 | 7.68 | 7.28 | 8.75 |
| St. Paul | 7.46 | 8.59 | 9.16 | ... | 7.72 | 7.74 | 8.51 | 13.51 | 7.94 | 7.65 | 9.12 |
| San Francisco | 8.10 | 9.65 | 10.15 | 51.65 | 8.35 | 8.05 | 11.20 | 14.25 | 8.25 | 8.05 | 10.25 |
| Seattle | 8.55 | 10.40 | 10.80 | 54.00 | 8.65 | 8.35 | 11.70 | 14.60 | 8.30 | 8.20 | 10.10 |
| Spokane | 8.55 | 11.00 | 10.80 | ... | 9.05 | 8.35 | 11.80 | 15.35 | 8.30 | 8.20 | 10.60 |
| Washington | 7.50 | 8.79 | 7.97 | ... | 8.12 | 8.08 | 9.09 | 12.85 | 8.40 | 7.68 | 9.34 |

Prices do not include gage extras; †prices include gage and coating extras (based on 12.50-cent zinc), except in Birmingham (coating extra excluded); ‡includes 35-cent special bar quality extras; *1/2-in. and heavier; ††as annealed; ‡‡under 1/2-in. in base quantities, 2000 to 4999 lb except as noted; Cold-rolled strip and cold-finished bars, 2000 lb and over except in Seattle, 2000 to 9999 lb. and in Los Angeles, 6000 lb and over; stainless sheets, 8000 lb except in Chicago, New York and Boston, 10,000 lb, and in San Francisco, 2000 to 4999 lb; hot-rolled products on West Coast, 2000 to 9999 lb; ‡=500 to 9999 lb; ‡=400 to 999 lb; ‡=4000 lb and over; ‡=1000 to 1999 lb; ‡=1000 lb and over; ‡=1500 to 3999 lb; ‡=2000 to 3999 lb; ‡=f.o.b. local delivery in lots of 10,000 lb and over.

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Republic Steel Corp.

the nickel shortage may force switch to substitutes as . . .

Stainless Faces Cutbacks

STAINLESS STEEL producers are faced again with serious cutbacks in civilian production unless they can obtain substantial supplies of nickel in the immediate future.

That is the story industry spokesmen told Business & Defense Services Administration. The government's action in releasing 1.1 million lb of nickel for November and December hasn't changed the plot much. As one producer told STEEL: "It's like giving two slices of bread to a starving man who needs a whole loaf. It's a step in the right direction, but it's just not enough."

Already Hurt—According to BDSA officials, there already has been some cutback in civilian production of the nickel-bearing grades of stainless. Several industry officials indicate that is nothing compared to what will happen in late November and December if nickel supply doesn't perk up. One major producer states he has scraped the bottom of the barrel to complete November melts. He doesn't know what his company will do in December. Another says nickel

supplies for his company have reached the six-day stage, with no improvement in sight. Still another states his company may be forced to cut back nickel stainless production by Nov. 15 on the basis of nickel on hand. So it goes for practically all producers.

Stainless producers find themselves in a paradoxical position: Through September, they were heading for one of the best years they have ever had, yet they claim the nickel shortage is threatening their livelihood. For the first nine months of 1955, net shipments of mill products were running 57.6 per cent ahead of the same 1954 period. In fact, according to the American Iron & Steel Institute, shipments through September were 51,593 tons more than the total 1954 shipments. In contrast, shipments of all steel products were only about 30 per cent ahead of the 1954 period. Equally impressive is the fact that nine-month shipments this year are 9022 tons ahead of shipments for the same period in 1953, which was the record year.

Three Reasons—There are three reasons for this good showing despite the nickel shortage. The fact that 1954 was the worst year for stainless shipments in the six years for which figures are available accentuates the percentage figures. Also, the government claims it has been responsible for high-level shipments because of the 24 million lb of nickel it has freed for industry.

However, producers say the government metal has not been a big factor. With defense-rated orders heavier than anticipated, the extra metal simply allowed them to maintain previous levels. They claim that the heavy production has come from eating into their own inventories which they carried over from 1954 and from using all the scrap that they could get their hands on. Now there is no inventory left, and scrap is not only priced too high but also scarce.

Price Problems—There is some doubt in the industry that the latest release of government metal will be of much value. They point out that the price is too stiff—it sells for between 90 cents and \$1.00 a pound. So far, commitments for this new government metal have been insignificant.

Rather than lose customers, some producers have turned again to pushing chrome and manganese grades

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as substitutes. As usual, customer resistance to change has been great, but some success is evident. For instance, Allegheny Ludlum Steel Corp. reports that enough customers have made the switch to permit its operations to remain on a high level even if nickel continues short into 1956. A U. S. Steel Corp. official says: "Most producers are at capacity production, but their product mix is not normal. It is more than the usual amount of nonnickel grades."

Matter of Education—Most producers agree that it is not the nickel content of 18-8 stainless that makes it so popular with many customers, but the know-how in using it. This includes some defense users. If the producers can educate those consumers to use the other grades properly, they feel they will have gone a long way in relieving the shortage of nickel-bearing grades.

One producer believes the big switch to substitutes won't come until next month. "It is hard to convince customers of a shortage until it hits them directly. When cancellations start hitting them, they'll start asking for other grades."

Stainless Steel . . .

Stainless Steel Prices, Page 170

Production of stainless and heat-resisting steel ingots totaled 288,262 net tons in the third quarter, reports the American Iron & Steel Institute. This was a slight decline compared with output of 300,024 tons in the second quarter but was up sharply from the 194,113 tons produced in the third quarter last year.

Output in the first nine months of this year was 879,183 net tons. This compares with 564,926 in the like period of 1954, and with 836,403 tons in the corresponding period of 1953.

Most producers are operating at capacity, but several have been forced to cut production of nickel-bearing stainless grades, due to the shortage of nickel.

Sheets, Strip . . .

Sheet & Strip Prices, Pages 167 & 168

Sheetmakers generally have cut their first quarter "pies" and in most cases, the pieces are pretty small. At least they are far smaller than consumers want. Some makers have no more than six weeks of capacity open for new bookings in the period. This is not only true of hot and cold-rolled sheets, the major tonnage items, but of some specialties as well.

Indicative of producers' distributing policy, Inland Steel Co., Chicago, hopes to get current on deliveries by the end of the first quar-

ter and is using an allocation system to do it.

Customers may take their first quarter tonnage from orders already on file, or they may substitute new specifications.

Heavier shipments of delinquent sheet tonnage are tiding over New England consumers.

U. S. Steel Corp. will install a new line for production of enameling sheets at its Irvin Works, Dravosburg, Pa.

Wire . . .

Wire Prices, Pages 166 & 169

American manufacturers will use 3500 tons of steel wire to produce a million gross of wire clothespins this year. Domestic wire mills will share in the business in only a minor way. Eighty per cent of galvanized wire needs (close to 300 tons monthly) are imported, chiefly from the Benelux countries.

A few of the dozen clothespin manufacturers, most of them in New England, buy 25 per cent of their 0.20-0.25 carbon wire from domestic mills to maintain a position on American wiremakers' books. Other manufacturers purchase all their wire abroad at a cost running around 10 cents per pound lower than that of domestic wire.

Producers of wire rods and manufacturers wire have little tonnage left for December shipment. They are accepting business for first quarter delivery. But they are far from sold out in the current quarter on merchant products.

Pressure for delivery of industrial grades of wire is accompanied by more forward buying in New England, as mill shipments tend to become extended.

Demand for heading grades is more active, also spring stock.

Record Steel Shipments

Shipments of finished steel in September were record-breaking for the month at 7,378,247 tons, reports the American Iron & Steel Institute. Movement in the first nine months of the year, totaling 62,672,603 tons, also set a new mark.

The September total topped the previous record for the month, set in 1952, by more than 836,000 tons. During the first three quarters of this year, shipments were 32 per cent greater than the 47,450,173 tons moved in the same period last year and about 824,000 tons more than the previous nine-month record set in 1953.

Records were established in sheet

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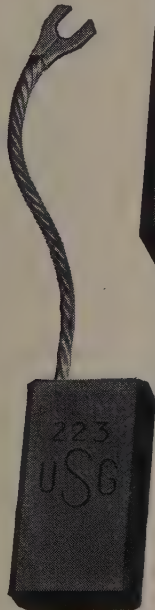
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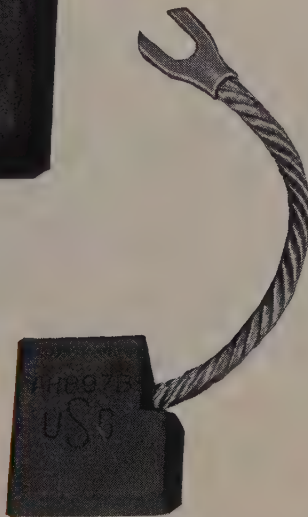
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*Permanent shunt connection, needing no hammerclips; cannot be jarred loose or pulled out.

189

THE UNITED STATES GRAPHITE COMPANY

DIVISION OF THE WICKES CORPORATION • SAGINAW, MICHIGAN

November 14, 1955

175

and strip and in tin mill products during the first nine months.

During the first three quarters this year, shipments of steel products to automotive consumers set a record at 13,860,199 tons, 23.1 per cent of total domestic shipments to all consumers. Nine-month shipments to that group were nearly 2 million tons greater than the previous high tonnage for the same period in 1953. September shipments to auto consumers totaled 1,493,390 tons.

Cumulative total shipments to warehouses through September this year amounted to 11,557,484 tons,

about 177,000 more than in the prior nine-month record period in 1953.

Steel Bars . . .

Bar Prices, Page 166

Pressure for hot-rolled carbon bars continues strong. Most mills are running a month to six weeks behind on delivery promises, and they will have carry-overs of at least a month going into first quarter. Any progress in becoming current on commitments over the next few months will be due to cutbacks, or the blanking out of bookings for various periods, rather than to any easing in de-

mand.

Practically all mills are accepting first quarter hot-rolled orders, but on a month-to-month basis. Sellers of hot and cold-rolled alloy bars, however, are fairly current on commitments.

In New England, with the possible exception of leaded grades of cold-finished bars, area consumers are not worried as to near-future cold-finished supplies. One district producer has temporarily halted production of flats and squares in the leaded grades. Considerable bar tonnage has been revaluated for January-February shipment, carry-over depending on size and grade. Some tonnage will be available from the new Bridgeport, Conn., bar mill late in first quarter.

Pittsburgh area mills are reported cutting down on early first quarter allotments in an effort to reduce their backlogs. Most fabricators' inventories are falling.

Tubular Goods . . .

Tubular Goods Prices, Page 170

During October an all-time steel ingot production record of 330,015 tons was established by the National Tube Division, U. S. Steel Corp. Both the National Works at McKeesport, Pa., and the Lorain Works, Lorain, O., contributed with plant records. Blast furnace departments at both plants also established all-time iron production records.

Sellers of merchant pipe can still accept tonnage for early December on the smaller sizes, but they are sold out through the quarter on larger sizes.

Plates . .

Plate Prices, Page 166

Plate producers still are moving slowly in accepting tonnage for first quarter shipment. Only one in the East has opened books for the entire period, after having blanked out January production to care for the overflow from fourth quarter this year.

Most mills, it appears, are booking for the first quarter on a month-to-month basis. A few haven't definitely become committed on any new orders for shipment in the period.

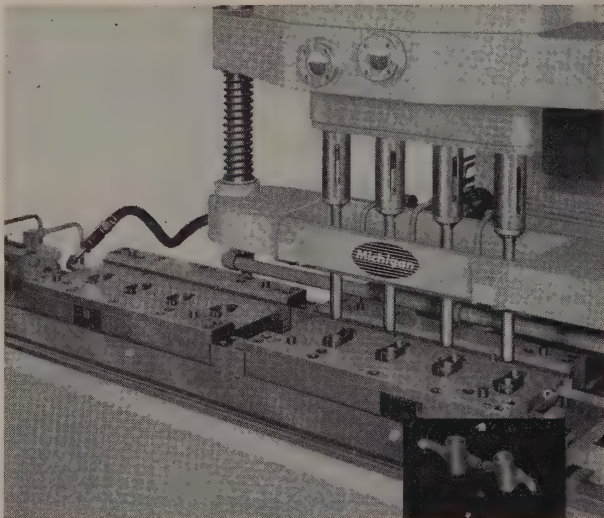
Light gage plates are tightening, New England small tank builders report. Some producers are reluctant to book below 5/16-in. Many consumers that ordinarily fill their requirement at the mill level are turning to warehouses for relief.

Sellers, generally, are turning down a lot of business. Car equipment re-

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ements are mounting rapidly with a New York Central's inquiry for 14,750 cars, the largest in recent years, featuring developments in at field. Shipwork is expected to pick up as time passes, though at the moment demand on shipbuilding is described as spotty.

Three Texas tower radio platforms, involving 19,500 tons of steel, most-plates, brought out two combination bids to the First Naval District, Boston.

The Claymont, Del., platemaker is encountered further difficulty in getting its larger mill back into operation. The unit is still down, and is not likely to get back into production before next month.

Rails, Cars . . .

Track Material Prices, Page 169

The New York Central Railroad's inquiry for 14,750 freight cars, which came out a week ago, is the largest in years. The equipment will require about 380,000 tons of steel, including wheels, axles and trucks.

With the steel mills already greatly oversold, and with the stringency likely to continue for some time, the problem is steel availability.

Inquiry includes 5000 fifty-ton boxcars, 9250 seventy-ton self-clearing hopper cars and 500 seventy-ton covered hopper cars.

Warehouse . . .

Warehouse Prices, Page 171

Warehouses are feeling increasing pressure from mill-quantity consumers which are unable to get sufficient tonnage from mills and seek to augment supplies with higher-priced warehouse material. In this situation, the distributors are unable to offer much assistance. Their own inventories are thinning out on more products.

Distributors are growing more apprehensive about steel supply for the first quarter. Most of them can't determine if their allotments will increase or decrease for that period. The consensus is that stocks of sheet, plate and bars will continue to grow more unbalanced. After mills catch up with lagging deliveries, it's expected that supply could quickly cease to be a problem in the second quarter. Structural shapes, plates and hot-rolled sheets are among the most difficult products to obtain at present. Demand for hot-rolled bars is strong, but the position of cold-finished bars is comfortable. Demand for alloy steel has picked up, with inventories in better shape than carbon steel stocks.

The list of long-established New

England steel warehouses adding aluminum products for distribution is growing. The two latest: Hawkrig Bros. Co., Boston and Waterbury, Conn., and L. E. Zurbach Steel Co., Somerville, Mass.

Cement Prices To Go Up

Universal Atlas Cement Co., a U. S. Steel subsidiary, announced an increase of 25 cents per barrel in mill prices on standard cement (effective date, first quarter, 1956). It's the first general price hike since July 1, 1954.

Pig Iron . . .

Pig Iron Prices, Page 171

Merchant pig iron business is being well sustained at the October rate, the highest this year in some districts. November bookings as a whole may be off, however, because of the fewer working days and the possibility of some seasonal letup late in the month.

Contributing to current activity are good operations at foundries, coupled with rather limited inventories. In the East, however, there are evidences that some foundries laid in



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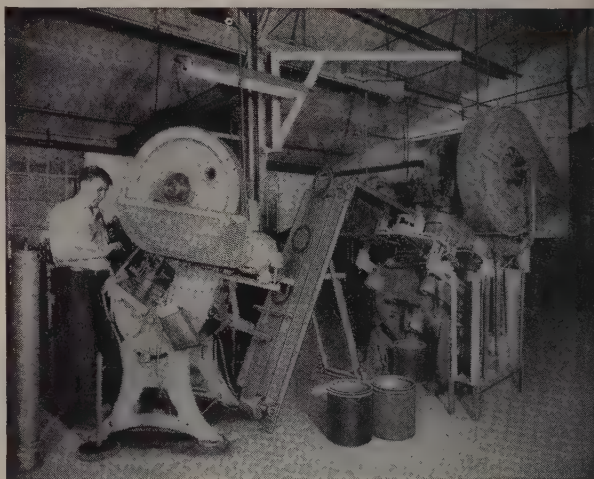
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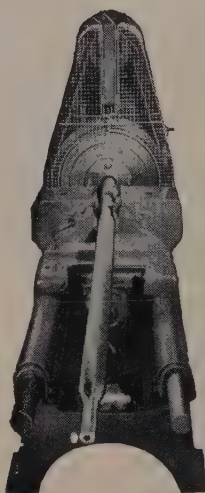
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substantial quantities of Chester iron ore for the producer at the point advanced its prices to the general district level a few weeks ago.

High prices for scrap also are a factor in sustaining pig iron demand. Furnace operators are using a higher percentage of iron in their mix.

Demand for castings is expected to hold up well through the first quarter. After that, developments in the automotive industry will determine the pattern.

Structural Shapes . . .

Structural Shape Prices, Page 163

Reflecting the advancing season, structural steel demand at most points is easing a little. Considerable work, however, is still being figured and most fabricators anticipate all operations for months to come, at least as full as the availability of steel will permit.

Scarcity of shapes continues to restrict output of some shops, and no relief is in early prospect. Even where fabricators are able to maintain five-day-a-week operations, they are not always able to live up to their promises because of temporary shortages in some items needed for specific jobs.

STRUCTURAL SHAPES . . .

STRUCTURAL STEEL PLACED

100 tons, Grays Harbor, Wash., pulp mill for Weyerhaeuser Timber Co., to Issacson Iron Works, Seattle; Hoffman Construction Co., Portland, Oreg., general contractor.

100 tons, railroad bridges, Trout Creek, Mont., through Elbasco Services, New York, to the Kansas City Structural Steel Co., Kansas City, Kans.

100 tons, Schuykill power plant addition, Philadelphia Electric Co., Philadelphia, to Ingalls Iron Works, Birmingham.

100 tons, 21-story office building, Fisher Bros., 54th St., and Park Ave., New York, to Bethlehem Steel Co., Bethlehem, Pa.

15 tons, warehouse and office building, King of Prussia, Pa., to Bethlehem Fabricators, Bethlehem, Pa.

10 tons, correctional institute buildings, DeQuincy, La., to Smiley Steel Co., Lake Charles, La.; J. A. Jones Construction Co., Shreveport, La., general contractor.

10 tons, state highway bridge, Rockland county, New York, through A. E. Ottaviano, general contractor, to Pine Brook Iron Works, Scranton, Pa.

15 tons, 2-span girder bridge, Connecticut turnpike, East Ave., Norwalk, Conn., to Bethlehem Steel Co., Bethlehem, Pa.; Marlann Construction Co., New Haven, Conn., general contractor; part of contract for substructure, Norwalk river bridge, taking 1675 tons, steel piles, and 585 tons, reinforcing bars.

15 tons, 2-span continuous girder bridge over Wilbur Cross highway, Tolland, Conn., to Phoenix Bridge Co., Phoenixville, Pa.; D. Arrigoni Co., Middletown, Conn., general contractor.

10 tons, buildings, Kaiser Aluminum & Chemical Corp., Ravenswood, W. Va., to Allied Structural Steel Co., Richmond, Va.; South-eastern Construction Co., Morgantown, W. Va., general contractor.

10 tons, flood emergency replacement, Duches county, New York, through John Ardorio Inc., Poughkeepsie, N. Y., general contractor, to Bethlehem Steel Co., Beth-

lehem, Pa.

110 tons, log haul for Simpson Logging Co., Shelton, Wash., to Pacific Car & Foundry Co., Seattle.

STRUCTURAL STEEL PENDING

7335 tons, bridge superstructure, Housatonic river, Stratford-Milford, Conn., Connecticut turnpike, American Bridge Division, U. S. Steel Corp., Pittsburgh, low, \$4,643,188.30; also 875 tons, concrete reinforcing bars.

6915 tons, elevated viaduct and ten grade separation structures, Connecticut turnpike, Greenwich-Stamford, Conn.; also 805 tons of steel piling, 2040 tons of reinforcing bars and 599 tons of highway mesh; bids Nov. 24 at Hartford, Conn.

4500 tons, towers, guides and sills, structurals and rails, Barnhart Island power plant, St. Lawrence project; bids Nov. 15, Power Authority, State of New York.

1945 tons, nine grade separation structures, Connecticut turnpike, Stamford-Darien, Conn.; also 1175 tons of reinforcing bars, and 525 tons of highway mesh; bids Nov. 21 at Hartford, Conn.

1335 tons, nine grade separation structures, Connecticut turnpike, Fairfield, Conn.; also 615 tons of reinforcing bars and 250 tons of highway mesh; bids Nov. 21 at Hartford, Conn.

1295 tons, five grade separation structures, Connecticut turnpike, Milford, Conn.; also 555 tons of steel piling, 540 tons of reinforcing bars, and 250 tons of highway mesh; bids Nov. 21 at Hartford, Conn.

1000 tons, approximately, two public schools, No. 58 and No. 262, Brooklyn, N. Y., bids asked.

945 tons, six grade separation structures, Connecticut turnpike, Milford-Orange, Conn.; also 670 tons of reinforcing bars and 180 tons of highway mesh; bids Nov. 21 at Hartford, Conn.

900 tons, warehouse, Philadelphia Transit Commission, Philadelphia; McCloskey & Co., Philadelphia, low on general contract.

460 tons, steel sheet piling; bids in to Corps of Engineers, Chicago.

330 tons, 3-span WF beam bridge, Winooski river, Montpelier, Vt.

300 tons, Montana state Yellowstone river bridge; general contract to Riedesel Construction Co., Billings, Mont., and Schye & Sullivan, White Sulphur Springs, joint low at \$667,779.

250 tons, Montana state highway bridge, Big Horn county, general contract to Walter Makin, Billings, Mont., low at \$275,071; subject to federal approval.

230 tons, state highway bridge, state route 30, Winhall, Vt.

100 tons, Roza power plant building; bids to Bureau of Reclamation, Yakima, Wash., Dec. 6.

REINFORCING BARS . . .

REINFORCING BARS PLACED

1300 tons, textile finishing plant, Cone Mills Inc., Carlisle, S. C., to Owens Steel Co., Atlanta, Ga.; Daniel Construction Co., Greenville, S. C., general contractor.

1000 tons, Weyerhaeuser Timber Co., pulp mill at Grays Harbor, Wash., to Oregon Steel Mills Inc., Portland, Oreg.

900 tons, approach work, Philadelphia-Camden bridge, through Kaufman Construction Co., Philadelphia, to American Steel Engineering Co., Philadelphia.

615 tons, correctional institute buildings, DeQuincy, La., to Southwest Steel Products Inc., New Orleans; J. A. Jones Construction Co., Shreveport, La., general contractor.

450 tons, state bridge work, Ocean county, N. J., through Brann & Stewart, general contractor, to Bethlehem Steel Co., Bethlehem, Pa.

250 tons, railroad relocation, Noxon power project, Montana, to Bethlehem Pacific Coast Steel Corp., Seattle; Peter Kiewit Sons Co., Longview, Wash., general contractor.

235 tons, Priest river state bridge, Idaho, to Bethlehem Pacific Coast Steel Corp., Seattle; Kiewit-Daugherty, joint contractors.

200 tons, state bridge work, Philadelphia, to American Steel Engineering Co., Philadelphia.

140 tons, manufacturing building, Rohm & Haas Co., Philadelphia, to Sweet's Steel Co., Williamsport, Pa.

120 tons, sewage plant, Philadelphia, through Acchione Contracting Co., general contractor, to Taylor-Davis Co., Philadelphia.

107 tons, additional Army facilities, near Spokane, Wash., to Soule Steel Co., Portland, Oreg.

100 tons, structurals and bars, hospital, Nantucket, Mass., to Plantations Steel Co., Providence, R. I., and Copley Steel Products Inc., Boston; D. D. Farrington Inc., Providence, general contractor.

REINFORCING BARS PENDING

192 tons, Roza power project, Washington state; bids to Bureau of Reclamation, Yakima, Wash., Dec. 6.

100 tons, two Washington state highway bridges; bids in.

PLATES . . .

PLATES PLACED

1000 tons, previously reported 100 plus, digester and tanks, Weyerhaeuser pulp mill, Cosmopolis, Wash., to Chicago Bridge & Iron Co., Seattle.

125 tons, No. 317 stainless steel, 40 to 30-in. pipe for Weyerhaeuser pulp mill at Grays Harbor, Wash., to Alaskan Copper & Brass Co., Seattle.

PLATES PENDING

600 tons, 48-in. pipeline, Seattle; Beall Pipe & Tank Corp., Portland, Oreg., low at \$139,915.

600 tons, additional plate for tanks, Weyerhaeuser pulp mill at Grays Harbor, Wash.; to be placed as required by project engineer, Longview, Wash.

150 tons, storage water tank, Bellevue, Wash.; Chicago Bridge & Iron Co., Seattle, low.

PIPE . . .

CAST IRON PIPE PLACED

200,000 tons, approximately, 34-in. gas line pipe for one section of a project for the Trans-Canada Pipe Lines Ltd., to the National Tube Division, U. S. Steel Corp., Pittsburgh; pipe will be manufactured at McKeesport, Pa., and Orange, Tex.

RAILS, CARS . . .

LOCOMOTIVES PENDING

Norfolk & Western, twenty 1600-hp diesel engines; contemplated.

RAILROAD CARS PLACED

Boston & Maine, three rail diesel cars, to the Budd Co., Philadelphia.

Great Northern, 1000 boxcars, to own shops, for construction next year.

Norfolk & Western, 2050 freight cars, with 1500 seventy-ton hopper cars going to its Roanoke, Va., shops and 500 fifty-ton boxcars and 50 covered hopper cars going to the Pullman-Standard Car Mfg. Co., Chicago.

Orinoco Mining Co., subsidiary U. S. Steel Corp., 200 one-hundred-ton ore cars, to the Magor Car Corp., New York.

Union Tank Car Co., various types of freight cars, to be built in own shops at a cost of \$10 million; details of program to be formulated.

Virginian, 500 seventy-ton hopper cars, to its Princeton, W. Va., shops.

RAILROAD CARS PENDING

Chesapeake & Ohio, 1000 hopper cars and 1000 gondola cars, program authorized by directors.

Lehigh Valley, 300 freight cars, pending.

Missouri-Kansas-Texas, 575 freight cars; purchase authorized by board of directors; list comprises 500 fifty-ton boxcars, 50 loader cars and 25 fifty-ton flatcars.

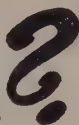
New York Central, 14,750 freight cars, bids asked; list comprises 5000 fifty-ton boxcars, 9250 seventy-ton self-clearing hopper cars and 500 seventy-ton covered hopper cars; these are in addition to 3000 boxcars and 200 covered hopper cars previously ordered this year from its subsidiary, Despatch Shops Inc., East Rochester, N. Y.

New York City, 500 subway cars; Transit Authority seeking program approval by Board of Estimate.

Western Pacific, 410 freight cars, contemplated.

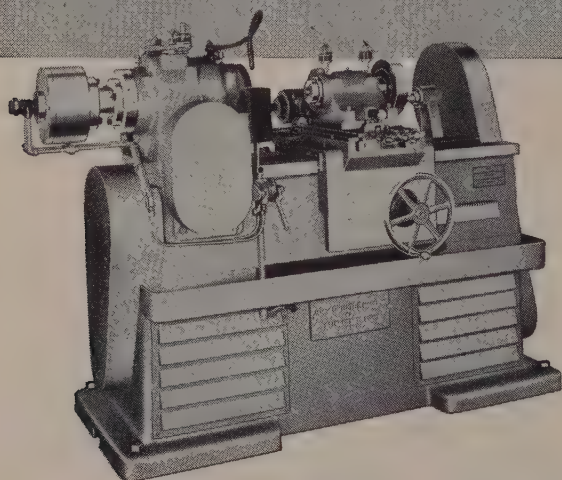


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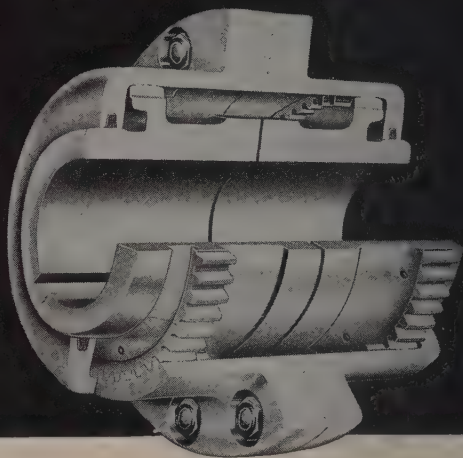
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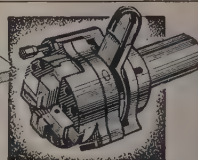
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SERVICE STEEL

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PERFORATED METALS
TO YOUR REQUIREMENTS
FOR

ALL INDUSTRIAL USES
ARCHITECTURAL GRILLES

SEND FOR CATALOG NO. 39

DIAMOND MFG. CO.
BOX 32 WYOMING, PA.

Ores

Lake Superior Iron Ore

(Prices effective for the 1955 shipping season, gross ton, 51.50% iron natural, rail of vessel, lower lake ports)

| | |
|-----------------------|---------|
| Old range bessemer | \$10.40 |
| Old range nonbessemer | 10.25 |
| Mesabi bessemer | 10.25 |
| Mesabi nonbessemer | 10.10 |
| Open-hearth lump | 11.25 |
| High phosphorus | 10.00 |

Eastern Local Iron Ore

Cents per unit, deld. E. Pa.

| | |
|------------------------------------------------|-------------|
| Foundry and basic 52-62% concentrates contract | 17.00-18.00 |
|------------------------------------------------|-------------|

Foreign Iron Ore

Cents per unit, c.i.f. Atlantic ports

| | |
|-----------------------------------|------------------|
| Swedish basic, 60-68% | 20.00 |
| N. African hematite (spot) | nom. 18.00-20.00 |
| Brazilian iron ore, 68-69% (spot) | 24.00-26.00 |

Tungsten Ore

Net ton unit, before duty

| | |
|----------------------------------------------|-----------------|
| Foreign, wolframite, good commercial quality | \$34.50-\$35.00 |
| Domestic, scheelite, mine | 63.00 |

Manganese Ore

Mn 48%, nearby, 95c-\$1.05 per long ton unit, c.i.f. U. S. ports, duty for buyer's account; 46-47%, 75c-80c.

Chrome Ore

Gross ton, f.o.b. cars New York, Philadelphia, Baltimore, Charleston, S. C., plus ocean freight differential for delivery to Portland, Oreg., Tacoma, Wash.

Indian and African

| | |
|--------------|----------------------|
| 48% 2.8:1 | nom. \$45.00-\$50.00 |
| 48% 3:1 | 42.00-44.00 |
| 48% no ratio | 34.00 |

South African Transvaal

| | |
|--------------|-----------------|
| 44% no ratio | \$19.00-\$20.00 |
| 48% no ratio | 32.00 |

Domestic

Rail nearest seller

| | |
|---------|---------|
| 18% 3:1 | \$39.00 |
|---------|---------|

Molybdenum

Sulphide concentrate, per lb of Mo content, mines, unpacked

| | |
|--------------|--------|
| Antimony Ore | \$1.00 |
|--------------|--------|

Per unit of Sb content, c.i.f. seaboard

| | |
|--------|---------------|
| 55-60% | \$3.60-\$3.85 |
| 60-65% | 3.85-4.00 |

Vanadium Ore

Cents per lb V₂O₅ content, deld. mills

| | |
|----------|-------|
| Domestic | 31.00 |
|----------|-------|

Runners (per 1000)

Reesdale, Johnstown, Bridgeburg, Pa., \$196; Clearfield, Pa., \$198; St. Louis, \$195.80.

Dolomite (per net ton)

Domestic, dead-burned bulk, Billmeyer, Blue Bell, Williams, Plymouth Meeting, York, Pa., Millville, W. Va., Bettsville, Millersville, Martin, Woodville, O., Gibsonburg, Nario, O., \$15; Thornton, McCook, Ill., \$15.60; Dolly Siding, Bonne Terre, Mo., \$14.

Magnesite (per net ton)

Domestic, dead-burned, bulk, ½-in. grains with fines: Chewelah, Wash., \$40; Luning, Nev., \$40. ¾-in. grains with fines: Baltimore, \$66.40.

Metallurgical Coke

Price per net ton

Beehive Ovens

| | |
|------------------------|-----------------|
| Connellsville, furnace | \$13.25-\$14.00 |
| Connellsville, foundry | 16.00-17.00 |

Oven Foundry Coke

| | |
|----------------------------|---------|
| Kearny, N. J., ovens | \$25.50 |
| Camden, N. J., ovens | 25.00 |
| Everett, Mass., ovens | |
| New England, deld. | *27.05 |
| Chicago, ovens | 25.75 |
| Chicago, deld. | 27.25 |
| Terre Haute, Ind., ovens | 25.50 |
| Millwaukee, ovens | 26.25 |
| Indianapolis, ovens | 25.50 |
| Portsmouth, O., ovens | 24.75 |
| Cincinnati, deld. | 27.34 |
| Painesville, O., ovens | 26.25 |
| Cleveland, deld. | 28.18 |
| Birmingham, ovens | 24.40 |
| Cincinnati, deld. | 29.33 |
| Buffalo, ovens | 25.75 |
| Buffalo, deld. | 27.00 |
| Lone Star, Tex., ovens | 19.50 |
| Neville Island, Pa., ovens | 25.00 |
| Philadelphia, ovens | 25.00 |
| Swedeland, Pa., ovens | 25.00 |
| St. Paul, ovens | 25.00 |
| Detroit, ovens | 26.25 |
| Detroit, deld. | 27.25 |
| Pontiac, deld. | 27.81 |
| Saginaw, deld. | 29.33 |

Coal Chemicals

Spot, cents per gallon, ovens

| | |
|-------------------|-------------|
| Pure benzene | 36.00 |
| Toluene, one deg. | 32.00-34.00 |
| Industrial xylene | 32.00-35.00 |

Per ton, bulk, ovens

| | |
|-------------------|-----------|
| Ammonium sulphate | \$42-\$45 |
| Birmingham area | 42.00† |

†With port equalization against imports.

Cents per pound, producing point

| |
|---------------------------------------------------------------------------|
| Phenol: Grade 1, 14.00; Grade 2-3, 13.50; Grade 4, 15.50; Grade 5, 14.25. |
|---------------------------------------------------------------------------|

Fluorspar

Metallurgical grades, f.o.b. shipping point, in Ill., Ky., net tons, carloads, effective CaF₂ content 72.5%, \$38-\$39; 70%, \$35-\$36; 60%, \$31-\$32. Imported, net tons, f.o.b. cars point of entry, duty paid, metallurgical grade: European, \$34; Mexican, \$25.50.

Electrodes

Threaded with nipple, unboxed, f.o.b. plant

GRAPHITE

| Diam | Inches | Length | Per 100 lb |
|----------|--------|--------|------------|
| 2 | | 24 | \$52.50 |
| 2½ | | 30 | 33.75 |
| 3 | | 40 | 32.00 |
| 4 | | 40 | 30.25 |
| 5½ | | 40 | 39.00 |
| 6 | | 60 | 27.25 |
| 7 | | 60 | 26.75 |
| 8, 9, 10 | | 60 | 24.25 |
| 12 | | 72 | 27.25 |
| 14 | | 60 | 23.50 |
| 16 | | 72 | 22.50 |
| 17 | | 60 | 23.00 |
| 18 | | 72 | 22.50 |
| 20 | | 72 | 22.25 |

CARBON

| | | |
|--------|-----|-------|
| 8 | 60 | 12.10 |
| 10 | 60 | 11.80 |
| 12 | 60 | 11.75 |
| 14 | 60 | 11.70 |
| 16 | 72 | 10.85 |
| 17 | 72 | 10.75 |
| 18 | 72 | 10.35 |
| 20 | 84 | 10.30 |
| 22 | 90 | 10.10 |
| 24 | 90 | 10.30 |
| 26 | 96 | 10.05 |
| 28 | 84 | 10.20 |
| 30, 35 | 110 | 9.90 |
| 40 | 100 | 9.90 |

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LARGE OR SMALL HEAT TREATED OR PLAIN

SIMONDS has over 60 years' experience in cutting quality industrial gears. We can supply any type of gear in cast or forged steel, gray iron, bronze, Meehanite, rawhide or bakelite in a full range of sizes adaptable to the material. Also heat-treated, case or flame hardened gears of carbon or alloy steel. Send us your requirements for quotation.

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SIMONDS' facilities can produce any type of custom gear from your blanks if you prefer. Same quality . . . same prompt service.

QUALITY GEARS FOR OVER 60 YEARS

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MITRE GEARS
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Also stock carrying distributors of Ramsey Silent Chain Drives and Couplings; and industrial V-belts.

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LIBERTY at 25TH PITTSBURGH 22, PA.

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Weighs heavy loads suspended from crane hook. Printer, located in crane cab or other convenient location, records weight on tape or cards. New compact printer only 22" x 18" x 10 1/2".

Entire assembly designed for prompt and easy installation. Now available at new low cost.

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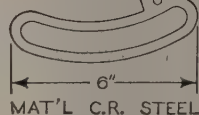
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- In Service

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The sketch briefly describes the cost of a typical part made for one of our thousands of customers.

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\$63.20 for first 100 pieces including tools.
\$5.20 for each additional 100 pieces plus material.

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Stops Losses
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Popular package is 8-oz. can fitted with Bakelite cap holding soft-hair brush for applying right at bench; metal surface ready for layout in a few minutes. The dark blue background makes the scribed lines show up in sharp relief, prevents metal glare. Increases efficiency and accuracy.

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Fundamental knowledge and essential principles of heat treatment of steel are presented in simple and understandable manner. Research engineers, metallurgical students and steel plant metallurgists engaged in metallurgical investigations and the heat treatment of ferrous and non-ferrous metals will find this book of inestimable value.

246 pages

69 illustrations

4 tables

Price \$5.00 Postpaid

THE PENTON PUBLISHING CO.

Book Department, 1213 W. 3rd St., Cleveland 13, O.

Scrap . . .

Scrap Prices, Page 184

Philadelphia—Prices on most grades of scrap are edging upward. No. 1 heavy melting, No. 1 bundles and No. 1 busheling are at a flat \$47, delivered; machine shop turnings and mixed borings and turnings at \$29.50; short shovel turnings at \$32; and structurals and plate at \$49-\$51. Through error, malleable was quoted last week at \$46-\$46.50, delivered. The market was \$59. Now it is quoted at \$59-\$59.50. Heavy breakable cast is stronger at \$46.50, delivered, and drop broken machinery at \$48-\$49.

A small quantity of No. 1 cupola cast is reported to have been placed by the Fairless Hills consumer at around \$44, delivered.

An unusual shipment for export involves a cargo of unstripped motor blocks. Part of the cargo is being loaded here at around \$32, f.a.s. The remainder will be loaded at another port.

Pittsburgh—Demand is firm, but brokers say sales are low in comparison with the level of steel operations. Producers say their purchases are sizable enough to assure a good winter scrap inventory. Most recent pur-

chases of No. 1 heavy melting were at \$45 a ton. Since then no trends have developed, except that demand for No. 2 bundles has weakened and the price has dropped \$1 a ton.

Cleveland—The tone of the market is strong in this area despite the absence of large new purchases by the mills. Prices are unchanged on the steelmaking grades, with heavy tonnage moving to the mills on contracts placed in recent weeks. Foundry steel grades also are strong. One substantial purchase of cut structurals and plates by a large automotive foundry here was reported at \$51.

Cincinnati—Local prices have dipped under the impact of lower mill buying offers. No. 1 open hearth grades fell 50 cents to \$41-\$42. No. 2 heavy melting and No. 2 bundles both declined \$1.50 to \$34.50-\$35.50 and \$31.50-\$32.50, respectively. Machine shop turnings went down \$1.50 to \$25.50-\$26.50. Short shovel turnings fell \$2 to \$28-\$29, and No. 1 cupola dropped \$1.50 to \$43.50-\$44.50.

Boston—For district consumption, No. 1 heavy melting steel scrap, 5 ft and under, is up \$1 a ton to \$40 shipping point. No. 2 heavy melting and borings and turnings also are stronger, but No. 2 heavy melting for delivery to eastern Pennsylvania is unchanged. Cast grades are showing new strength. The first steel is being poured from one new electric furnace at Northeastern Steel Corp.'s works at Bridgeport, Conn. A second furnace will go into production late this month.

New York—Scrap brokers' buying prices are unchanged. But the market undertone is strong owing to activity in exports. Foreign movement is as high as at anytime this fall. Domestic buying is devoid of larger orders, but is described as steady.

Buffalo—Firm tendencies mark trading in scrap as dealers ship against outstanding orders placed recently. Record-breaking steel production and scrap consumption are bullish factors. Available supplies to meet current shipments are none too plentiful. Prices are unchanged.

Detroit—The scrap market shows little change. Prices on automotive lists are relatively the same as a month ago. Only minor adjustments are noted. No. 1 heavy melting, No. 1 bundles and No. 1 busheling are quoted at \$39.50. No. 2 bundles are \$28. The ingot rate last week was estimated at 99 per cent of capacity, against 97 the preceding week.

Chicago—A quiet situation prevails in scrap here, but, in general, the market tone is the strongest it has been in several weeks. A recent

(Please turn to page 186)

STEEL IS 2 TO 3 TIMES STRONGER THAN CAST IRON

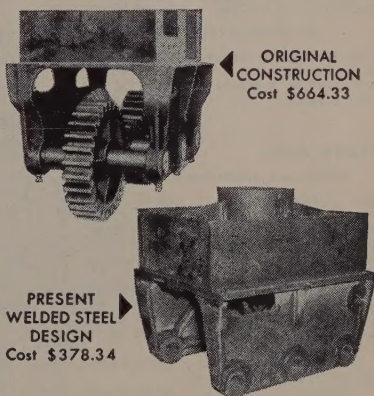
STEEL IS 2½ TIMES AS RIGID AS CAST IRON

STEEL COSTS ⅓ AS MUCH PER POUND AS CAST IRON

thoughts to think about

FIGURE the facts yourself. Only 40% as many pounds of metal are needed to build a machine part from steel as from cast iron. Furthermore, each pound of steel costs a third as much as iron. As a result, basic material costs using steel are about 15% of the costs using cast iron.

The large initial saving in material cost makes it possible to fabricate machine designs from steel at substantial reductions in cost.



Compare the two gear cases shown. The original cast construction cost \$664.33. Changing to welded steel design has cut this cost to \$378.34 . . . a 43% reduction in cost. In addition, scrap loss from metal defects has been entirely eliminated. Less material has to be left on for machining since distortion has been minimized.

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Wallingford, Conn.
Established 1924



Iron and Steel Scrap

Consumer prices, per gross ton, except as otherwise noted, including broker's commission, as reported STEEL. Changes shown in italics.

STEELMAKING SCRAP COMPOSITE

| | |
|-----------------|---------|
| Nov. 9 | \$45.33 |
| Nov. 2 | 45.17 |
| Oct. Avg. | 45.17 |
| Nov. 1954 | 33.33 |
| Nov. 1950 | 41.33 |

Based on No. 1 heavy melting grade at Pittsburgh, Chicago and eastern Pennsylvania.

PITTSBURGH

(Delivered consumer's plant)

| | |
|-------------------------------------|-------------|
| No. 1 heavy melting.. | 44.00-45.00 |
| No. 2 heavy melting.. | 40.00-41.00 |
| No. 1 bundles | 44.00-45.00 |
| No. 2 bundles | 36.00-37.00 |
| No. 1 busheling | 44.00-45.00 |
| Machine shop turnings | 29.00-30.00 |
| Mixed borings, turnings | 29.00-30.00 |
| Short shovel turnings.. | 33.00-34.00 |
| Cast iron borings | 33.00-34.00 |
| Cut structurals, 3 ft lengths | 49.00-50.00 |
| Heavy turnings | 42.00-43.00 |
| Punchings & plate scrap | 49.00-50.00 |
| Electric furnace bundles | 48.00-49.00 |

Cast Iron Grades

| | |
|-------------------------|-------------|
| No. 1 cupola | 42.00-43.00 |
| Charging box cast | 39.00-40.00 |
| Heavy breakable cast.. | 39.00-40.00 |
| Unstripped motor blocks | 29.00-30.00 |
| No. 1 machinery cast.. | 50.00-51.00 |

Railroad Scrap

| | |
|-------------------------|-------------|
| No. 1 R.R. heavy melt. | 49.00-50.00 |
| Rails, 2 ft and under | 58.00-59.00 |
| Rails, 18 in. and under | 59.00-60.00 |
| Rails, random lengths. | 55.00-56.00 |
| Railroad specialties .. | 54.00-55.00 |

Stainless Steel Scrap

| | |
|-------------------------|---------------|
| 18-8 bundles & solids | 270.00-285.00 |
| 18-8 turnings | 130.00-140.00 |
| 430 bundles & solids .. | 100.00-110.00 |
| 430 turnings | 60.00-65.00 |

CLEVELAND

(Delivered consumer's plant)

| | |
|-----------------------------------------|-------------|
| No. 1 heavy melting.. | 45.00-46.00 |
| No. 2 heavy melting.. | 40.00-41.00 |
| No. 1 bundles | 45.00-46.00 |
| No. 2 bundles | 35.00-36.00 |
| No. 1 busheling | 45.00-46.00 |
| Machine shop turnings | 23.00-24.00 |
| Mixed borings, turnings | 27.50-28.50 |
| Short shovel turnings.. | 27.50-28.50 |
| Cast iron borings | 27.50-28.50 |
| Low phos. | 45.00-46.00 |
| Cut structural plates | 50.00-51.00 |
| Alloy free, short shovel turnings | 31.00-32.00 |
| Electric furnace bundles | 45.50-46.50 |

Cast Iron Grades

| | |
|-------------------------|-------------|
| No. 1 cupola | 47.00-48.00 |
| Charging box cast | 40.00-41.00 |
| Stove plate | 46.00-47.00 |
| Heavy breakable cast.. | 37.00-38.00 |
| Unstripped motor blocks | 29.00-30.00 |
| Brake shoes | 35.00-36.00 |
| Clean auto cast | 48.00-49.00 |
| Burnt cast | 37.00-38.00 |
| Drop broken machinery | 49.00-50.00 |

Railroad Scrap

| | |
|---------------------------|-------------|
| No. 1 R.R. heavy melt. | 45.00-46.00 |
| R.R. malleable | 53.00-54.00 |
| Rails, 2 ft and under.. | 62.00-63.00 |
| Rails, 18 in. and under | 63.00-64.00 |
| Rails, random lengths.. | 58.00-59.00 |
| Cast steel | 48.00-49.00 |
| Railroad specialties .. | 54.00-55.00 |
| Uncut tires | 49.00-50.00 |
| Angles, splice bars | 54.50-55.50 |
| Rails, rerolling | 63.00-64.00 |

Stainless Steel

(Brokers' buying prices; f.o.b. shipping point)

| | |
|----------------------------------|---------------|
| 18-8 bundles, solids.. | 290.00-300.00 |
| 18-8 turnings | 130.00-140.00 |
| 430 clips, bundles, solids | 90.00-100.00 |
| 430 turnings | 40.00-50.00 |

YOUNGSTOWN

(Delivered consumer's plant)

| | |
|--------------------------|-------------|
| No. 1 heavy melting... | 47.50-48.50 |
| No. 2 heavy melting... | 35.00-36.00 |
| No. 1 bundles | 47.50-48.50 |
| No. 2 bundles | 32.00-33.00 |
| No. 1 busheling | 47.50-48.50 |
| Machine shop turnings. | 24.00-25.00 |
| Short shovel turnings.. | 29.00-30.00 |
| Cast iron borings | 29.00-30.00 |
| Low phos. | 47.50-48.50 |
| Electric furnace bundles | 47.50-48.50 |

Railroad Scrap

| | |
|------------------------|-------------|
| No. 1 R.R. heavy melt. | 48.00-49.00 |
|------------------------|-------------|

CHICAGO

| | |
|-------------------------|-------------|
| No. 1 heavy melting... | 43.00-46.00 |
| No. 2 heavy melting... | 34.00-35.00 |
| No. 1 factory bundles. | 46.00-47.00 |
| No. 1 dealer bundles.. | 43.00-44.00 |
| No. 2 bundles | 33.00-34.00 |
| No. 1 busheling | 43.00-46.00 |
| Machine shop turnings | 27.00-28.00 |
| Mixed borings, turnings | 29.00-30.00 |
| Short shovel turnings.. | 29.00-30.00 |
| Cast iron borings | 29.00-30.00 |
| Cut structurals, 3 ft. | 47.00-48.00 |
| Punchings & plate scrap | 48.00-49.00 |

Cast Iron Grades

| | |
|-------------------------|-------------|
| No. 1 cupola | 47.00-48.00 |
| Stove plate | 33.00-39.00 |
| Unstripped motor blocks | 34.00-35.00 |
| Clean auto cast | 50.00-51.00 |
| Drop broken machinery. | 50.00-51.00 |

Railroad Scrap

| | |
|---------------------------|-------------|
| No. 1 R.R. heavy melt. | 48.00-49.00 |
| R.R. malleable | 56.00-57.00 |
| Rails, 2 ft and under. | 60.00-61.00 |
| Rails, 18 in. and under | 61.00-62.00 |
| Angles, splice bars | 57.00-58.00 |
| Rails, rerolling | 65.00-66.00 |

Stainless Steel Scrap

| | |
|-------------------------|---------------|
| 18-8 bundles & solids.. | 310.00-325.00 |
| 18-8 turnings | 275.00-285.00 |
| 430 bundles & solids .. | 100.00-105.00 |
| 430 turnings | 45.00-50.00 |

DETROIT

(Brokers' buying prices; f.o.b. shipping point)

| | |
|-------------------------|-------|
| No. 1 heavy melting... | 39.50 |
| No. 2 heavy melting... | 30.00 |
| No. 1 bundles | 39.50 |
| No. 2 bundles | 28.00 |
| No. 1 busheling | 39.50 |
| Machine shop turnings | 22.00 |
| Mixed borings, turnings | 22.00 |
| Short shovel turnings.. | 24.00 |
| Punchings & plate scrap | 48.00 |

Cast Iron Grades

| | |
|-------------------------|-------|
| No. 1 cupola | 40.00 |
| Charging box cast | 33.00 |
| Stove plate | 32.00 |
| Heavy breakable | 32.00 |
| Unstripped motor blocks | 22.00 |
| Clean auto cast | 44.00 |
| Malleable | 35.00 |

BIRMINGHAM

| | |
|--------------------------|-------------|
| No. 1 heavy melting... | 38.00-39.00 |
| No. 2 heavy melting... | 35.00-36.00 |
| No. 1 bundles | 38.00-39.00 |
| No. 2 bundles | 28.00-29.00 |
| No. 1 busheling | 38.00-39.00 |
| Cast iron borings | 17.00-18.00 |
| Short shovel turnings.. | 28.00-29.00 |
| Machine shop turnings. | 27.00-28.00 |
| Electric furnace bundles | 43.00-44.00 |

Cast Iron Grades

| | |
|-------------------------|-------------|
| (F.o.b. shipping point) | |
| No. 1 cupola | 47.50-48.00 |
| Stove plate | 44.50-45.50 |
| Bar crops and plate.. | 47.00-48.00 |
| Structural plate, 2 ft. | 46.00-47.00 |
| Unstripped motor blocks | 36.00-37.00 |
| Charging box cast | 30.00-31.00 |
| No. 1 wheels | 38.00-39.00 |

Railroad Scrap

| | |
|---------------------------|-------------|
| No. 1 R.R. heavy melt. | 43.00-44.00 |
| Rails, 18-in. and under | 58.50-59.50 |
| Rails, rerolling | 58.00-59.00 |
| Rails, random lengths.. | 53.00-54.00 |
| Angles, splice bars | 55.00-56.00 |

PHILADELPHIA

(Delivered consumer's plant)

| | |
|---------------------------------|-------------|
| No. 1 heavy melting... | 47.00 |
| No. 2 heavy melting... | 41.00 |
| No. 1 bundles | 47.00 |
| No. 2 bundles | 37.00-38.00 |
| No. 1 busheling | 47.00 |
| Electric furnace bundles | 48.50 |
| Machine shop turnings.. | 29.50 |
| Mixed borings, turnings. | 29.50 |
| Short shovel turnings.. | 32.00 |
| Structurals & plate | 49.00-51.00 |
| Heavy turnings | 43.00 |
| Couplers, springs, wheels | 52.00 |
| Rail crops, 2 ft & under | 59.00-60.00 |

Cast Iron Grades

| | |
|------------------------|-------------|
| No. 1 cupola | 42.00-43.00 |
| Malleable | 59.00-59.50 |
| Heavy breakable cast.. | 46.50 |
| Drop broken machinery. | 48.00-49.00 |

NEW YORK

(Brokers' buying prices)

| | |
|--------------------------------------|-------------|
| No. 1 heavy melting... | 41.00-42.00 |
| No. 2 heavy melting... | 37.00-38.00 |
| No. 1 bundles | 41.00-42.00 |
| No. 2 bundles | 32.00-33.00 |
| Machine shop turnings. | 20.00-21.00 |
| Mixed borings, turnings | 21.00-22.00 |
| Short shovel turnings.. | 22.00-23.00 |
| Low phos. (structural & plate) | 42.00-43.00 |

Cast Iron Grades

| | |
|-------------------------|-------------|
| No. 1 cupola | 37.00-38.00 |
| Unstripped motor blocks | 25.00-26.00 |
| Heavy breakable | 38.00-39.00 |

Stainless Steel

| | |
|----------------------------------|---------------|
| 18-8 sheets, clips, solids | 290.00-300.00 |
| 18-8 borings, turnings.. | 150.00-160.00 |
| 430 sheets, clips, solids | 120.00-125.00 |
| 410 sheets, clips, solids | 100.00-105.00 |

BOSTON

(Brokers' buying prices; f.o.b. shipping point)

| | |
|-------------------------|-------------|
| No. 1 heavy melting... | 37.50-40.00 |
| No. 2 heavy melting... | 31.50-32.00 |
| No. 1 bundles | 37.50-39.00 |
| No. 2 bundles | 28.00-28.50 |
| Machine shop turnings.. | 21.00-21.50 |
| Mixed borings, turnings | 23.00-23.50 |
| Short shovel turnings.. | 24.00-24.50 |
| No. 1 cast | 36.00-36.50 |
| Mixed cupola cast | 34.00-34.50 |
| No. 1 machinery cast.. | 39.00-39.50 |

BUFFALO

| | |
|-------------------------|-------------|
| No. 1 heavy melting .. | 43.00-44.00 |
| No. 2 heavy melting .. | 37.00-38.00 |
| No. 1 bundles | 43.00-44.00 |
| No. 2 bundles | 32.00-33.00 |
| No. 1 busheling | 43.00-44.00 |
| Mixed borings, turnings | 29.00-30.00 |
| Machine shop turnings.. | 27.00-28.00 |
| Short shovel turnings.. | 30.00-31.00 |
| Cast iron borings | 30.00-31.00 |
| Low phos. | 47.00-48.00 |

Cast Iron Grades

| | |
|-------------------------|-------------|
| (F.o.b. shipping point) | |
| No. 1 cupola | 40.00-41.00 |
| No. 1 machinery | 43.00-44.00 |

Railroad Scrap

| | |
|-------------------------|-------------|
| Rails, random lengths. | 47.00-48.00 |
| Rails, 2 ft and under. | 51.00-52.00 |
| Railroad specialties... | 48.00-49.00 |

CINCINNATI

Brokers' buying prices; f.o.b. shipping point)

| | |
|-------------------------|-------------|
| No. 1 heavy melting... | 41.00-42.00 |
| No. 2 heavy melting... | 34.50-35.50 |
| No. 1 bundles | 41.00-42.00 |
| No. 2 bundles | 31.50-32.50 |
| No. 1 busheling | 41.00-42.00 |
| Machine shop turnings.. | 25.50-26.50 |
| Mixed borings, turnings | 24.75-25.75 |
| Short shovel turnings.. | 28.00-29.00 |
| Cast iron borings | 24.75-25.75 |
| Low phos., 18 in. | 50.00-51.00 |

Cast Iron Grades

| | |
|-------------------------|-------------|
| No. 1 cupola | 43.50-44.50 |
| Heavy breakable cast.. | 41.00-42.00 |
| Charging box cast | 41.00-42.00 |
| Drop broken machinery | 49.00-50.00 |

Railroad Scrap

| | |
|-------------------------|-------------|
| No. 1 R.R. heavy melt. | 44.00-45.00 |
| Rails, 18 in. and under | 60.00-61.00 |
| Rails, random lengths. | 53.00-54.00 |

ST. LOUIS

(Brokers' buying prices)

| | |
|-------------------------|-----|
| No. 1 heavy melting .. | 38. |
| No. 2 heavy melting .. | 36. |
| No. 1 bundles | 39. |
| No. 2 bundles | 31. |
| Machine shop turnings. | 28. |
| Short shovel turnings.. | 28. |

Cast Iron Grades

| | |
|-------------------------|-----|
| No. 1 cupola | 46. |
| Charging box cast | 39. |
| Heavy breakable cast.. | 37. |
| Unstripped motor blocks | 37. |
| Brake shoes | 36. |
| Clean auto cast | 47. |
| Stove plate | 38. |

Railroad Scrap

| | |
|---------------------------|-----|
| No. 1 R.R. heavy melt. | 48. |
| Rails, 18 in. and under | 59. |
| Rails, random lengths.. | 56. |
| Rails, rerolling | 64. |
| Angles, splice bars | 55. |

SEATTLE

(Delivered consumer's plant)

| | |
|--------------------------|-----------|
| No. 1 heavy melting... | 44. |
| No. 2 heavy melting... | 40. |
| No. 1 bundles | 39. |
| No. 2 bundles | 34. |
| No. 3 bundles | 19. |
| Machine shop turnings. | 15.00-16. |
| Mixed borings, turnings | 15.00-16. |
| Short shovel turnings.. | 15.00-16. |
| Electric furnace, No. 1. | 50. |

Cast Iron Grades

(F.o.b. shipping point)

| | |
|----------------------------|-----|
| No. 1 cupola | 43. |
| Heavy breakable cast.. | 38. |
| No. 1 wheels | 35. |
| Unstripped motor blocks | 29. |
| Clean motor blocks | 40. |
| Stove plate (f.o.b. plant) | 30. |
| Brake shoes | 35. |

Railroad Scrap

(Delivered consumer's plant)

| | |
|-------------------------|-----|
| Rails, random lengths.. | 33. |
|-------------------------|-----|

LOS ANGELES

| | |
|-----------------------|-----|
| No. 1 heavy melting.. | 39. |
| No. 2 heavy melting.. | 37. |
| No. 1 bundles | 39. |
| No. 2 bundles | 35. |
| Machine shop turnings | 12. |

Cast Iron Grades

(F.o.b. shipping point)

| | |
|--------------------|-----------|
| No. 1 cupola | 43.00-45. |
|--------------------|-----------|

SAN FRANCISCO

| | |
|-------------------------|-----|
| No. 1 heavy melting... | 39. |
| No. 2 heavy melting... | 37. |
| No. 1 bundles | 39. |
| No. 2 bundles | 33. |
| No. 1 busheling | 39. |
| Machine shop turnings. | 18. |
| Mixed borings, turnings | 18. |
| Short shovel turnings.. | 20. |
| Cast iron borings | 18. |
| Cut structurals | 41. |
| Heavy turnings | 20. |
| Punchings & plate scrap | 39. |

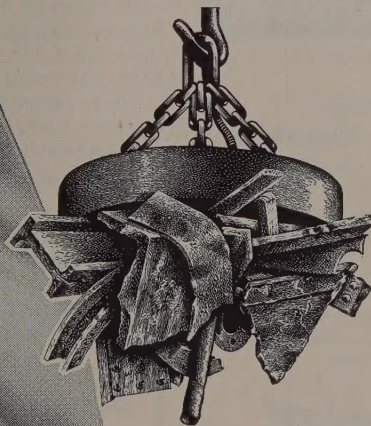
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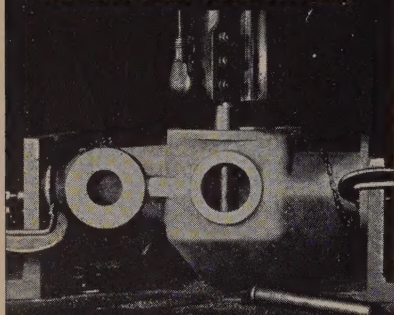
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(Concluded from page 183)

purchase of industrial No. 1 heavy melting steel by a leading mill at \$46, delivered, restored this grade to the level which prevailed a month ago.

Birmingham—District steel mills were out of the market last week, and there was no movement of open-hearth grades for domestic use.

Los Angeles—Scrap prices have steadied somewhat after months of uncertain fluctuation.

Seattle—Steel scrap continues firm. Receipts are heavy; export interest is unabated.

Iron Ore . . .

Iron Ore Prices, Page 181

Shipments of Lake Superior iron ore totaled 2,167,799 gross tons in the week ended Nov. 7, reports the Lake Superior Iron Ore Association. This compares with shipments of 1,143,789 tons a year ago.

Cumulative shipments in the 1955 navigation season to Nov. 7 were 81,777,931 tons.

National Tube Gets Large Order

About 200,000 tons of 34-in., high-pressure steel pipe has been placed with National Tube Division, United States Steel Corp., by Trans-Canada Pipe Lines Ltd. for the western leg of its gas pipeline project.

When completed in 1957, the pipeline will extend 2300 miles from the Alberta-Saskatchewan border to Montreal, Que. It will involve the

Ferroalloy Prices

FERROALLOY quotations remain unchanged. The current price schedule was published in full on page 203 of the Nov. 7 issue of STEEL.

largest tonnage of steel pipe ever used for a single pipe system. Tonnage could be as high as 800,000 tons.

The welded pipe, produced in 40-ft lengths and weighing 355 tons per mile, will be manufactured from plate at National Tube's McKeesport, Pa., and Orange, Tex., plants. The tonnage is booked beginning in February and will be completed in late summer. The western leg, which is the only section for which firm commitment has been made, will run from the Alberta-Saskatchewan border to Winnipeg, Man., about 500 miles.

Because of the large amount of pipe involved for the over-all project, the industry believes it will be

split up among several companies. Spokesmen say no single company would want an order that large, cause it would tie up all of its capacity for too long a period. The National Tube order alone is just under the industry's average per month shipments for the first eleven months this year.

The increased activity in pipeline construction has been one of the contributing factors in the plate tightness this year.

Tin Plate . . .

Tin Plate Prices, Page 188

American Can Co. announced a 10 per cent increase in can prices. Effective Nov. 1, the rise reflects higher material and labor costs.

CLASSIFIED

Help Wanted

TITANIUM METALLURGIST. Either experienced man or one interested in entering field covering titanium production in mill, converting to bars, forgings, sheet, strip wire. Work will include both the technical production aspects of material. Send information giving education, experience, age references. Reply Box 330, STEEL, Penton Building, Cleveland 13, Ohio.

METALLURGIST

Steel Foundry in East desires services of graduate metallurgist with some experience in and basic melting procedures and sand casting. Please give full particulars regarding background and salary desired in first letter. Reply Box 334, STEEL, Penton Bldg., Cleveland 13, Ohio.

PLANT ENGINEER

With Electrical background for malleable foundry in New England. Must have had experience in supervising foundry plant maintenance. Full details will be given in personal interview. Write, giving all pertinent information to Box 335, STEEL, Penton Building, Cleveland 13, Ohio.

ASSISTANT CHIEF PLANT ENGINEER, B. MECHANICAL ENGINEERING. Qualified to assume duties of Chief Engineer in near future. Must have experience with plant mechanical problems. East St. Louis, Illinois, chemical metallurgical plant. Reply Box 337, STEEL, Penton Bldg., Cleveland 13, Ohio.

CHIEF TOOL DESIGNER

Major producer of automatic turning and boring equipment has an unusual opportunity for a capable engineering executive to take charge of Tool Design Division. The company makes standard and special automatic equipment to customer specifications. These include specially designed holding fixtures, loading devices, transfer mechanisms, and tool holdings utilizing electrical, hydraulic, air and mechanical control. Will be responsible for final approval on standard and special equipment produced. Must have thorough practical design background, high production turning equipment. Jig and fixture experience alone is insufficient. Attractive salary. Splendid New England community. Most discretion assured interested individual. Reply Box 340, STEEL, Penton Building, Cleveland 13, Ohio.

Equipment Wanted

MACHINE DESIRED for the fabrication of concrete accessories. Slab Bolsters, Beam Bolsters and High Chairs. Please reply giving type machine, new or used, condition, make, approximate shipping weight, where located and price. Reply Box 339, STEEL, Penton Building, Cleveland 13, Ohio.